



# DOING BUSINESS WITH UNDP

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# STRUCTURE OF THE PRESENTATION

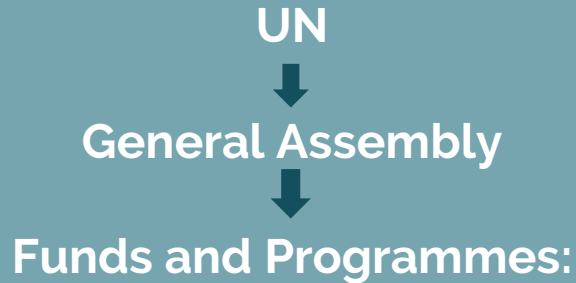


- **Mandate and Work**
- **Procurement in UNDP**
- **Working in UNDP**
- **Q&A and Contact**





# UNDP IN THE UN SYSTEM



- **UNDP**, United Nations Development Programme
  - UNCDF, United Nations Capital Development Fund
  - UNV, United Nations Volunteers
- **UNEP**, United Nations Environment Programme
- **UNFPA**, United Nations Population Fund
- **UN-Habitat**, United Nations Human Settlements Programme
- **UNICEF**, United Nations Children's Fund
- **WFP**, World Food Programme (UN/FAO)



# MANDATE



1. Focuses on specific development issues
2. Works with:
  - National Governments
  - Private sector
  - Institutions
  - Civil Society Organizations
3. Is global: 177 countries / 5 Regional Bureaus
4. UNDP coordinates all United Nations (UN) development activities at the country level through the Resident Coordinator system

1 NO POVERTY



2 ZERO HUNGER



3 GOOD HEALTH AND WELL-BEING



4 QUALITY EDUCATION



5 GENDER EQUALITY




6 CLEAN WATER AND SANITATION



7 AFFORDABLE AND CLEAN ENERGY



8 DECENT WORK AND ECONOMIC GROWTH



9 INDUSTRY, INNOVATION AND INFRASTRUCTURE



10 REDUCED INEQUALITIES




11 SUSTAINABLE CITIES AND COMMUNITIES



12 RESPONSIBLE CONSUMPTION AND PRODUCTION



13 CLIMATE ACTION



14 LIFE BELOW WATER



15 LIFE ON LAND



16 PEACE, JUSTICE AND STRONG INSTITUTIONS



17 PARTNERSHIPS FOR THE GOALS



Focuses on  
**specific development issues**, including  
**SDGs**

SUSTAINABLE DEVELOPMENT GOALS

# FOCUS AREAS

## Democratic Governance and Peacebuilding

UNDP supports, on average, 26 elections every year.



# FOCUS AREAS

## Sustainable development

Over the past four years, UNDP has mobilized nearly USD 2 billion in funding for sustainable development.



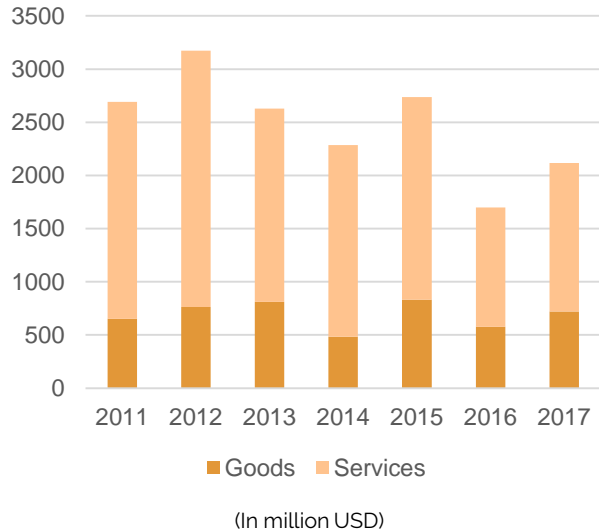
# FOCUS AREAS

## Climate and disaster resilience

UNDP and its partners respond to natural disasters all over the world. In the aftermath of the Hurricane Irma that took place in 2017, UNDP supported recovery efforts and crisis management.



# PROCUREMENT IN UNDP



- One of the largest procurers of goods in the UN system (**4<sup>th</sup>**)
- In 2016, UNDP's procurement volume was **>1,6 billion USD : 9,58%** of total UN procurement
- In 2017 the procurement volume increased to **>2.1 billion USD**

# PROCUREMENT IN UNDP

## General Principles

1

Best value for money.

2

Fairness, integrity and transparency.

