

# 3<sup>rd</sup> Annual U.S. Department of Veterans Affairs Business Conference

May 12, 2015 - TAPCO - Milwaukee, WI

Hosted by

*Traffic and Parking Control Co (TAPCO); National Contract Management Association (NCMA)  
US Small Business Administration (SBA); Wisconsin Economic Development Corporation (WEDC)  
Wisconsin Procurement Institute (WPI)*

Working with

***U.S. Department of Veteran Affairs***

## TENATIVE AGENDA

- 7:30am – 8:30am      *Registration, Networking, and Refreshments*
- 8:30am – 9:15am      ***Welcome and Introductions***    John Scocos, Secretary, Wisconsin Department of Veterans Affairs; Andrew Bergholz, Vice President of Sales, TAPCO
- 9:15am - 9:30am      ***Overview of the Department of Veterans Affairs*** - Presented by WPI
- 9:30am – 10:15am      ***Overview of Network 12 Contracting Office*** – Presented by Representative from the Department of Veterans Affairs
- 10:15am – 10:30am      *BREAK*
- 10:30am – 11:00am      ***Overview of VISN 12 Logistics Program*** – Presented by Representative from the Department of Veterans Affairs
- 11:00am – 11:30am      ***How Does the VA Procure Supplies and Services? - How Do You Get the Work?*** - Presented by Representatives from the Department of Veterans Affairs
- 11:30am - 12:00pm      ***Veterans Verification and Teaming Arrangements – A Legal Perspective***  
*Presented by Guest Speaker Emily Constantine, Attorney, Whyte Hirschboeck Dudek SC*
- 12:00pm – 1:45pm      ***LUNCH with Guest Speakers***  
***Small Business Programs*** - Eric Ness, District Director, US Small Business Administration  
***Nancy Mistele***, Director Office of Business Development, Wisconsin Department of Administration  
***Industry and Government Agency Panel*** – Belonger, Nagel Architects, Plunkett Raysich Architects, C&H Distributors, EPA, MMSD, and US Coast Guard
- 1:45pm – 1:55pm      ***Veterans First Contracting Program*** – Presented by WPI
- 2:00pm – 4:00pm      ***Roundtables and Workshops***

2:00pm	<b>Roundtable meetings with VA and other Agency including 128th Air Refueling Wing ANG, Industry, and Resource Representatives</b>	<i>Preparing a Top Notch Proposal –What REALLY Counts – Presented by Suzanne Ferris, HGA Architects and Engineers</i>
3:00pm		<i>The Federal Acquisition Regulations (FAR) – Understand how the FAR impacts your contract - Presented by WPI</i>

4:00pm-4:30pm      ***Roundtables and Networking***

4:30pm      ***END OF PROGRAM***