

ACQUISITION HOUR WEBINAR

Answering to a Sources Sought and the Interested Vendor List

February 17, 2016



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Contractors
And Subcontractors**

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Community**

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10437 Innovation Drive, Suite 320

Milwaukee, WI 53226

414-270-3600 FAX: 414-270-3610

Juneau County Economic Development Corp.

122 Main St - Camp Douglas, WI 54618

608-427-2455 FAX: 608-427-2086

Western Dairyland EOC, Inc.

418 Wisconsin St. - Eau Claire WI 54703

608-427-2455 FAX: 608-427-2086

Fox Valley Technical College – DJ Bordini Center

5 Systems Drive – Appleton WI 54912

920-840-3771 FAX: 414-270-3610

Racine County Economic Development Corporation – Launch Box

141 Main Street, Suite 2, Racine, WI 53403

414-270-3600 FAX: 414-270-3610

Madison Enterprise Center

100 S. Baldwin St., Madison, WI 53703

608-444-0047 FAX: 414-270-3610

Food Enterprise & Economic Development (FEED)

1219 N. Sherman Ave., Madison, WI 53704

608-444-0047 FAX: 414-270-3610

Wausau Region Chamber of Commerce

200 Washington Street, Wausau, WI 54403

920-456-9990 FAX: 414-270-3610

www.wispro.org - info@wispro.org

CLICK HERE TO VIEW WPI'S CURRENT NEWSLETTER



UPCOMING EVENTS



OCTOBER 22 2015
INTERSECWI (INTERNET SECURITY) 2015 - (PROTECT YOUR ORGANIZATION, YOURSELF, AND YOUR FAMILY FROM CYBER RISKS AND LIABILITIES NOW!)
CAMP DOUGLAS »

OCTOBER 28 2015
DOING BUSINESS WITH USDA FARM SERVICE AGENCY – LEARN FROM FSA DATCP & SBA OF AVAILABLE FINANCING AND PROGRAMS TO HELP YOUR FARM OR FOOD BUSINESS GROW - MONROE
MONROE »

OCTOBER 29 2015
SMALL BUSINESS ACADEMY
MILWAUKEE »

OCTOBER 29 2015
DOING BUSINESS WITH USDA FARM SERVICE AGENCY – LEARN FROM FSA DATCP & SBA OF AVAILABLE FINANCING AND PROGRAMS TO HELP YOUR FARM OR FOOD BUSINESS GROW - MILWAUKEE
MILWAUKEE »

OCTOBER 29 2015
MARKETPLACE 2015 DAY ONE
MILWAUKEE »

CURRENT OPPORTUNITIES (10)



GET STARTED WITH THE BASICS

Questions & answers on how to get started.

GET STARTED

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HAVE A QUESTION? WE'RE HERE TO HELP.

One of our staff of experts is available to answer your questions.

GET HELP

GET STARTED WITH THE BASICS

Questions & answers on how to get started.

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SERVICES OFFERED BY WPI

- FREE Bid Matching Services
- Individual Counseling and Assistance
- Locating Local, State and Federal Opportunities
- Government Market Strategy Development
- Training in use of Government websites and tools
- Assistance with System for Award Management (SAM) Registration
- Assisting in Market Research Process
- Development of Market Profile
- Small Business Subcontracting Plans-Development, Outreach and Reporting
- Small Group Training
- Outreach and training with Local, State and Federal agencies
- Assist with Pre and Post Award Functions
- Assistance with Agency Specific Contracting Requirements
- Assistance with Contracting Regulations and Requirements, including FAR, DFAR, CFR
- Assistance with GSA Schedule Preparation and Administration
- Assistance with Local, State and Federal Certifications, including:
 - Service Disabled & Veteran Owned Small Business, HUBZone, Woman Owned Small Business, 8(a) Business Development Program
 - State
 - Local
 - DBE
- Bid Review and Submission Assistance
- Proposal and Assistance, Review and Submission Assistance
- Capabilities Statement and Related Government Marketing Material Development
- Assistance in Locating and Developing Teaming Partners and Subcontractors
- Updated Government Market Information

Wisconsin Procurement Institute
10437 Innovation Dr., Suite 320
Milwaukee, WI 53226
Telephone 414-270-3600
FAX 414-270-3610
www.wispro.org
Executive Director – Aina Vilumsons
info@wispro.org

What we will Cover Today

- What is a Sources Sought Announcement
- Government's Objective
- Contractor's Goal
- Locating Opportunities
- Responding to Opportunities
- Interested Vendor List



Sources Sought Announcement



- Request for Information (RFI)
- Is not a solicitation
- Issued for planning purposes – Market Research
- Typically followed by a solicitation

Market Research

Market Research as defined in FAR 2.101 means collecting and analyzing information about capabilities within the market to satisfy agency needs.

