

ACQUISITION HOUR WEBINAR

Emergency Procurement : becoming part of the response and recovery team

June 24, 2015



**Providing expert technical
assistance to
FEDERAL, STATE and LOCAL
GOVERNMENT
Contractors
And Subcontractors**

**A Procurement Technical
Assistance Center (PTAC)
Serving the Wisconsin Business
Community**

WPI Offices located at:

Milwaukee County Research Park

10437 Innovation Drive, Suite 320

Milwaukee, WI 53226

414-270-3600 FAX: 414-270-3610

Juneau County Economic Development Corp.

122 Main St - Camp Douglas, WI 54618

608-427-2455 FAX: 608-427-2086

Western Dairyland EOC, Inc.

418 Wisconsin St. - Eau Claire WI 54703

608-427-2455 FAX: 608-427-2086

Fox Valley Technical College – DJ Bordini Center

5 Systems Drive – Appleton WI 54912

920-840-3771 FAX: 414-270-3610

Racine County Economic Development Corporation – Launch Box

141 Main Street, Suite 2, Racine, WI 53403

414-270-3600 FAX: 414-270-3610

Madison Enterprise Center

100 S. Baldwin St., Madison, WI 53703

608-444-0047 FAX: 414-270-3610

Food Enterprise & Economic Development (FEED)

1219 N. Sherman Ave., Madison, WI 53704

608-444-0047 FAX: 414-270-3610

Wausau Region Chamber of Commerce

200 Washington Street, Wausau, WI 54403

920-456-9990 FAX: 414-270-3610

www.wispro.org - info@wispro.org

June 25, 2015

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8 WAYS A SHUTDOWN WOULD DAMAGE HOMELAND SECURITY

UPCOMING EVENTS [→](#)

02/26/2015
FEDERAL PRIME CONTRACTOR GROUP MEETING
ST. FRANCIS (MILWAUKEE) »

03/03/2015
SMALL BUSINESS GOVERNMENT CONTRACTING
SERIES: SELLING TO THE DEPARTMENT OF VETERANS
AFFAIRS
WAUWATOSA »

03/04/2015
ACQUISITION HOUR: LEARNING ABOUT WAWF - IRAPT
WEBINAR »

03/09/2015
ENTERING THE GOVERNMENT MARKET - A PRIMER
RACINE »

03/11/2015
ACQUISITION HOUR: PREPARING FOR CSPR AUDIT
WEBINAR »

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SERVICES OFFERED BY WPI

- FREE Bid Matching Services
- Individual Counseling and Assistance
- Locating Local, State and Federal Opportunities
- Government Market Strategy Development
- Training in use of Government websites and tools
- Assistance with System for Award Management (SAM) Registration
- Assisting in Market Research Process
- Development of Market Profile
- Small Business Subcontracting Plans-Development, Outreach and Reporting
- Small Group Training
- Outreach and training with Local, State and Federal agencies
- Assist with Pre and Post Award Functions
- Assistance with Agency Specific Contracting Requirements
- Assistance with Contracting Regulations and Requirements, including FAR, DFAR, CFR
- Assistance with GSA Schedule Preparation and Administration
- Assistance with Local, State and Federal Certifications, including:
 - Service Disabled & Veteran Owned Small Business, HUBZone, Woman Owned Small Business, 8(a) Business Development Program
 - State
 - Local
 - DBE
- Bid Review and Submission Assistance
- Proposal and Assistance, Review and Submission Assistance
- Capabilities Statement and Related Government Marketing Material Development
- Assistance in Locating and Developing Teaming Partners and Subcontractors
- Updated Government Market Information

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Emergency Procurement

Marc N. Violante

Wisconsin Procurement Institute

June 24, 2015

Events

- Conflict
- Abroad -- Humanitarian Assistance
- Hurricane
- Tornado
- Flood
- Earthquake
- Other disaster

