

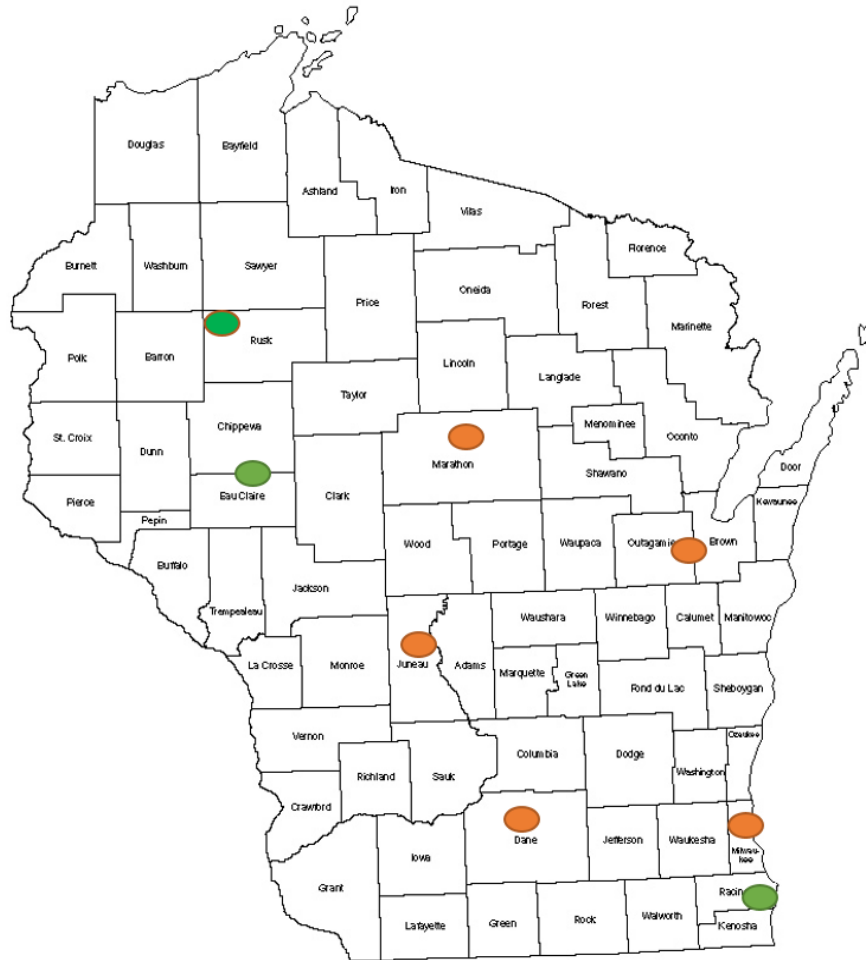


A Procurement Technical
Assistance Center (PTAC)

ACQUISITION HOUR: MARKET RESEARCH – USING THE FEDERAL PROCUREMENT DATA SYSTEMS (FPDS) – PART 1

Acquisition Hour Webinar - July 13, 2016





LOCATIONS:

- **Primary office – Milwaukee** - Technology Innovation Center
- **Staffed Satellite offices**
 - Madison** (FEED – Food Enterprise & Economic Development / MEC – Madison Enterprise Center)
 - Camp Douglas** (Juneau County Economic Development Corporation)
 - Wausau** (Wausau Region Chamber of Commerce)
 - Appleton** (Fox Valley Technical College)
- **Active Partnerships**
 - Racine** – LaunchBox
 - Eau Claire** - Western Dairyland
 - Ladysmith** – Indianhead Community Action

**GOVERNMENT
MANUFACTURING
CONFERENCE - SUPPORTING
THE FEDERAL DEFENSE
SUPPLY CHAIN - MAY 19 -
GREEN BAY, WI**

www.wispro.org

UPCOMING EVENTS

MAY 3 2018
INTERSECWI 2018
CAMP DOUGLAS, WI »

MAY 4 2018
MADISON NIGHT IN MILWAUKEE
MILWAUKEE, WI »

MAY 5 2018
FOR MANUFACTURERS: BECOMING A SUPPLIER TO
THE MILITARY AND THEIR PRIME CONTRACTORS
EAU CLAIRE, WI »

MAY 10 2018
ACQUISITION HOUR - THE GROWING NEED FOR
FEDERAL CONTRACTORS TO IMPROVE THEIR
COMPANY'S OVERALL CYBER-IQ

MAY 11 2018
ACQUISITION HOUR - IMPLEMENTING SMALL BUSINESS
SUBCONTRACTING PLAN AT YOUR COMPANY
WEBINAR »

CURRENT OPPORTUNITIES (7)

GET STARTED WITH THE BASICS

Questions & answers on how to get started.

GET STARTED

SIGN-UP FOR OUR NEWSLETTER

Stay up-to-date with the latest WPI news.

SIGN UP

HAVE A QUESTION? WE'RE HERE
TO HELP.

One of our staff of experts is available to answer your
questions.

GET HELP

Using FPDS for Market Research

Marc N. Violante

WPI Webinar

July 13, 2016

Major goals

- How to find opportunities, customers, what's hot – so to speak
- How to be found – aligning SAM data and DSBS with the search criteria of potential customers –
 - Federal
 - Large Primes

The Goal – more specifically

- How to identify opportunities.
- How to identify, quantify and select buying offices (commands)
- How to research –
 - Competitors
 - Partners
 - Possible MP partners
- How to identify major purchasing cycles – September maybe but not always
- Does getting on schedule make sense?

Common Sources of Procurement Information

- www.fbo.gov >\$25,000;
- < \$25,000 more difficult to identify
- Agency forecasts see link at bottom of www.fbo.gov
- Schedule Sales Query – FSS GSA Schedules ssq.gsa.gov
- VA Schedule Sales – FSS VA Schedule
 - www.va.gov/oal/business/fss/schedulesales.asp

How does FPDS differ from USAspending?

- FPDS provides data once a month to USAspending
- USAspending provides information on –
 - Contracts
 - Loans
 - Grants
 - Subcontracts
- USAspending used to have a better User interface
- FPDS has Standard Reports, Adhoc Reports and provides storage

Other – www.dod.mil



Navy Pursues New Technology to Develop The Sailor of 2025

The Center for Surface Combat Systems is partnering to use virtual and gaming technology to improve the training for U.S. sailors globally. [Story](#) | [Special](#)

Research Prime awards

Jacobs Engineering Group Inc., Fort Worth, Texas, was awarded a \$9,000,000 firm-fixed-price, indefinite-delivery/indefinite-quantity contract for architect/engineering services primarily for the design of Air Force Reserve and military projects within the Great Lakes and Ohio River Division, Army Corps of Engineers. Bids were solicited via the Internet with one received. The estimated completion date is July 11, 2021. Funding and work location will be determined with each order. Army Corps of Engineers, Louisville, Kentucky, is the contracting activity (W912QR-16-D-0023).

<http://www.defense.gov/News/Contracts> select the date



Why is this number important? – of interest?

A note about PIIDs – Procurement Instrument Identifier (FAR – 4.16)

- Example:
- N40083-M-15-0123
- N40083 – DoDAAC / UIC (unique to each contracting office)
- N = Navy
- M – indicates a type of contract
- 15 – the fiscal year for the source of funds
- 0123 – a counter, different offices use different methods

- Knowing this, we can ...

PIIDs – as a Bridge b/w sols and awds

Solicitations

- UIC (DoDAAC) – FY-Type- Serial #

• Examples

- N40085-16-R-6384
- N40085-16-Q-5019
- N40085-16-B-9324
- N40085-16-T-2807

Awards

- UIC (DoDAAC) – FY-Type- Serial #

• Examples

- N40085-14-D-7742-0014
- N40085-16-C-5019
- N40085-16-C-9324
- N40085-16-P-2807

Bridge



Keyword / Solicitation #: "w912qr"



TIPS

Posted Date: Last 90 Days

Search

Clear

Search by Agency, Set-aside, State, and Type

Search by Classification, NAICS code, Recovery actions, and more

1 - 20 of 61

Sort By Posted On (Desc.)

Showing 20 per page

1 | 2 | 3 | 4 »

Opportunity	Agency/Office/Location	Type / Set-aside	Posted On
Repair Taxiway D at Wright-Patterson AFB W912QR-16-RepairTaxiwayWPAFB Z – Maintenance, repair, and alteration of real property	Department of the Army U.S. Army Corps of Engineers USACE District, Louisville	Sources Sought	Jul 12, 2016
New Air Force Reserve Command AE IDIQ W912QR-16-R-0009 C – Architect and engineering services	Department of the Army U.S. Army Corps of Engineers USACE District, Louisville	Award	Jul 12, 2016
Site Investigation Activities - SB ERSC MATOC Task Order W912QR-61265098 B – Special studies and analysis - not R&D	Department of the Army U.S. Army Corps of Engineers USACE District, Louisville	Award / Total Small Business	Jul 12, 2016
Repairs to Existing Roof Top Solar System W912QR-16-T-0063 61 – Electric wire & power & distribution equipment	Department of the Army U.S. Army Corps of Engineers USACE District, Louisville	Combined Synopsis/Solicitation (Modified) / Total Small Business	Jul 12, 2016
Rough River Lake Fishing Pier W912QR-16-T-0073 19 – Ships, small craft, pontoons & floating docks	Department of the Army U.S. Army Corps of Engineers USACE District, Louisville	Combined Synopsis/Solicitation (Modified) / Total Small Business	Jul 12,

What is FPDS

- Database of Federal Contract awards (> \$3,000.00) *
- *Unclassified, other restrictions, -- will often include awards <\$3,000.00
- Information categories
 - Metrics – things that are measured
 - Examples
 - Action Obligation
 - Actions
 - Number of Records
 - Attributes – characteristics of Metrics (approximately 300 data elements)
 - Examples (general)
 - Who purchased – agency, department, contracting office
 - What was purchased – NAICS/PSC/Description of Requirement
 - Size of business – Large or Small

FPDS – general features

- Select query tool - ezSearch
 - Basic
 - Advanced
- Edit (update) filter criteria
- Run report
- Share/save data
 - Send via email
 - Export
- Data formats – pdf, Excel, CVS
- Save search criteria, FPDS search

FPDS data

- DoD data
 - 90 days delayed for non-government users
- Non-DoD data
 - Effectively live
- Data is subject to adjustments
 - Contract modifications
 - Deobligations – items negative/red
- PIID should be unique – contract number – procurement identifier
 - 20 year lifetime
- Standard format Some organizations seem to do a better job than others

FPDS - Limitations

- Maximum, five years of results
- Or
- 30,000 results
- Data presentation / format
- As is from FPDS the data is difficult to use or make sense of
- Limited formatting capability

FPDS Table features

- Available with
 - Standard reports
 - Adhoc reports
- Select a cell by clicking
- Select Drill tab if available
 - Allows to select different criteria
- Filter
 - Restrict presentation to only those actions with the selected criteria

Three ways to engage FPDS

- ✓ ezSearch – described as Google-like on home page
 - Returns set elements, a good starting point
- ✓ Standard reports
 - Who
 - What
 - Where
 - When
 - How
- ✓ Adhoc reports
 - Create a specific report using
 - Metrics, attributes and time

FPDS – landing page

Federal Procurement Data System - Next Generation

» [Home](#) | » [Newsroom](#) | » [Reports](#) | » [Status](#) | » [Worksite](#) | » [Archives](#) | » [Training](#) | » [Help](#)

Login

Log-In:

Password:

[Log In](#)

» [Forgot Your Password?](#)
» [Security and Privacy](#)
» [Contact Help Desk](#)
» You must click [here](#) for very Important D&R Information

ezSearch

Google-like search to help you find federal contracts...

ezSearch contains procurement data as well as additional NASA data (for example, financial assistance actions).

Top Requests

- » [Recovery Report](#)
- » [Recovery Data \(Recipient-Reported, Cumulative Summary\)](#)
- » [Recovery Data \(Recipient-Reported, FY2013Q4\)](#)
- » [Hurricane Sandy Report](#)
- » [Hurricane Irene Report](#)
- » [Pacific Earthquake/Tsunami](#)
- » [Hurricane Earl Report](#)
- » [Gulf Oil Spill Report](#)

Latest News

- » [Data Management Fixes](#)
- » [NIA Expiration Date Extended to 2017](#)
- » [Upcoming Releases](#)
- » [Data Archives](#)
- » [Small Business Goaling Report](#)

NIA Expiration Date Extended to 2017

1. National Interest Action value 'Operation Freedom's Sentinel (OFS)' expiration date has

Recipient-Reported Recovery Data Now Available at FPDS-NG

Recipient-reported data that was previously provided at [recovery.gov](#) is now available under Top Requests. There are two files containing recipient data available:

extended from 09/30/2015 to 09/30/2017 on the FPDS-NG Production System. National Interest Action value 'Operations in Iraq and Syria' is valid from 09/14/2015 to 09/30/2017.

FY 2013Q4— A file for just the last reported quarter (4th quarter of FY2013). This information augments the recovery information contained in the FPDS-NG Recovery Report (TAS Report), which provides recovery-related procurement award information as reported by Federal agencies. For more information on the American Recovery and Reinvestment Act and recipient-based data please visit [recovery.gov](#).

FY 2014 Small Business Goaling Report

FY 2014 Small Business Goaling Report is now available on the 'Reports' page of FPDS-NG.