3

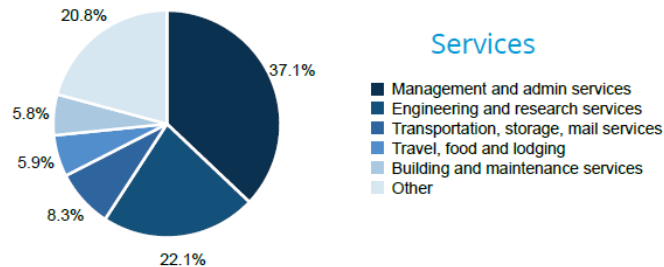
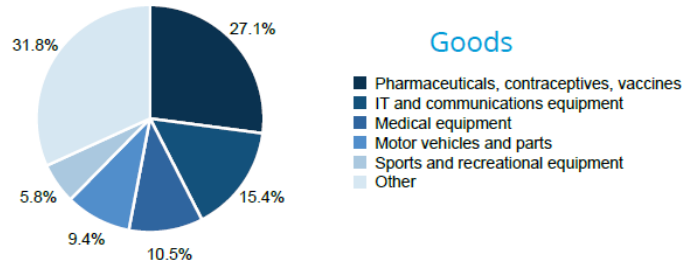
Effective international competition.

4

In the best practice for UNDP.

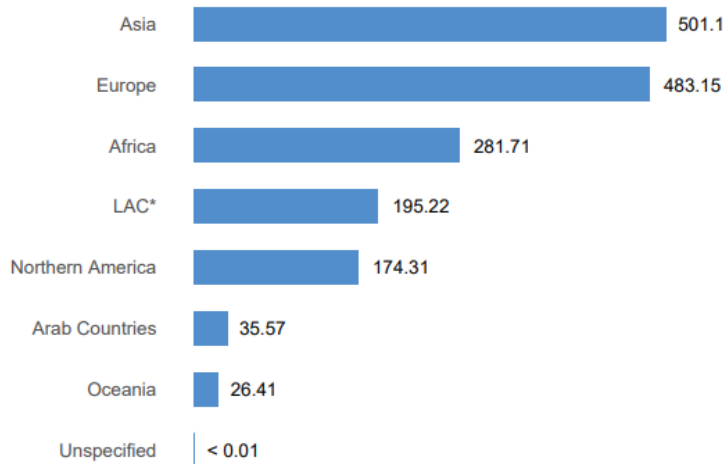
# PROCUREMENT IN UNDP

## What we buy



# PROCUREMENT IN UNDP

## Procurement by regions



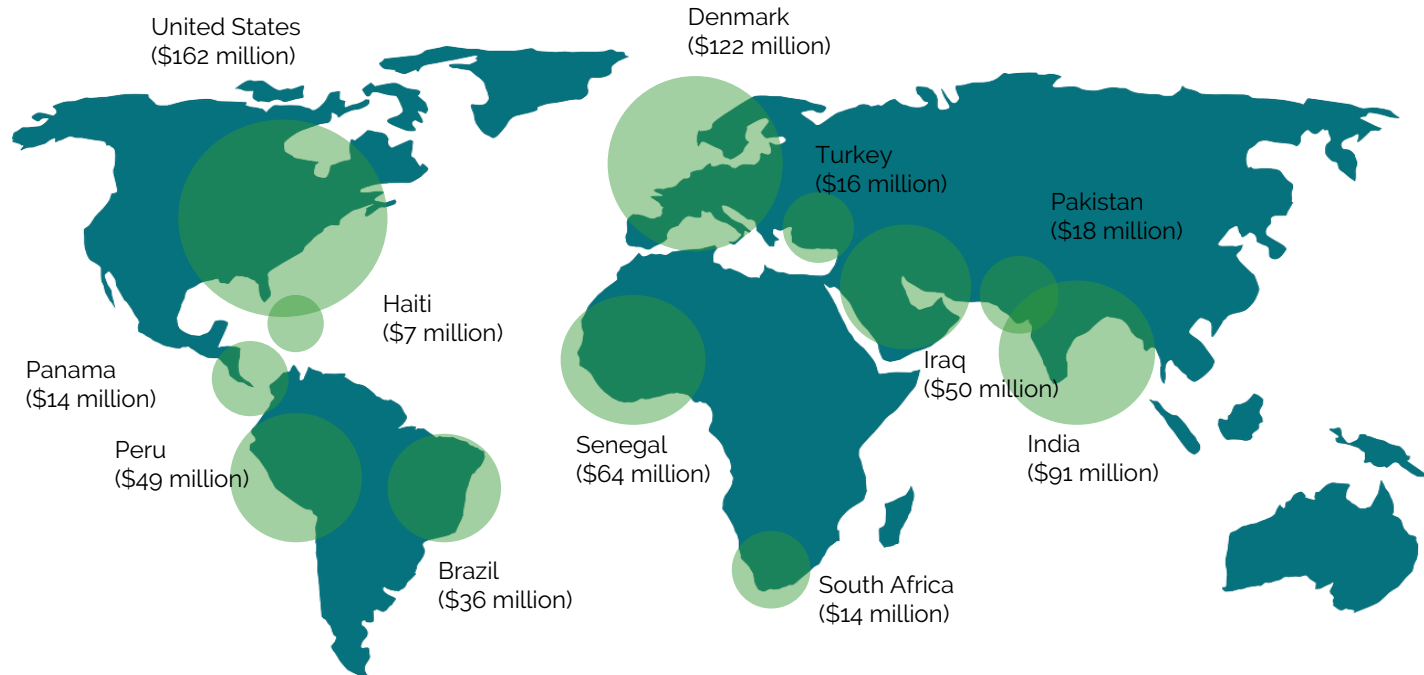
(in million USD)