Procurement

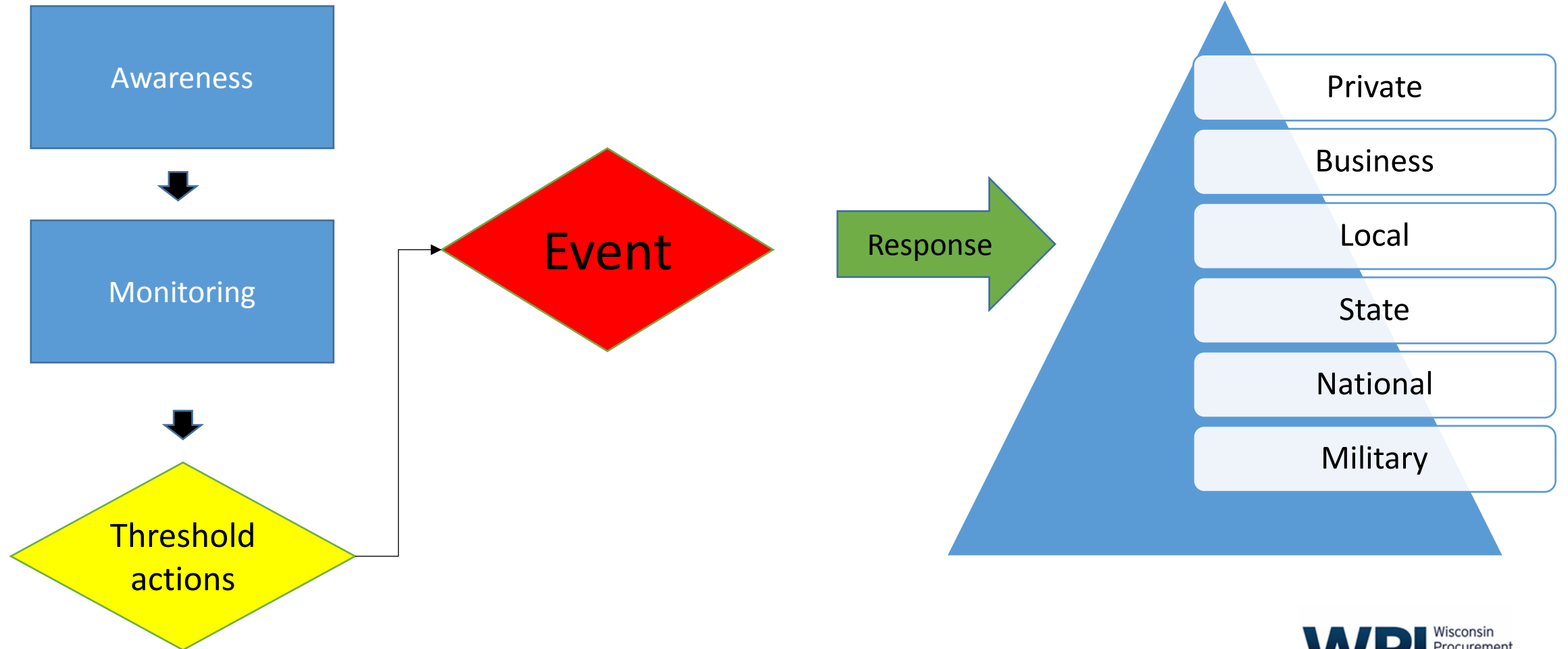
Normal – routine operations

- Systems designed for typical requirements
- Buildings
 - Space
 - Situation
- Transportation
 - People
 - Products and goods

Emergency

- Change from the norm
- The systems as designed cannot meet the requirements
 - Funding
 - Capacity
 - Skills
 - Other