FAQs

- » [FPDS-NG](#)
- » [ezSearch](#)
- » [ATOM Feed](#)

Register

- » [Who Should Register?](#)

https://www.fpds.gov

FPDS – landing page, Log-in

Federal Procurement Data System - Next Generation

» Home » Newsroom » Reports » Status » Worksite » Archives » Training » Help

Login

Log-In:

Password:

Log In

ezSearch

Google-like search to help you find federal contracts...

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Top Requests

- » Recovery Report
- » Recovery Data (Recipient-Reported, Cumulative Summary)
- » Recovery Data (Recipient-Reported, FY2013Q4)
- » Hurricane Sandy Report
- » Hurricane Irene Report
- » Pacific Earthquake/Tsunami
- » Hurricane Earl Report
- » Gulf Oil Spill Report
- » Haiti Earthquake Report
- » Hurricane Katrina Report
- » Hurricane Rita Report
- » Other Hurricane/Disaster Relief
- » Oklahoma Tornado 2013 Report

Latest News

- » Data Management Fixes
- » NIA Expiration Date Extended to 2017
- » Upcoming Releases
- » Data Archives
- » Small Business Goaling Report

NIA Expiration Date Extended to 2017

1. National Interest Action value 'Operation Freedom's Sentinel (OFS)' expiration date has been extended from 12/31/2015 to 12/31/2017 on the FPDS-NG Production System. National Interest Action value 'Operation Freedom's Sentinel (OFS)' is valid from 01/01/2015 to 12/31/2017.

2. National Interest Action value 'Operations in Iraq and Syria' expiration date has been extended from 09/30/2015 to 09/30/2017 on the FPDS-NG Production System. National Interest Action value 'Operations in Iraq and Syria' is valid from 09/14/2015 to 09/30/2017.

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Recipient-reported data that was previously provided at recovery.gov is now available under Top Requests. There are two files containing recipient data available:

- 1) **Recovery Data (Recipient-Reported, Cumulative Summary)** – A cumulative national summary file, containing data from FY2009 thru 2013 (77 MB, only recommended for high-speed internet connections).
- 2) **Recovery Data (Recipient-Reported, FY2013Q4)** – A file for just the last reported quarter (4th quarter of FY2013).

This information augments the recovery information contained in the FPDS-NG Recovery Report (TAS Report), which provides recovery-related procurement award information as reported by Federal agencies.

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Forgot Your Password?

- » Security and Privacy
- » Contact Help Desk
- » You must click [here](#) for very Important D&B Information

Registration

- » Register
- » Who Should Register?

FAQs

- » FPDS-NG
- » ezSearch
- » ATOM Feed

Logged-in: Landing page

FPDS Next Generation Logged in as: MARCV@WISPRO.ORG Advanced Search

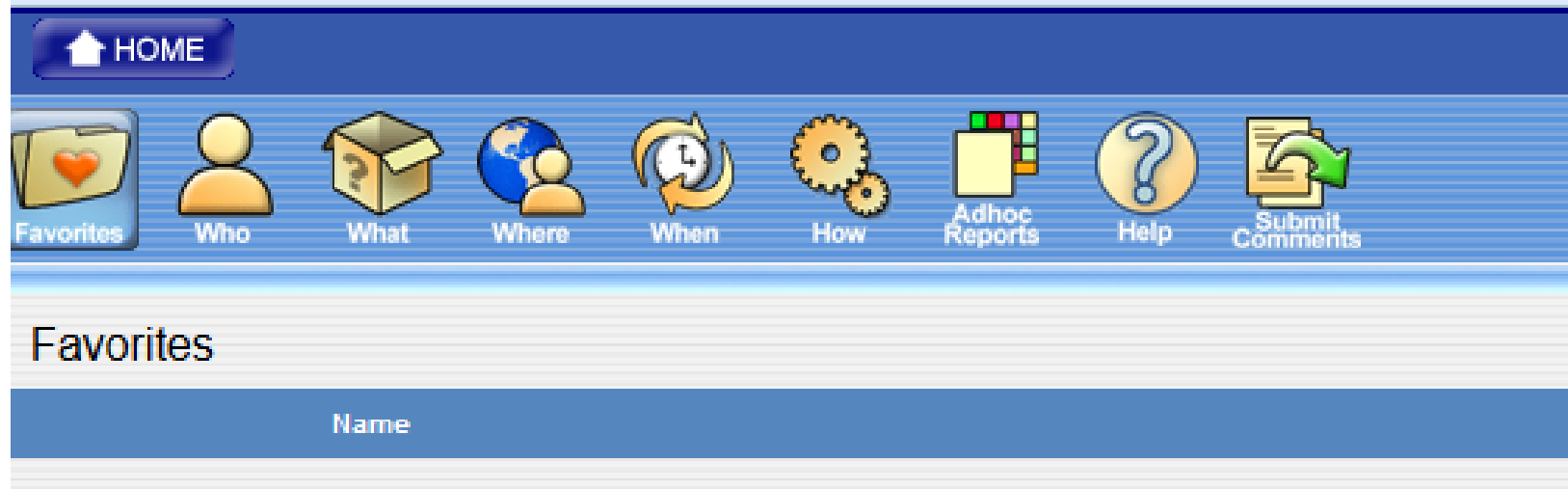
ezSearch BETA

**SEARCH ON ANY KEYWORD
IN FPDS-NG**

For more information about FPDS [click here](#)

To submit comments, please [click here](#)

Standard Report, Options



Contract Detail Report -example

HOME

ezSearch Advanced Search

favorites Who What Where When How Adhoc Reports Help Submit Comments

Need Help Using This Report ? Click here

Contract Detail Report


Please enter the criteria for the report:

Search Name:* Default

PIID:*








Execute Save Clear Cancel

Who – Contractor Search

Need Help Using This Report ? [Click here](#) 

Contractor Search

Please enter the criteria for the report:

Search Name:*	Default	
From Date (mm/dd/yyyy) :*		
To Date (mm/dd/yyyy) :*		
Vendor Name:		
Department ID:		
Agency ID:		
Organization Code:		
Contracting Office Region:		
Contracting Office ID:		









"From Date" and "To Date" correspond to the "Date Signed" on the FPDS-NG documents.

Standard Reports- What

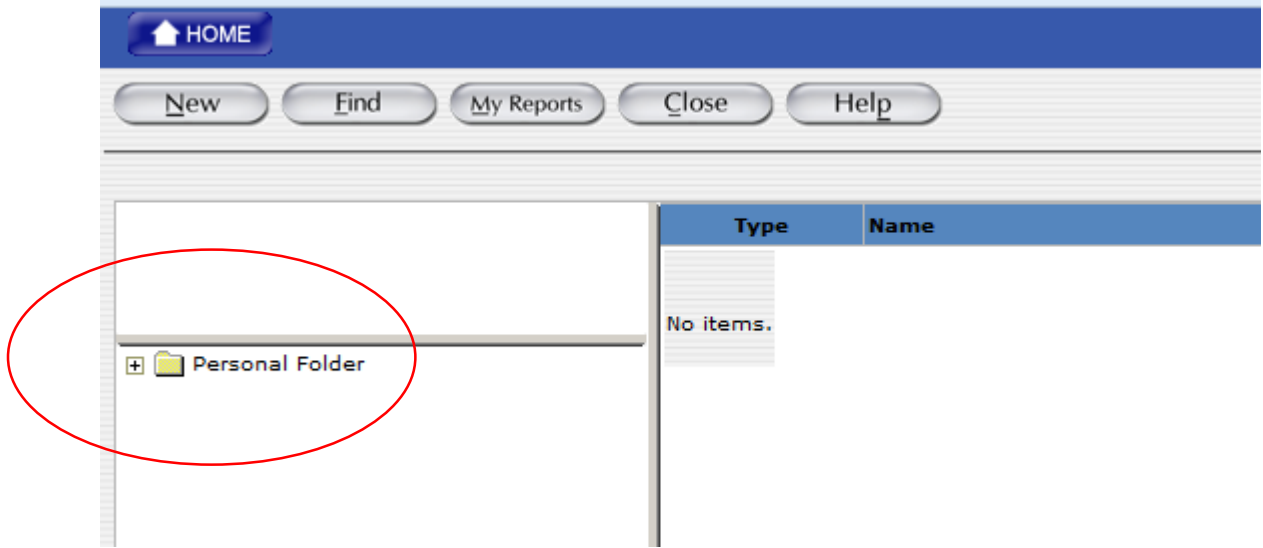
HOME ezSearch Advanced Search GO Log Off

[Favorites](#) [Who](#) [What](#) [Where](#) [When](#) [How](#) [Adhoc Reports](#) [Help](#) [Submit Comments](#)

What types of products and services the government has been buying?

Name	Description
 Contract Detail Report	This report provides the complete contractual data for the specified PIID.
 Federal Contract Actions and Dollars	This report displays the federal contract actions and dollars for the specified date signed range
 Inherently Governmental Functions Actions and Dollars	This report displays the actions and dollars for 'Closely Associated', 'Critical Functions', 'Other Functions' and 'Null Inherently Governmental Functions' when 'Service' is selected for PSC.
 Other Transaction Actions and Dollars Report	This report displays the Other Transaction actions and dollars for the specified date signed range.
 Procurement History for Market Research Report	This report provides total dollars awarded to all vendors for a Product and Service Code (PSC) given in the search criteria. The dollars are aggregated by the unique entry reported in the Description of Requirements field.
 Total Actions by NAICS Report	The report displays actions and dollars for North American Industry Classification System (NAICS) Categories and how many of them are acquired by Commercial Item procedures at the Federal Government level.
 Total Actions by PSC Report	The report displays actions and dollars for Product or Service Code (PSC) Categories and how many of them are acquired by Commercial Item procedures at the Federal Government level.
 Trade Agreements Report	This report displays the number of unique PIIDs and the cumulative dollars obligated for the contracts covered by the NAFTA and GPA trade agreements.

Saved Reports



Saved reports -examples

Type	Name	Last Edited	Owner
	Advertising 5yrs	Feb 20, 2014 12:43:08	marcv@wispro.org
		Aug 7, 2015 15:35:55	marcv@wispro.org
	Billion dollar naics	Sep 3, 2014 14:01:25	marcv@wispro.org
	Carol 0069D & 0069DP	Jun 10, 2015 17:37:27	marcv@wispro.org
	Cong District with City State NAICS etc	Apr 25, 2016 17:25:01	marcv@wispro.org
	Emergency not like test	Jan 21, 2015 12:46:31	marcv@wispro.org
	Fed overview Dec 10	Dec 8, 2014 18:24:47	marcv@wispro.org
	Federal Awards FY11 12 13 14 15	Apr 22, 2016 11:47:51	marcv@wispro.org
	Federal Awards FY11 12 13 14 15 Place of Performance = WI	Apr 22, 2016 11:50:50	marcv@wispro.org
	Federal Awards FY11 12 13 14 15 Vendor state = WI	Apr 22, 2016 13:08:36	marcv@wispro.org
	Gen cats with congressional districts	Apr 22, 2016 18:18:47	marcv@wispro.org
	GPO SDVOSB rsch	May 9, 2016 14:27:37	marcv@wispro.org
	GSA Sked research	Apr 2, 2014 18:47:10	marcv@wispro.org

Adhoc – main page

HOME Advanced Search GO Log Off

New Find My Reports Close Help

Create Report

Report Name: Reset Execute Save

1 Select metrics	2 Select attributes	3 Select time, filters and rankings	4 Layout and setup
<input type="text"/> <input type="checkbox"/> Prompt values	<input type="text"/> <input type="checkbox"/> Prompt values	Time all available 2 filter(s)	

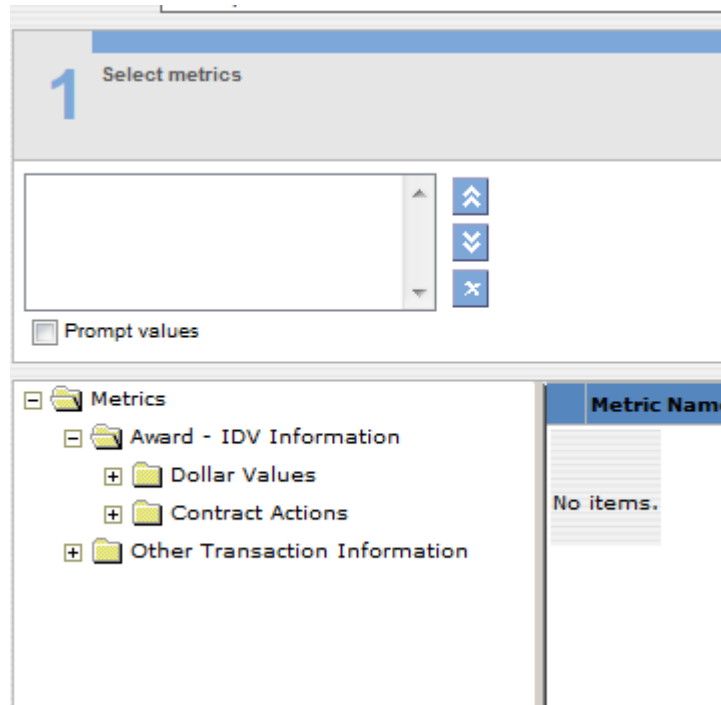
Metrics

- Award - IDV Information
- Other Transaction Information

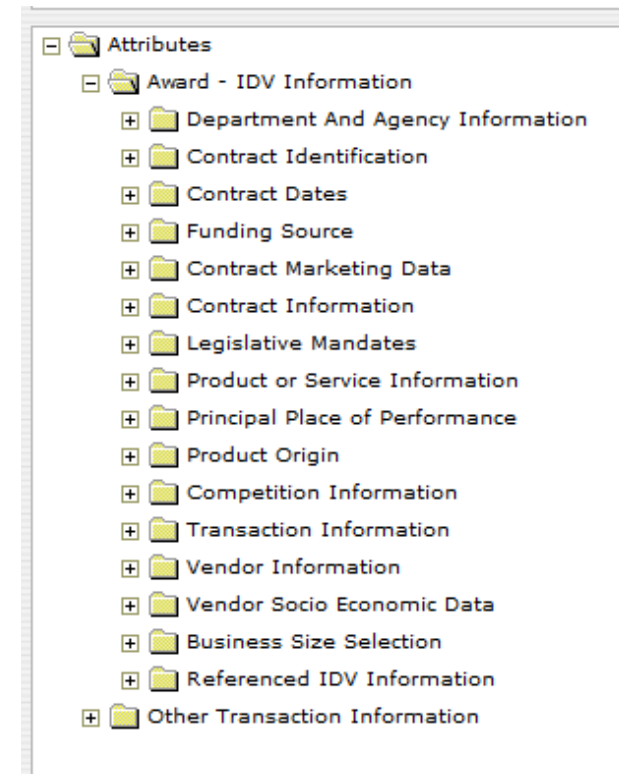
Metric Name	Description	Add
No items.		