- Procures more different types of goods and services (>3,500) and in more countries than any other UN agency.
- UNDP had vendors from **209** different countries in 2016

# PROCUREMENT IN UNDP



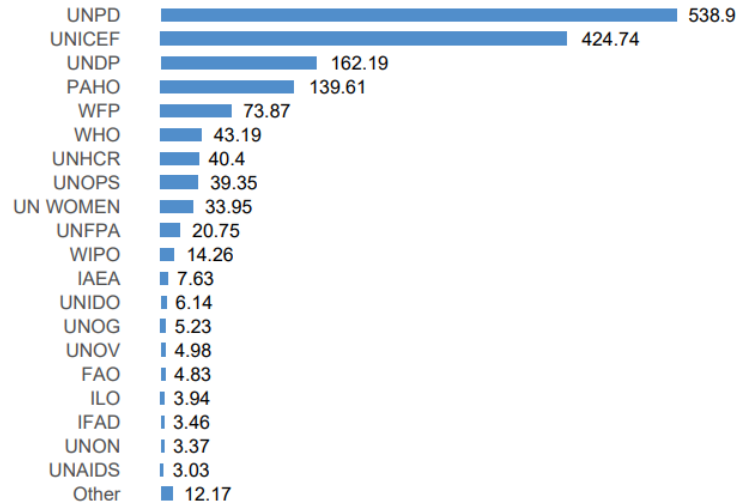
## Where we buy



# PROCUREMENT IN UNDP



## What we buy from American vendors



(in million USD)

In 2016, USA was the **1st** largest supplier to the UN system  
**> \$1,585 million**

Procurement by UNDP projects:  
**> \$162.1 million**

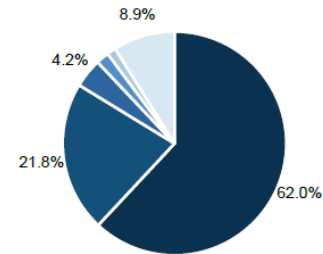
# PROCUREMENT IN UNDP



## What we buy from American vendors

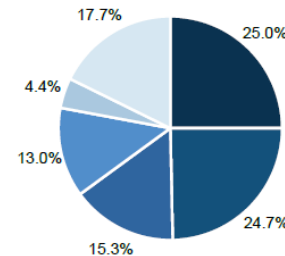
- **10,545** American **companies** are registered on UNGM as potential suppliers for the UN

- **38** different **UN organizations** procured goods and services from this country in 2016



### Goods

- Pharmaceuticals, contraceptives, vaccines
- IT and communications equipment
- Medical equipment
- Office equipment
- Electrical systems components
- Other



### Services

- Engineering and research services
- Management and admin services
- Transportation, storage, mail services
- Building and maintenance services
- Healthcare services
- Other

# WORKING WITH UNDP



## Identifying business opportunities

- Advertised, open, competitive process.
- Decentralized – responsibility and ownership vested with Country Offices.
- Every Country Office is a potential business partner.

