

Webinar Etiquette



- Please
 - When logging into go-to-meeting, enter the name that you have registered with
 - Put your phone or computer on mute
 - Use the Chat option to ask your question(s): We will read them and our guest speaker will provide an answer to the group

Thank you!

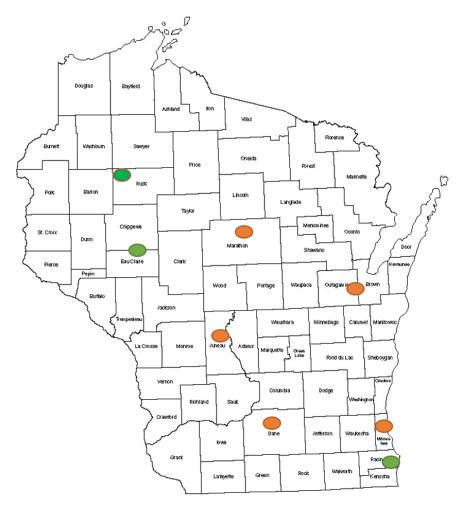
4/18/2017 Page 2



ABOUT WPI Supporting the Mission



Assist businesses in creating, development and growing their sales, revenue and jobs through Federal, state and local government contracts.



LOCATIONS:

- Primary office Milwaukee Technology Innovation Center
- Staffed Satellite offices

Madison (FEED-Food Enterprise &

Economic Development / MEC -

Madison Enterprise Center)

Camp Douglas (Juneau County Economic

Development Corporation)

Wausau (Wausau Regional Chamber of

Commerce)

Appleton (Fox Valley Technical College)

• Active Partnerships

Racine – LaunchBox

Eau Claire - Western Dairyland

Ladysmith – Indianhead Community Action



EVENT CALENDAR

FEDERAL GOVERNMENT STATE & LOCAL GOVERNMENT

OTHER **GOVERNMENT & GRANTS** SUCCESS & **AWARDS** **FAQS**

WPI'S CURRENT NEWSLETTER

UPCOMING EVENTS

FEBRUARY 7 2017

ACQUISITION HOUR: THE HUBZONE PROGRAM -CERTIFICATION BENEFITS AND NEW REGULATIONS

FEBRUARY 7 2017

ACQUISITION HOUR - OVERVIEW OF DIBBS

FEBRUARY 14 2017

ACQUISITION HOUR - THE CONTRACTOR PURCHASING SYSTEM REVIEW (CPSR) SERIES PART 2 OF 4

FEBRUARY 15 2017

FEDERAL ACQUISITION REGULATIONS (FAR) REVIEW -SESSION 1: ORIENTATION

FEBRUARY 15 2017

WHAT IT TAKES TO WIN - SELLING TO STATE AND LOCAL GOVERNMENTS MILWAUKEE, WI »

CURRENT OPPORTUNITIES (3)

www.wispro.org

GET STARTED WITH THE BASICS

Questions & answers on how to get started.

SIGN-UP FOR OUR NEWSLETTER

Stay up-to-date with the latest WPI news.

HAVE A QUESTION? WE'RE HERE TO HELP.

One of our staff of experts is available to answer your questions.

GET STARTED

SIGN UP

GET HELP

What we will Cover Today

- •CPARS
- FAPIIS
- •PPIRS-RC
- **PPIRS-SRNG**





Why does Government Evaluate Past Performance?

- Federal Acquisition Regulations (FAR) instructs the Government to evaluate past performance.
- Helps in assuring contractors with exceptional past performance are awarded additional contracts.
 Government wants contractors that perform well.
- Helps in assuring contractors with unsatisfactory past performance are <u>not</u> awarded additional contracts.
- Collection and Maintenance of Past Performance Information (PPI) for Use in the Award Decisions for Competitive Acquisitions



What is CPARS?

Contractor Performance Assessment Reporting System (CPARS)

Web-enabled application that collects and manages a library of automated contractor report cards.

Two Modules Within CPARS

Contractor Performance Assessment Reporting System (**CPARS**) Module – Systems, Services, Operations Support, Information Technology, Architect-Engineer and Construction



Federal Awardee Performance and Integrity Information System (**FAPIIS**) Module

CPARS Primary Objectives

- Ensure Current, Complete, and Accurate Information on Contractor Performance is Available for Use in Source Selections
- Support Best Value Source Selection Decisions Awards for Proven Performers
- Provide Up-To-Date Documentation of Contractor's Ability to Provide Quality, On-Time Products and Services that Conform to Contractual Requirements
- Motivate Improved Performance



Support Responsibility Determinations of Prospective Contractors.

