

DBE REPORTER

OFFICE OF BUSINESS OPPORTUNITY AND EQUITY COMPLIANCE

Summer 2021

WISDOT COVID 19 INFORMATION: [HTTPS://WISCONSINDOT.GOV/PAGES/COVID-19.ASPX](https://wisconsindot.gov/pages/covid-19.aspx)

WisDOT Business Development Program

WisDOT offers one-on-one assistance to certified Disadvantaged Business Enterprise (DBE) firms using contracted professional experts who act as coaches and mentors to DBEs in either transitional or developmental stages of their business growth. The purpose of this program element is to further the development of DBEs, including but not limited to assisting them to move into non-traditional areas of work and/or compete in the marketplace outside the DBE program. DBE firms are offered a range of services in financial, marketing, and technical assistance. DBE firms enrolled in the WisDOT Business Development Program can achieve the following expectations at no-cost to the firm:

- ✓ **Improve business management skills**
- ✓ **Build capacity and readiness**
- ✓ **Customize business networks and tools**

Customized, no-cost service and support must be arranged through the Office of Business Opportunity and Equity Compliance. DBE firms will have access to a range of technical expertise in business management, construction management, and social media marketing essential to succeed in the highway construction and other non-traditional markets.

To learn more about the WisDOT Business Development Program contact Rosalind Roberson at (414) 790-5095 or send an email to rosalind.roberson@dot.wi.gov.



CONTINUED ON NEXT PAGE

The DBE Reporter newsletter is published by the
Office of Business Opportunity & Equity Compliance
to educate, highlight, and connect DBE businesses and supporters.

DBE Support Services
6150 W. Fond Du Lac Avenue, Milwaukee, WI 53218
Website: <https://wisconsindot.gov/Pages/doing-bus/civil-rights/dbe/default.aspx>





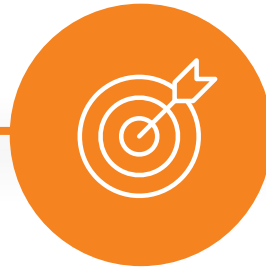
FINANCIAL SERVICES

- Assess firms' financial systems, capacity and capability
- Teach and assist with automated payroll and accounting systems i.e. CRCS, QuickBooks
- Prepare financial package of information for bank review, financing, and loans
- Research and refer to micro and small business loan resources including WisDOT, FACC, SBA, USDOT
- Referral to reputable small business tax accounting classes and credit repair.



CONTRACT ANALYSIS

- Review legal language in leases, subcontracts, teaming agreements
- Draft and edit Human Resources policies to ensure government contract compliance
- Draft non-compete clauses for employees
- Review WisDOT contract specifications and related statutory language to facilitate informed bidding
- Advise on practices for dispute resolutions



MARKETING ASSISTANCE

- Evaluate firm's marketing and social media profile
- Customize a digital marketing strategy to enhance exposure to the highway and nonhighway construction community
- Provide corrective action strategies/plans for effective business marketing
- Develop small business qualification video profiles to showcase company brand



TECHNICAL ASSISTANCE

- Help package certification application materials
- Analyze bid letting documents and tabulations to ascertain pricing variables
- Teach firms how to do job costing analysis (manual and computer)
- Train firms to perform bid history and bid matching analysis, line item comparison for planning
- Assess capacity and readiness for government contracting, including advice and referral



30th State, LLC
 3G Trucking, LLC
 A & A Trucking and Excavating Inc
 AAS Trucking
 Adaptive Electrical Controls, Inc.
 Aguilar Trucking
 American Construction Supplies, Inc.
 A-Star Concrete Pumping, Inc.
 Aura Fabricators, Inc.
 Backstrom Trucking
 Bam Bam Trucking, LLC
 Baseline Supply, LLC
 Best CCS LLC Db a Clearcut Solutions
 BMJ Trucking LLC
 Bowlin Trucking, LLC
 Bullet Transit Co, Inc
 Burse Surveying and Engineering, Inc.
 C & W Trucking Company of Bayfield
 Carl's Trucking, LLC
 Central Painting Inc
 Cisco Distributing, LLC
 Cm Sobczyk Trucking, Inc
 Community Traffic Control, LLC
 Con-Cor Company, Inc
 Courtland, LLC
 CRB Corporation, Inc.
 Crobar Logistics, LLC
 Crowley Construction Corp
 Cruz Trucking and Grading
 Cs Trucking, LLC
 Ct Enterprise Of Sand Creek, LLC
 D K Contractors, Inc.
 Dama Consultants, Inc.
 Dan Brown Trucking, LLC
 David Jr's Trucking, LLC
 DBA Trucking Inc.
 Dolson, Inc.
 Double D Landscape, LLC
 Edra Trucking, LLC
 EFH Trucking, LLC
 Epicus, LLC
 * Era Valdivia Contractors Inc
 Erosion Blue, LLC
 FCO Trucking, LLC
 Fischbach, Inc
 Franco Trucking, LLC
 Franklin Trucking Inc
 FWA Transport, LLC
 Gat Supply Inc
 Georgie Transport, Inc.
 Gestra Engineering, Inc
 Gill Trucking Inc
 Godoy Trucking, LLC
 Gonzalez E. LLC
 Gorman Trucking, LLC.