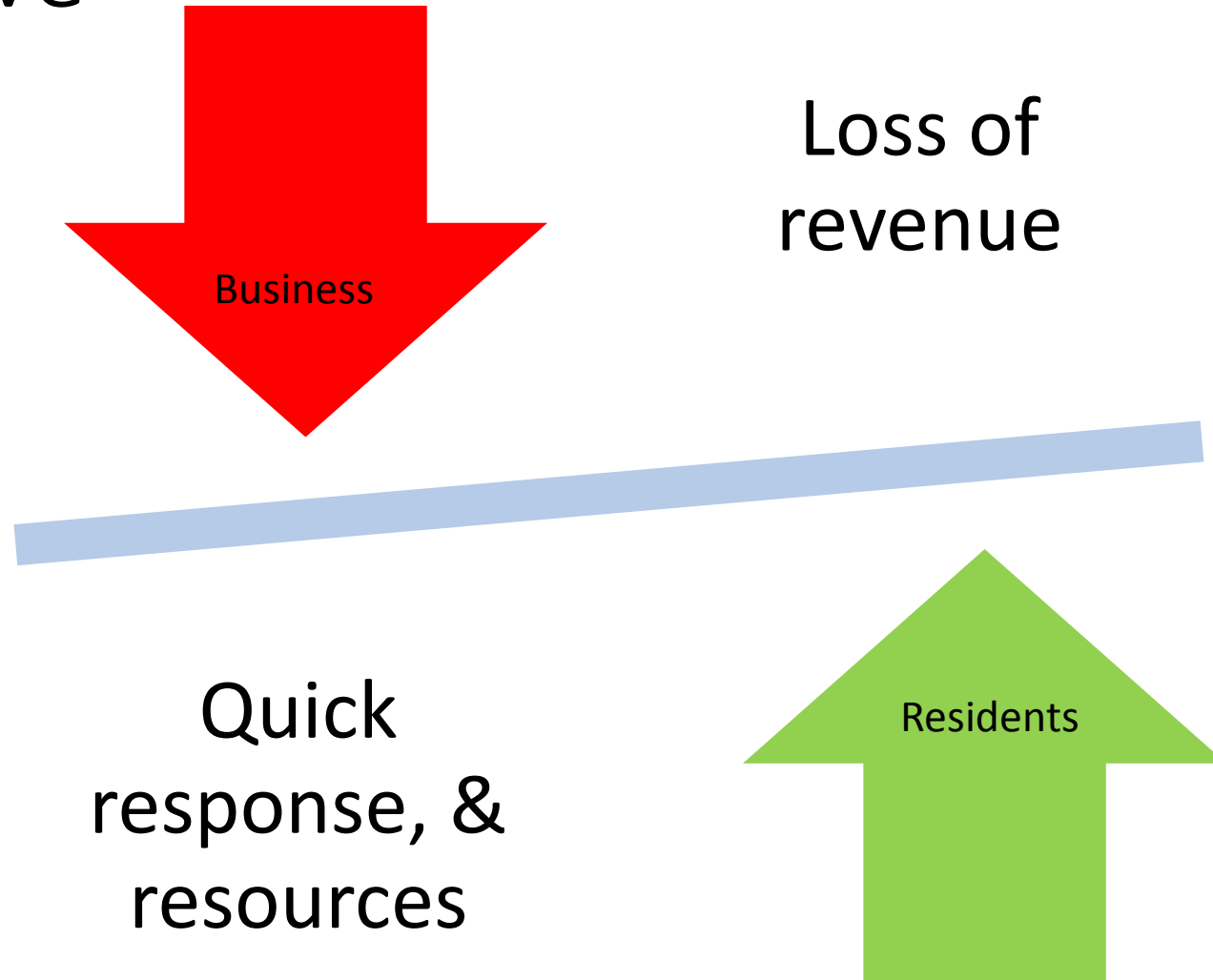
Emergency Procurement



Response hierarchy

- Lowest level that can contain/manage the event
- Considerations
 - Safety of life
 - Containment
 - Specialized resources
 - Declarations
 - Required to initiate programs
 - Engage National Guard
 - Military involvement

Perspective -



Robert T. Stafford Act

- Robert T. Stafford Disaster Relief and Emergency Assistance Act, Pub.L.No. 93–288,
 - Enacted – 1994
- primary authority enabling DoD to engage in domestic consequence management operation
- Allows for Local area preference/set-aside
 - Contracting Officer – “may set aside”
 - Only local firms
 - Local = all businesses
 - Further restrict to Small Businesses



Disaster -
Emergency

Posse Comitatus



DSCA

Robert T. Stafford Act

Defense Support to Civil Authorities (DSCA)

- (DSCA) is support provided by federal military forces, Department of Defense (DOD) civilians, DOD contract personnel, DOD component assets, and National Guard (NG) forces (when the Secretary of Defense [SecDef], in coordination with the governors of the affected states, elects and requests to use those forces in Title 32, United States Code, status or when federalized)
- in response to requests for assistance from civil authorities for domestic emergencies, law enforcement support, and other domestic activities, or from qualifying entities for special events.
- DSCA in the US presents a unique challenge based on the history of the country and the interaction of the federal, state, local, territorial, and tribal governments and private and nonprofit organizations. These relationships establish the multiple layers and mutually reinforcing structures throughout the state and territorial governments

DOD's Decision Framework

- (1) Legality (compliance with laws).
- (2) Lethality (potential use of lethal force by or against DoD Forces).
- (3) Risk (safety of DoD Forces).
- (4) Cost (including the source of funding and the effect on the DoD budget).
- (5) Appropriateness (whether providing the requested support is in the interest of the Department).
- (6) Readiness (impact on the Department of Defense's ability to perform its primary mission).

Bob Stump National Defense Authorization Act – FY 2003

- Pub.L.No. 107–314, the Bob Stump National Defense Authorization Act for Fiscal Year 2003
- mandated the appointment of a new assistant secretary for homeland defense—ASD(HD)—whose principal duty is the overall supervision of the homeland defense activities of the Department of Defense.⁵⁸

Posse Comitatus

- **18 U.S. Code § 1385 - Use of Army and Air Force as posse comitatus**
- Original intent of which was to end the use of federal troops to police state elections in former Confederate states, proscribes the role of the Army and Air Force in executing civil laws and states

(Copied from -- www.rand.org/content/dam/rand/pubs/monograph_reports/MR1251/MR1251.AppD.pdf)

- Whoever, except in cases and under circumstances expressly authorized by the Constitution or Act of Congress, willfully uses any part of the Army or the Air Force as a posse comitatus or otherwise to execute the laws shall be fined under this title or imprisoned not more than two years, or both

Copied from: <https://www.law.cornell.edu/uscode/text/18/1385e> than two years, or both

KEY EXCEPTIONS TO THE POSSE COMITATUS ACT

- National Guard forces operating under the state authority of Title 32 (i.e., under state rather than federal service) are exempt from Posse Comitatus Act restrictions.
- Pursuant to the presidential power to quell domestic violence, federal troops are expressly exempt from the prohibitions of Posse Comitatus Act, and this exemption applies equally to active-duty military and federalized National Guard troops.⁴
- Aerial photographic and visual search and surveillance by military personnel were found not to violate the Posse Comitatus Act.
- Congress created a “drug exception” to the Posse Comitatus Act.
- Under recent legislation, the Congress authorized the Secretary of Defense to make available any military equipment and personnel necessary for operation of said equipment for law enforcement purposes