Available information - topical

Metrics – things that are measured



Attributes – describes metrics



Login

Log-In:

Password:

Log In

ezSearch

deam36

ezSearch contains procurement data as well as additional NASA data (for example, financial assistance actions).

Type one or more keywords you would like to search on:

deam36

Go **Clear** **Advanced Search**

Recovery

You must click [here](#) for very important D&B information.

List Of Contract Actions Matching Your Criteria	Results 1 - 0 of 0 as of Jul 12, 2016 2:38:27 PM	Search
No Results found.		To re criter <input type="button" value="X"/>

Type one or more keywords you would like to search on:

deam36

Go Clear Advanced Search

Advanced Search

Search Within Results New Search Add

X Select One

Select One

A76

Action Obligation (\$)

Agency Code

Agency Name

Award Completion Date

Award Status

Award/IDV Type

Base and Exercised Options Value

Commercial Item Acquisition Procedures

Commercial Item Test Program

Contract Fiscal Year

Contract ID

Contract Pricing Description

Contract Type

Contracting Agency ID

Contracting Agency Name

Contracting Office ID

Contracting Office Name

Created By

Cancel

Recover

List

No

ery important D&B information.

Results 1 - 0 of 0 as of Jul 12, 2016 2:38:27 PM

1

2

3 – scroll & select

Type one or more keywords you would like to search on:

deam36

Go

Clear

Advanced Search

Advanced Search

Search Within Results New Search

Add

X Select One

Other Transaction Fiscal Year

PSC

PSC Description

PSC Type

PoP Congressional District Code

PoP Country Name

PoP State Name

Reason for Modification

Reference IDV

Reference IDV Agency ID

SBIR/STTR

Small Business Competitiveness Demonstration Program

Socio Economic Indicators

Solicitation ID

Solicitation Procedures

Total Base and All Options Value (\$)

Total Base and Exercised Options Value (\$)

Total Dollars Obligated (\$)

Total Non Government Value (\$)

Treasury Account Symbol

Treasury Account Symbol Agency Identifier

Cancel

Recover

List

No

very important D&B information.

Results 1 - 0 of 0 as of Jul 12, 2016 2:38:27 PM

Advanced Search

Search Within Results New Search

Add

X Reference IDV

▼ Like

Search

Cancel

Advanced Search

Search Within Results New Search

Add

X Reference IDV

▼ Like

deam3698go10334

Search

Cancel

Result Page: 1 [2](#) [Next](#)

PDF CSV ATOM 0.3 MY XAP

You must click [here](#) for very important D&B informat

List Of Contract Actions Matching Your Criteria

Results 1 - 30 of 43 as of Jul 12, 2016 2:46:52 PM

Award ID (Mod#):	N6258310F0324 (0) (View)	Award Type:	DELIVERY ORDER
Vendor Name:	CONSTELLATION ENERGY PROJECTS & SERVICES GROUP, INC	Contracting Agency:	DEPT OF THE NAVY
Date Signed:	December 18, 2009	Action Obligation:	\$0
Referenced IDV:	DEAM3698GO10334	Contracting Office:	NAVAL FACILIITES ENGINEERING AND
NAICS (Code):	ENGINEERING SERVICES (541330)	PSC (Code):	OTHER PROFESSIONAL SERVICES (R499)
Vendor City:	BALTIMORE	Vendor DUNS:	101474732
Vendor State:	MD	Vendor ZIP:	212442723
Global Vendor Name:	CONSTELLATION ENERGY GROUP INC.	Global DUNS Number:	062500678

Award ID (Mod#):	N6258310F0324 (P00001) (View)	Award Type:	DELIVERY ORDER
Vendor Name:	CONSTELLATION ENERGY PROJECTS & SERVICES GROUP, INC	Contracting Agency:	DEPT OF THE NAVY
Date Signed:	August 06, 2010	Action Obligation:	\$0
Referenced IDV:	DEAM3698GO10334	Contracting Office:	NAVAL FACILIITES ENGINEERING AND
NAICS (Code):	ENGINEERING SERVICES (541330)	PSC (Code):	OTHER PROFESSIONAL SERVICES (R499)
Vendor City:	BALTIMORE	Vendor DUNS:	101474732
Vendor State:	MD	Vendor ZIP:	212442723
Global Vendor Name:	CONSTELLATION ENERGY GROUP INC.	Global DUNS Number:	062500678

Search Criteria

To remove the criteria or a portion of the search criteria click the button next to each search lev

Reference IDV: "[deam3698go10334](#)"

Sort By

This section allows the user to sort the existing contracts by various fields within the contract. F example you can sort the existing list of contra Date Signed or Contract Type. Click on the appropriate field to Sort By. Only one Sort can conducted at a time.

Sort Order: ▼

Relevance

[Contract Type](#)
[Agency Code](#)
[Agency Full Name](#)
[Date Signed](#)
[Contracting Agency ID](#)
[Contracting Agency Name](#)
[Department Full Name](#)
[Action Obligation \(\\$\)](#)

Award ID (Mod#): [SS050530059](#) (19) [\(View\)](#)
Vendor Name: [CONSTELLATION NEWENERGY, INC.](#)
Date Signed: March 22, 2016
Referenced IDV: [DEAM3698GO10334](#)
NAICS (Code): ENGINEERING SERVICES ([541330](#))
Vendor City: BALTIMORE
Vendor State: MD
Global Vendor Name: [Exelon Corporation](#)

Award Type: DELIVERY ORDER
Contracting Agency: [SOCIAL SECURITY ADMINISTRATION](#)
Action Obligation: \$359,365.56
Contracting Office: [SOCIAL SECURITY ADMINISTRATION](#)
PSC (Code): SPECIAL STUDIES/ANALYSIS- ENERGY ([B543](#))
Vendor DUNS: [968993068](#)
Vendor ZIP: [212026302](#)
Global DUNS Number: [001807150](#)

Award ID (Mod#): [SS050530059](#) (18) [\(View\)](#)
Vendor Name: [CONSTELLATION NEWENERGY, INC.](#)
Date Signed: March 26, 2015
Referenced IDV: [DEAM3698GO10334](#)
NAICS (Code): ENGINEERING SERVICES ([541330](#))
Vendor City: BALTIMORE
Vendor State: MD
Global Vendor Name: [Exelon Corporation](#)

Award Type: DELIVERY ORDER
Contracting Agency: [SOCIAL SECURITY ADMINISTRATION](#)
Action Obligation: \$350,599.69
Contracting Office: [SOCIAL SECURITY ADMINISTRATION](#)
PSC (Code): SPECIAL STUDIES/ANALYSIS- ENERGY ([B543](#))
Vendor DUNS: [968993068](#)
Vendor ZIP: [212026302](#)
Global DUNS Number: [001807150](#)

Award ID (Mod#): [N6258310F0324](#) (P00013) [\(View\)](#)
Vendor Name: [CONSTELLATION NEWENERGY, INC.](#)
Date Signed: February 02, 2015
Referenced IDV: [DEAM3698GO10334](#)
NAICS (Code): ENGINEERING SERVICES ([541330](#))
Vendor City: BALTIMORE
Vendor State: MD
Global Vendor Name: [Exelon Corporation](#)

Award Type: DELIVERY ORDER
Contracting Agency: [DEPT OF THE NAVY](#)
Action Obligation: \$2,168,717
Contracting Office: [NAVAL FACILITIES ENGINEERING AND](#)
PSC (Code): SUPPORT- PROFESSIONAL: OTHER ([R499](#))
Vendor DUNS: [968993068](#)
Vendor ZIP: [212026302](#)
Global DUNS Number: [001807150](#)



Looking at award details

Document Information				
	Agency	Procurement Identifier	Modification No	Trans No
Award ID:	2800	SS050530059	19	0
Referenced IDV ID:	8900	DEAM3698GO10334	16	
Reason For Modification:	FUNDING ONLY ACTION			
Solicitation ID:				
	Agency Identifier	Main Account	Sub Account	Initiative
Treasury Account Symbol:	28	8704		Select One
Dates		Amounts		
Date Signed (mm/dd/yyyy) :	03/22/2016		Current	Total
Effective Date (mm/dd/yyyy) :	03/22/2016	Action Obligation:	\$359,365.56	\$4,221,982.91
Completion Date (mm/dd/yyyy) :	03/31/2017	Base And Exercised Options Value:	\$359,365.56	\$4,221,982.91
Est. Ultimate Completion Date (mm/dd/yyyy) :	03/31/2017	Base And All Options Value:	\$359,365.56	\$4,221,982.91
		Fee Paid for Use of IDV:	\$0.00	
Purchaser Information				

Determine IDV value – using Excel Pivot Tables

Row Labels	Sum of Action Obligation (\$)	Count of Contracting Agency
DEPT OF THE NAVY	\$ 10,347,565.00	15
PUBLIC BUILDINGS SERVICE	\$ 5,346,174.05	9
SOCIAL SECURITY ADMINISTRATION	\$ 4,221,982.91	19
Grand Total	\$ 19,915,721.96	43

Contract number: DEAM3698GO10334

Excel – Pivot Tables

- Great addition to FPDS data
- Quick
- Intuitive – for some
- Robust flexibility
- Does not solve every summarization need but helps

FPDS –Source data, downloaded to Excel

PSC Type	Contract ID	Modification	Transaction	Award/ID	Vendor Name	Contracting	Contracting	Date Signed	Action Obligation (\$)	Reference	Contracting	NAICS	NAICS Description	PSC
S	AG3516P0	0	0	PURCHASE	LANDSCAPE	1.20E+04	RURAL HO	18-Jun-08	\$2,840.00		FARMERS	561730	LANDSCAPE	S208
S	AG3516P0	0	0	PURCHASE	LANDSCAPE	1.20E+04	RURAL HO	17-Jul-08	\$100.00		FARMERS	531311	RESIDENTIAL	S299
S	AG3516P0	0	0	PURCHASE	LANDSCAPE	1.20E+04	RURAL HO	#####	\$800.00		FARMERS	531311	RESIDENTIAL	S299
S	AG3516P0	0	0	PURCHASE	LANDSCAPE	1.20E+04	RURAL HO	#####	\$50.00		FARMERS	561720	JANITORIAL	S299
S	AG3516P0	0	0	PURCHASE	LANDSCAPE	1.20E+04	RURAL HO	4-Dec-08	\$200.00		FARMERS	561790	OTHER SERVICES	S299
S	AG3516P0	0	0	PURCHASE	LANDSCAPE	1.20E+04	RURAL HO	4-Dec-08	\$1,200.00		FARMERS	561790	OTHER SERVICES	S299
S	AG3516P0	0	0	PURCHASE	LANDSCAPE	1.20E+04	RURAL HO	8-Dec-08	\$2,300.00		FARMERS	561790	OTHER SERVICES	S299
S	AG3516P0	0	0	PURCHASE	LANDSCAPE	1.20E+04	RURAL HO	9-Dec-08	\$300.00		FARMERS	561790	OTHER SERVICES	S299
S	AG3516P0	0	0	PURCHASE	LANDSCAPE	1.20E+04	RURAL HO	4-Feb-09	\$300.00		FARMERS	561790	OTHER SERVICES	S299
S	AG3516P0	0	0	PURCHASE	LANDSCAPE	1.20E+04	RURAL HO	4-Feb-09	\$1,200.00		FARMERS	561790	OTHER SERVICES	S208
S	AG3516P0	0	0	PURCHASE	LANDSCAPE	1.20E+04	RURAL HO	6-Feb-09	\$900.00		FARMERS	561790	OTHER SERVICES	S299
S	AG3516P0	0	0	PURCHASE	LANDSCAPE	1.20E+04	RURAL HO	1-May-09	\$9,100.00		FARMERS	561730	LANDSCAPE	S299
S	AG3516P0	0	0	PURCHASE	LANDSCAPE	1.20E+04	RURAL HO	8-May-09	\$350.00		FARMERS	561790	OTHER SERVICES	Z161
S	AG3516P0	0	0	PURCHASE	LANDSCAPE	1.20E+04	RURAL HO	15-Jul-09	\$600.00		FARMERS	561730	LANDSCAPE	S299

Good information, not user friendly!