GP Trucking, Inc.
 Great Lakes Metals Corporation
 Ground Effects Of Wi, Inc.
 Guins Trucking, LLC
 Habermehl Electric, Inc.
 Hairston Trucking
 Hard Rock Sawing & Drilling Specialist Co.
 Harkinson Consulting, LLC
 * Hawk Construction LLC
 Heider & Bott Company
 Heritage Ready Mix, Inc.
 Hf Enterprises, LLC
 Highway Construction Products, LLC
 Hofacker Construction Supplies
 Howard Trucking
 Imurac Trucking, LLC
 Industry Trucking, LLC
 Interra, Inc.
 Interstate Sealant & Concrete, Inc.
 Ivan's Trucking
 JLS Truckin', LLC
 Jordan Trucking No2
 * Jose G. Mora Trucking, LLC
 J-Wise Trucking, LLC
 Karen's Trucking LLC
 KG Family Investment
 Kowalski Trucking
 Lac Courte Oreilles Development Corp. (LCO)
 Legend, LLC
 Louis Company, LLC
 Lowe One Trucking & Hauling, LLC
 Luchador1 & Yvette29, LLC; Db a Luchador Trucking
 Lynch & Associates-Engineering Consultants, LLC
 M & J Krueger Trucking LLC
 M Rodriguez and Son, LLC
 M Squared Engineering, LLC
 M. Peters Trucking Inc.
 Martino's Trucking,
 Mavo Concrete Sawing Services, Inc.
 Mb Bros Trucking, LLC
 MBTC, LLC
 Mc Force, LLC
 MCE Trucking, LLC
 Menzel Enterprises, Inc.
 Mid States Rebar and Supply, Inc.
 Midland Health Testing Services, Inc.
 Midnight Run Materials, LLC
 Mid-State Concrete Cutting, Co
 Midwest Borings, Inc.
 Midwest Signal & Light, Inc.
 Mika Construction & Transportation, LLC
 Mincon, Inc.
 Minervas Trucking, LLC
 MJM Truckin LLC

Demographics	Male	Female
Asian-Pacific Americans	6	3
Black Americans	29	6
Hispanic Americans	42	11
Native Americans	15	4
Subcontinent-Asian Americans	2	0
White Americans	1	68
	95	92

MKE Iron Erectors, Inc.
 MKE Trucking
 Mkl Trucking
 MKZ Trucking, LLC
 Mo & Moe Trucking, LLC
 Modern Crane Services, Inc
 Mono's Trucking, LLC
 Morales Trucking, LLC
 MTC Moreno, Inc.
 Nadeau Companies, LLC
 Neza Trucking, LLC
 Northeast Construction & Landscaping, Inc.
 Nu-Cheezz Trucking
 Oneida Engineering Solutions, LLC
 P3 Infrastructure, Inc.
 Paradise Trucking Corporation
 Pas Trucking, LLC
 Perez Trucking, LLC
 Pilos Trucking LLC
 PMT Trucking, LLC.
 Povolny Specialist, Inc.
 Pressure Express, LLC
 Price & Sons, Inc.
 Prism Technical Mgt & Marketing Services
 Pro Electric, Inc.
 Quest Civil Engineers LLC
 R & C Trucking, LLC
 R A Seaton Contractor Services, LLC
 * Ralph Trucking LLC
 Ram Auto Transport, LLC
 Ram's Trucking Ii, LLC
 * Renegade Trucking LLC
 Rez Threads Inc.
 RLJ Trucking LLC
 RLS & Associates, Inc
 RMS Of Wisconsin, Inc.
 Robin's Trucking, LLC
 Rodriguez Construction Corp
 Rodriguez Landscape Co., Inc.
 Roman Logistics, LLC
 Rowe Trucking, LLC