Emergency Procurement

- Addressed in Federal Acquisition Regulations
 - Subpart 18.1 – Available Acquisition Flexibilities
 - Subpart 26.2 – Disaster or Emergency Assistance Activities
 - Subpart 17.502-2 – The Economy Act

Justification of expenditures (other than local)

- 42 USC 5150(b)(1) – requires that subsequent to any Presidential declaration of a major disaster or emergency, **any contract not awarded to a local firm**, must be justified in writing in the contract file.
- Justification may be –
 - Individual
 - Class
- Contracting Officer approves

Available Acquisition Flexibilities (1 – FAR 18.1)

- Synopsis of proposed contract actions – not required
 - When unusual or compelling
- Limit the number sources
- Full and open competition need not be provided – urgent req.
- Streamlined procedures under FSS
- FPI – not mandatory
- Ability one – not mandatory
- Qualifications – may not be enforced
- Sole source when < SAP threshold
- Oral request for proposals are authorized

Available Acquisition Flexibilities (2 – FAR 18.1)

- Letter contracts may be used
- Interagency acquisitions are authorized*
- SBA 8(a) – sole source or competitive
- HUBZone sole source awards
- SDVOSB – sole source awards
- EDWOSB & WOSB – competitive basis

Registrations

- FEMA - Submit a completed FEMA Profile to the Industry Liaison
 - In support of FEMA's mission, the Industry Liaison Program assists in providing greater opportunities for local businesses in accordance with the Robert T. Stafford Disaster Relief and Emergency Assistance Act.
 - Debris Removal Contractor Registry
 - <https://asd.fema.gov/inter/drcr/public/faq.htm>
- Homeland Security Primes - <http://www.dhs.gov/prime-contractors> (similar to: subnet)
- USACE –
 - contractor registry to assist us with our disaster response mission
 - <http://www.usace.army.mil/Missions/EmergencyOperations/ContractinginDisasters.aspx>
- National Emergency Resource Registry (NERR)
 - The National Emergency Resource Registry - NERR for short - is a government-private sector tool to share information. It was introduced last year as a virtual warehouse that the private sector and emergency responders could use to support communities devastated by hurricanes Katrina, Rita and Wilma. This year, the registry is being opened at the start of hurricane season.
- SAM – <https://www.sam.gov>

USACE

- The Corps of Engineers has **pre-awarded contracts** for major emergency response missions, such as bottled water, packaged ice, debris, and temporary roofing. These contracts are part of the Advanced Contracting Initiative (ACI). ACI provides depth to the Corps' ability to respond quickly and effectively.

Post – 9/11 changes

- Homeland Security infrastructure
- December 2004 - new *National Response Plan* – adopted
 - Purpose: to “establish a comprehensive, national, all-hazards approach to domestic incident management across a spectrum of activities including prevention, preparedness, response, and recovery.”

National Response Framework

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National Response Framework

The purpose of this page is to provide information on the National Response Framework. The National Incident Management System is intended to be used by the whole community. The intended audience for this page is individuals, families, communities, the private and nonprofit sectors, faith-based organizations, and local, state, tribal, territorial, insular area, and Federal governments.

National Response Framework

Government resources alone cannot meet all the needs of those affected by terrorist attacks, natural disasters and other catastrophic events. When disaster strikes, people throughout the community and our nation pitch in to help the response effort.

The second edition of the [National Response Framework \(NRF\)](#), updated in 2013, provides context for how the [whole community](#) works together and how response efforts relate to other parts of national preparedness. It is one of the five documents in a suite of [National Planning Frameworks](#). Each Framework covers one preparedness [mission area](#): Prevention, Protection, Mitigation, Response or Recovery.

Copied from: <http://www.fema.gov/national-response-framework>

Response Core Capabilities - distinct elements needed to achieve the National Preparedness Goal

Distinct elements needed to achieve the National Preparedness Goal

1. Planning
2. Public Information and Warning
3. Operational Coordination
4. Critical Transportation
5. Environmental Response/Health and Safety
6. Fatality Management Services
7. Infrastructure Systems
8. Mass Care Services
9. Mass Search and Rescue Operations
10. On-Scene Security and Protection
11. Operational Communications
12. Public and Private Services and Resources
13. Public Health and Medical Services
14. Situational Assessment

