



ACQUISITION HOUR WEBINAR

Overview of the Federal Acquisition Regulations (FAR)

October 21, 2015



**Providing expert technical
assistance to
FEDERAL, STATE and LOCAL
GOVERNMENT
Contractors
And Subcontractors**

**A Procurement Technical
Assistance Center (PTAC)
Serving the Wisconsin Business
Community**

WPI Offices located at:

Milwaukee County Research Park

10437 Innovation Drive, Suite 320

Milwaukee, WI 53226

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Juneau County Economic Development Corp.

122 Main St - Camp Douglas, WI 54618

608-427-2455 FAX: 608-427-2086

Western Dairyland EOC, Inc.

418 Wisconsin St. - Eau Claire WI 54703

608-427-2455 FAX: 608-427-2086

Fox Valley Technical College – DJ Bordini Center

5 Systems Drive – Appleton WI 54912

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Racine County Economic Development Corporation – Launch Box

141 Main Street, Suite 2, Racine, WI 53403

414-270-3600 FAX: 414-270-3610

Madison Enterprise Center

100 S. Baldwin St., Madison, WI 53703

608-444-0047 FAX: 414-270-3610

Food Enterprise & Economic Development (FEED)

1219 N. Sherman Ave., Madison, WI 53704

608-444-0047 FAX: 414-270-3610

Wausau Region Chamber of Commerce

200 Washington Street, Wausau, WI 54403

920-456-9990 FAX: 414-270-3610

www.wispro.org - info@wispro.org



UPCOMING EVENTS 

02/26/2015
FEDERAL PRIME CONTRACTOR GROUP MEETING
ST. FRANCIS (MILWAUKEE) »

03/03/2015
SMALL BUSINESS GOVERNMENT CONTRACTING
SERIES: SELLING TO THE DEPARTMENT OF VETERANS
AFFAIRS
WAUWATOSA »

03/04/2015
ACQUISITION HOUR: LEARNING ABOUT WAWF - IRAPT
WEBINAR »

03/09/2015
ENTERING THE GOVERNMENT MARKET - A PRIMER
RACINE »

03/11/2015
ACQUISITION HOUR: PREPARING FOR CSPR AUDIT
WEBINAR »

CURRENT OPPORTUNITIES (7) 

GET STARTED WITH THE BASICS

Questions & answers on how to get started.

GET STARTED

SIGN-UP FOR OUR NEWSLETTER

Stay up-to-date with the latest WPI news.

SIGN UP

HAVE A QUESTION? WE'RE HERE TO HELP.

One of our staff of experts is available to answer your questions.

GET HELP

GET STARTED WITH THE BASICS

Questions & answers on how to get started.

[GET STARTED](#)

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SERVICES OFFERED BY WPI

- FREE Bid Matching Services
- Individual Counseling and Assistance
- Locating Local, State and Federal Opportunities
- Government Market Strategy Development
- Training in use of Government websites and tools
- Assistance with System for Award Management (SAM) Registration
- Assisting in Market Research Process
- Development of Market Profile
- Small Business Subcontracting Plans-Development, Outreach and Reporting
- Small Group Training
- Outreach and training with Local, State and Federal agencies
- Assist with Pre and Post Award Functions
- Assistance with Agency Specific Contracting Requirements
- Assistance with Contracting Regulations and Requirements, including FAR, DFAR, CFR
- Assistance with GSA Schedule Preparation and Administration
- Assistance with Local, State and Federal Certifications, including:
 - Service Disabled & Veteran Owned Small Business, HUBZone, Woman Owned Small Business, 8(a) Business Development Program
 - State
 - Local
 - DBE
- Bid Review and Submission Assistance
- Proposal and Assistance, Review and Submission Assistance
- Capabilities Statement and Related Government Marketing Material Development
- Assistance in Locating and Developing Teaming Partners and Subcontractors
- Updated Government Market Information

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What we will Cover Today

- What is the FAR
- Where to Find the FAR
- Why You Need to Know the FAR
- How to Use the FAR



What is the FAR?