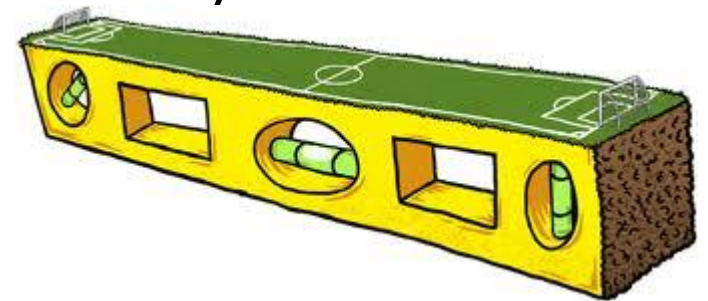


Government Objectives

- Conduct Market Research to determine availability and capability of potential contractors
- May be used to locate:
 - Competition
 - Solutions
 - Refining Government Requirement
 - Obtain more information from potential contractors
- Determine standard industry practices for procurement

Government Objectives

- Determine procurement method, contract type, and acquisition strategy
- Results become part of contract file documentation to support contracting officer's decisions and market research requirement
- If no responses are received then solicitation may be issued on a broader scale
- Maintain level playing field



Contractor's Goals

- Have Government issue/set aside procurement so you can qualify to submit a response
- Provide Government with information regarding Contractor's capability to meet the requirement
- Network with Government
- Encourage similarly owned competitors to respond
- Understand subcontracting limitations in set aside procurements

Locating Opportunities

Federal Business Opportunities-FedBizOpps.GOV:
<https://www.fbo.gov/>

- Sources Sought
- Special Notice

Also in FBO

Presolicitation Notices

Combined Synopsis/Solicitation

Watch Opportunities you are interested in





Home

Getting Started

General Info

Opportunities

Agencies

Privacy

Search more than **24,900*** active federal opportunities.

Posted Date: Last 90 Days

Set-Aside Code: Any

Place of Performance: Wisconsin

Type: Sources Sought

Keyword / Solicitation #:

Agency:

Search

Additional criteria and multiple selections are available on the [advanced search form](#).

** Notices posted within the last 90 days.*



Locate actions funded by the American Recovery and Reinvestment Act.

[SEARCH RECOVERY OPPORTUNITIES](#)

[SEARCH RECOVERY AWARDS](#)

FBO RECOVERY REPORTS

- [Click here for Opportunities](#)
- [Click here for Awards](#)

Learn more [about FBO recovery reports](#).

Opportunities

RETURN TO HOME

Opportunities List

Advanced Search

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Archives

Keyword / Solicitation #:



TIPS

Posted Date:

Last 90 Days

Search

Clear

[+ Search by Agency, Set-aside, State, and Type](#)

[▶ Search by Classification, NAICS code, Recovery actions, and more](#)

1 - 5 of 5

Sort By Posted On (Desc.)

Showing 20

per page

Opportunity	Agency/Office/Location	Type / Set-aside	Posted On
Sources Sought for Operation of Milwaukee Job Corps Center DOL-ETA-16-N-00022 M -- Operation of Government-owned facilities	Department of Labor Employment Training Administration Office of Contracts Management	Sources Sought (Modified)	Jan 25, 2016
Remove/Replace Culvert at Gate 8A Fort McCoy, Wisconsin W911SA16B0007 Z -- Maintenance, repair, and alteration of real property	Department of the Army Army Contracting Command, MICC MICC - Fort McCoy (RC - North)	Sources Sought	Jan 21, 2016
Q--Additional Cytogenetic Lab Testing Service VA69D16Q0317 Q -- Medical services	Department of Veterans Affairs VA Great Lakes Healthcare System Department of Veterans Affairs Great Lakes Healthcare System	Sources Sought	Dec 30, 2015
CN - Timber Marking & Volume Estimating Basic Ordering Agreement (BOA) AG-569R-S-16-0002 F -- Natural resources & conservation services	Department of Agriculture Forest Service R-9 Lake States Acquisition Team (LSAT)	Sources Sought / Total Small Business	Dec 29, 2015
X--Beaver Dam Replacement Lease VA69D16R0007 X -- Lease or rental of facilities	Department of Veterans Affairs VA Great Lakes Healthcare System Department of Veterans Affairs Great Lakes Healthcare System	Sources Sought (Modified)	Nov 16, 2015

Buyers / Engineers

Government users may post, manage, and award opportunities.

