

GAINING ACCESS TO GOVERNMENT PRIME CONTRACTORS

SAVE THE DATE!



*Providing expert technical assistance to Federal, State and Local Government Contractors and Subcontractors.
A Procurement Technical Assistance Center (PTAC)
Serving the Wisconsin Business Community*

WHERE -
Milwaukee County Research Park –
Technology Innovation Center
10437 Innovation Drive, Room 121
Milwaukee, WI 53226

WHEN – 10:00 - 12:00 - NOVEMBER 18TH, 2014

Topics include

- *Being Prepared – US Small Business Administration website listing, Capabilities Statement, Certifications*
- *Marketing and Media Outreach – overview of materials needed*
- *Locating Opportunities – where to look*
 - *Determining “good fits”*
- *Important Regulations (FAR) that will impact your sales*

Updated information will be posted to <http://www.wispro.org/events/gaining-access-to-government-prime-contractors/> For additional information contact Jacob Haupt at WPI at jacobh@wispro.org / 414-270-3600

GAINING ACCESS TO GOVERNMENT PRIME CONTRACTORS

SAVE THE DATE!



*Providing expert technical assistance to Federal, State and Local Government Contractors and Subcontractors.
A Procurement Technical Assistance Center (PTAC)
Serving the Wisconsin Business Community*

WHERE -
Milwaukee County Research Park –
Technology Innovation Center
10437 Innovation Drive, Room 121
Milwaukee, WI 53226

WHEN – 10:00 - 12:00 - NOVEMBER 18TH, 2014

Topics include

- *Being Prepared – US Small Business Administration website listing, Capabilities Statement, Certifications*
- *Marketing and Media Outreach – overview of materials needed*
- *Locating Opportunities – where to look*
 - *Determining “good fits”*
- *Important Regulations (FAR) that will impact your sales*

Updated information will be posted to <http://www.wispro.org/events/gaining-access-to-government-prime-contractors/> For additional information contact Jacob Haupt at WPI at jacobh@wispro.org / 414-270-3600