



SBA Updates for Volk Field Small Business Conference

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Contents

- ▶ Contracting snapshot
- ▶ Changes to WOSB
- ▶ Joint Venture Update
- ▶ NDAA 2016 changes



Contracting

Government-wide Small Business Contracting

Goals are a floor—not a ceiling!

**\$90.7 Billion to Small
Business in FY2015**

\$52.4 Billion from DoD alone

Contracting

What are the Government-wide Small Business Contracting Goals and Achievement?

Category	Goal	2013	2014	2015
Small Business	23%	23.39%	24.99%	25.75%
SDB (8(a))	5%	8.61%	9.46%	10.06%
HUBzone	3%	2.01%	1.82%	1.82%
Women	5%	4%	4.68%	5.05%
SD Vets	3%	3.03%	3.68%	3.93%

Bold=Goal met

Woman-Owned Small Business Goal achieved for the first time in 2015

Women Owned Small Business Certification

- ## Self Certification

- WOSB or EDWOSB may self certify
- NEW portal for certification (<https://certify.sba.gov/>)
- Contracting officer may/will request additional documentation
- If already certified, all documents are transferred to certify.sba.gov, **firm must create as a new user account and update their records**

- ## Third Party Certification

- May be certified by an authorized Third Party Certifier (not required)
- Existing 8(a) program certification may be eligible

Women Owned Small Business Benefits

- Newly implemented North American Industry Classification System (NAICS)
 - 81 EDWOSB NAICS now eligible
 - 365 WOSB NAICS now eligible (increase from 83)
- Contract Set Asides and Sole Source Authorized
- Eligible only for NAICS codes in which the SBA has determined the EDWOSB or WOSB concerns are underrepresented in Federal Procurement

[EDWOSB](#) [WOSB](#)

Mentor/Protégé Program

- Effective July 2016
- Timeline the SBA will begin accepting applications is to be determined.

Joint Venture

When Is a JV Permitted?

- Firm lacks capacity to perform the contract independently
- Joint Venture agreement is fair and equitable
- Joint Venture will be of substantial benefit to the Small Business
- Small Business firm brings something of value to the Joint Venture other than the certification

Joint Ventures

Areas of Capacity

- Adequate bonding
- Adequate financing
- Technical expertise
- Experience in similar requirements
- Access to specialized/required equipment
- Access to appropriate facilities
- Appropriate management
- Appropriate labor

National Defense Authorization Act

P.L. 114-92, 11/25/15

- 863 - Substantial bundling – notice must be published at least 7 days before solicitation
- 864 - Non-manufacturer rule does not apply to contracts where principal purpose is acquisition of services or construction. Only applies where principal purpose is the acquisition of supplies.
- 866 – HUBZone – Includes disaster areas, expands Base Closure Area, allows ownership by Native Hawaiian Organization

NDAA 2016, P.L. 114-92, 11/25/15

- 867 – Allows past performance of all team members (JV or subs) to be considered for bundled or consolidated contracts, or multiple award contracts above the substantial bundling threshold for the agency (DOD \$8 million, \$6 million NASA/GSA/DOE, \$2.5 million or more for all other agencies).
- Section 868 - SBA Scorecard
 - 50% prime goals
 - 50% subk goals, number of SBCs awarded contracts, number of SBCs awarded subks, other factors

NDAA 2016, P.L. 114-92, 11/25/15

- 869 – Authorizes petitions for reconsideration of industry size standards to SBA’s Office of Hearings and Appeals
- 870 - OSDBU – notice from SBC that solicitation unduly restricts the ability of SBCs
- 871 - SES – Responsible for meeting subcontracting goals

Boots To Business-Reboot

- WHAT -- Two day entrepreneurship program consisting of eight modules
- COST -- **FREE!!!!**
- FOR -- Veterans (any era), service members (including members of the National Guard and Reserves) and their spouses
- WHEN and WHERE:
 - Madison - June 20th and 21st
 - Milwaukee - June 24th and 25th
 - Appleton - August 24th and 25th
- Registration: <http://boots2business.org/rebootapply/>
- SBA Point of Contact:
 - Frank Demarest frank.demarest@sba.gov 414-297-1099
- Completion of Reboot course makes participant eligible to take an eight week online course FREE through the University of Syracuse in New York!!!

SBA – Wisconsin District Office

For more information on SBA's programs and services

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Or visit our office web site at www.sba.gov/wi