

For Immediate Release



Milwaukee to Host Annual Federal Contractor Briefing – Winning Strategies

November 11, 2014 – Milwaukee, WI

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Milwaukee will be hosting this year's "Annual Federal Contractor Briefing – Winning Strategies" on November 11th, 2014.

"In today's environment, federal contractors must be more strategic in targeting the market. As someone who has worked with the contracting community for many years, I see many more challenges for today's contractors. I am very pleased to have brought together a team of experts that will be discussing topics of importance for current and developing federal suppliers," said Harley Bernstein, President, H. Bernstein Associates, host of the event.

Areas of focus will include Costing, Pricing and DCAA Compliance as well as topics that will help you "Price to Win," ensure that you and your teammates maintain "DCAA Approved Accounting Systems," understand how winning teams are using "Joint Ventures," to gain strategic perspective and "How to Shred an RFP."

Registration begins at 12:30 p.m. at the Pfister Hotel in Milwaukee. Seminar will begin at 1:00 p.m. followed by a networking reception from 4:30 to 6:00. For additional information and to register for this free seminar visit <http://www.wispro.org/events/federal-contractor-briefing-winning-strategies/>.

This seminar is sponsored by Offit Kurman and Richter and Company and hosted by H. Bernstein Associates of Milwaukee.

Local support is Wisconsin Procurement Institute, National Contract Management Association (NCMA) Wisconsin Chapter and National Defense Industrial Association (NDIA) Great Lakes Chapter.