Excel Pivot Tables

1

3

The screenshot shows the Excel ribbon with the 'INSERT' tab selected. The 'PivotTable' icon is circled in red. A blue arrow points from the number '1' to the 'PivotTable' icon. Below the ribbon, the formula bar shows 'AG3516P080098'. In the spreadsheet, cell B5 is selected and highlighted in green. A red arrow points from the number '2' to cell B5. A red box around cell B5 contains the text 'Select a cell, any single cell'. The spreadsheet data is as follows:

	A	B	C	D	E	F	G	H	I
1	PSC Type	Contract II	Modificati	Transactio	Award/ID	Vendor N	Contractir	Contractir	Date Signe
2	S	AG3516P0	0					RURAL HO	18-Jun-08
3	S	AG3516P0	0					RURAL HO	17-Jul-08
4	S	AG3516P0	0					RURAL HO	#####
5	S	AG3516P0	0					RURAL HO	#####
6	S	AG3516P0	0					RURAL HO	4-Dec-08
7	S	AG3516P0	0	0	PURCHASE	LANDSCAP	1.20E+04	RURAL HO	4-Dec-08
8	S	AG3516P0	0	0	PURCHASE	LANDSCAP	1.20E+04	RURAL HO	8-Dec-08

Select data & confirm location

Create PivotTable

Choose the data that you want to analyze

Select a table or range

Table/Range: SearchResults!\$A\$1:\$V\$30001

Use an external data source

Choose Connection...

Connection name:

Choose where you want the PivotTable report to be placed

New Worksheet

Existing Worksheet

Location:

Choose whether you want to analyze multiple tables

Add this data to the Data Model

OK Cancel

Pivot Table – data selection screen

Column titles

PivotTable Fields

Choose fields to add to report:

- Contract ID
- Modification Number
- Transaction Number
- Award/IDV Type
- Vendor Name
- Contracting Agency ID
- Contracting Agency

Drag fields between areas below:

<input type="checkbox"/> FILTERS	<input type="checkbox"/> COLUMNS
<input type="checkbox"/> ROWS	<input type="checkbox"/> VALUES

Defer Layout Update UPDATE

Research Prime awards

Jacobs Engineering Group Inc., Fort Worth, Texas, was awarded a \$9,000,000 firm-fixed-price, indefinite-delivery/indefinite-quantity contract for architect/engineering services primarily for the design of Air Force Reserve and military projects within the Great Lakes and Ohio River Division, Army Corps of Engineers. Bids were solicited via the Internet with one received. The estimated completion date is July 11, 2021. Funding and work location will be determined with each order. Army Corps of Engineers, Louisville, Kentucky, is the contracting activity (W912QR-16-D-0023).

<http://www.defense.gov/News/Contracts> select the date



Why is this number important? – of interest?

Keyword / Solicitation #: "w912qr"



TIPS

Posted Date: Last 90 Days

Search

Clear

[Search by Agency, Set-aside, State, and Type](#)

[Search by Classification, NAICS code, Recovery actions, and more](#)

1 - 20 of 61

Sort By Posted On (Desc.)

Showing 20

per page 1 | 2 | 3 | 4 »

Opportunity	Agency/Office/Location	Type / Set-aside	Posted On
Repair Taxiway D at Wright-Patterson AFB W912QR-16-RepairTaxiwayWPAFB Z – Maintenance, repair, and alteration of real property	Department of the Army U.S. Army Corps of Engineers USACE District, Louisville	Sources Sought	Jul 12, 2016
New Air Force Reserve Command AE IDIQ W912QR-16-R-0009 C – Architect and engineering services	Department of the Army U.S. Army Corps of Engineers USACE District, Louisville	Award	Jul 12, 2016
Site Investigation Activities - SB ERSC MATOC Task Order W912QR-61265098 B – Special studies and analysis - not R&D	Department of the Army U.S. Army Corps of Engineers USACE District, Louisville	Award / Total Small Business	Jul 12, 2016
Repairs to Existing Roof Top Solar System W912QR-16-T-0063 61 – Electric wire & power & distribution equipment	Department of the Army U.S. Army Corps of Engineers USACE District, Louisville	Combined Synopsis/Solicitation (Modified) / Total Small Business	Jul 12, 2016
Rough River Lake Fishing Pier W912QR-16-T-0073 19 – Ships, small craft, pontoons & floating docks	Department of the Army U.S. Army Corps of Engineers USACE District, Louisville	Combined Synopsis/Solicitation (Modified) / Total Small Business	Jul 12, 2016

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- **Limitation of liability on the DUNS number:**

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Possible effect on our use

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Copied from prior slide

ezSearch – Jacobs Engineering Group

55117 items

Award ID (Mod#):	0058 (1) (View)	Award Type:	DELIVERY ORDER
Vendor Name:	JACOBS ENGINEERING GROUP INC.	Contracting Agency:	FEDERAL HIGHWAY ADMINISTRATION
Date Signed:	July 12, 2016	Action Obligation:	\$100,846.52
Referenced IDV:	DTFH8814D00010	Contracting Office:	FHWA - CENTRAL FEDERAL LANDS DIVISI
NAICS (Code):	ENGINEERING SERVICES (541330)	PSC (Code):	ARCHITECT AND ENGINEERING- GENERAL: LANDSCAPING, INTERIOR LAYOUT, AND DESIGNING (C211)
Vendor City:	DENVER	Vendor DUNS:	829578272
Vendor State:	CO	Vendor ZIP:	802023404
Global Vendor Name:	JACOBS ENGINEERING GROUP INC.	Global DUNS Number:	074103508 ←

Award ID (Mod#):	EPC15008 (20) (View)	Award Type:	DEFINITIVE CONTRACT
Vendor Name:	JACOBS TECHNOLOGY INC.	Contracting Agency:	ENVIRONMENTAL PROTECTION AGENCY
Date Signed:	July 12, 2016	Action Obligation:	\$1,984,698.9
Referenced IDV:		Contracting Office:	CINCINNATI PROC OPS DIVISION (CPOD)
NAICS (Code):	RESEARCH AND DEVELOPMENT IN THE PHYSICAL, ENGINEERING, AND LIFE SCIENCES (EXCEPT BIOTECHNOLOGY) (541712)	PSC (Code):	R&D- ENVIRONMENTAL PROTECTION: POLLUTION CONTROL/ABATEMENT (BASIC RESEARCH) (AH11)
Vendor City:	TULLAHOMA	Vendor DUNS:	007923014
Vendor State:	TN	Vendor ZIP:	373884729
Global Vendor Name:	JACOBS ENGINEERING GROUP INC.	Global DUNS Number:	074103508 ←

Award ID (Mod#):	GSP0912KT0014 (PS29) (View)	Award Type:	DELIVERY ORDER
Vendor Name:	JACOBS PROJECT MANAGEMENT CO.	Contracting Agency:	PUBLIC BUILDINGS SERVICE
Date Signed:	July 11, 2016	Action Obligation:	\$102,563
Referenced IDV:	GS00P10CYD0126	Contracting Office:	PBS R9 ACQ MGMT DIV PROJECTS BRANCH
NAICS (Code):	COMMERCIAL AND INSTITUTIONAL BUILDING CONSTRUCTION (236220)	PSC (Code):	INSPECTION- CONSTRUCTION AND MATERIALS (H356)
Vendor City:	ARLINGTON	Vendor DUNS:	809444669
Vendor State:	VA	Vendor ZIP:	222015785
Global Vendor Name:	Jacobs Engineering Group Inc.	Global DUNS Number:	074103508 ←



Type one or more keywords you would like to search on:

w912qr

Go

Clear

Advanced Search

Recovery

To submit co

Result Page: 1 2 3 4 5 6 7 8 9 10 Next

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You must click [here](#) for very impo

List Of Contract Actions Matching Your Criteria

Results 1 - 30 of 41277 as of Jul 13, 2016 12:58:58 AM

Search Criteria

To remove the criteri
criteria click the butt

X w912qr

Sort By

This section allows th
contracts by various f
example you can sor
Date Signed or Cont
appropriate field to S
conducted at a time.

Award ID (Mod#): [0001](#) (0) [View](#)
Vendor Name: [CATI INC](#)

Award Type: [DELIVERY ORDER](#)
Contracting Agency: [DEPT OF THE ARMY](#)

You must click [DIST LOUISVILLE](#)
[MV/CLEAN-UP/DISP/OP \(F108 \)](#)

Results 1 - 30 of 41277 as of Jul 13, 2016 12:58:58 AM

Award Type: [DELIVERY ORDER](#)
Contracting Agency: [DEPT OF THE ARMY](#)
Action Obligation: [\\$0](#)
Contracting Office: [W072 ENDIST LOUISVILLE](#)
PSC (Code): [HARZ REMV/CLEAN-UP/DISP/OP \(F108 \)](#)
Vendor DUNS: [619102577](#)
Vendor ZIP: [20708](#)
Global DUNS [619102577](#)

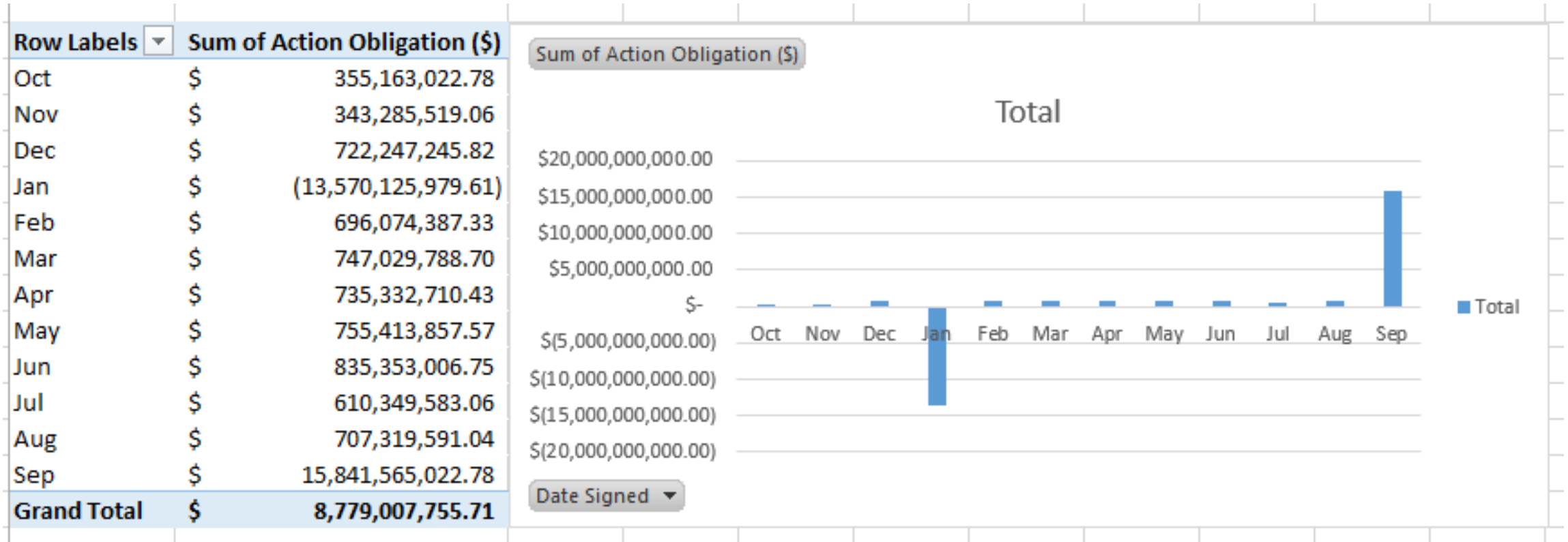
Top 10 NAICS Codes

NAICS	NAICS Description	Sum of Action Obligation (\$)
236115	NEW SINGLE-FAMILY HOUSING CONSTRUCTION (EXCEPT FOR-SALE BUILDERS)	\$45,493,452.00
236220	COMMERCIAL AND INSTITUTIONAL BUILDING CONSTRUCTION	\$4,946,333,710.20
237990	OTHER HEAVY AND CIVIL ENGINEERING CONSTRUCTION	\$2,132,114,024.11
238160	ROOFING CONTRACTORS	\$60,564,978.04
541310	ARCHITECTURAL SERVICES	\$91,139,492.41
541330	ENGINEERING SERVICES	\$605,367,364.55
541350	BUILDING INSPECTION SERVICES	\$61,412,926.78
561210	FACILITIES SUPPORT SERVICES	\$52,226,035.60
562910	REMEDICATION SERVICES	\$188,813,216.11
(blank)	(blank)	\$92,973,161.69
Grand Total		\$8,276,438,361.49