National Preparedness Cycle



Copied from: <http://www.fema.gov/national-preparedness-cycle>

Reverse Perspective

The image is a screenshot of the Ready.gov website. At the top left is the 'Ready' logo with the tagline 'Prepare. Plan. Stay Informed.'. To the right are navigation links: 'CONTACT US', 'MORE LANGUAGES', 'FAQS', and 'FEMA.GOV'. A search bar is located to the right of these links. Below the navigation is a main content area with three columns. The first column is titled 'BE INFORMED' and contains the text 'Learn what protective measures to take before, during, and after an emergency.' The second column is titled 'MAKE A PLAN' and contains the text 'Prepare, plan and stay informed for emergencies.' The third column is titled 'PUBLICATIONS' and is circled in red. It features an image of several FEMA brochures and the text 'Ready.gov has emergency preparedness publications available to the public at no cost. [Order publications](#)'. To the right of the 'PUBLICATIONS' column is a 'SOCIAL MEDIA' section with icons for YouTube, Twitter, and Facebook, and the text 'Like us on [Facebook](#), Follow us on [Twitter](#), Follow FEMA on [social media](#)'. To the right of the 'SOCIAL MEDIA' column is a 'CITIZEN CORPS' section with the Citizen Corps logo and the text 'Make a difference in your community through training, education, and by volunteering with [Citizen Corps!](#)'. At the bottom left of the main content area is a green box with the text 'KNOW YOUR RISKS'.

Images copied from: <http://www.ready.gov/>

Resources – Information - Customers



U.S. Fire Administration



Civil Air Patrol

- Resource available under different authorities

26.203 Transition of work

- In anticipation Agencies involved – should consider awarding emergency response contracts before a major disaster or emergency to ensure immediate response and relief.
- Contracts should be structured to respond to immediate emergency response needs, and should not be structured in any way that may inhibit the transition of emergency response work to local firms. (broad scope or period of performance)

Civil Reserve Airfleet Allocations (CRAF)

- a cooperative, voluntary program involving the DOT, DOD and the U.S. civil air carrier industry
- partnership to augment DOD aircraft capability during a national defense related crisis
- Air carriers volunteer their aircraft to the CRAF program through contractual agreements with the air mobility command (AMC)
- In return, the participating carriers are given preference in carrying commercial peacetime cargo and passenger traffic for DOD

Copied from: <http://www.transportation.gov/mission/administrations/intelligence-security-emergency-response/civil-reserve-airfleet-allocations>



Charter Airlift Services in Support of the Civil Reserve Air Fleet (CRAF)

Solicitation Number: HTC711-15-R-C001
 Agency: Other Defense Agencies
 Office: United States Transportation Command
 Location: USTRANSCOM Command Acquisition


Notice Details

Packages

Interested Vendors List



Complete View

 [Original Synopsis](#)

Special Notice

Dec 15, 2014

4:13 pm

 [Changed](#)

Dec 16, 2014

10:39 am

 [Changed](#)

Dec 16, 2014

2:37 pm

 [Changed](#)

Jan 06, 2015

4:50 pm

[Return To Opportunities List](#)

[Watch This Opportunity](#)

[Add Me To Interested Vendors](#)

Solicitation Number:

HTC711-15-R-C001

Notice Type:

Special Notice

Synopsis:

Added: Dec 15, 2014 4:13 pm

This **DRAFT** solicitation is for full plane passenger and cargo airlift services in support of the Civil Reserve Air Fleet (CRAF) program. The period of performance is 1 year, with a start date of 1 Oct 15. Offeror must be Certified under Part 121 of the Federal Aviation Regulation (14 CFR 121) and willing to commit aircraft to the CRAF. Awards will be based

ALL FILES

 [DRAFT solicitation and attachments](#) 


Dec 15, 2014

 [1. FY16 CRAF Solicit...](#)


 [2. FY16 CRAF Solicit...](#)


 [Atch 1 - FY16 draft ...](#)


 [Atch 2 - DD 254.pdf](#)

 [Atch 3 - WAWF and Fe...](#)

 [Atch 4 - Contracted ...](#)

 [Atch 5 - Wage Determ...](#)

 [Atch 5a - Register o...](#)

 [Atch 6 - Statement o...](#)

 [Atch 7 - Indemnific...](#)

Posted: Dec 15, 2014

Voluntary Intermodal Sealift Agreement (VISA)

- established pursuant to section 708 of the Defense Production Act of 1950, as amended (DPA)
- open to U.S.-flag vessel operators of oceangoing militarily useful vessels, to include tugs and barges
- The mission of VISA is to provide commercial sealift and intermodal shipping services and systems, including vessels, vessel space, intermodal systems and equipment, terminal facilities, and related management services, to the Department of Defense (DOD), as necessary, to meet national defense contingency requirements or national emergencies
- In addition to receiving priority in the award of DOD peacetime cargo, a participant will receive compensation during contingency activation for that capacity activated under Stage I, II and III. The amount of compensation will depend on the Stage at which capacity is activated.

Transportation by sea shall be conducted by DOD-Approved Voluntary Intermodal Sealift Agreement carriers. Air transportation shall use U.S. Flag DOD-Approved CRAF carriers, when available, to meet the requirement.