CPARS Evaluations

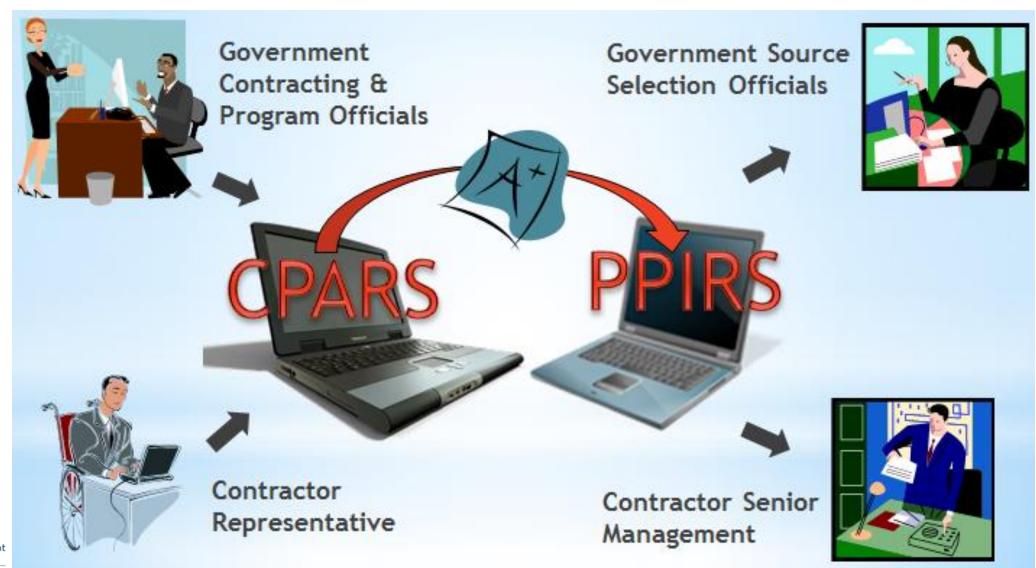
For Official Use Only/Treated as Source Selection Information

IAW FAR 2.101, 3.104, 42.1503

- Pre-Decisional in Nature
- Protected Throughout Life Cycle
- Accessible By:
 - Government Personnel with Need to Know
 - Contractor who is Subject of Evaluation
- Not Releasable Under Freedom of Information Act (FOIA)
- Retained for 3 Years in PPIRS after Contract Completion (6 years for A/E & Construction)
- Evaluations May Be Transmitted via Email



Past Performance Process Overview





Non-DoD Federal Dollar Thresholds

Business Sector	Dollar Threshold
Systems & Non-Systems	> Simplified Acquisition Threshold (SAT)
Architect-Engineer	≥ \$35,000 All Terminations for Default
Construction	> \$700,000 All Terminations for Default



Department of Defense (DoD) Dollar Thresholds

Business Sector	Dollar Threshold
Systems	> \$5,000,000
Non-Systems	
- Operations Support	> \$5,000,000
- Services	> \$1,000,000
- Information Technology	> \$1,000,000
- Ship Repair & Overhaul	> \$500,000
Architect-Engineer	> \$35,000 All Terminations for Default
Construction	≥ \$700,000 All Terminations for Default



Ratings and Narratives

Rating Definitions

Rating	Contract Requirements	Problems	Corrective Actions
Exceptional	Exceeds Many - Gov't Benefit	Few Minor	Highly Effective
Very Good	Exceeds Some - Gov't Benefit	Some Minor	Effective
Satisfactory	Meets All	Some Minor	Satisfactory
Marginal	Does Not Meet Some - Gov't Impact	Serious; Recovery Still Possible	Marginally Effective; Not Fully Implemented
Unsatisfactory	Does Not Meet Most - Gov't Impact	Serious; Recovery Not Likely	Ineffective



Contractor Ratings



CPARS uses ratings outlined in FAR 42.1503 of Exceptional, Very Good, Satisfactory, Marginal and Unsatisfactory. Ratings of Satisfactory or better is considered a good rating for the contractor.



