# UPCOMING EVENTS FOR CONSTRUCTION FIRMS IN THE GREEN BAY AREA

Two Events, One Day, One Location! Attend Both Events or Just One!

US 41 Brown County Project Office - Hemlock Creek Room 1940 W. Mason St., Green Bay, WI 54303 April 23<sup>rd</sup> 2015

## **PROGRAM TOPICS AND TIMES:**

8:30am - 11:45am

PREPARING FOR THE UPCOMING CONSTRUCTION SEASON: DIVERSIFY LOCATING AND WINNING NEW GOVERNMENT SECTOR CONTRACTS

INFORMATION / REGISTRATION: www.wispro.org/?p=2521

12:45pm - 3:30pm

PREPARING FOR THE UPCOMING CONSTRUCTION SEASON: CONTRACTORS' ESSENTIAL CAPABILITIES – TOOLS FOR SUCCESS

**INFORMATION / REGISTRATION:** www.wispro.org/?p=2922

### **ABOUT THE EVENTS:**

IN THE MORNING: the construction season is just around the corner. There are a wide range of government sector contracting opportunities available for construction companies in Wisconsin – on the federal, tribal, state and local level. As a small business, you have a unique advantage in the marketplace. Join us to learn about opportunities from WisDOT, Federal Agencies and Prime Contractors. In addition, you will have the opportunity to learn how to improve your competitive advantage in these markets.

IN THE AFTERNOON: Learn what it takes to become a successful contractor with Federal, State and Local agencies. Topics include evaluating and developing your essential technical and professional capabilities, financial management, project management, contract management and more!

For additional information, please contact Jacob Haupt at jacobh@wispro.org or 414-270-3600

# WORKSHOPS FOR SMALL BUSINESSES

There is NO
COST for these
events
BUT
REGISTRATION
IS REQUIRED

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