

# Small Business Programs

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*Shane Mahaffy*

*Lead Business Opportunity Specialist*



*U.S. Small Business Administration*

# Goaling

- 23% of prime contracts for small businesses
- 5 % of prime and subcontracts for Women-Owned Small Business
- 5 % of prime contracts and subcontracts for 8(a) participants
- 3 % of prime contracts and subcontracts for HUBZone small businesses
- 3 % of prime and subcontracts for Service Disabled small businesses

# Women Owned Small Business Program



Women Owned Small Business (WOSB)

Economically Disadvantaged Woman Owned Small Business (EDWOSB)

# Women Owned Small Business Program

## Eligibility

### WOSB

- 51% owned & controlled by one or more women who are US citizens
- The firm must be “small” in its primary industry in accordance with SBA’s size standards for that industry
- Primarily managed by one or more women

# Women Owned Small Business Program

## Eligibility

- must hold the highest officer position in the concern and must have managerial experience of the extent and complexity needed to run the concern

# Women Owned Small Business Program Eligibility

## EDWOSB

- Satisfy all conditions of WOSB
- Personal net worth of less than \$750,000
- Adjusted annual income of \$350,000 or less
- Market value of all assets does not exceed \$6 million

# Women Owned Small Business

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North American Industry Classification System (NAICS) effective February 26, 2016.

Eligible only for NAICS codes in which the SBA has determined the EDWOSB or WOSB concerns are underrepresented in Federal Procurement.

[EDWOSB](#)   [WOSB](#)

# Women Owned Small Business Certification

## Self Certification

- WOSB or EDWOSB may self certify
- NEW portal for certification (<https://certify.sba.gov/> )
- Contracting officer may/will request additional documentation
- If already certified, all documents are transferred to certify.sba.gov, **firm must create as a new user account and update their records**

## Third Party Certification

- May be certified by an authorized Third Party Certifier (not required)
- Existing 8(a) program certification may be eligible

# Service Disabled Veteran Owned Small Business - Eligibility

The Service Disabled Veteran (SDV) must have a service-connected disability that has been determined by the Department of Veterans Affairs or Department of Defense

The SDVOSB must be small under the North American Industry Classification System (NAICS) code assigned to the procurement

# Service Disabled Veteran Owned Small Business - Eligibility

The SDV must unconditionally own 51% of the SDVOSB

The SDV must control the management and daily operations of the SDVOSB

The SDV must hold the highest officer position in the SDVOSB

# Veteran Owned Small Business



Applicable to Department of Veterans Affairs  
Procurements

Must be VA certified through Center for  
Verification and Evaluation (CVE)

# HUBZone Program



Historically Underutilized Business Zone

Contracting preference program designed to stimulate economic development and create jobs

# HUBZone Program - Eligibility

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Must be a small business by SBA standards in its primary NAICS.

Must be owned and controlled at least 51% by U.S. citizens, or a Community Development Corporation, an agricultural cooperative, or an Indian tribe.

# HUBZone Program - Eligibility

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Principal office must be located within a Historically Underutilized Business Zone

At least 35% of employees must reside in a HUBZone.

[Is my location in a HUBZone?](#)

# 8(a) Business Development Program

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The 8(a) Business Development Program is a business assistance program for small disadvantaged businesses.

# 8(a) Business Development Program

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Participation in the program is divided into two phases over nine years:

- a four-year developmental stage
- and a five-year transition stage

# 8(a) Business Development Program

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Certified firms may receive sole-source contracts

- up to \$4 million for goods and services
- up to \$6.5 million for manufacturing

Mentor-Protégé Program

Joint ventures and teaming

# 8(a) Business Development Program

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Meet small business size standards

In business for more than two years

Unconditionally owned and controlled (at least 51%) by one or more socially AND economically disadvantaged individuals who are US citizens

# SBA Wisconsin

For more information on SBA's programs and services

Please contact:

Shane Mahaffy, Lead Business Opportunity Specialist

Telephone: 414-297-1455

Email: [Shane.Mahaffy@sba.gov](mailto:Shane.Mahaffy@sba.gov)

Or visit our office web site at [www.sba.gov/wi](http://www.sba.gov/wi)

# SBA - Wisconsin Offices

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## **Wisconsin District Office**

310 West Wisconsin Ave.

Suite 580W

Milwaukee, WI

Phone: 414-297-3941

## **Wisconsin District Office**

740 Regent Street

Suite 100

Madison, WI

Phone: 608-441-5261