Contractor Responsibilities

- 60 Calendar Days to Respond
 - System Generated Email Notifications
- 7 Calendar Days to Request Meeting to Discuss CPAR
- Review Admin Info, Ratings, and Narratives
- Provide Clear and Concise Responses
 - 24,000 Character Limit per Evaluation Area and General Comments
- Provide Concurrence / Non-Concurrence, Name, and Title
- Send to Assessing Official



Contractor Comments Contractor Guidance Included in Transmittal Email

- Protect the CPAR
 - Handle as "Source Selection Information"
- Prohibited Use
 - Advertising
 - Promotional Material
 - Pre-Award Surveys
 - Production Readiness Reviews
- Contractors should
 - Acknowledge Receipt
 - Comment
 - Respond Within 60 Calendar Days





CPARS Workflow

Contract Registration 20 days **Enter Proposed** Ratings/Narratives within Following AO Signature: Validate Day 15: Sent to PPIRS ("Pending" if no Ratings/Narratives completed CR Comments), Updated in PPIRS Daily Day 61: Contractor Comment Period Contractor Comments Ends; Eval Returned to AO (CR Locked Tiod Tiod Out) must be Review Contractor Updated in PPIRS When: Comments/Close AO Modifies/Sends to RO/Closes Process **RO Closes** Reviewing Official "Pending" Marking Removed when Comments/Close AO/RO Closes



- Government provides access to Contractor CPARS record through Government Agency Focal Point
- User ID Required
- PKI Certificate Encouraged Costs about \$110 per year
 - Purchase from External Certificate Authority
- Password Required if No PKI Certificate Must be Modified Every 6o Days





The July 2014 CPARS Merge did not change how the PPIRS compliance metrics are calculated - the calculation continues to require an evaluation to be completed 485 days after the Contract Award Date. However, the contractor now has 60 days to review/comment on the evaluation. This means that if the Assessing Official does not initiate the evaluation until 426 days after the Contract Award Date (i.e., 1 year plus 61 days after the Contract Award Date), there is the potential that the entire evaluation process will not be completed by day 485 and thus the contract/order will be listed as non-compliant on the PPIRS compliance metrics.



CPARS hosts a suite of web-enabled applications that are used to document contractor and grantee performance information that is required by Federal Regulations.

FAR Part 42 identifies requirements for documenting contractor performance assessments and evaluations for systems, non-systems, architect-engineer, and construction acquisitions. FAR Part 42 also requires documenting additional contractor performance information in the Federal Awardee Performance & Integrity Information System (FAPIIS), including Terminations for Cause or Default, DoD Determination of Contractor Fault and Defective Cost or Pricing Data and to

make the information available in the Past Performance Information Retrieval System (PPIRS).

FAR Part 9 identifies requirements for Contracting Officers to enter Determinations of Non-Responsibility in FAPIIS. The Grant Community is also required to utilize FAPIIS to document Terminations for Material Failure to Comply and Recipient Not Qualified Determinations.

System Access

System Logon

Applications

CPARS

FAPIIS

Special Notices

New!! CPARS Look

New!! CPARS Reports online instructor-led training for Deparment POCs, Agency POCs, Focal Points, and Alternate Focal Points



- 1. Visit https://www.cpars.gov
- 2. Select System Logon

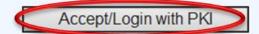
CPARS/FAPIIS

Notice and Consent Banner

You are accessing a U.S. Government (USG) Information System (IS) that is provided for USG-authorized use only.

By using this IS (which includes any device attached to this IS), you consent to the following conditions:

- The USG routinely intercepts and monitors communications on this IS for purposes including, but not limited to, penetration testing, COMSEC monitoring, network operations and defense, personnel misconduct (PM), law enforcement (LE), and counterintelligence (CI) investigations.
- At any time, the USG may inspect and seize data stored on this IS.
- Communications using, or data stored on, this IS are not private, are subject to routine monitoring, interception, and search, and may be disclosed or used for any USG authorized purpose.
- This IS includes security measures (e.g., authentication and access controls) to protect USG interests--not for your personal benefit or privacy.
- Notwithstanding the above, using this IS does not constitute consent to PM, LE or CI investigative searching or
 monitoring of the content of privileged communications, or work product, related to personal representation or
 services by attorneys, psychotherapists, or clergy, and their assistants. Such communications and work product
 are private and confidential. See User Agreement for details.









CPARS/FAPIIS	
This System is for UNCLASSIFIED USE C	DNLY!
Password Login User ID: Password:	The Forgot Password Button is
***** Login With Password	the Preferred Way to Reset Passwords
Having problems logging in? Forgot User ID Forgot Home	Password

First time logging in? Use the Forgot Password button to receive an email with a temporary password.

Forgot your User ID? Use the Forgot User ID button to receive an email with your User ID.



