

# GOVERNMENT MANUFACTURING CONFERENCE: **SUPPORTING THE FEDERAL & DEFENSE SUPPLY CHAIN**

## WHEN

Tuesday - December 9, 2014

## WHERE

### **Fox Valley Technical College (FVTC)**

DJ Bordini Center – 5 Systems Drive,  
Appleton, WI

## AGENDA INCLUDES:

- From Design to Prototype for the Military
- Your Contract Responsibilities
- Critical Issues in Defense Manufacturing
- The Defense Supply Chain
- Developing your Market Strategy
- Federal Acquisition Regulations
- Selling Directly to the Federal Government

## GUEST SPEAKERS INCLUDE:

- Paul Gosling, VP Defense, Global Purchasing and Supply Chain, Oshkosh Corporation
- Daryl Zahn, Manager, Contract and Compliance, DRS Power & Control Technologies, Inc.
- Steve Zink, previous VP Mack Defense and VP Oshkosh Corporation
- Wisconsin Procurement Institute staff, partners and associates

## SPONSORS AND HOSTS

- Fox Valley Technical College (FVTC)
- Oshkosh Corporation
- DRS Power & Control Technologies Inc.
- Wisconsin Economic Development Corporation
- Northwest Michigan PTAC
- Marinette Marine Corporation
- National Defense Industrial Association (NDIA)
- National Contract Management Association (NCMA)
- Wisconsin Procurement Institute (WPI)

The Federal government now and will continue to spend billions of dollars on manufactured goods and related services. The Federal government depends on manufacturers that can deliver on time, at projected cost and meet all performance requirements.

Whether you are considering entering the market, growing your Defense business or just want to hone your skills to get that competitive edge, **YOU SHOULD ATTEND!**

## Registration (includes breakfast and lunch):

- MEMBER - \$50
- Non-MEMBER - \$75

## REGISTER at

<http://tinyurl.com/m3y6lar>

## UPDATED INFORMATION

<http://tinyurl.com/phbofzc>

**QUESTIONS** - contact Jean Polka at [jeanp@wispro.org](mailto:jeanp@wispro.org) or 414-270-3600