Language what was part of a FBO notice

MARAD – Maritime Administration

- The Maritime Administration
 - An agency within the U.S. Department of Transportation
 - Deals with waterborne transportation
 - Its programs promote the use of waterborne transportation and its seamless integration with other segments of the transportation system, and the viability of the U.S. merchant marine.
 - Maintains a fleet of cargo ships
 - In reserve to provide surge sea-lift during war and national emergencies,
 - responsible for disposing of ships in that fleet, as well as other non-combatant Government ships, as they become obsolete.



→ [Apply for Assistance](#)

→ [Recovery Resources](#)

↓ **Disaster Declarations**

[By State/Tribal Government](#)

[By Year](#)

[Compact of Free Association
Declarations](#)

[Disaster Declaration Process](#)

[Disaster Aid Programs](#)

[Process Fact Sheet](#)

[Disaster Recovery Centers](#)

[Preliminary Damage
Assessment Reports](#)

→ [Disaster Assistance Reports](#)

Disaster Declarations

Total number of declared disasters: [by State/Tribal Government](#) and [by Year](#)

STATE/TRIBAL GOVERNMENT DISASTER TYPE

DECLARATION TYPE DISASTERS PER PAGE

[Arizona Kearney River Fire \(FM-5086\)](#)

Incident period: June 17, 2015

Fire Management Assistance Declaration declared on June 17, 2015

[Alaska Card Street Fire \(FM-5085\)](#)

Incident period: June 15, 2015

Fire Management Assistance Declaration declared on June 16, 2015

[Alaska Sockeye Fire \(FM-5084\)](#)

Defense Priorities and Allocation System

- DPAS – aka – Rated Orders
- Defense Production Act of 1950
- Managed by Department of Commerce
- 15 CFR 700
- Unrated orders
- DO – rated orders
- DX – rated order – takes precedence over a DO rated order
- Apply to specific, approved programs

DPAS – key definitions

- *Rated order.* A prime contract, a subcontract, or a purchase order in support of an approved program issued in accordance with the provisions of this part.
- *Approved program.* A program **determined as necessary or appropriate for priorities and allocations support to promote the national defense** by the Secretary of Defense, the Secretary of Energy, or the Secretary of Homeland Security, under the authority of the Defense Production Act and Executive Order 13603, or the Selective Service Act and Executive Order 12742.

Background (DPAS)

- (a) Certain national defense and energy programs (including military, emergency preparedness, homeland security, and critical infrastructure protection and restoration activities) are approved for priorities and allocations support. A complete list of currently approved programs is provided at schedule I to this part.

Actions/Responsibility (DPAS)

- Persons receiving rated orders must give them preferential treatment as required by this part.
- (c) All rated orders must be scheduled to the extent possible to ensure delivery by the required delivery date.
- (d) Persons who receive rated orders must in turn place rated orders with their suppliers for the items they need to fill the orders. This provision ensures that suppliers will give priority treatment to rated orders from contractor to subcontractor to suppliers throughout the procurement chain. ?
- (e) Persons may place a priority rating on orders only when they are in receipt of a rated order, have been explicitly authorized to do so by the Department of Commerce or a Delegate Agency, or are otherwise permitted to do so by this part.

Current and Past – (Continuity of Government)

- **Mount Pony: Culpeper, Virginia.**

- For nearly three decades, the Federal Reserve Board operated a 139,800-square-foot (13,001 square-meter) radiation hardened facility inside Mount Pony, just east of Culpeper, Virginia.
- Dedicated on December 10, 1969, the 400-foot-long (122-meter) bunker is built of steel-reinforced concrete 1 foot (0.3 meters) thick.
- Lead-lined shutters can be dropped to shield the windows of the semi-recessed facility, which is covered by 2 to 4 feet (0.6 to 1.2 meters) of dirt, and surrounded by barbed-wire fences and a guard post.
- The seven computers at the facility, operated by the Federal Reserve Bank of Richmond, were the central node for the transfer of all American electronic funds.
- Until 1988, Mount Pony stored several billion dollars worth of currency, including a large number of \$2 bills in its 23,500-square-foot (2,186-square0-meter) vault, shrink-wrapped and stacked on pallets 9 feet (2.7 meters) high.

Defense National Stockpile Center

- DLA Strategic Materials is the leading U.S. agency for
 - the analysis
 - Planning
 - procurement
 - management
- of materials critical to national security.
- We serve our clients through a unique combination of technical expertise, global/geopolitical material supply analysis, and management & tracking of a broad range of existing & future critical materials.