Elements Assessed

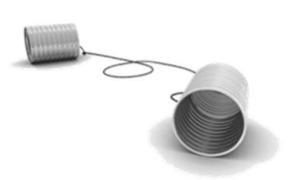
- Quality Conformed to and met Contract Requirements
- Schedule Timeliness Met Delivery Schedules
- Cost Control Managed and Controlled Cost
 - Not Required for Fixed Priced Contracts
- Management Coordination of Entire Contract
- Small Business Utilization of Small Business
- Regulatory Compliance Report Filing, Labor, Safety
- Other Areas



Helpful Hints

- Understand Contract Expectations
- Know Areas to be Evaluated
- Communicate with Government
- Provide Self Evaluation
- Request Face to Face Meetings to Address Concerns





Corporate Senior Management Access

Corporate Senior Management Representative

- CEO, President
- Access granted by DUNS Number
- Read-Only Access to CPARS System



FAPIIS

Federal Awardee Performance and Integrity Information System (FAPIIS)

- Contracting Officers Enter
 - Non-Responsibility Determinations
 - Terminations for Cause and Terminations for Default
 - Defective Pricing
 - DoD Determination of Contractor Fault
 - Information on Trafficking in Persons
 - Subcontractor Payment Issues
- Suspension/Debarment Officials Enter:
 - Administrative Agreements



FAPIIS

Located within CPARS

• Generally reported within 3 Calendar Days

 Records are retained for 5 years following Action Date



FAPIIS Main Site

Home Page for FAPIIS

https://www.ppirs.gov

FAPIIS Public System Access





Products/Services

PPIRS-Report Card Application Logon

FAPIIS Government

FAPIIS Public

Links

CPARS

PPIRS-SR NG

PKI Information

Special Notices

New!! PPIRS-RC and PPIRS-SR NG Are Splitting

New!! OMB Focus on Agency Contracting Practices

Providing Information for Best Value Awards!

Welcome to the Past Performance Information Retrieval System (PPIRS). All data in PPIRS is classified as Source Selection Sensitive and is not releasable unless directed by the agency who submitted the data. This policy is in accordance with under the direction of Office of Federal Procurement Policy (OFPP) in the Office of Management and Budget (OMB) FAR 42.1503(4)(d)

In May 2010, PPIRS was designated as the government wide single repository of past performance data. Confidence in a prospective contractor's ability to satisfactorily perform contract requirements is an important factor in making best value decisions in the acquisition of goods and services. PPIRS consists of two components, Report Card (RC) and Federal Awardee Performance and Integrity Information System (FAPIIS). These three components support the Federal Acquisition Regulation (FAR) requirement to consider past performance information prior to making a contract award (FAR Parts 9, 13, 15, 36 and 42).

Government access is restricted to those individuals who are working on source selections, to include contractor responsibility determinations. Contractors may view only their own data. A contractor must be registered in the "System for Award Management" (SAM) system and must have created a Marketing Partner Identification Number (MPIN) in the SAM profile to access their PPIRS information.

Access to FAPIIS is granted when approved for access to PPIRS-RC. PPIRS RC and FAPIIS are sponsored by General Services Administration (GSA) and Integrated Award Environment (IAE).

Effective July 1, 2009, the FAR requires federal agencies to post all contractor performance evaluations in PPIRS.

In May, 2010, the Office of Federal Procurement Policy (OFPP) and the Acquisition Committee for eGovernment (ACE) determined that the Defense (DoD) Contractor Performance Assessment Reporting System (CPARS) will be utilized as the single past performance reporting system federal-wide to collect and transmit performance evaluations to PPIRS. Further, no new systems will be built. Agencies should not invest any resources into developing or improving a capability for past performance reporting. This decision was based on NIH's retirement of CPS, the on-going efforts to establish a standard method and criteria for conducting past performance reporting, and the recent implementation of Federal Awardee Performance and Integrity Information System (FAPIIS) which already requires Agency use of CPARS as the data entry module.

The Contractor Performance Assessment Reporting System (CPARS) program office may be contacted at (207) 438-1690.

Customer Support Desk:

Voice Phone: (207) 438-1690 or DSN: 684-1690

Contact the Webmaster

Mailing Address:

Naval Sea Logistics Center Portsmouth Bldg 153, 2nd Floor Portsmouth Naval Shipyard, Portsmouth, NH 03804-5000

US Navy Web Site | IAE | USA.gov | Accessibility | DoD Section 508 | FOIA | Privacy Policy | Site Map

