



# Office of Business Development

**Department of Administration**

**Joe Knilans – Director**

**Nancy Mistele – Director**

# Office of Business Development

*Regulatory Reform...By Business For Business*

- **Created by Governor Walker and is housed at the Department of Administration**
- **Advocate for business interests within government**
- **Serve as a liaison between business, the board, the legislature and state agencies**
- **Present rule change recommendations to appropriate agency or the Legislature**

# Office of Business Development

- Outreach with business owners, trade associations, Chambers of Commerce, etc.
- Ensure business has a seat at the table—get your feedback on where to reduce red tape
- Raise awareness of the goals and mission of the Small Business Regulatory Review Board

*“For too long, the overregulation of business has stifled job growth within our state and repelled job creators from others. The common sense reforms contained in our proposal will take the power of regulating.... and put it back where it belongs – in the hands of the people.”*

*- Governor Scott Walker*



# Office of Business Development

- **Outreach Across the State of Wisconsin**
  - **We have traveled to 60 plus Counties**
  - **Attended more than 300 events**
  - **Met with over 6,000 business owners**
  - **Handled more than 300 issues ranging from asking for help, information or regulatory relief**
  - **50 regulatory reform ideas currently under review**

# Small Business Regulatory Review Board

- Established in 2003
- Revived and Reformed in 2011
- Board consists of 7 small business owners

*“To create more jobs, employers told us they also need help cutting through the red tape of government. The Review Board has the authority to review every rule... work to remove antiquated and unnecessary regulations that pose a threat to creating new jobs.”*

*- Governor Scott Walker*



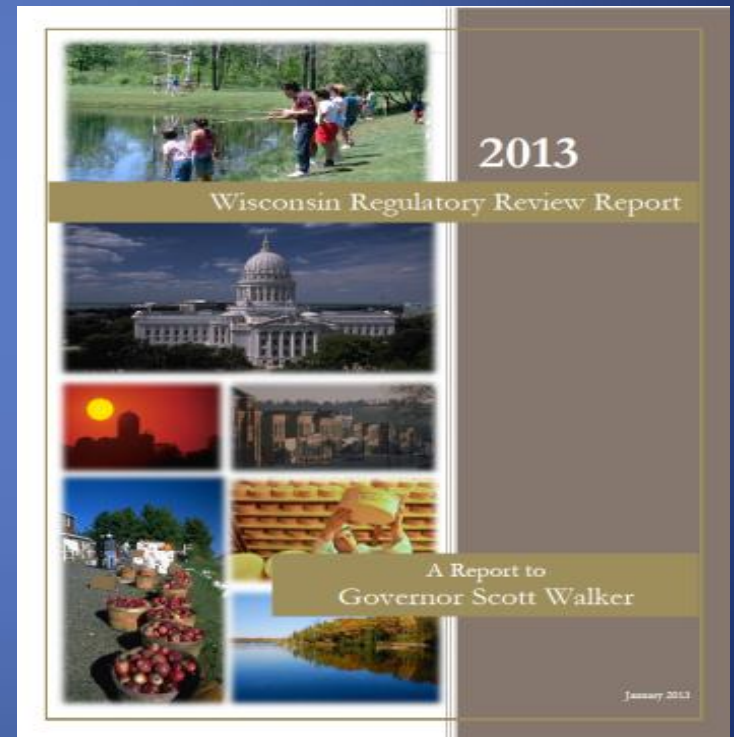
# Small Business Regulatory Review Board

- Board is empowered to review existing rules and propose changes to reduce burden on business
- State agencies required to submit an economic impact analysis of all proposed rules on small business.
- Enforce agency compliance with Regulatory Flexibility Act
- Advocate for small business in the legislative process
- Encourage partnership between small business and state agencies while drafting rules
- Draft realistic rules and regulations

# Regulatory Reform led by Governor Scott Walker

## The Small Business Regulatory Review Report

- Governor Walker's Executive Order #61 (2012) requested a review of existing administrative rules.
- Staff and agency leaders made recommendations that affect 218 Wisconsin Rule Chapters.
  - 307 rule changes
  - 40 rules – full repeal
  - *Good start...low hanging fruit*



# Swiss Cheese



**Regulate the hole size in cheese? Really?**

*Future success comes from you and your suggestions  
for an administrative code that truly works for  
business.*