RTA Trucking, LLC
 S P E, Inc.
 S&R Dynasty Db a Chic Underground Restaurant & Lounge
 S&S Wise Trucking, LLC
 Salvador S Sanchez Trucking
 Sanchez Painting Contractors, Inc.
 Sanchez Trucking, LLC
 Schill Trucking, Inc
 Sean & Sons Trucking
 Shanz Enterprises, LLC
 Sirrah Construction & Co. LLC
 SJ Landscaping, LLC
 Sjk Engineering LLC
 South Star Logistics, LLC
 South Star, Inc
 SSM Trucking, LLC
 St. Germaine Enterprises, LLC
 Steve Park Trucking
 Szada Trucking, Inc.
 Thomas A Mason Company Inc
 Toki & Associates
 Too Tall Trucking, Inc.
 Toor Trucking, LLC
 Tremmel-Anderson Trucking LLC
 Trinity Trucks, LLC
 Twin Lakes Transit, Ltd
 UPI, LLC
 Utility Sales and Supply, Inc.
 Vanzile Contractors, LLC
 Vinii Solar Engineering & Electric
 Vizcaino's Trucking LLC
 Waterford Truck Service, Inc
 White Buffalo Trucking, LLC
 Wisconsin Interstate Contracting, LLC
 Wisconsin Rebar, Inc
 Wisconsin Utility Exposure, Inc.
 Zara, LLC

** Firms removed from the UCP directory based on Annual Affidavit Size Standard Criteria.*

SAVE THE DATE!

4

WisDOT Annual DBE Workshop and Networking Summit

(Formally known as Annual DBE Workshop & Secretary's Golden Shovel Awards)

"Build Back Businesses One by One"

THURSDAY, MARCH 3, 2022

General Sessions and Virtual Workshops: 7am-6pm

FRIDAY, MARCH 4, 2022

Face to Face Networking and Secretary's Golden Shovel Awards: 7am-4pm

LOCATION: The Ingleside Hotel, Pewaukee, WI



Craig Thompson
WisDOT
Secretary-Designee

WisDOT DBE Goal Summary Report

October 2020 - June 2021

Overall DBE Annual Goal - 12.41%

Overall Federal Funds: \$842,789,598

Overall DBE Goal Committed: \$118,009,127

Overall DBE Goal Percent: 12.36%

DBE CONSTRUCTION CONTRACTS

Federal Funds: \$712,576,839

Assigned DBE Goal: \$88,430,786

DBE Goal Committed: \$102,431,411

DBE Construction % Committed: 12.77%

Conscious Attainment: 11.70%

Neutral Attainment: 1.07%

Total Contracts: 208

Approved GFE: 45

Denied GFE: 5

DBE CONSULTANT CONTRACTS

Federal Funds: \$130,212,759

DBE Goal Committed: \$15,577,716

DBE Consultant % Committed: 11.96%



All Purpose Trucking, LLC

Isiah Jones Sr.
(414) 202-9011
allpurposetrucking1@yahoo.com
W156 N10318 Pilgrim Rd., Germantown, WI 53022
Trucking, Dump Trucking
484220 - Specialized Freight (except Used Goods) Trucking, Local

Circuit Media, LLC

Rebecca Askew
(303) 292-1212
raskew@circuitmedia.com
725 South Broadway, Denver, CO 80209
Print and online media publishing
541430 - Graphic Design Services

C-M Transport of Shell Lake, LLC

Brenda Cook-Monson
(715) 645-2643
cmtransport21@gmail.com
N2956 Sunset Drive, Shell Lake, WI 54871
Trucking, Dump Trucking
484220 - Specialized Freight (except Used Goods) Trucking, Local

Cotter Consulting, Inc.

Anne Edwards-Cotter
(312) 696-1200
W.Cotter@cotterconsulting.com
100 S. Wacker Dr., Chicago, IL 60606
Construction Management for Residential Building Remodeling
541330 - Engineering Services

D2K Traffic Safety, Inc.

Mark Long
(630) 416-9700
marklong@d2ktraffic.com
1505 Frontenac Road, Naperville, IL 60563
Traffic Control Pavement Marking (all types)
237310 - Highway, Street, and Bridge Construction

Imurac Trucking, LLC

Carlos Guterrez-Garnica
(414) 306-2965
cgutierrez-garnica@att.net
4231 S. 4th Street, Milwaukee, WI 53207
Trucking, Dump trucking
484220 - Specialized Freight (except Used Goods) Trucking, Local

Legend, LLC

DBE Rogelio Morales
(414) 839-3871
rmorales117@gmail.com
6215 W. Verona Ct. Milwaukee WI 53219
Trucking, Dump trucking
484220 - Specialized Freight (except Used Goods) Trucking, Local

Lowe One Trucking & Hauling, LLC

Brandie Lowe
(414) 253-4422
brandie@loweonetruuckinghaulingllc.com
4763 N. 52nd St., Milwaukee, WI 53218
Trucking, Dump Trucking
484220 - Specialized Freight (except Used Goods) Trucking, Local

Lobrien Enterprises, Ltd. dba LCL Advisors, Inc.