Top 10 PSC Codes

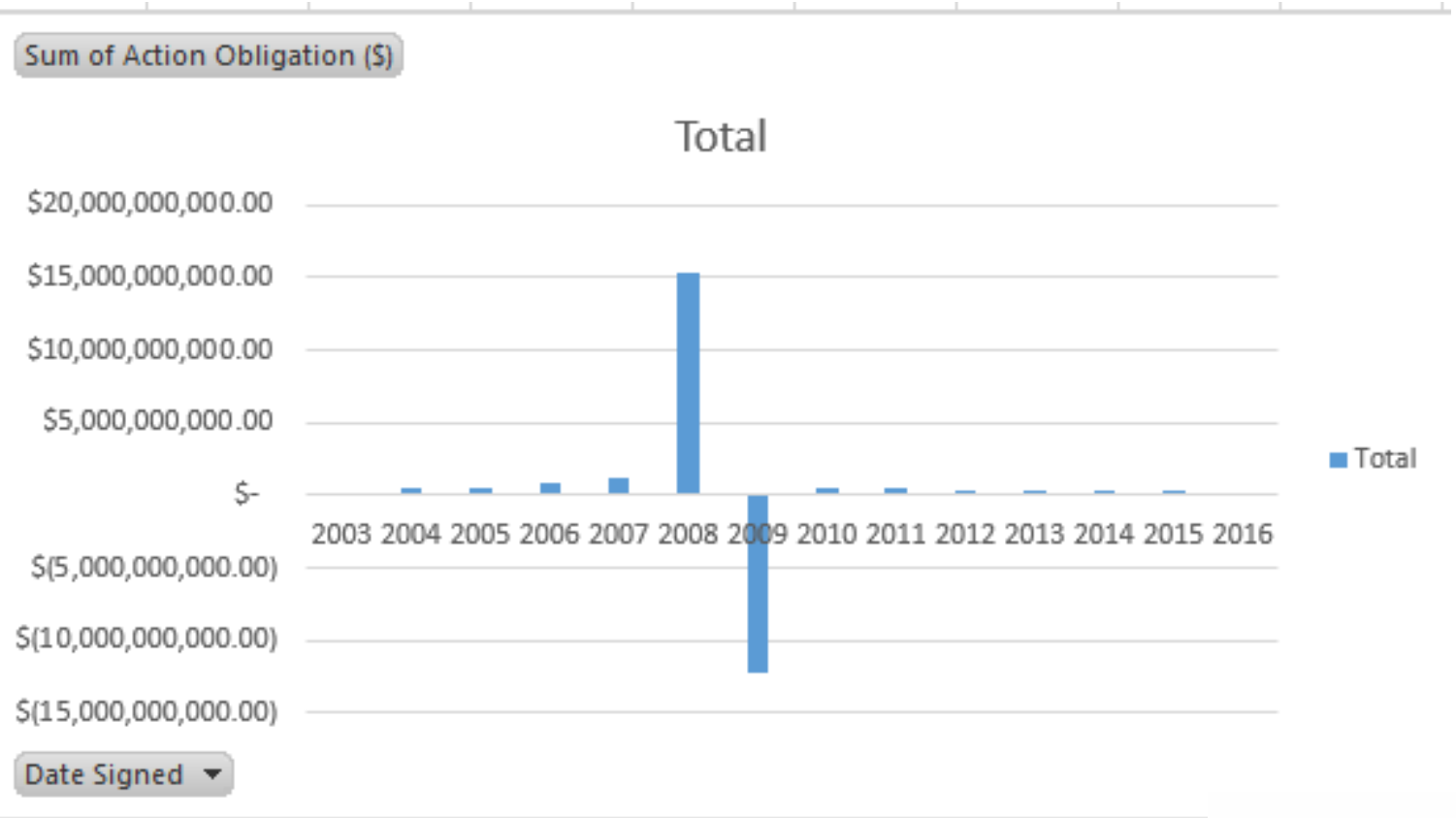
PSC	PSC Description	Sum of Action Obligation (\$)
C211	A/E SVCS. (INCL LANDSCAPING INTERIO ARCHITECT AND ENGINEERING- GENERAL: LANDSCAPING, INTERIOR LAYOUT, AND DESIGNING	\$177,171,035.95
C219	ARCHITECT AND ENGINEERING- GENERAL: OTHER OTHER ARCHITECTS & ENGIN GEN	\$143,255,886.62
F108	ENVIRONMENTAL SYSTEMS PROTECTION- ENVIRONMENTAL REMEDIATION HARZ REMV/CLEAN-UP/DISP/OP	\$71,735,984.33
Y111	CONSTRUCTION OF OFFICE BUILDINGS	\$165,255,638.95
Y119	CONSTRUCT/OTHER ADMIN & SVCS BLDGS	\$587,256,812.02
Y199	CONSTRUCT/MISC BLDGS	\$3,096,315,160.87
Y211	CONSTRUCTION OF DAMS	\$1,566,306,232.71
Y219	CONSTRUCT/OTHER CONSERVATION	\$312,431,300.17
Y299	CONTRUCT/ALL OTHER NON-BLDG FACS	\$186,123,085.64
Z299	MAINT, REP/ALTER/ALL OTHER	\$293,527,136.08
Grand Total		\$7,083,062,599.55

End of year spending – aggregate by month

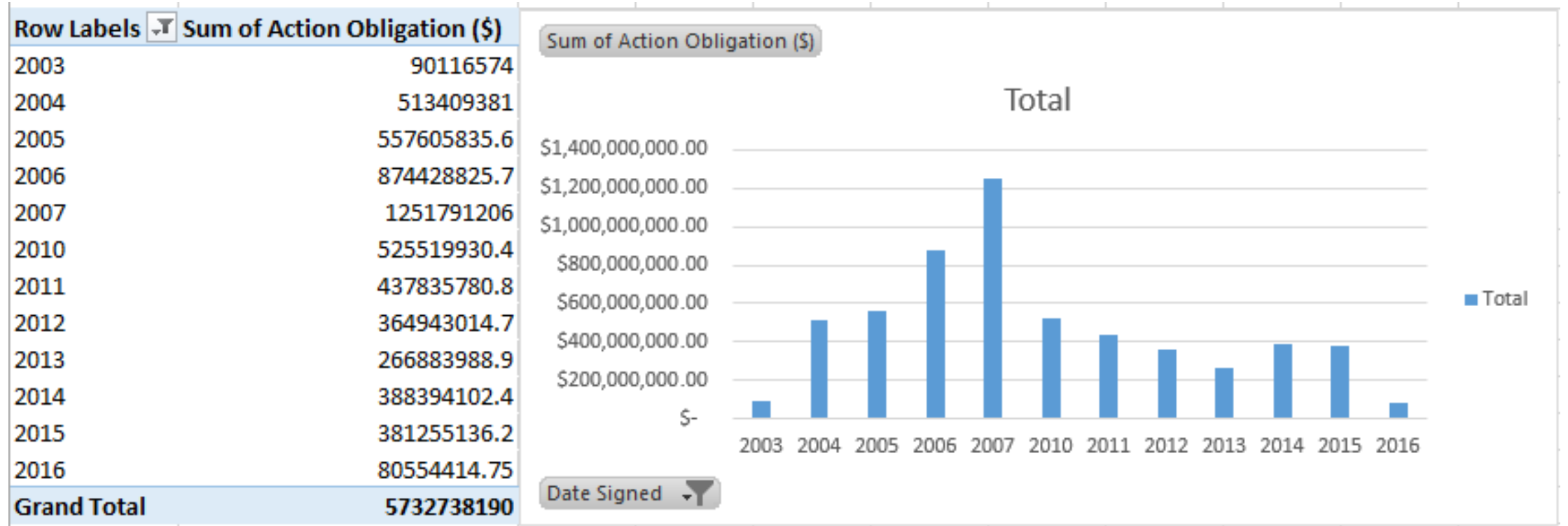


Annual awards by year

Row Labels	Sum of Action Obligation (\$)
2003	\$ 90,116,574.00
2004	\$ 513,409,381.00
2005	\$ 557,605,835.63
2006	\$ 874,428,825.71
2007	\$ 1,251,791,205.65
2008	\$ 15,324,556,427.58
2009	\$ (12,278,286,861.95)
2010	\$ 525,519,930.35
2011	\$ 437,835,780.80
2012	\$ 364,943,014.66
2013	\$ 266,883,988.94
2014	\$ 388,394,102.38
2015	\$ 381,255,136.21
2016	\$ 80,554,414.75
Grand Total	\$ 8,779,007,755.71



Remove 2008 & 2009



Award/IDV Type*

Row Labels	Count of Award/IDV Type	Sum of Action Obligation (\$)
BPA	148	\$0.00
BPA CALL	245	\$3,493,768.00
DEFINITIVE CONTRACT	7,175	\$6,324,008,818.83
DELIVERY ORDER	16,916	\$2,394,362,313.65
IDC	1,959	\$0.00
PURCHASE ORDER	3,557	\$57,142,855.23
Grand Total	30,000	\$8,779,007,755.71

*3,895 different contract numbers

Top 10 Contracting Offices

Row Labels	Sum of Action Obligation (\$)
W072 ENDIST LOUISVILLE	\$ 8,762,573,680.13
W072 ENDIST CHICAGO	\$ 8,383,063.05
W2V6 USA ENG SPT CTR HUNTSVIL	\$ 7,649,678.00
W074 ENDIST MOBILE	\$ 3,071,286.98
W075 ENDIST ALBUQUERQUE	\$ 855,084.41
ACQUISITION MANAGEMENT DIVISION	\$ 669,647.00
ACQUISITION DIVISION/NON-PROSPECTUS (SECTION A)	\$ 618,765.31
LOUISVILLE PROPERTY MANAGEMENT CENTER	\$ 274,927.41
ACQUISITION DIVISION DIRECTOR AND DEPUTY	\$ 231,040.93
PBS R4	\$ 183,500.00
Grand Total	\$ 8,784,510,000.00

Top 10 Vendors

A	B
Row Labels	Sum of Action Obligation (\$)
WASHINGTON GROUP/ALBERICI JOINT VENTURE	\$1,482,685,633.94
TGM CONSTRUCTORS	\$294,077,670.86
ARCHER WESTERN/BUTT CONSTRUCTION JOINT VENTURE	\$222,115,362.75
BL HARBERT INTERNATIONAL, LLC AND BILL HARBERT INTERNATIONAL	\$208,481,948.00
HOCHTIEF AG	\$199,410,711.00
Q.B.S. INC.	\$194,369,880.00
BUTT CONSTRUCTION COMPANY INCORPORATED	\$145,926,926.00
TJC ENGINEERING INC.	\$139,452,402.44
KORTE CONSTRUCTION COMPANY	\$138,575,378.17
THE WALSH GROUP LTD	\$132,475,335.08
Grand Total	\$3,157,000,000.00

Type one or more keyword
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Contracts ICD Recovery

Result

Top 10: Department Full Name

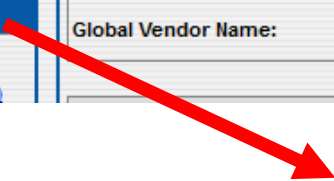
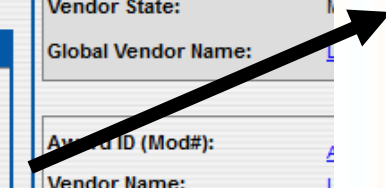
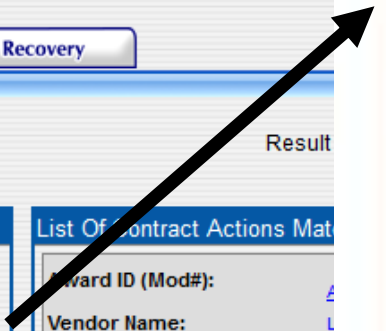
- DEPT OF DEFENSE (278199)
- GENERAL SERVICES ADMINISTRATION (27993)
- INTERIOR, DEPARTMENT OF THE (25909)
- VETERANS AFFAIRS, DEPARTMENT OF (15878)
- AGRICULTURE, DEPARTMENT OF (15242)
- HOMELAND SECURITY, DEPARTMENT OF (9810)
- STATE, DEPARTMENT OF (8875)
- TRANSPORTATION, DEPARTMENT OF (8553)
- ENVIRONMENTAL PROTECTION AGENCY (7128)
- NATIONAL AERONAUTICS AND SPACE ADMINISTRATION (4846)

Top 10: Contracting Agency Name

- DEPT OF THE ARMY (148087)
- DEPT OF THE NAVY (84492)
- DEPT OF THE AIR FORCE (43910)
- PUBLIC BUILDINGS SERVICE (27012)
- VETERANS AFFAIRS, DEPARTMENT OF (15858)
- NATIONAL PARK SERVICE (13708)
- FOREST SERVICE (9995)
- FEDERAL EMERGENCY MANAGEMENT AGENCY (9128)
- STATE, DEPARTMENT OF (8692)
- U.S. ARMY CORPS OF ENGINEERS - CIVIL PROGRAM FINANCING ONLY (5862)

Top 10: Vendor Full Name

- URS GROUP, INC (4240)
- SCIENCE APPLICATIONS INTERNATI (2243)
- MISCELLANEOUS FOREIGN CONTRACTORS (2038)



Top 10: Department Full Name

- DEPT OF DEFENSE (278199)
- GENERAL SERVICES ADMINISTRATION (27993)
- INTERIOR, DEPARTMENT OF THE (25909)
- VETERANS AFFAIRS, DEPARTMENT OF (15878)
- AGRICULTURE, DEPARTMENT OF (15242)
- HOMELAND SECURITY, DEPARTMENT OF (9810)
- STATE, DEPARTMENT OF (8875)
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Top 10: Vendor Full Name

- URS GROUP, INC (4240)
- MISCELLANEOUS FOREIGN CONTRACTORS (2038)

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Sep 21, 2015 1:03:44 PM

ER

SERVICE

ADMINISTRATION

ROUNDSKEEPING SERVICES

ER

SERVICE

ADMINISTRATION

KEEPING SERVICES (5299)

Search Criteria

To remove the criteria or a portion of the search criteria click the button next to each search level.