# 2013 Wisconsin Manufacturers & Commerce CEO Survey...

## Top Business Concerns Facing Your Company:

- Taxes
- Energy
- Labor Shortage
- Regulation
- Economic Slowdown
- Competition

***94% of CEOs surveyed said Wisconsin is headed in the right direction***

***84% said the state is pro-business***

*“It is better than previous years but still has a long ways to go with regulation reform and taxes.”*

# 2014 Wisconsin Manufacturers & Commerce CEO Survey...

## Top Business Concerns Facing Your Company:

- Economic Slowdown
- Health Care
- Regulation
- Labor Shortage
- Taxes
- Energy

***95% of CEOs surveyed said Wisconsin is headed in the right direction***

***89% said the state is pro-business***

*“Tax structure and regulations encourages growth and new business”*

*“The current Administration is trying to improve the business climate”*

*“Regulations should be reviewed, still need a “continuous improvement” mindset in government”*



# Additional Resources

- [wedc.org](http://wedc.org)
- Mfg Tax Credits and other Economic Development Resources
- <http://inwisconsin.com/why-wisconsin/cost-of-doing-business/>
  
- [Dwd.wisconsin.gov](http://Dwd.wisconsin.gov)
- Fast Forward Workforce Training Grants (skills gap)
- DVR Entrepreneurial support services for disabled
  
- [vetransfer.org](http://vetransfer.org) - Vets Entrepreneur Support
  
- [doa.wi.gov](http://doa.wi.gov)
- WBE/MBE/DVE – Supplier Diversity Programs
- Vendornet – Doing business with Wisconsin
- Wisbuild – State construction project

# DOA Division of Housing: Wisconsin Consolidated Plan

- 5 year plan for the expenditure of:
  - Community Development Block Grant
    - Housing, Economic Development, Public Facilities, Planning, Emergency Assistance
  - HOME Investment Partnerships
    - Housing rehabilitation and construction, accessibility modifications, rental housing development
  - Emergency Solutions Grant
    - Emergency Shelter, Rapid Re-Housing, Homeless Prevention, Street Outreach
  - Housing Opportunities for Persons with AIDS
    - Rental assistance & support services for persons with AIDS
- **Please provide feedback to help the Division of Housing assess Wisconsin's needs and define our goals!**
- **Contact CDBG:** [doacdbg@wisconsin.gov](mailto:doacdbg@wisconsin.gov)

# The Governor's Small Business Summit

WEDC and WHEDA® present the 4th annual

## Governor's small business SUMMIT 2014

SAVE  
THE  
DATE!

Join Governor Scott Walker and Lt. Governor Rebecca Kleefisch for a job creation summit on

**SEPTEMBER 10, 2014**

**8:00AM–4:00PM**

**Racine Marriott**

**7111 Washington Avenue ■ Racine, WI**

Don't miss this opportunity to meet Wisconsin's leadership team involved in job creation. Get expert advice and share your ideas for growing jobs, the economy and your community.



# Federal Office of Advocacy

- Small Business Administration (SBA) Office of Advocacy
  - Independent Federal Office
  - Responds to unfair regulatory burdens
  - Takes your concerns back to Washington D.C.
- SBA Regional Advocate Contact Information:
  - Henry Sanders  
608-441-5264  
henry.sanders@sba.gov

# How You Can Help

- **A truly effective administrative code depends on your input.**
- **Submit suggestions to change rules that negatively impact your business.**

*Regulatory Reform...By Business For Business*

# The Office of Business Development

- **Questions**
- **Concerns**
- **Who else should we meet?**
- **Submit ideas to improve the rules and regulations affecting your business.**

[doa.wi.gov](http://doa.wi.gov)

# Office of Business Development

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# Small Business Regulatory Review Board Members

**Steve Davis** —Co-owner of Ardy & Ed's Drive-in, Oshkosh

**Erich Korth** —Vice President of Transport Repair Specialists Inc., New London

**Thomas "Cap" Wulf** —President/CEO of Wulf Bros. Inc., Sturgeon Bay

**Jim Ring** —President/CEO of Park Towne Development Corp., Madison

**Kimberly Vele** —Owner of Konkapot Lodge, Bowler

**Minoo Seifoddini** —President of Custom Service Plastics, Lake Geneva

**Guy Wood** —Tender Care Transport, Inc., Eau Claire-Chippewa Falls

**Howard Marklein** —State Representative and Chairman

**Terry Moulton** —State Senator and Vice Chairman

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