This is an official website of the U.S. Government

Important Information

Internet Explorer Settings

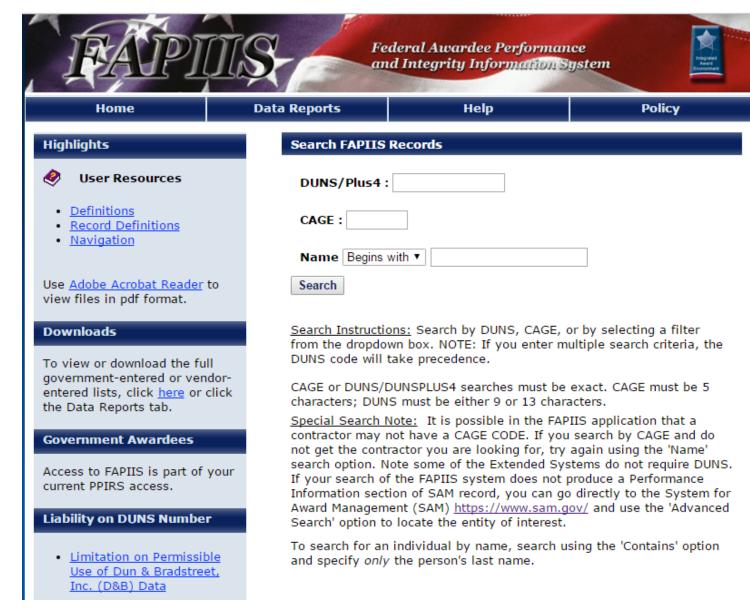
Improving Past Performance Compliance

A Department Of Defense (DoD) PKI Certificate is required for all DoD employees accessing PPIRS. Contractors are also encouraged to obtain and use a certificate. Non-DoD Government users may continue to access PPIRS without a certificate. Read more



FAPIIS Public Access

Can search
potential Prime or
Subcontractors
by name, cage, or
DUNS









PPIRS-RC

Federal Repository for Completed Evaluations

- Updated daily from CPARS
- Also contains Historical Evaluations from Prior Past Performance Systems





PPIRS



Two Sections

Past Performance Information Retrieval
 System – Report Card (PPIRS-RC)

 Past Performance Information Retrieval System – Statistical Reporting Next Generation (PPIRS-SR NG)



PPIRS Main Site

Home Page for PPIRS

https://www.ppirs.gov

PPIRS Report Card System Login





Products/Services

PPIRS-Report Card Application Logon

FAPIIS Government

FAPIIS Public

Links

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PPIRS-RC

- User ID Required DUNS and MPIN entered to create ID
- PKI Certificate Encouraged Costs about \$110 per year
 - Purchase from External Certificate Authority
- Password Required if No PKI Certificate Must be Modified Every 60 Days

PPIRS-SR NG

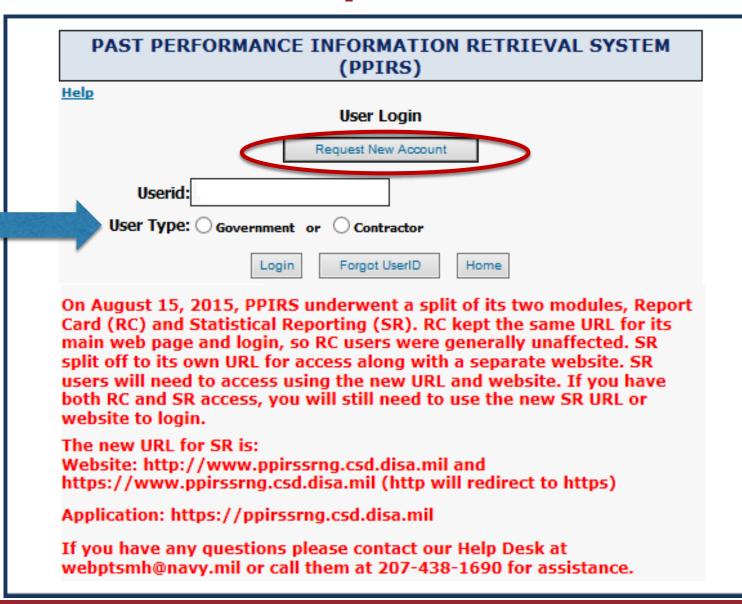
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- PKI Certificate Required Costs about \$110 per year
 - Purchase from External Certificate Authority