X landscaping

Sort By

This section allows the user to sort the existing list of contracts by various fields within the contract. For example you can sort the existing list of contracts by Date Signed or Contract Type. Click on the appropriate field to Sort By. Only one Sort can be conducted at a time.

Sort Order: Descending

Relevance

- Contract Type
- Agency Code
- Agency Full Name
- Date Signed
- Contracting Agency ID
- Contracting Agency Name
- Department Full Name
- Action Obligation (\$)



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Result Page: 1 2 3 4 5 6 7 8 9 10 Next

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Top 10: Department Full Name

- [DEPT OF DEFENSE \(276199\)](#)
- [GENERAL SERVICES ADMINISTRATION \(27993\)](#)
- [INTERIOR, DEPARTMENT OF THE \(25909\)](#)
- [VETERANS AFFAIRS, DEPARTMENT OF \(15678\)](#)
- [AGRICULTURE, DEPARTMENT OF \(15242\)](#)
- [HOMELAND SECURITY, DEPARTMENT OF \(9610\)](#)
- [STATE, DEPARTMENT OF \(8875\)](#)
- [TRANSPORTATION, DEPARTMENT OF \(8553\)](#)
- [ENVIRONMENTAL PROTECTION AGENCY \(7128\)](#)
- [NATIONAL / ADMINI](#)

List Of Contract Actions Matching Your Criteria

Results 1 - 30 of 430528 as of Sep 21, 2015 1:03:44 PM

Award ID (Mod#): [AG3516P080063](#) (0) [View](#)

Vendor Name: [LANDSCAPING](#)

Date Signed: June 18, 2008

Referenced IDV:

NAICS (Code): LANDSCAPING SERVICES ([561730](#))

Award Type: PURCHASE ORDER

Contracting Agency: [RURAL HOUSING SERVICE](#)

Action Obligation: \$2,840

Contracting Office: [FARMERS HOME ADMINISTRATION](#)

PSC (Code): LANDSCAPING/GROUNDSKEEPING SERVICES ([S208](#))

Search Criteria

To remove the criteria or a portion of the search criteria click the button next to each search level.

landscaping

Sort By

This section allows the user to sort the existing list of contracts by various fields within the contract. For example you can sort the existing list of contracts by Date Signed or Contract Type. Click on the appropriate field to Sort By. Only one Sort can be conducted at a time.

Sort Order: Descending

Relevance

- [Contract Type](#)
- [Agency Code](#)
- [Agency Full Name](#)
- [Date Signed](#)
- [Contracting Agency ID](#)
- [Contracting Agency Name](#)
- [Department Full Name](#)
- [Action Obligation \(\\$\)](#)

Top 10: Co

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- [PUBLIC BU](#)
- [VETERANS](#)
- [NATIONAL I](#)
- [FOREST SE](#)
- [FEDERAL E](#)
- [STATE, DE](#)
- [U.S. ARMY](#)
- [FINANC](#)

Top 10: Ve

- [URS GROU](#)
- [SCIENCE A](#)
- [MISCELLAN](#)

List Of Contract Actions Matching Your Criteria

Results 1 - 30 of 430528 as of Sep 21, 2015 1:03:44 PM

Award ID (Mod#): [AG3516P080063](#) (0) [View](#)

Vendor Name: [LANDSCAPING](#)

Date Signed: June 18, 2008

Referenced IDV:

NAICS (Code): LANDSCAPING SERVICES ([561730](#))

Vendor City: GREENSBORO

Vendor State: MD

Global Vendor Name: [LANDSCAPING](#)

Award Type: PURCHASE ORDER

Contracting Agency: [RURAL HOUSING SERVICE](#)

Action Obligation: \$2,840

Contracting Office: [FARMERS HOME ADMINISTRATION](#)

PSC (Code): LANDSCAPING/GROUNDSKEEPING SERVICES ([S208](#))

Vendor DUNS: [820292794](#)

Vendor ZIP: [218381163](#)

Global DUNS Number: [820292794](#)

Adhoc – main page

HOME Advanced Search GO Log Off

New Find My Reports Close Help

Create Report

Report Name: Reset Execute Save

1 Select metrics	2 Select attributes	3 Select time, filters and rankings	4 Layout and setup
<input type="text"/> <input type="checkbox"/> Prompt values	<input type="text"/> <input type="checkbox"/> Prompt values	Time all available 2 filter(s)	

Metrics

- Award - IDV Information
- Other Transaction Information

Metric Name	Description	Add
No items.		

Metrics - Selection

Report Name: Reset Execute

1 Select metrics **2** Select attributes **3** Select time, filters and rankings **4** Layout and setup

Prompt values

Time
all available
2 filter(s)

Metric Name	Description	Add
Base and Exercised Options Value		Add
Action Obligation		Add
Base and All Options Value		Add

Metrics

- Award - IDV Information
 - Dollar Values
 - Contract Actions
 - Other Transaction Information

Tailor searches

- Broad
 - Select data elements
- Narrow
 - Create Filters
 - Basic Filters
 - Advanced Filters
- Example
 - Purchases by NAICS
 - All
 - Department of Defense
 - Navy
 - Army
 - NAVFAC MW

FPDS adHoc query elements that may help

- Contracting Department Name
- Contracting Office Name
- ✓ PIID
- ✓ Referenced IDV PIID
- ✓ PIID Agency ID
- ✓ Multiple or Single Award IDV
- ✓ Type of Contract
- NAICS Code
- Principal Place of Performance State Code
- Contracting Officers Business Size Selection
- ✓ Award or IDV Type
- Action Obligation

Step 3 – create a filter

Create Report

Report Name:

1 Select metrics	2 Select attributes	3 Select time, filters and rankings
<p>Action Obligation</p> <p><input type="checkbox"/> Prompt values</p>	<p></p> <p><input type="checkbox"/> Prompt values</p>	<p>Time</p> <p><i>all available</i></p> <p>2 filter(s)</p>

Create a filter - a

Report Name:

1 Select metrics

Action Obligation

Prompt values

2 Select attributes

Vendor State
NAICS Code
Contracting Department Name

Prompt values

3 Select time, filters and rankings

Time
all available
2 filter(s)

Attributes	
Attribute Name	Description
Contracting Agency ID	
Contracting Agency Name	
Contracting Department ID	

Create a filter - b

None currently added, use the tools below to add metric filters.

Add Filter: In this section add a new filter to this report.

Attribute Filter | Metric Filter

Create attribute filter by selecting an attribute, the filter condition and attribute values.

For

[Select other attributes...](#)

[Select attribute values...](#)

[Select global variable as value...](#)

Prompt this filter before running.

Restrict removal of this filter from report.

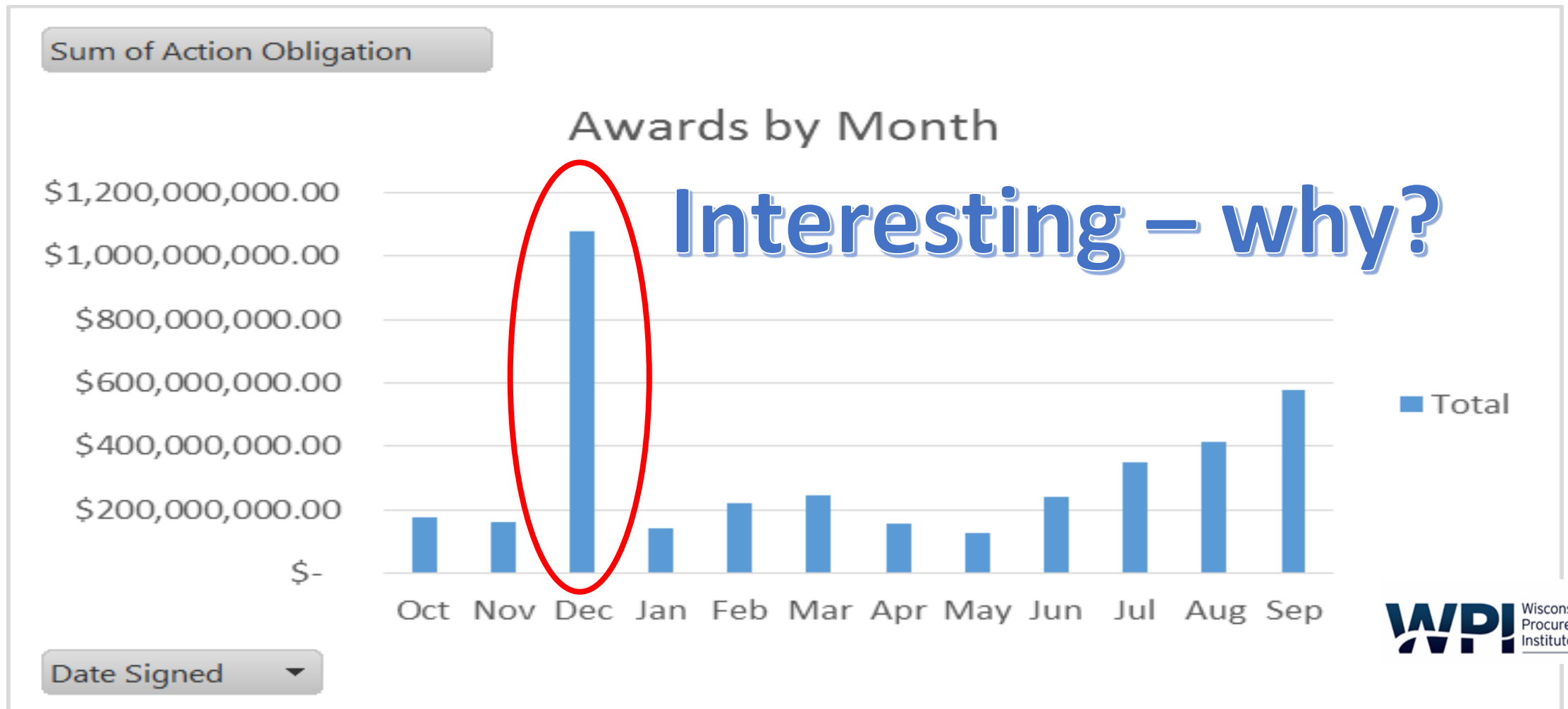
Top NAICS codes for Wisconsin contractors - by count

NAICS	Description	Count
337214	OFFICE FURNITURE (EXCEPT WOOD) MANUFACTURING	3293
336211	MOTOR VEHICLE BODY MANUFACTURING	755
531210	OFFICES OF REAL ESTATE AGENTS AND BROKERS	754
334517	IRRADIATION APPARATUS MANUFACTURING	648
333411	AIR PURIFICATION EQUIPMENT MANUFACTURING	646
339112	SURGICAL AND MEDICAL INSTRUMENT MANUFACTURING	618
236220	COMMERCIAL AND INSTITUTIONAL BUILDING CONSTRUCTION	599
423450	MEDICAL, DENTAL, AND HOSPITAL EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS	588
811219	OTHER ELECTRONIC AND PRECISION EQUIPMENT REPAIR AND MAINTENANCE	543
339113	SURGICAL APPLIANCE AND SUPPLIES MANUFACTURING	519

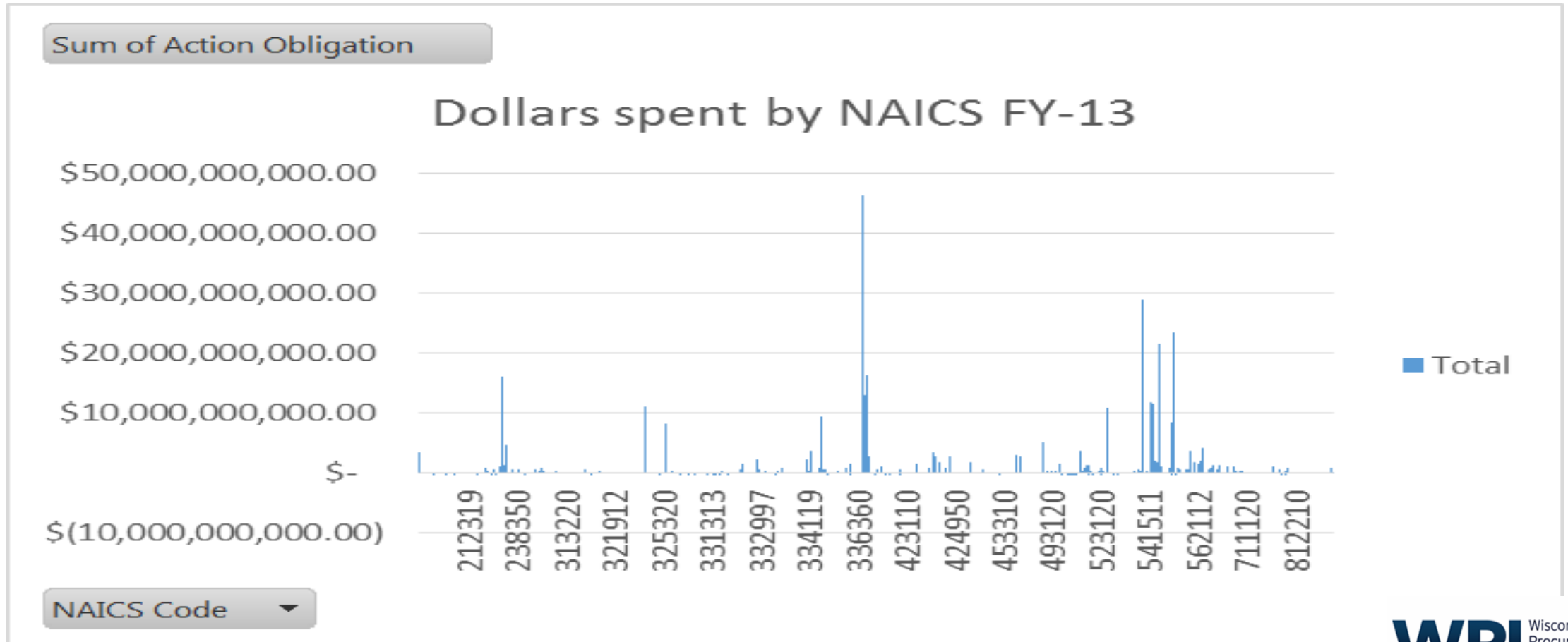
Top NAICS codes for Wisconsin contractors - by dollars obligated