DLA – NDS - materials

Home Materials Sales Opportunities Reports Resources About Us Contact Us		
Materials		
Metals	Misc Non-Metals	Rare Earths
Material Name	Material Name	Material Name
Aluminum Metal	Boron	Cerium
Antimony	Quartz	Dysprosium
Beryllium Metal	Rubber (natural)	Erbium
Beryllium Metal Vacuum Cast	Selenium	Europium
Bismuth	Silicon	Gadolinium
Cadmium	Silicon Carbide	Holmium
Chromium Metal	Talc	Lanthanum
Cobalt	Tellurium	Lutetium
Columbium Metal		Neodymium
Copper	Ores and Compounds	Praseodymium
Gallium	Material Name	Samarium
Germanium	Aluminum Oxide Fused Crude	Scandium
Graphite	Bauxite	Terbium
Hafnium	Bauxite Metal Grade Jamaica & Suriname	Thulium
Indium	Bauxite Refractory	Ytterbium
Lead	Beryl Ore	Yttrium
Lithium	Chromite	
Magnesium	Ferrochromium	High Performance Fibers
Manganese Metal, Electrolytic	Ferromanganese	Material Name
Mercury	Fluorspar	
Molybdenum	Fluorspar, Metallurgical Grade	Precious Metals
Nickel	Manganese	Material Name
Strontium	Manganese Dioxide Battery Grade Natural	Iridium
Tantalum	Manganese Dioxide Battery Grade Synthetic	Palladium
Tin	Manganese Ore, Chemical & Metallurgical Grades	Platinum
Titanium Sponge	Zirconium Ores and Concentrates	Rhenium
Tungsten Metal Powder		Rhodium
Tungsten Ores and Concentrates	Alloys	Ruthenium
Vanadium	Material Name	Silver
Zinc	Beryllium Copper Master Alloy	
Zirconium Metal	Cadmium zinc telluride	

Copied from:
<http://www.strategicmaterials.dla.mil/Materials/Pages/default.aspx>

Descriptions (FEMA Recovery Branch)

- **HOUSING INSPECTION SERVICES** SUPPORTING FEMA'S INDIVIDUAL HOUSING PROGRAM (IHP) BY PROVIDING FOR THE COLLECTION AND REPORTING OF INFORMATION GATHERED BY ON-SITE INSPECTION DAMAGE VERIFICATION FOR DR-4176-AL DECLARED FOR THE STATE OF ALABAMA. AN ESTIMATED 150 INSPECTIONS ARE TO BE PROVIDED WITH A COST NOT EXCEEDING \$89,358.58.
- THIS TASK ORDER IS TO CONTINUE TO **PROVIDE 80 TECHNICAL SPECIALISTS** IN SUPPORT OF HURRICANE KATRINA AND HURRICANE RITA.
- TASK ORDER SUPPORTS DISASTER DR-4176-AL. THE CONTRACTOR SHALL **PROVIDE INDIVIDUAL IDENTITY VERIFICATION AND AUTHENTICATION SUPPORT** FOR INDIVIDUALS REGISTERING FOR FEMA DISASTER ASSISTANCE.

Descriptions – FEMA Disaster OPS Support CTR

- FUNCTIONAL TRAINING FOR THE NATIONAL URBAN SEARCH AND RESCUE RESPONSE SYSTEM
- REGION 6 MEDICAL COUNTERMEASURES PLANNING
- MODIFICATION TO EXTEND THE PERIOD OF PERFORMANCE TO CONTINUE PROVIDING MULTILINGUAL TRANSLATION SUPPORT REQUIREMENTS TO DISSEMINATE INFORMATION TO SUPER STORM SANDY. SURVIVORS WITHIN THE DR-4085 DR SUPPORT AREA.
- MEDICAL TRANSPORT SUPPORT SERVICES
- TASK ORDER IN SUPPORT OF CATASTROPHIC PLANNING FOR AN "IMPROVISED NUCLEAR DEVICE RESPONSE PLAN".

Hurricane Sandy - overview

- Number of awards – 1,541
- Value of award - \$585,115,993.89

Contracting Officers Business Size Selection	Sum of Action Obligation	Percent awards	Count of awards by size	Percent of awards by size
OTHER THAN SMALL BUSINESS	\$ 393,691,746.08	67%	659	43%
SMALL BUSINESS	\$ 191,424,247.81	33%	882	57%
Grand Total	\$ 585,115,993.89	100%	1541	100%

Hurricane Sandy – overview by count of NAICS

		Data	
NAICS Code	NAICS Description	Count of NAICS Code	Sum of Action Obligation
541330	ENGINEERING SERVICES	108	\$ 63,384,696.91
238210	ELECTRICAL CONTRACTORS AND OTHER WIRING INSTALLATION CONTRACTORS	60	\$ 26,686,675.38
562910	REMEDATION SERVICES	58	\$ 21,176,032.65
236220	COMMERCIAL AND INSTITUTIONAL BUILDING CONSTRUCTION	57	\$ 36,155,001.44
561210	FACILITIES SUPPORT SERVICES	53	\$ 7,141,262.05
321991	MANUFACTURED HOME (MOBILE HOME) MANUFACTURING	41	\$ 476,383.76
541611	ADMINISTRATIVE MANAGEMENT AND GENERAL MANAGEMENT CONSULTING SERVICES	39	\$ 6,670,476.26
531190	LESSORS OF OTHER REAL ESTATE PROPERTY	39	\$ 274,760.80
541620	ENVIRONMENTAL CONSULTING SERVICES	36	\$ 4,211,922.16
541930	TRANSLATION AND INTERPRETATION SERVICES	35	\$ 924,184.65
483111	DEEP SEA FREIGHT TRANSPORTATION	33	\$ 1,320,727.08
541519	OTHER COMPUTER RELATED SERVICES	33	\$ 6,183,167.51
238160	ROOFING CONTRACTORS	33	\$ 4,208,067.97
562119	OTHER WASTE COLLECTION	31	\$ 133,049,357.96
541350	BUILDING INSPECTION SERVICES	30	\$ 34,328,856.68
561612	SECURITY GUARDS AND PATROL SERVICES	27	\$ 2,018,699.47