Mary Lobron
(610) 889-2005
mary@lobron.com
1127 Edgewood Ave., Berwyn, PA 19312
Transportation Management Consulting services
541611 - Administrative and General Management Consulting Services

MCC Industries dba KMS Construction

Ken McCraley
(612) 627-9038
ken@kmsclean.com 3648 Snelling Avenue S., Minneapolis, MN 55406
Commercial and Residential Air Duct Cleaning
238220 - Plumbing, Heating, and Air Conditioning Contractors

Minervas Trucking, LLC

Jason Sanchez
(414) 510-9773
minervastrucking@gmail.com
5254 S. 13th St., Milwaukee, WI 53221
Trucking, Dump Trucking
484220 - Specialized Freight (except Used Goods) Trucking, Local

Muse Community + Design

Courtney Kasima
(312) 636-4624
courtney@musecommunitydesign.com
212 N. Ashland, Chicago, IL 60622
Urban Planning
1541320 - Landscape Architectural Services

Nadeau Companies, LLC

Shonna Nadeau
(651) 438-8692
nadeau@embarqmail.com
23995 Leann Drive, Hampton, MN 55031
Excavation
237110 - Water and Sewer Line and Related Structures Construction

River Valley Enterprises, LLC

Dan Johnson (651) 341-6644
zeke040461@gmail.com
103 Main Street, Somerset, WI 54025
Modular homes sales and installation
236115 - New Single-Family Housing Construction (except For-Sale Builders)

Site Design Group, Ltd

Ernest Wong
(312) 427-7240
certifications@site-design.com
888 S. Michigan Ave., Chicago, IL 60605
Landscape architecture and urban design
Architectural services
54310 - Architectural Services

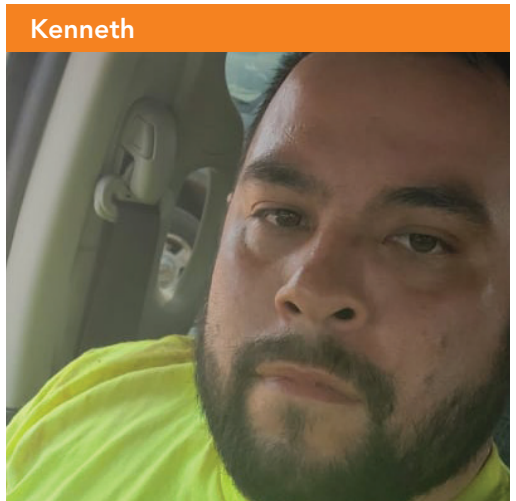
The Aviation Planning Group, LLC

Leah Whitfield
(720) 441-4623
theaviationplanninggroup@gmail.com
17062 Parkside Dr S, Commerce City, CO 80022
Aviation-Related Consulting Services
541611 - Administrative Management and General Management Consulting Services

GRADS GO BACK TO WORK!

Kenneth Doxtator

Native born Kenneth Doxtator is a June 2021 grad who quickly started his employment as an Iron Worker Apprentice with Wisconsin Rebar. Kenny will be working with both structural steel and rebar as he begins his apprenticeship with his local Iron Worker Training Committee. He credits his years of military service for preparing him in this new yet challenging career.



James Kazik

James Kazik (not pictured) is a third year apprentice employed with Verhalen Construction. In December 2020, a horrific car accident left Kevin with a broken neck. While recuperating, James took part in our NE Mentor Protege program that provided industry readiness workshops for NE trainees. After many hardships he returned to his dream job as a carpenter apprentice. James announced his triumphant return to work on July 5 at 12:54 PM.

Kevin Gow

June 2021 graduate Kevin Gow is pictured in his new role as a flagger with Utilities Traffic & Restoration. After his 60-day probation period, Kevin will become signatory to the IBEW Electrical Union. During the training, graduates are told that in construction they must be willing to travel. This is no problem for Kevin. He is starting his career working in Cincinnati, Ohio.



Justin Lukas

Justin Lukas (not pictured), a 2021 TrANS graduate, is working with Hottman Construction as a member of a concrete crew. After 90 days, Justin will be eligible for a laborer apprenticeship. Even though he's only been on the job for a few weeks, Justin is learning so much about concrete, the industry, and being part of a team. He says it's definitely hard work both physical and mental, but he's ready for the challenge.

Margaret Malcom

Margaret Malcom, a 2020 TrANS graduate, was offered a position with the Spann & Associates, a civil engineering company, at the 2020 Secretary's Golden Shovel Award ceremony. After speaking with CEO Bruce Spann about her skills and abilities, Bruce realized that Margaret was exactly what his company needed to get the work completed on the WIS 50 Reconstruction Project in Kenosha County. As a Civil Engineer Technician II, Margaret is commuting from Oshkosh to her new job location in Kenosha. She says she LOVES her job!