NAICS	NAICS Description	Dollars - obligated
336212	TRUCK TRAILER MANUFACTURING	\$ 1,486,496,122.49
621111	OFFICES OF PHYSICIANS (EXCEPT MENTAL HEALTH SPECIALISTS)	\$ 235,136,510.17
524114	DIRECT HEALTH AND MEDICAL INSURANCE CARRIERS	\$ 130,227,412.70
522390	OTHER ACTIVITIES RELATED TO CREDIT INTERMEDIATION	\$ 124,083,533.71
236220	COMMERCIAL AND INSTITUTIONAL BUILDING CONSTRUCTION	\$ 113,884,324.82
336992	MILITARY ARMORED VEHICLE, TANK, AND TANK COMPONENT MANUFACTURING	\$ 110,527,220.23
334517	IRRADIATION APPARATUS MANUFACTURING	\$ 109,282,987.38
332993	AMMUNITION (EXCEPT SMALL ARMS) MANUFACTURING	\$ 108,884,484.71
524292	THIRD PARTY ADMINISTRATION OF INSURANCE AND PENSION FUNDS	\$ 98,985,271.29
541330	ENGINEERING SERVICES	\$ 89,077,504.52

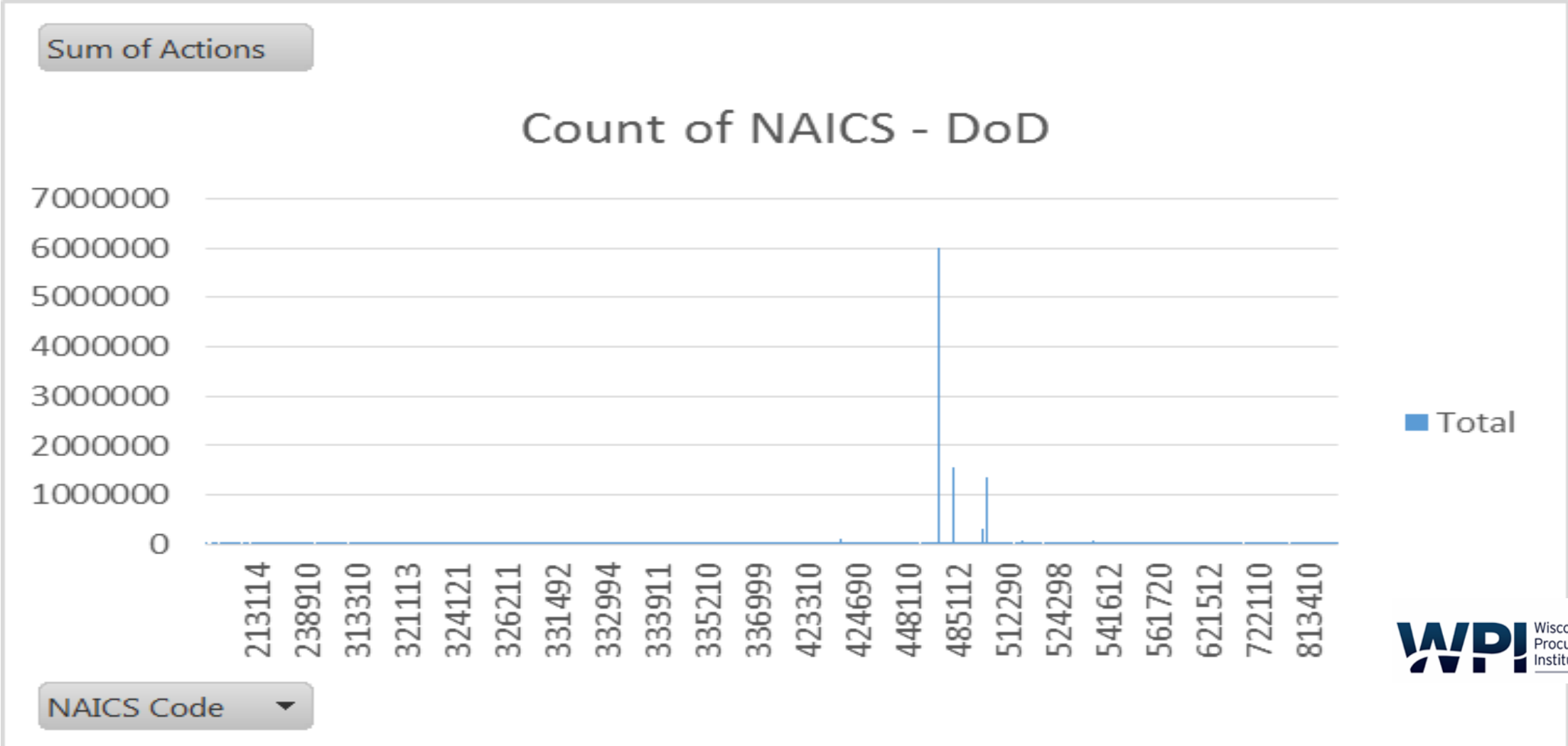
Wisconsin Awards by month



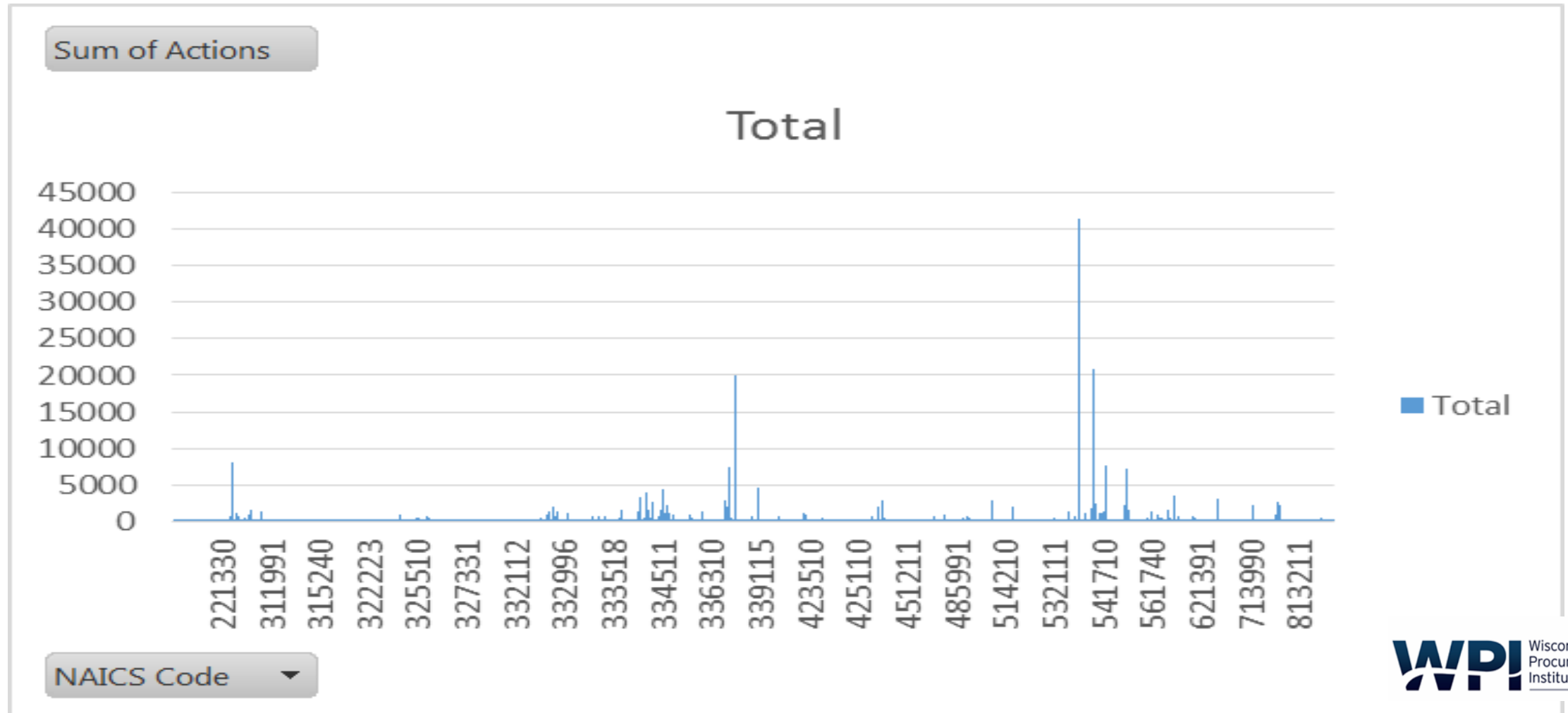
Government purchases by NAICS code



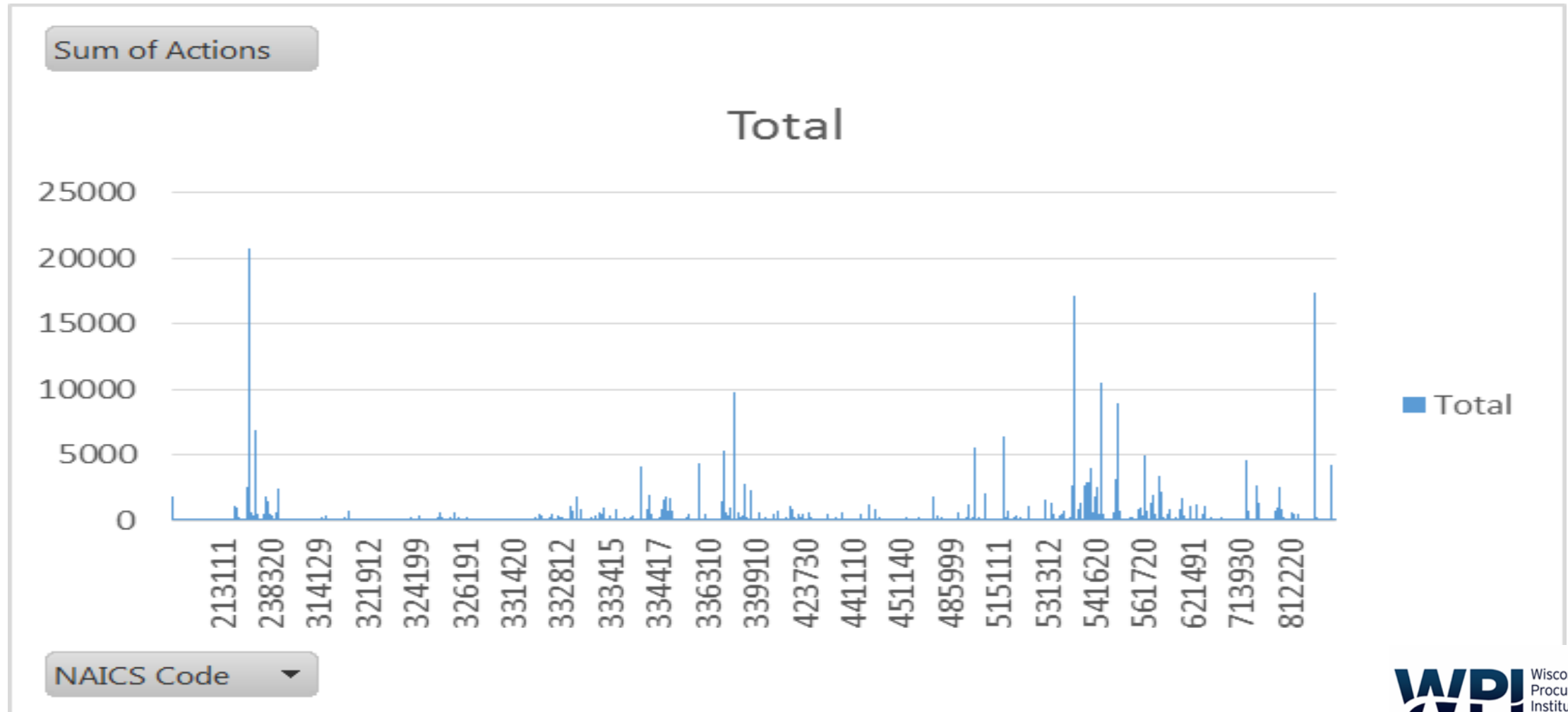
NAICS – DoD (ID- 9700)