Username

Password

Login

▶ [View Opportunities](#)

No login is required to view opportunities.

▶ [Register Now](#)

▶ [Password Reminder](#)

▶ [Recovery FAQs](#)

Vendors / Citizens

Vendors and citizens may search, monitor, and retrieve opportunities.

Username

Password

Login

▶ [Find Opportunities](#)

No login is required to view opportunities.

▶ [Register Now](#)

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▶ [Recovery FAQs](#)

Files in PDF format.



DEMONSTRATION VIDEOS

Learn about FBO features and functionality in on-line videos.



[Watch the Videos](#)

WPI Bid Matching Service



- Free Service
- Provides opportunities daily by email
- Looks at over 2,000 websites including federal, state, and local
- Matches keywords based on contractor's capabilities
- Contact WPI to set up



[View Bids](#)

These bid leads have been prepared for
Carol_Murphy
carolm@wispro.org

[View Bids](#)

A service of Wisconsin_Procurement_Institut *** 10437 Innovation Dr., Suite 320 , Milwaukee, WI 53226 *** (414) 270-3600

After clicking on "View Bids" it is recommended that this site be added to the Favorites list in your Web browser for future use. If you do not wish to receive this daily email reminder to view your bids, please contact Wisconsin_Procurement_Institut and request that your bid match be set to "On Without Email Notice".

[TRAINING and CONFERENCE UPDATE](#)

*WPI and NCMA (WI) will be hosting a weekly series of evening webinars which will provide a complete review of the **Federal Acquisition Regulations (FAR)**. These sessions are designed for anyone interested in learning more about the FAR or interested in sitting for the **NCMA CFCM Exam**. If you are planning on taking the exam, we re commend attending the **February 17, 2016 Orientation Session (virtual 6:00pm – 7:00pm)**. **The first FAR STUDY SESSION will be February 24, 2016**. There is **NO COST** to participate, but registration will be required. Contact Benjamin Blanc at 414-270-3600 or benjaminb@wispro.org with questions.*

USFS Forest Products Laboratory Industry Day – February 25, 2016 – Madison, WI – [CLICK HERE FOR MORE INFORMATION](#) or contact KimG@wispro.org

Midwest SAME Small Business Expo – March 9 – 10, 2016 – Northbrook, IL - [CLICK HERE FOR MORE INFORMATION](#) or contact MarcV@wispro.org

Wisconsin Federal Contracting Forum – April 26 – 28, 2016 – Washington, DC – [CLICK HERE FOR MORE INFORMATION](#) or contact HilaryD@wispro.org

4th Annual US Department of Veterans Affairs Business Conference – May 12, 2016 – Milwaukee, WI – [CLICK HERE FOR MORE INFORMATION](#) or contact CarolM@wispro.org

10th Annual Volk Field Small Business Conference – June 15 – 16, 2016 – Camp Douglas, WI – [CLICK HERE FOR MORE INFORMATION](#) or contact DavidO@wispro.org

Other events and webinars are posted to our website at www.wispro.org

[Click on View Bids, scroll down to bottom of next page and click on the right hand side, "View" or "List All".](#)

Select an RFQ to Review for Date: 2016-02-09

Records 1 thru 7 out of 7

Cancel

<u>Seq</u>	<u>RFQ Type</u>	<u>FSG</u>	<u>Description</u>	<u>Keywords</u>	<u>Response Date</u>	
1	FBO	F,Y	Delaware Greenhouse Replacement Project	236220	2016-03-31	View
2	FBO	F,Y	Delaware Greenhouse Replacement Project	236220	2016-03-31	View
3	FBO	G,S	GREAT LAKES NATIONAL CEMETERY JANITORIAL SERVICES BASE YEAR, PLUS (4) ONE-YEAR	JANITOR	2016-03-29	View
4	FBO	Z,Y	San Antonio Flooring and Painting	236220	2016-02-12	View
5	Non-Federal	S	Janitorial Service - Sec. of State Br. 207 SE Berrien CP	JANITOR	2016-02-11	View
6	Non-Federal	S	Janitorial Service	JANITOR	2016-02-22	View
7	Non-Federal	S	Janitorial Service - Sec. of State Br. 175 E Oakland County Plus	JANITOR	2016-02-11	View