- Federal Acquisition Regulations (FAR) is the primary regulation used by all Federal executive agencies in their acquisition of supplies and services with appropriated funds.
- The FAR was established to codify uniform policies for acquisition of supplies and services by Federal executive agencies. Currently using the March 2005 version.

What is the FAR?

- FAR is routinely updated to implement new laws and executive orders. Updates are called Federal Acquisition Circulars (FAC). Latest change is FAC 2005-84, dated October 5, 2015. Changes are published in the Federal Register.

Where is the FAR?

- Officially the FAR is located at the following website:

<https://www.acquisition.gov/?q=browsefar>

Contains HTML Format, PDF Format, Federal Acquisition Circulars (FAC), and Agency Supplemental Regulations

- An alternate site to locate the FAR is:

<http://farsite.hill.af.mil/>

The Air Force military site also contains Agency Supplemental Regulations



Home

Federal Acquisition Regulation (FAR)

Supplemental Regulations

Acquisition Systems

Archives

Home » Federal Acquisition Regulation (FAR)

Federal Acquisition Regulation (FAR)

FAC Number / Effective Date: FAC 2005-81/04-10-2015 - Download Entire FAR -



FAR PARTS				
Index				
Table of Contents				
1	2	3	4	5
6	7	8	9	10
11	12	13	14	15
16	17	18	19	20
21	22	23	24	25
26	27	28	29	30

Title & Number	Select the download format	
	HTML	PDF
Part 1—Federal Acquisition Regulations System		
1.1 Purpose, Authority, Issuance		
1.2 Administration		
1.3 Agency Acquisition Regulations		
1.4 Deviations from the FAR		

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Regs Tools Status

- [FAR](#)
- [DFARS](#)
- [AFARS](#)
- [AFFARS](#)
- [AFMC MP/IG](#)
- [AFICA MP](#)
- [DARS](#)
- [DLAD](#)
- [NMCARS](#)
- [MAPS](#)
- [USSOCOM](#)
- [USTRANSCOM](#)
- [AGAR](#)
- [AIDAR](#)
- [CAR](#)
- [DEARS](#)
- [DIARS](#)
- [DOLAR](#)
- [DOSAR](#)
- [DTAR](#)
- [EDAR](#)
- [EPAAR](#)
- [FEHBAR](#)
- [GSAM](#)
- [HHSAR](#)
- [HSAR](#)
- [HUDAR](#)
- [IAAR](#)
- [JAR](#)
- [LIFAR](#)

[FARSite](#) [Clause Logic](#) [FARSearch](#) [FARSite Forum](#)

FARSite Announcements

... this will allow the larger pages to load correctly.

Allow Pop Ups for FARSite

FARSite Notices



Welcome to FARSite (Federal Acquisition Regulation Site)

FARSite Public Service Announcements.

You are accessing a government computer system.
Please read this [PRIVACY AND SECURITY NOTICE](#)
and the [Accessibility/Section 508 Notice](#).

Need Help Look here for [FAQ's](#)

See [Federal Acquisition Regulation Codification](#) (FAR) for help finding what regulation you need

FARSite Info

FARSite has been accessed times.

Questions/Comments: [FARSite Webmaster](#)

Phone numbers: Comm 801-777-9011, DSN: 777-9011

Page Updated: 24 Jan 2008

Click here to find out more about the Contracting Laboratory ([AFLCMC/HIBB-Hill](#))

View the old version of [FARSite](#) or the Non-Java version of [FARSite](#).



FARSite Counter

Hard Copy FAR



- Can print a copy of the entire FAR from the website
- Wolters Kluwer Law & Business publishes updated soft cover version in January and July. Estimated cost \$110.00. Becomes outdated when next FAC is issued.

<http://www.wklawbusiness.com/store/products/federal-acquisition-regulation-far-january-1-2016-prod-10030148-0007/softcover-book-item-1-10030148-0007>

Why Learn About the FAR?

- Understand what you are agreeing and committing to when you sign a Federal Government contract.
- FAR Clauses are non-negotiable. However, you can become better prepared for negotiations with the Federal Government.
- Understand your responsibilities when responding to a solicitation.
- Understand your rights and responsibilities as a Federal Government Contractor.
- Knowledge is power.