# WORKING WITH UNDP

## UNDP

UNDP's online procurement notices  
[procurement-notice.undp.org](https://procurement-notice.undp.org)

Open UNDP with our projects  
[open.undp.org](https://open.undp.org)

Doing business with UNDP

## General Business Guide

UN Global Marketplace  
[ungm.org](https://ungm.org)

UN development business with  
procurement notices  
[devbusiness.com](https://devbusiness.com)



United Nations Development Programme

## Procurement Notices

## General information

- Procurement at UNDP
- Sustainable procurement
- Procurement training
- About us

## Business opportunities

- Procurement notices
- Contract awards

## Vendors









- Doing business with UNDP
- How we buy
- Qualifications and eligibility
- Protest and sanctions
- Supplier ethics/code of conduct (pdf)
- More information for bidders

## Current Procurement Notices

Search Notices

Awards

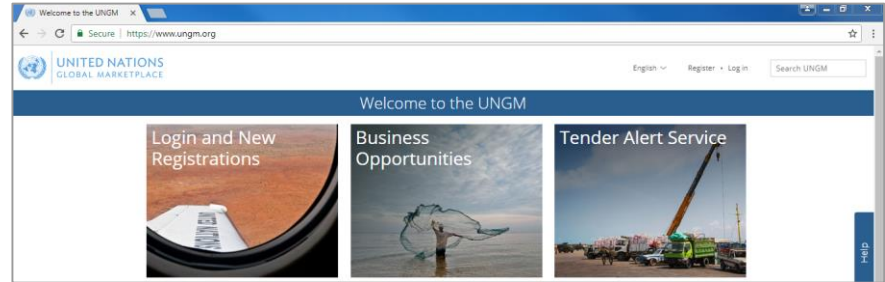
## Current Procurement Notices

Development Area	Ref No	Title	UNDP Office	UNDP Country	Deadline	Posted
 CONSULTANTS	45167	<a href="#">Proceso A20158-000388 - Diseño y ejecución de una Expedición BIO en el municipio de Anorí (Antioquia), en el marco del Programa Colombia BIO de Colciencias</a>	UNDP Country Office	COLOMBIA	12-Apr-18	28-Mar-18
 IT / COMPUTERS	45166	<a href="#">ARG/15/008 LPI 01/2018 "Adquisición de Licencias VMware"</a>	PNUD ARG/15/008	ARGENTINA	12-Apr-18	28-Mar-18
 FORESTRY	45153	<a href="#">International Consultant for UNDP-GEF Midterm Review of the GEF funded Seychelles' Protected Areas Finance Project</a>	UNDP Country Office	SEYCHELLES	10-Apr-18	28-Mar-18
OTHER	45165	<a href="#">Appel d'offres n° UNDP/RFQ/2018/026 ACQUISITION DE KIT DE COIFFURE</a>	Côte d'Ivoire	COTE D'IVOIRE	09-Apr-18	28-Mar-18
OTHER	45162	<a href="#">Appel d'offres n° UNDP/RFQ/2018/025 ACQUISITION DE KIT DE COUTURE</a>	Côte d'Ivoire	COTE D'IVOIRE	09-Apr-18	28-Mar-18
 HEALTH	45164	<a href="#">LPN 03/2018 Adquisicion de Insumos de Odontología.</a>	ARG/15/006	ARGENTINA	02-May-18	28-Mar-18
 HEALTH	45163	<a href="#">LPN 02/2018 Aduisicion de Medicamentos Oncológicos</a>	ARG/15/006	ARGENTINA	27-Apr-18	28-Mar-18
 CONSULTANTS	45161	<a href="#">Consultant (e) National (e) pour l'étude d'identification des groupements féminins et les besoins spécifiques en formation (associations, groupements et coopératives) PTFM</a>	CONAKRY	GUINEA	05-Apr-18	28-Mar-18
 CONSTRUCTION	45160	<a href="#">ITB-181-18-Re-Construction of partially damaged Big Badana Primary Mixed School in Hamdaniya, Ninewa Governorate;</a>	Iraq	IRAQ	12-Apr-18	28-Mar-18
 CONSTRUCTION	45159	<a href="#">RFQ-179-18-Renovation of Aljazeera Mixed School, Kirkuk Governorate</a>	Iraq	IRAQ	10-Apr-18	28-Mar-18

UNDP  
notices  
online

# WORKING WITH UNDP

## Supplier registration



- Register with the United Nations Global Marketplace.
- About UNGM:
  - Single window for registration with the UN system
  - Allows the supplier to keep current business information available to all UN organisations
- You can subscribe to the UNGM Tender Alert Service

# WORKING WITH UNDP



## How to market UNDP

- Register at UNGM
  - Introduce your company
  - Contact the Resident Representative
  - Visit the Country Office
- 
- Visit the UNDP Procurement website
  - Review the Activity Workplan
  - Meet the Project Manager and others concerned
  - Visit [open.undp.org](https://open.undp.org)