Keywords: JANITOR

RFQ Type: FBO BID
FSG Code: G,S
RFQ Type: FedBizOpps Presolicitation
Publish Date: 160209
Agency Name: Department of Veterans Affairs
Office: VA National Cemetery Administration Centralized Contracting Division
Location: Department of Veterans Affairs National Cemetery Administration
Classification Code: S
Address: Department of Veterans Affairs;NCA Contracting Service;75 Barrett Heights Rd. Suite 309;Stafford VA 22556
Subject: S-- GREAT LAKES NATIONAL CEMETERY **JANITORIAL** SERVICES BASE YEAR, PLUS (4) ONE-YEAR
Solicitation Number: VA78616R0110
Response Date: 032916
Information Contact: KENNETH DOUGHERTY
URL: <https://www.fbo.gov/spg/VA/VANCA/VANCA/VA78616R0110/listing.html>
Email Address: KENNETH.DOUGHERTY@VA.GOV
Set-aside: Service-Disabled Veteran-Owned Small Business
NAICS Code: 561720
POP Country: USA
POP Zipcode: 48442
POP Address: GREAT LAKES NATIONAL CEMETERY;4200 BELFORD ROAD;HOLLY, MI
Description: CO'S EMAIL VA786-16-R-0110 Pre Solicitation Notice for **Janitorial** Services for Great Lakes National Cemetery, 4200 Belford Road, Holly Michigan 48442 RFP VA786-16-R-0110 - The contractor shall provide all supervision, personnel, equipment, supplies, supervision, (to include Material Safety Data Sheets) and other items and services necessary to perform **janitorial**/custodial services at Great Lakes National Cemetery. Work consists of cleaning, sanitizing and maintaining all public restrooms, break room, administrative/public information building, Honor Guard, and maintenance building at Great



How to Respond

- Read the announcement carefully
- Follow instructions
- Respond to all elements of the document
- Provide all information requested
- Do not respond to anything outside your firm's capabilities
- Return all information and associated documents on time, in the correct format, to the correct location



NSN 2815-01-419-8704 (Engine)

Solicitation Number: SPRBL116Q0021
Agency: Defense Logistics Agency
Office: DLA Acquisition Locations
Location: DLA Land Aberdeen

Notice Details

Packages

Print | List

Note: This opportunity allows for electronic responses. [Click here](#) to submit a response.

Original Synopsis

Feb 09, 2016
10:36 am

[Return To Opportunities List](#)

[Watch This Opportunity](#)

Solicitation Number:
SPRBL116Q0021

Notice Type:
Sources Sought

Synopsis:

Added: Feb 09, 2016 10:36 am

The Defense Logistics Agency is seeking sources from prospective contractors who may be interested in providing the Yanmar L48AE-DEG 2kW Single-Cylinder Diesel Engines used on the 2kW Military Tactical Generator Sets. The engines will meet all design requirements of government drawing 95-8001. The NSN for this Engine is 2815-01-419-8704. This contractual effort is for a spot of of 25 units (est).

Detailed technical data for the manufacture or acceptance of these units is not available from the Army. Request that suppliers provide the Government with their Production Lead time and a cost estimate for these items. The response should also include production lead times, number of years engines will be available or any other information that could affect the acquisition, supply and delivery of the engines.

ALL FILES

[Market Survey](#)

Feb 09, 2016

[A 06 - Market Survey...](#)

GENERAL INFORMATION

Notice Type:
Sources Sought

Posted Date:
February 9, 2016

Response Date:
Feb 12, 2016 4:00 pm Central

Archiving Policy:
Manual Archive


Archive Date:
-

Original Set Aside:
N/A

Set Aside:
N/A


Prospective contractors are requested to submit proposals that (1) identifies the prospective contractor (business name, business size (large, small, 8a, etc.), point of contact including e-mail address and telephone number; and, (2) describes the prospective contractor's capabilities, showing that they are capable of furnishing these items. Any response to this announcement by a contractor in no way obligates or commits the government to pursue this matter any further.

