

## Small Business Webinar on June 6, 2019

**Prime Contractor Great Lakes Dredge & Dock Company, LLC (GLDD LLC)**

**&**

**Wisconsin Procurement Institute (WPI)**



**Join this free webinar on Thursday, June 6, 2019, 10:00 A.M. (CST) – 12:00P.M. (CST)  
11:00 (EST) Eastern Standard Time to 1:00P.M. (EST)**

With a focus on Small Business Opportunities, education and networking, GLDD is co-hosting an outreach event with the Wisconsin Procurement Institute (WPI).

Special Guest Speaker: Marc Violante from Wisconsin Procurement Institute (WPI)

### **This webinar will provide the following presentations:**

- Brief summary of the free resources provided online by SBA (Small Business Administration), by Norma Alberts, GLDD LLC. [njalberts@gldd.com](mailto:njalberts@gldd.com)
- GLDD's specific project needs: tugboat & towing services, endangered species observers, diesel fuel (#2 low sulfur-marine diesel), safety products, rental equipment, welding machining, rental apartments and marine hardware and supply.
- WPI's Director, Federal Market Strategies Specialist, Marc Violante [marcv@wispro.org](mailto:marcv@wispro.org) will speak on the following topic, "The application of market research to strategic marketing and proposal development".
- Question and answer period.

This webinar is **Free** to attend, however registration via email is required in advance. Please fill out the attached Supplier Size Business form and email to [njalberts@gldd.com](mailto:njalberts@gldd.com) along with your capabilities statement. After I receive your email, I will forward you the access/ link for this webinar.



We hope you can join us.