PPIRS-RC Access Request

Select UserType First

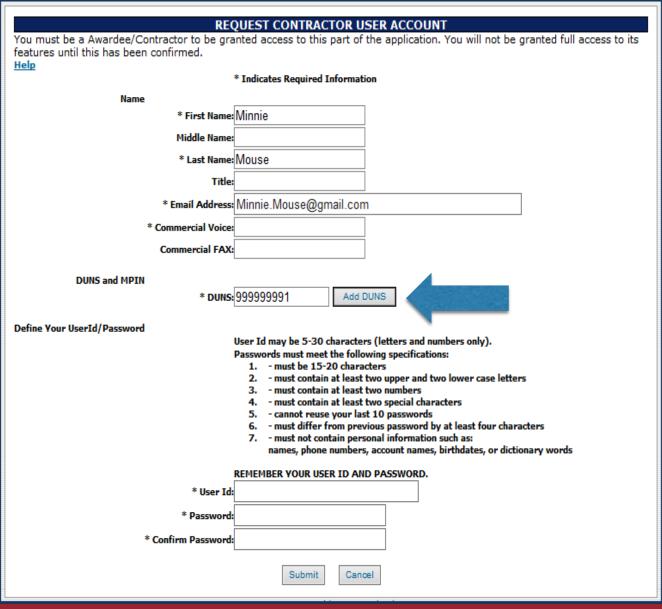
Click Request Account Second





PPIRS-RC Request Contractor Account

- Enter all required information
- Enter DUNS
- Click Add DUNS

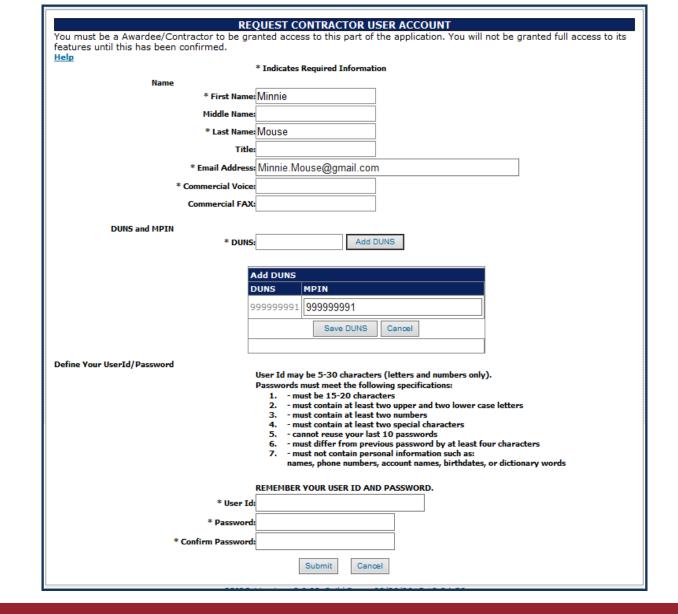




PPIRS-RC Request Contractor Account

- Enter MPIN
- Click Save DUNS

- Select/Enter a User Id
- Select/Enter a Password
- Confirm Password
- Click Submit
- Even if using PKI save Password





Report Card

You can only review your own reports.





PAST PERFORMANCE INFORMATION RETRIEVAL SYSTEM - REPORT CARD		
ASSESSMENT REPORTS		
Help Instructions:		
1. Enter one of the following qualifiers.		
2. Click Submit to list report cards for the qualifiers entered. advanced		
ADVANCE SEARCH		
Enter Contract Activity/DODAAC, Contract Number and/or Delivery Order Number.		
Contract Activity/DODAAC:	Enter contract reality posture, contract ranger and of pentery order ranger	
Contract Number:		
Delivery Order Number:		
	Enter Assessment End Dates After or Before or use both for inclusive.	
Assessment End Dates - After:	and/or Before: mm/dd/yyyy	
Select one item from the Agency list (the agency that submitted the record).		
Agency:	ALL	
	Select one item from the Business Sector or Subsector list.	
Business Sector:	ALL Y	
Business Subsector:	ALL Unclude null Business	
Contractor Name:	Enter Contractor Name, CAGE Code or DUNSPlus4. Begins with	
CAGE Code :	Look Up	
DUNSPlus4:	Look Up	
	Enter either the PSC/FSC, SIC or NAICS.	
PSC/FSC:		
SIC:	Look Up Include null SICs	
NAICS:	Look Up Include null NAICs	
Enter Awarded Values Above or Below or use both for inclusive.		
Awarded Value - Above: \$	and/or Below: \$	
	Full Text Search: Enter a search string.	
Search String:		
	Select Sort Option(s).	
	Assessment End Date V	
(2):	(none)	
	Show Report	