Please submit your proposal to Johnny Woods, at johnny.woods@dla.mil on or before 12 Feb, 2016-4:00 p.m. Eastern Time.

 Please consult the list of [document viewers](#) if you cannot open a file.

 **Market Survey**

Type: Other (Draft RFPs/RFIs, Responses to Questions, etc..)
Posted Date: February 9, 2016

 [A_06 - Market Survey \(KS\) Engine.pdf](#) (346.23 Kb)
Description: Market Survey



Classification Code:
28 -- Engines, turbines & components
NAICS Code:
333 -- Machinery
Manufacturing/333618 -- Other Engine Equipment Manufacturing

Contracting Office Address:
6001 Combat Drive
Room C1-301
Aberdeen Proving Ground, Maryland 21005
United States

Primary Point of Contact:
Johnny Woods
johnny.woods@dla.mil
Phone: 4438614528



DEFENSE LOGISTICS AGENCY
 LAND ABERDEEN
 6001 COMBAT DRIVE, ROOM C1-130
 ABERDEEN PROVING GROUND, MARYLAND 21005-1846

REPLY
 REFER TO

SUBJECT: Market Research Survey

February 8, 2016

DLA Land at Aberdeen is considering the possibility of procuring the items listed above. Please fill out the questions below and feel free to add any additional information that you think can be helpful. Please email the information back to me by close of business Thursday, February 12, 2016. You may email me at johnny.woods@dla.mil, or any questions can be directed to me at (443) 861-4528.

Item Description: Diesel Engine

Part Number: L48AE-DEG
 NSN: 2815-01-419-8704
 CAGE Code: 0AK42

Company Name: CAGE:

Company Representative:

Phone Number/email address:

Date:

Business Size:

Dealer or Manufacturer:

1. If you are a manufacturer, what is the production rate for this item? Is the manufacturing process a batch process or a continuous process?

CLIN	NSN	Description	Estimated Annual Demand	Monthly Production Quantity
	2815-01-419-8704	Diesel Engine	25	

2. What would be the estimated delivery for each item?

CLIN	NSN	Description	Estimated Annual Demand	Delivery Schedule
	2815-01-419-8704	Diesel Engine	25	

3. Do you have a minimum ordering quantity and/or dollar value that you require for an individual order and if so what would that quantity and/or dollar value be?

CLIN	NSN	Description	Estimated Annual Demand	Minimum Order Quantity
	2815-01-419-8704	Diesel Engine	25	

4. Do you have a maximum ordering quantity and/or dollar value that you require for an individual order and if so what would that quantity and/or dollar value be?

CLIN	NSN	Description	Estimated Annual Demand	Maximum Order Quantity
	2815-01-419-8704	Diesel Engine	25	

5. Are there price breaks for this item?

CLIN	NSN	Description	Estimated Annual Demand	Price Break Quantity
	2815-01-419-8704	Diesel Engine	25	

6. How do you set prices for your customers? Do you have volume discounts or valued customer discounts? How would pricing be set for this item?


7. Do you have any commercial warranties? If not, please explain what your standard warranty plan.

8. Due to the obsolescence threat to this item, would you be able to honor annual option periods if included in this acquisition?

9. Is this item a commercial product (supplied to non-government sources for non-governmental use or non-commercial sold for military purposes only)?

a. If no, do you have a similar item used for a commercial market?

b. If no, can you technically explain why these items do not meet the form or function for commercial use?

- 
- c. If yes, has the item ever been sold commercially?
 - d. If yes, can you provide at least two commercial invoices and/or a published catalog list price?
10. Would you provide an offer FOB Destination?
 11. Are there special packaging requirements required that you would like to explain to the Government?
 12. Does this item contain hazardous material?
 13. Does this organization deal through dealers/distributors or directly with the Government?
 14. Please list any comments, suggestions, concerns, or questions.

Thank you for your time!

//originally signed//

Johnny Woods
Contracting Specialist
DLA Land at Aberdeen



Baler Platform Guard

Solicitation Number: M67001-16-T-1075
Agency: Department of the Navy
Office: United States Marine Corps
Location: MCB Camp Lejeune - RCO

Notice Details

Packages

Print Link

Original Synopsis
Feb 09, 2016
10:30 am

[Return To Opportunities List](#)

[Watch This Opportunity](#)

Solicitation Number:
M67001-16-T-1075

Notice Type:
Sources Sought

Synopsis:
Added: Feb 09, 2016 10:30 am

This is a Request for Information (RFI) with the following technical specifications.