FAR Structure

- FAR contains 53 Parts, the Matrix, and Appendix
- Parts 1 – 51 – Actual Regulations divided into subchapters

General

Competition and Acquisition Planning

Contracting Methods and Contract Types

Socioeconomic Programs

General Contracting Requirements

Special Categories of Contracting

Contract Management

FAR Structure

- Part 52 contains Solicitation Provisions and Contract Clauses
 - Solicitations include both Contract Clauses and Provisions.
 - At time of award most contracting officers remove the provision section of the solicitation.
 - Final Contract includes the clauses but no provisions.
- Part 53 contains Forms
- Matrix – Provides guidance to contracting officers when writing documents
- Appendix – Cost Accounting Standards

How to Use the FAR

- You do not need to read the entire FAR.
- Read the sections that apply to you as outlined in the solicitation/contract.
- Use the Table of Contents or on-line search features to locate what you are looking for.
- FAR parts are “Reserved” when the regulations change and that portion is no longer applicable.

How to Use the FAR

- Each FAR clause or provision starts with 52.2__-__, followed by the name, and effective date. Such as **52.219-6 Notice of Total Small Business Set-Aside (Nov 2011)**.

The first __ provides which FAR Part is being used.

This can be used to quickly go to the Part of the FAR covered by the clause or provision.

The second __ numbers provisions/clauses within the Part.

How to Use the FAR

- Provisions/clauses can be in full text or referenced. Referenced provisions/clauses have same impact as full text ones. FAR Matrix indicates if provision/clause can be referenced. Final decision is with the Contracting Officer.
- Each provision/clause provides where in the FAR it is prescribed to use the provision/clause. The FAR states when the contracting officer shall use each provision/clause.
- Electronic version of the FAR contains hyperlinks to go between the provision/clause and when to use it.

How to Use the FAR

52.214-22 Evaluation of Bids for Multiple Awards.

As prescribed in [14.201-6](#)(q), insert the following provision:

Evaluation of Bids for Multiple Awards (Mar 1990)

In addition to other factors, bids will be evaluated on the basis of advantages and disadvantages to the Government that might result from making more than one award (multiple awards). It is assumed, for the purpose of evaluating bids, that \$500 would be the administrative cost to the Government for issuing and administering each contract awarded under this solicitation, and individual awards will be for the items or combinations of items that result in the lowest aggregate cost to the Government, including the assumed administrative costs.

(End of provision)

Agency Supplements

- Agency Acquisition Regulations implement or supplement the FAR.
- Each Agency Supplement adds an additional number to the front of the reference number. There are 30 Agency Supplements. Agency Supplements follow the FAR basic format.

DFAR – 252.219-7003 Defense Federal Acquisition Regulations

GSAM – 552.219-70 General Services Acquisition Regulations

VAAR– 852.219-9 Department of Veterans Affairs Acquisition Regulations

Agency Supplements

- Agency regulations follow the structure and numbering system of the original FAR when supplementing the FAR.
 - FAR 52.211-6 Brand Name or Equal
 - VAAR 852.211-73 Brand Name or Equal
- Agency regulations add additional parts when adding information not found in the FAR.
- VAAR 852.271-70 Nondiscrimination in Services Provided to Beneficiaries

What is the most important part of the FAR?

- All of it.
- The most important part to you is the part that currently applies to the solicitation or contract you are looking at.
- Small Businesses should review and understand the Small Business Programs located in Part 19.
- Federal Supply Schedule Holders (GSA or VA) should review and understand Federal Supply Schedules located in Part 8.4.

Some Useful Parts of the FAR

- Part 2 – Definitions
- Part 22 – Labor Laws
- Part 28 – Bonds and Insurance
- Part 29 – Taxes
- Part 33 – Protests
- Part 36 – Construction and Architect-Engineer Contracts
- Part 44 – Subcontracting Policies and Procedures
- Part 49 - Terminations

Fill in the Blanks

- Some clauses/provisions have blanks to fill in.
- Blanks should be filled in by the Contracting Officer or the offeror/bidder depending on the clause/provision.
- Language within clause/provision may indicate who should complete the fill in either the Contracting Officer or the offeror/bidder.