PPIRS-SR NG Main Site

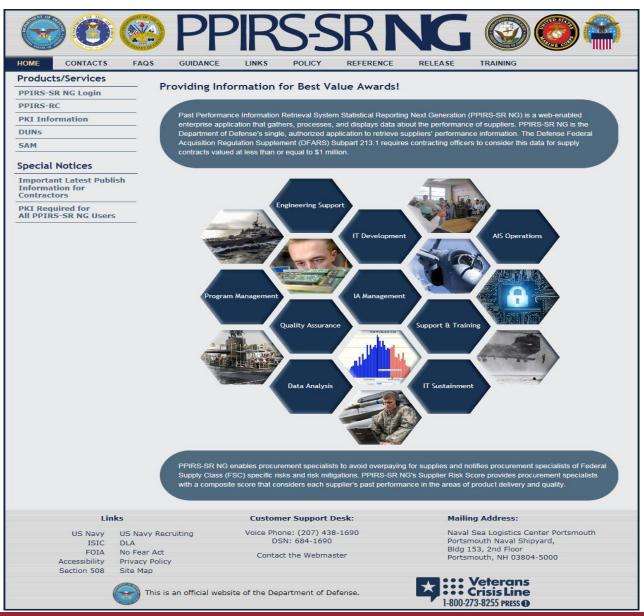
Home Page for PPIRS-SR NG

https://www.ppirssrng.csd.disa.mil/

PPIRS-SR NG System Login



PKI Required



PPIRS-SR NG Login



WELCOME

Welcome to the Past Performance Information Retrieval System (PPIRS). Access to this system is restricted to authorized users and will require the user to read and agree to the DoD warning and consent prior to accessing the system.

All DoD employees must have a DoD PKI certificate to access the PPIRS web site.

Click here to determine if you have a valid DoD PKI Certificate

PKI Information:

All DoD employees (military and civilian), including DoD contractors that are working on site (military/government facilities) or contractors working offsite using Government Furnished Equipment (GFE) are eligible to obtain certificates from DoD PKI. If the contractor doesn't work onsite or with GFE they are required to obtain and use a certificate from an External Certificate Authority (ECA).

External Certificate Authority:

External Certificate Authorities (ECAs) provide digital certificates to the DoD's private industry partners, contractors using their own equipment or working in non-government facilities, allied partners, and other agencies.

Approved ECA Vendors:

Operational Research Consultants, Inc. (ORC) http://www.eca.orc.com Verisign, Inc. http://www.symantec.com/verisign/shared-service-pki IdenTrust http://www.identrust.com/certificates/eca/index.html

DO NOT ENTER CLASSIFIED DATA INTO PPIRS

For Official Use Only - to be used for deliberative source selection purposes within the Executive Branch and for source selection and other deliberative purposes within DoD.

Select one of the following links to proceed to the PPIRS Application.

Awardee/Contractor Logon DoD Logon Home

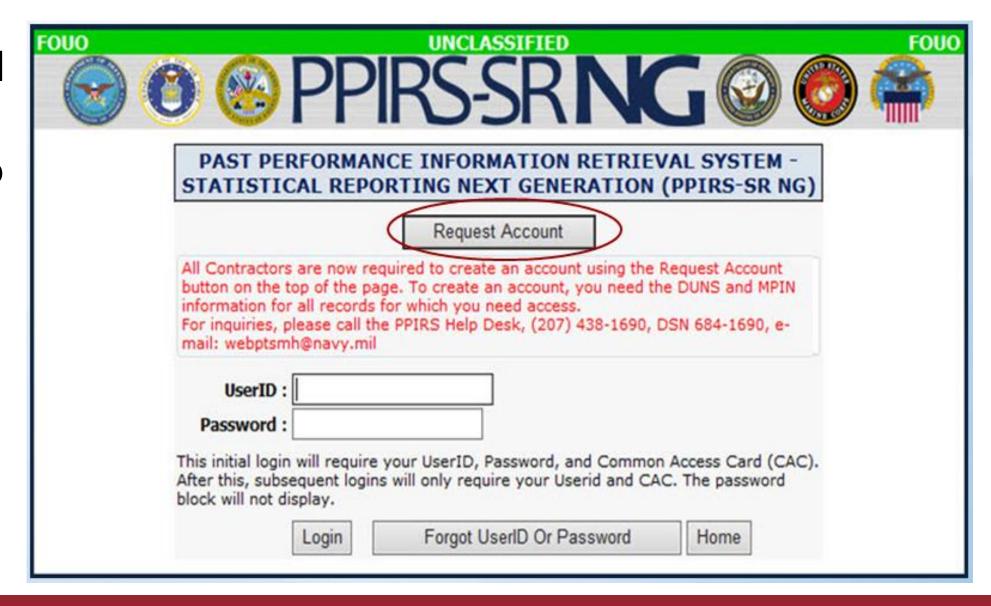


PAST PERFORMANCE INFORMATION RETRIEVAL SYSTEM - STATISTICAL REPORTING NEXT GENERATION (PPIRS-SR NG)

Version: 3.0.00000, Build Date: 09/01/2015 14:08:00 Phone: (207) 438-1690 Email Technical Support

PPIRS-SR NG Access

DUNS and MPIN entered to create User ID





PPIRS-SR NG

- For DoD use ONLY
- Provides past delivery and quality performance information for commodities including contracts under the mandatory reporting thresholds established in the DFARS.
- Provides three risk analysis tools designed to be used in past performance evaluations:
 Price, Item and Supplier Risk.