Item Description: [Excel 2R10 Baler Platform Guard](#)



If you are interested please provide your company's capability statement by [February 11, 2015 at 11:00 a.m. \(EST\)](#).

This announcement is not a contract, a request for proposal, a promise to contract, or a commitment of any kind on the part of the Government. The information provided herein is subject to change and in no way binds the Government to solicit for or award a contract. The Government will not pay for any effort expended or any material provided in response to this announcement, nor will the Government return any data provided. If a solicitation is released, it will be posted on FEDBIZOPPS's website located at <https://www.Fedbizopps.gov>. It is the potential offerors' responsibility to monitor these sites for the release of any follow-on information.

GENERAL INFORMATION

Notice Type:
Sources Sought

Posted Date:
February 9, 2016

Response Date:
Feb 11, 2016 11:00 am Eastern

Archiving Policy:
Automatic, 15 days after response date

Archive Date:
February 26, 2016

Original Set Aside:
N/A

Set Aside:
N/A

Classification Code:
42 -- Fire fighting, rescue & safety equipment

NAICS Code:
332 -- Fabricated Metal Product Manufacturing/332999 -- All Other Miscellaneous Fabricated Metal Product Manufacturing

HOW TO RESPOND:

Telephone inquiries will not be accepted or acknowledged, and no feedback or evaluations will be provided to companies regarding their submissions. Interested parties who consider themselves qualified to fulfill the above-listed supplies are invited to submit a response to this Sources Sought Notice by *February 11, 2016 at 11:00 a.m. (EST)*. All responses under this Sources Sought Notice must be emailed to sheena.sellers@uscm.mil.



Contracting Office Address:

PO Box 8368
MCB Camp Lejeune, North Carolina 28547-8368
United States

Place of Performance:

MCB Camp Lejeune
Jacksonville, North Carolina 28542
United States

Primary Point of Contact.:

Sheena M. Sellers
sheena.sellers@usmc.mil

What to include

- Company name
- Company address
- Company phone number
- Contact name, phone number, and email address
- DUNS number
- Cage Code
- Business size and socio-economic status (WOSB, HUBZone, VOSB, SDVOSB, etc.)
- Capability Statement
- Brief overview of your company indicating why you are qualified



Q--Additional Cytogenetic Lab Testing Service

Solicitation Number: VA69D16Q0317

Agency: Department of Veterans Affairs

Office: VA Great Lakes Healthcare System

Location: Department of Veterans Affairs Great Lakes Healthcare System

Veterans Health Affairs, Network Contracting Office 12, is issuing this request for information/sources sought notice in order to identify laboratory testing facilities that have the resources & capabilities to provide reference lab testing services for the Clement J. Zablocki VA Medical Center, Milwaukee, WI.

Scope of Work-

The Milwaukee VA Medical Center has a need for specialized services to be performed for Anatomic Pathology specimens to include Immunohistochemistry Stains, Cytochemical Stains, Flow Cytometry, FISH testing, Cancer Marker Testing and other estoteric testing. The lab testing facility must report the results to the WBVAMC's Pathology & Lab Department within 24 hours of specimen receipt and provide for consultation with a pathologist regarding results of testing.

Technical Requirements-

The lab testing facility must have CLIA & other required licenses and certifications for operating the lab testing facility, CAP accreditation.

Interested & Capable Responses-

NCO 12 is seeking responses from lab testing facilities that are interested in this procurement and consider themselves to have the resources and capabilities needed to provide the reference lab testing services. Please respond with your:

1. Facility's name, business type, socio-economic status (e.g., Veteran-Owned, Woman-Owned, Disadvantaged Small Business, 8(a), etc.), and person of contact (including telephone number & email address);
2. Geographical location;
3. Credentials (e.g., certifications, accreditations, etc.);
4. Description of capabilities (e.g., lab hours, after hours services, testing types, courier services, etc.).

Responses must be submitted by 4:00 PM (CST) January 15, 2016. Responses to the information requested above may be submitted via email to jake.alverson@va.gov

This request for information/sources sought notice is for planning purposes ONLY. The results of this market research will assist in the development of (1) the requirement, and (2) the acquisition strategy (e.g., small business set-aside, full and open competition, etc.). VA assumes no responsibility for any costs incurred associated with the preparation of responses submitted as a result of this notice.