Home > Our Projects >

**Projects**

MAP LIST

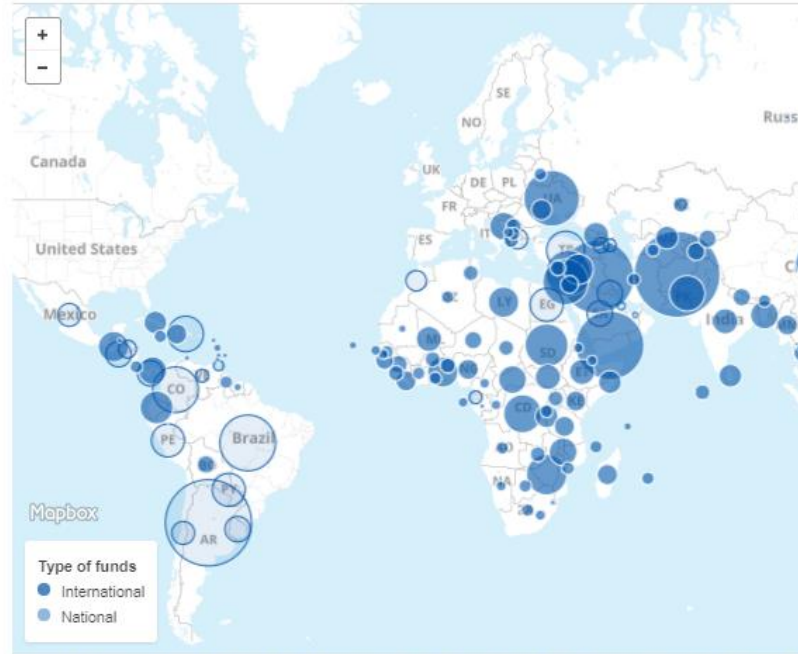
Search in filters

YEAR

**x 2018**

- + COUNTRY OFFICE / OPERATING UNIT
- + REGION
- + THEMES
- + FUNDING BY COUNTRY
- + BUDGET SOURCE

- Top Donors
- About
- Feedback
- Download



\* The boundaries and names shown and the designations used on this map do not imply official endorsement or acceptance by the United Nations.

Embed +

**\$4,737.98M**  
2018 Budget

**\$366.36M**  
2018 Expense

**3,339**  
Projects

**797**  
Budget Sources

**0.702**  
HDI Global

# How to market UNDP



# United Nations Development Programme

## Our Projects

Last Updated: 28 February 2018

Home > Our Projects > Nepal > 00075193 >

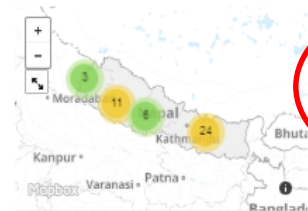
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### Micro-Enterprise Development Programme (Medep) IV

Micro-Enterprise Development Programme (MEDEP) IV. MEDEP aims to reduce poverty through creating and developing micro-enterprises and generating employment in rural areas of Nepal.

#### Location



**Nepal at a glance in 2018**

Projects	25
Budget Sources	22
Budget	\$14,458,670.00
Expense	\$1,312,300.00

#### Project Timeline

August 1, 2013 - July 31, 2018

	Budget	Expense
2013	\$3,133,499.00	\$2,681,371.00
2014	\$7,312,945.00	\$7,018,982.00
2015	\$10,504,839.00	\$9,560,924.00
2016	\$10,835,668.00	\$9,849,970.00
2017	\$6,144,162.00	\$5,311,180.00
2018	\$1,426,026.00	\$1,301.00

#### Implementing Organization

National Execution

#### Budget Sources

UNDP, AusAID, CCA, FRRVSECT, R\_Keikaku, DRAI, DFATD, Intel, DEN

#### Total Documents: 31

- MEDEP IV\_Project Document
- AWP 2018
- 2018 Q1 Annual Work Plan
- Revised budget

### Summary of Purchase orders (contracts) issued over USD 15,000

A single Purchase Order (PO) can be issued to purchase goods or services for one or more projects. For those POs, the amount displayed is for one project only. Thus, there may be entries for less than USD 15,000, even though the total amount of that particular PO is actually more than USD 15,000. The balance amount will be displayed on other relevant project pages.

PO ID	Vendor	Description	Date	Amount (USD)
1 25844	CENTRE FOR EMPOWERMENT AND DEVELOPMENT	Comprehensive MED Model Manual Development Package	Feb 2, 2018	\$29,078.80

# How to market UNDP

# WORKING WITH UNDP

## How to partner with UNDP

- Contact Country Offices, Regional Bureaus, Regional Centres and Private Sector Division: [contactpsd@undp.org](mailto:contactpsd@undp.org)
- Visit: [business.un.org](http://business.un.org)
- Information for private sector partners: <http://www.undp.org/content/undp/en/home/partners/privatesector.html>





QUESTIONS

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