

Government Contracting Opportunities

Nicolet Area Technical College

Fieldside Center Room 102

5364 College Dr., Rhineland, WI 54501

October 24 2018

12:30pm – 4:00pm



NICOLET COLLEGE

**U.S. Small Business
Administration**



The Government buys pretty much everything – from military vehicles, tree planting services, office furniture, plumbing services, facility maintenance and IT support.

Over the last few fiscal years, every county in Wisconsin has recorded sales to the Federal government. Sales have been to a broad range of agencies from the US Forest Service, USDA Department of Veterans Affairs, Department of Defense and many more. State of Wisconsin (and other States) as well as Local Governments also purchase a wide range of goods and services. In addition, there are also opportunities to subcontract.

This session is designed as an introduction for small businesses who are considering selling to the government market or those just starting to review and look for opportunities.

Speakers include representatives from the Wisconsin Procurement Institute (WPI), U.S. Small Business Administration (SBA), Grow North Regional Economic Development Corporation (EDC) and more!

The opportunity to NETWORK with speakers and attendees will follow the program.

What you will learn:

- Benefits of being a small business
- How to find government opportunities
- How to sell products and services to the local, state, county, municipality and federal governments
- Where you can get help – at no cost

About the Presenters:

Wisconsin Procurement Institute (WPI) is a nonprofit organization established in 1987 to provide no cost assistance to Wisconsin businesses in support their creation, development and growth of government sales. WPI is supported by Federal, State and private funding sources. www.wispro.org

The U.S. Small Business Administration (SBA) was created to aid, counsel, assist and protect the interests of small business concerns, to preserve free competitive enterprise and to maintain and strengthen the overall economy of our nation. The SBA helps Americans start, build and grow their businesses. www.sba.gov

**This session is
provided at **NO**
COST BUT
REGISTRATION IS
REQUIRED.**

**Visit the website for
updated information
and registration**

**[https://tinyurl.co
m/Rhineland-
Event](https://tinyurl.com/Rhineland-Event)**

**Questions – please
contact**

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