General Information

- Include Notice Number in subject line of email, unless instructed otherwise
- Respond by Date and Time indicated
- Understand if you “Watch This Opportunity” you generally will not be notified when the Sources Sought changes to a solicitation as the two are not linked in FBO



FBO Interested Vendors List

***must have a FBO Log In to view list and add your name to list**



Sources Sought for Operation of Milwaukee Job Corps Center

Solicitation Number: DOL-ETA-16-N-00022

Agency: Department of Labor

Office: Employment Training Administration

Location: Office of Contracts Management

Notice Details

Packages

Interested Vendors List

Print

Link

Complete View

[Original Synopsis](#)

Sources Sought

Jan 25, 2016

1:14 pm

[Changed](#)

Jan 25, 2016

1:29 pm

[Return To Opportunities List](#)

[Watch This Opportunity](#)

[Add Me To Interested Vendors](#)

Solicitation Number:

DOL-ETA-16-N-00022

Notice Type:

Sources Sought

Synopsis:

Added: Jan 25, 2016 1:14 pm Modified: Jan 25, 2016 1:28 pm [Track](#)

--

GENERAL INFORMATION

Notice Type:

Sources Sought

Original Posted Date:

January 25, 2016

Posted Date:

January 25, 2016

Response Date:

Feb 22, 2016 1:00 pm Eastern



Sources Sought for Operation of Milwaukee Job Corps Center

Solicitation Number: DOL-ETA-16-N-00022

Agency: Department of Labor

Office: Employment Training Administration

Location: Office of Contracts Management

[Notice Details](#)
[Packages](#)
[Interested Vendors List](#)

Keywords:

Items 1-2 of 2

Last Name ▼	First Name ▼	Contractor ▼	Business Types	NAICS Codes
'Aaban	Aaron	Marvin Heymann & Associates / US Federal Government Proposal Writing Group + More www.feddesignbuild.com FL US Email: marvin@feddesignbuild.com Phone: 513-706-8098		
Winkler	Michael	AD LITEUM N8493 SUNSET DR FOND DU LAC, WI 549377826 US Email: Winklerorama@gmail.com Phone: 9207919800	For-Profit Organization, Veteran Owned Business, Limited Liability Company, Service Disabled Veteran Owned, Contracts and Grants	493190, 541330, 541611, 541614, 561499, 621340

Items 1-2 of 2

When to add your name to the list

- Looking for subcontractors
- Looking for someone to team or partner with
- Looking for prime contractors
- Looking to leverage small business or socio-economic status



Strategy for Interested Vendors List

- Locate prime contractors
- Locate sub contractors
- See if competitors are on the list
- Do not add your name to the list if you want to keep your interest in the procurement private.

Main Take Aways

Small Businesses should

- Locate and Respond to Sources Sought Announcements
- Add name to Interested Party List, when appropriate

Resources:

- FAR: <https://www.acquisition.gov/?q=browsefar>
- Air Force FAR: <http://farsite.hill.af.mil/>
- Federal Business Opportunities – FedBizOpps: <https://www.fbo.gov/>
- Wisconsin Procurement Institute
Phone: 414-270-3600 www.wispro.org





questions?

Continuing Professional Education



CPE Certificate available, please contact:

Benjamin Blanc

benjaminb@wispro.org

Federal Acquisition Regulations (FAR) Review

Sponsored by



and



- Weekly Webinar
- Free
- 6.00pm-7.00pm
- Begins February 17th 2016
- Contact Benjamin Blanc at benjaminb@wispro.org for details and registration

Upcoming WPI Events

- ***Acquisition Hour Live Webinar Series***
- ***Virtual FAR Training Webinar Series – Starting February 17, 2016***
- ***USFS Forest Products Laboratory and Northern Research Station Industry Day – February 25, 2016 – Madison, WI***
- ***Increasing Access to Government Opportunities: HUBZone Small Business Program – March 2, 2016 – Milwaukee, WI***
- ***SAME Small Business Expo – March 9 – 10, 2016 – Northbrook, IL***
- ***Government Contracting Opportunities for Small Business – March 24, 2016 – Ladysmith, WI***
- ***4th Annual US Department of Veterans Affairs Business Conference – May 12, 2016 – Brown Deer, WI***
- ***10th Annual Volk Field Small Business Conference – June 15-16, 2016 – Camp Douglas, WI***

For Assistance or Additional Information - Contact

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