PPIRS-SR NG Data Sources

Product Data Reporting

and Evaluation Program (PDREP)

Deficiency Reporting System (JDRS) for Joint Services Aviation PQDRs

Enterprise Business System's (EBS) eProcurement application

Contractor Performance Assessment Reporting System (CPARS)

Federal Awardee Performance and Integrity Information

Wisconsin Procurement System (FAPIIS)



How PPIRS-SR NG works

- Quality and Delivery Scores
 - Collects quality and delivery data to calculate "On Time" delivery scores and quality classifications
- Price Risk
 - Calculates average price paid for an item and the expected range for future buys
 - Compares bids to Average Price and expected range
- Item Risk
 - Flags items identified as high risk by services/agencies
 - Based on critically of use and history of counterfeiting or nonconformance
- Supplier Risk
 - Scores vendors based on 3-years past performance data



PPIRS-SR NG Business Rules

- Delivery Scores and Quality Classifications
 - By CAGE and commodity (FSC or NAICS)
 - Updated daily
 - 14-day review or challenge period
- Price Risk
 - Average Price based on unit prices since 2010, adjusted for inflation using Producer Price Index
 - Updated daily
- Item Risk
 - Updated as requested by DoD services or agencies
- Supplier Risk
 - Scores based on daily weighted sum of past performance factors adjusted for number of base contracts



PPIRS-SR NG Quality Classifications

- Comparative Assessment Among Suppliers
- Positive and Negative Records
- Weighted by Number of Line Items
- Produces Quality Score and Color

Top 5% -	Dark Blue
Next 10	% - Purple
Next 70	% - Green
Next I	% -Yellow
Botton	1 5% - Red



Resources

CPARS/PPIRS Help Desk (Mon-Fri 6:30 am to 6:00 pm ET)

- Phone: 207-438-1690
- Email: webptsmh@navy.mil
- CPARS Web Site: www.cpars.gov
- PPIRS Web Site: www.ppirs.gov/
- PPIRS-SR NG Web Site: www.ppirssrng.csd.disa.mil

Wisconsin Procurement Institute - Phone: 414-270-3600 www.wispro.org



Federal Acquisition Regulations (FAR)

- A series of webinars on Wednesdays from 6.00pm to 7.00pm.
 - This introductory session of the FAR REVIEW series is geared towards those interested in becoming CFCM certified. Sessions of this FAR REVIEW series will cover all parts of the FAR and will be beneficial to current Federal contractors and subcontractors even if not intending to participate in the NCMA certification exam.
- Schedule listed below:
 - https://www.wispro.org/wp-content/uploads/2017/02/FAR-Training-Webinar-Schedule.pdf

Acquisition Hour Webinars

- April 19, 2017 <u>The New Small Mentor Protégé Program The SBA</u>
 <u>Perspective</u> Presented by US-SBA
- May 2, 2017 <u>The HUBZone Program Certification Benefits and New Regulations</u> Presented by US-SBA
- May 16, 2017 <u>Understanding your Obligations when Quoting and Receiving Awards from Defense Logistics Agency (DLA) DIBBS</u> presented by WPI

Upcoming WPI Events

- <u>5th ANNUAL U.S. DEPARTMENT OF VETERANS AFFAIRS</u>
 <u>BUSINESS CONFERENCE</u> May 10, 2017 Brown Deer Wi
- <u>DOD CONTRACTOR BUSINESS SYSTEM REQUIREMENTS</u> <u>CRITICAL TO CONTRACTOR SUCCESS</u> – May 17, 2017 – Wauwatosa, WI
- <u>DOING BUSINESS WITH THE NATIONAL PARK SERVICE</u> June 14, 2017 Ashland, WI
- 11TH ANNUAL VOLK FIELD SMALL BUSINESS CONFERENCE June 27 28, 2017 Camp Douglas, WI

Government Contracting Opportunities for Small Businesses

May 2 & 3, 2017 – Crandon, WI

May 23, 2017 – Florence, WI

June 13, 2017 – Superior, WI



QUESTIONS?



SURVEY



4/18/2017

Continuing Professional Education



CPE Certificate available, please contact:

Benjamin Blanc

benjaminb@wispro.org



Presented by:

Carol Murphy
Wisconsin Procurement Institute (WPI)

10437 Innovation Drive, Suite 320 Milwaukee, WI 53226 414-270-3600 or carolm@wispro.org

For Assistance or Additional Information contact

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