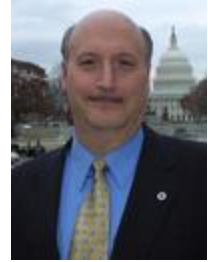


Mark Wagner, Vice President of Government Sales, Johnson Controls, Inc.



Mark Wagner is Vice President of Government Relations for Johnson Controls, Inc., a Fortune 100 company and a global leader in energy efficiency for buildings, building automation systems, advanced automotive batteries, and automotive interiors. Mark's areas of expertise include energy policy, federal sites that showcase energy efficiency, renewable energy, and electronic security systems, as well as advanced battery technology for hybrid electric vehicles.

During his 15 years with Johnson Controls, Mark has been instrumental in developing programs with the federal government, including Energy Savings Performance Contracting and other public-private partnerships. Before he joined Johnson Controls, Mark served in the Office of the Secretary of Defense, working on defense policy matters involving base closings, industrial issues, competitive sourcing, and privatization. Prior to his work at DOD, Mark was the Executive Director of the Wisconsin Procurement Institute, overseeing a statewide federal procurement assistance program for more than 1,500 Wisconsin companies. He also has served as a Congressional staff member for Representative Les Aspin, U.S. Senator Birch Bayh, and Representative John Brademas.

Mark received his Bachelor of Arts degree in Political Science from Indiana University in 1975 and his law degree from the Indiana University School of Law at Bloomington in 1983.