Hurricane Sandy – overview by Sum of Awards

		Data	
NAICS Code	NAICS Description	Count of NAICS Code	Sum of Action Obligation
562119	OTHER WASTE COLLECTION		31 \$ 133,049,357.96
237990	OTHER HEAVY AND CIVIL ENGINEERING CONSTRUCTION		20 \$ 71,423,721.13
541330	ENGINEERING SERVICES		108 \$ 63,384,696.91
424720	PETROLEUM AND PETROLEUM PRODUCTS MERCHANT WHOLESALERS (EXCEPT BULK STATIONS AND TERMINALS)		8 \$ 57,010,696.00
236220	COMMERCIAL AND INSTITUTIONAL BUILDING CONSTRUCTION		57 \$ 36,155,001.44
541350	BUILDING INSPECTION SERVICES		30 \$ 34,328,856.68
238210	ELECTRICAL CONTRACTORS AND OTHER WIRING INSTALLATION CONTRACTORS		60 \$ 26,686,675.38
488490	OTHER SUPPORT ACTIVITIES FOR ROAD TRANSPORTATION		5 \$ 22,503,345.00
562910	REMEDICATION SERVICES		58 \$ 21,176,032.65
236210	INDUSTRIAL BUILDING CONSTRUCTION		12 \$ 12,361,784.57
562111	SOLID WASTE COLLECTION		17 \$ 11,555,597.18
484220	SPECIALIZED FREIGHT (EXCEPT USED GOODS) TRUCKING, LOCAL		9 \$ 7,829,868.83
561210	FACILITIES SUPPORT SERVICES		53 \$ 7,141,262.05
541611	ADMINISTRATIVE MANAGEMENT AND GENERAL MANAGEMENT CONSULTING SERVICES		39 \$ 6,670,476.26
541690	OTHER SCIENTIFIC AND TECHNICAL CONSULTING SERVICES		4 \$ 6,447,437.37

Hurricane Sandy – spending by Department

Rank	Contracting Department Name	Total
12	AGRICULTURE, DEPARTMENT OF	\$ 431,873.95
6	COMMERCE, DEPARTMENT OF	\$ 13,203,082.78
3	INTERIOR, DEPARTMENT OF THE	\$ 65,888,677.75
11	JUSTICE, DEPARTMENT OF	\$ 2,248,265.24
15	STATE, DEPARTMENT OF	\$ 13,171.63
14	SOCIAL SECURITY ADMINISTRATION	\$ 18,539.06
4	VETERANS AFFAIRS, DEPARTMENT OF	\$ 20,130,368.19
13	GENERAL SERVICES ADMINISTRATION	\$ 365,224.40
5	ENVIRONMENTAL PROTECTION AGENCY	\$ 15,353,984.34
7	TRANSPORTATION, DEPARTMENT OF	\$ 6,772,625.52
2	HOMELAND SECURITY, DEPARTMENT OF	\$ 155,490,073.69
8	HEALTH AND HUMAN SERVICES, DEPARTMENT OF	\$ 3,743,597.11
16	NATIONAL AERONAUTICS AND SPACE ADMINISTRATION	\$ 11,918.19
9	HOUSING AND URBAN DEVELOPMENT, DEPARTMENT OF	\$ 2,592,597.22
18	EDUCATION, DEPARTMENT OF	\$ 275.00
17	BROADCASTING BOARD OF GOVERNORS	\$ 1,378.02
10	CORPORATION FOR NATIONAL AND COMMUNITY SERVICE	\$ 2,506,000.00
1	DEPT OF DEFENSE	\$ 296,344,341.80
		<hr/>
		\$ 585,115,993.89



QUESTIONS???

Contact for more information

- marcv@wispro.org
- Phone: (414)270-3600

Upcoming WPI Events

- ***Acquisition Hour (Weekly Webinar) through June, 2015***
- ***Women in Business, growing through opportunities – June 25, 2015 – Madison, WI***
- ***Introduction to Government Contracting – June 25, 2015 – Rhinelander, WI***
- ***How to do business with the Department of Veterans Affairs – July 21, 2015 – De Pere, WI***
- ***9th Annual Volk Field Small Business Conference – July 29 – 30, 2015 – Camp Douglas, WI***
- ***Marketplace 2015 – October 29-30, 2015 – Milwaukee, WI***