Contractor/Offeror Fill in the Blank

52.215-6 Place of Performance (Oct 1997)

- (a) The offeror or respondent, in the performance of any contract resulting from this solicitation, intends, does not intend [*check applicable block*] to use one or more plants or facilities located at a different address from the address of the offeror or respondent as indicated in this proposal or response to request for information.
- (b) If the offeror or respondent checks “intends” in paragraph (a) of this provision, it shall insert in the following spaces the required information:

(End of provision)

Contracting Officer Fill in the Blank

52.217-8 Option to Extend Services (Nov 1999)

The Government may require continued performance of any services within the limits and at the rates specified in the contract. These rates may be adjusted only as a result of revisions to prevailing labor rates provided by the Secretary of Labor. The option provision may be exercised more than once, but the total extension of performance hereunder shall not exceed 6 months. The Contracting Officer may exercise the option by written notice to the Contractor within _____ [*insert the period of time within which the Contracting Officer may exercise the option*].

(End of clause)

Alternates

- Provisions and clauses may have alternate paragraphs that changes the language and meaning of the provision or clause.
- Contracting Officer determines which version of the provision or clause to use.
- **52.219-1 Small Business Program Representations (APR 2012)**
- **52.219-1 Small Business Program Representations (APR 2012)**

Alternate I (APR 2014)

Clause Dates

- Dates on clauses are very important.
- Generally the clause revision in effect at date of Contract Award is the applicable clause. When dealing with subcontracts, the Prime generally must flow down the clause revision in effect at date of the Prime Contract, not the award of the subcontract.

Is the FAR just Boiler Plate Language?

- There are approximately 580 various provisions/clauses in the FAR.
- Contracting Officers select which ones are applicable to the type of contract they are writing.
- Which ones they select can impact your contract and the cost to you to provide the supplies and services under the contract.

FAR includes

- How the Government will order
- How the Government will inspect and accept
- How and when the Government will make payment
- Required warranties
- Required bonding and insurance
- Subcontracting rules for both large and small businesses
- Reporting requirements
- Contract options

FAR Language

- Amendment – change made to solicitation before contract award.
- Modification – written change to the terms of a contract.
- Shall and Must – indicate an obligation to act. Most solicitations indicate Contractor “shall”.
- Should – indicates an expected course of action to be followed unless inappropriate for a particular circumstance.
- Will – indicates an anticipated future action or result.
- May – indicates a discretionary action. Most solicitations indicate Government “may”.

Additional Resource

- Acquisition.gov contains additional information for both government sellers and buyers.
- Set up as a one-stop government website for acquisition information.
- Acquisition.gov Website is: <https://www.acquisition.gov/>

Resources:

- FAR: <https://www.acquisition.gov/?q=browsefar>
- Air Force FAR: <http://farsite.hill.af.mil/>
- FAR Hard Copy: <http://www.wklawbusiness.com/store/products/federal-acquisition-regulation-far-january-1-2015-prod-10030148-0006/softcover-book-item-1-10030148-0006>
- Acquisition.gov is: <https://www.acquisition.gov/>
- Federal Business Opportunities (FedBizOpps) website - <https://www.fbo.gov/>
- Wisconsin Procurement Institute
Phone: 414-270-3600 www.wispro.org



QUESTIONS?

Continuing Professional Education



CPE Certificate available, please contact:

Benjamin Blanc

benjaminb@wispro.org



Upcoming WPI Events

- ***Acquisition Hour Live Webinar Series – Through December 16, 2015***
- ***Small Business Government Contracting Series – Through December 8, 2015 – Milwaukee, WI***
- ***Grant Programs, Seminars, and Loans and Selling to the USDA Farm Service Agency (FSA) – October 28 – Monroe, WI; October 29 – Milwaukee, WI***
- ***Marketplace 2015 – October 29-30, 2015 – Milwaukee, WI***
- ***Preparing Award Winning Federal Proposals – November 12, 2015 – Green Bay; November 19, 2015 – Madison; December 9, 2015 – Milwaukee***
- ***NCMA End of Year Federal Contractor Update – December 10 2015, Brookfield, WI***

For Assistance or Additional Information - Contact

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