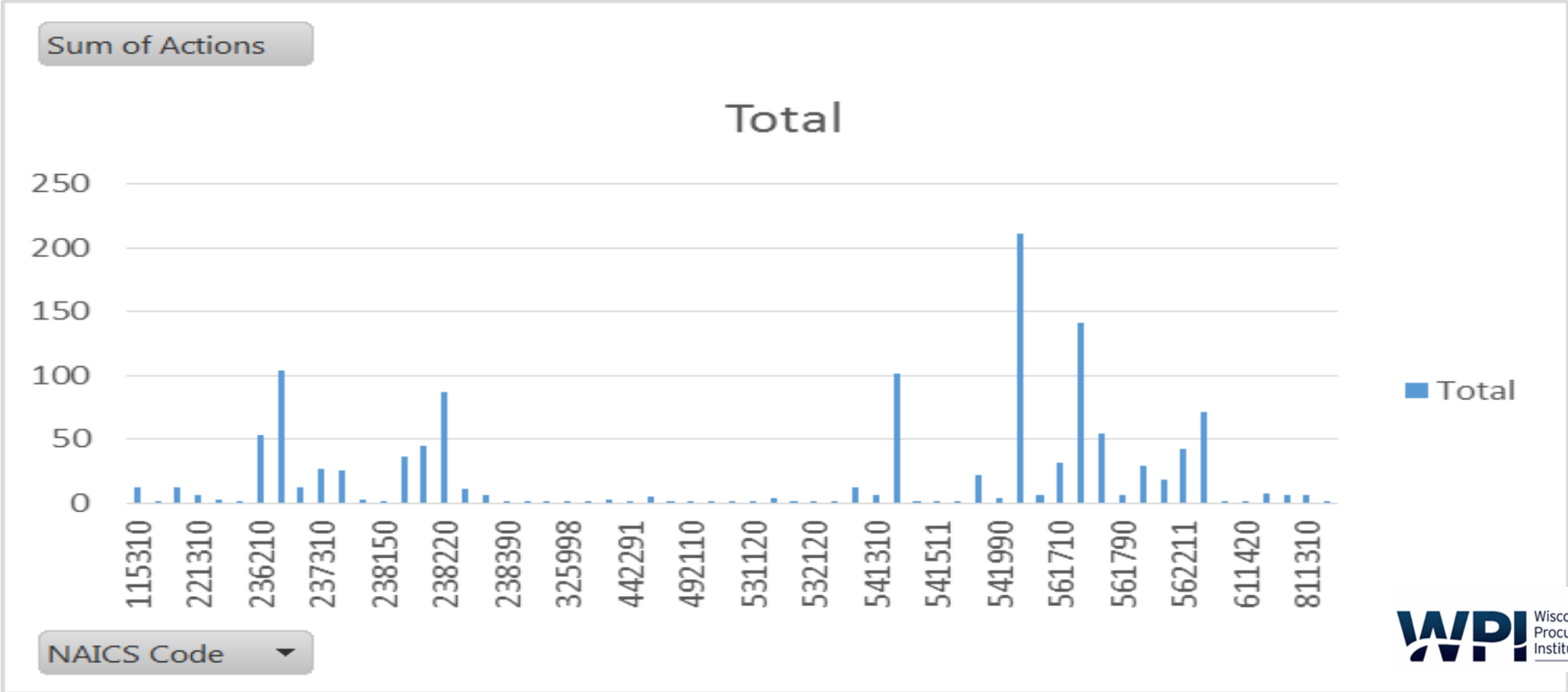
NAICS – U.S. Navy (ID – 1700)



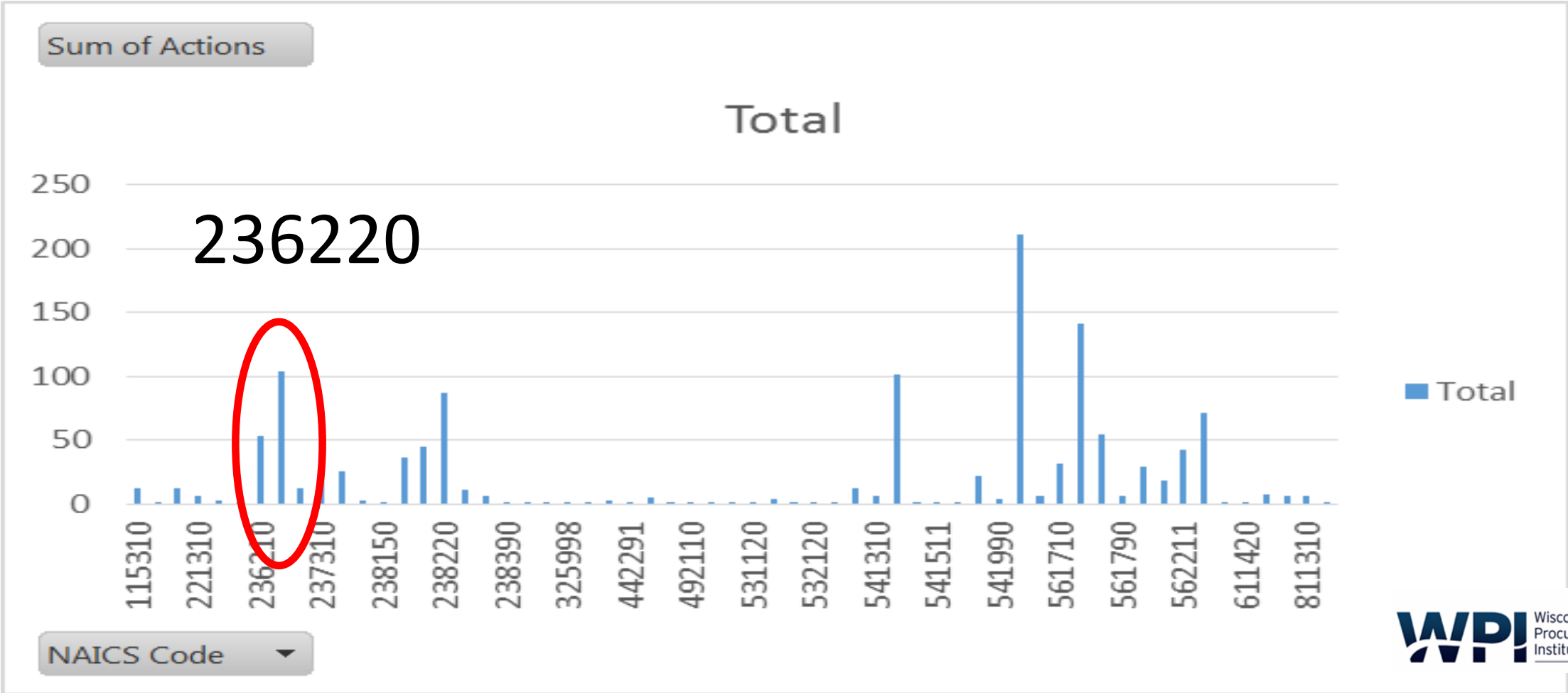
NAICS – U.S. Army (ID – 2100)



NAICS – NAVFAC MW (ID – N40083)



NAICS – NAVFAC MW (ID – N40083)



Top Contracting Offices by Sum of Actions

Contracting Office Name	↕	Total
NAVAL FAC ENGINEERING CMD MID LANT		2042
W074 ENDIST MOBILE		1948
NAVFAC SOUTHWEST		1725
GSA/PUBLIC BUILDINGS SERVICE		1629
OFFICE OF CONSTRUCTION & FACILITIES MANAGEMENT		1623
NAV FAC ENGINEERING CMD WASHINGTON		1332
ACQUISITION MANAGEMENT DIVISION		1174
W072 ENDIST LOUISVILLE		1059
NAVFAC SOUTHEAST		989
OD OM ORFDO OA OFC ACQUISITIONS		920
W076 ENDIST FT WORTH		917
W31R ENDIST AFGHANISTAN NORTH		907
OFFICE OF ACQUISITION MGMT - MA		860
W071 ENDIST KANSAS CITY		815
W074 ENDIST SAVANNAH		755

Top Contracting Offices by Action Obligation

Contracting Office Name	Total
OFFICE OF ACQUISITION MGMT - MA	\$ 1,056,335,458.17
NAVAL FAC ENGINEERING CMD MID LANT	\$ 832,365,065.29
OFFICE OF CONSTRUCTION & FACILITIES MANAGEMENT	\$ 735,454,589.07
W076 ENDIST FT WORTH	\$ 662,001,775.46
W074 ENDIST MOBILE	\$ 489,590,298.90
W31R ENDIS MIDDLE EAST	\$ 464,171,876.14
NAVFAC SOUTHWEST	\$ 450,118,045.99
W074 ENDIST SAVANNAH	\$ 406,817,540.14
W2SD ENDIST BALTIMORE	\$ 394,560,256.27
W072 ENDIST LOUISVILLE	\$ 392,922,655.30
NAV FAC ENGINEERING CMD WASHINGTON	\$ 374,404,309.72
NAVFAC SOUTHEAST	\$ 351,007,187.80
DESIGN AND CONSTRUCTION DIVISION	\$ 338,518,651.38
W2SN ENDIST ALASKA	\$ 319,773,628.04
W2SD FEST NAU1 EUROPE	\$ 319,773,628.04

Top States – NAICS 236220

Principal Place of Performance State Code	↕	Total
		\$ 2,961,088,338.38
CA		\$ 1,392,903,146.45
MD		\$ 993,915,665.06
TX		\$ 966,168,090.64
VA		\$ 942,598,084.73
NC		\$ 555,921,657.85
DC		\$ 539,746,185.27
GA		\$ 529,904,343.83
FL		\$ 488,714,558.21
WA		\$ 474,100,406.26
LA		\$ 408,292,511.88
HI		\$ 402,841,424.46
MO		\$ 341,357,551.31
NY		\$ 335,369,065.03
AL		\$ 328,096,488.90

Type of Contract

- Combination (Applies to awards where two or more of the above apply)
- Cost no fee
- Cost plus award fee
- Cost plus fixed fee
- Cost plus incentive fee
- Cost sharing
- Firm Fixed Price
- Fixed Price
- Fixed Price Award Fee
- Fixed Price Incentive
- Fixed Price Level of Effort
- Fixed Price Redetermination
- Fixed Price with Economic Price Adjustment
- Labor Hours
- Order Dependent (IDV Allows Pricing Arrangement to be Determined Separately for each Order)
- Other (Applies to Awards where none of the Above Apply)
- Time and Materials

FPDS element – Award or IDV

- Types

- BOA
- BPA
- BPA Call
- Cooperative Agreement
- Definitive Contract
- Delivery Order
- FSS
- Funded Space Act Agreement
- Grant for Research

- Types continued

- GWAC
- IDC
- Intragovernmental
- Other Transaction Agreement
- Other Transaction IDV
- Other Transaction Order
- Purchase Order
- Training Grant

I have a GSA schedule but no sales, who should I be marketing too?
(Agencies)

Count of Contracting Agency Name	
Contracting Agency Name	Total
DEPT OF THE ARMY	659
FEDERAL ACQUISITION SERVICE	541
FEDERAL EMERGENCY MANAGEMENT AGENCY	327
DEPT OF THE NAVY	288
VETERANS AFFAIRS, DEPARTMENT OF	253
OFFICE OF PROCUREMENT OPERATIONS	235
DEPT OF THE AIR FORCE	221
OFFICE OF POLICY, MANAGEMENT, AND BUDGET	189
U.S. COAST GUARD	139
FEDERAL BUREAU OF INVESTIGATION	120
NATIONAL INSTITUTES OF HEALTH	

I have a GSA schedule but no sales, who should I be marketing too?
 (Contracting Office)

Count of Contracting Office Name	
Contracting Office Name	Total
NATL EMERGENCY TRAINING CENTER	177
DEF. CONTRACT. CMD. - WASHINGTON	164
NBC ACQUISITION SERVICES DIRECTORATE	141
HQ CONTRACT OPERATIONS (CG-912)	136
DEPT OF JUST/FEDERAL BUREAU OF INVESTIGATION	120
OFFICE OF PROCUREMENT OPERATIONS	119
GSA/FTS ACQUISITION SERVICES DIVISION	87
DEPT OF HHS/CMS	80
W6QK ADAP SPT OFF	79
GSA/FTS TELECOM SERVICES DIVISON	79

I am registering in SAM, what NAICS codes should I enter?

- Use ezSearch
- Enter company's common product or service
- Search
- Download into Excel
- Insert Pivot Table
- Select NAICS
- Pull NAICS into lower right square – count of ...

I am registering in SAM, what NAICS codes should I enter?

ezSearch for term
fence

Sorted by Count of
NAICS

Row Labels	Count of NAICS
238990	7880
236220	2617
237990	724
237310	657
235990	609
332618	514
541611	421
561210	371
238190	368
236210	341
Grand Total	14502

I want to market to large businesses, can you help me?

- Can search for
 - Large business
 - Multi-year contract
 - Award value > some threshold
 - A subcontract plan is required
 - Use data element – Subcontracting Plan

Upcoming WPI Events

- ***Acquisition Hour Live Webinar Series - Tuesdays and Wednesdays***
- ***Doing Business with the National Park Service – July 20, 2016 – Munising, MI***
- ***How to do Business with the Department of Veterans Affairs – August 3, 2016 – Iron Mountain, MI and August 4, 2016 – Green Bay, WI***
- ***Small Business Contracting Series – September 15, 2016, October 13, 2016, and December 15, 2016 – Milwaukee, WI***
- ***Fort McCoy Acquisition Open House – October 18, 2016 – Fort McCoy, WI***
- ***Marketplace 2016 – November 16 - 17, 2016 – Milwaukee, WI***

questions?

Continuing Professional Education



CPE Certificate available, please contact:

Benjamin Blanc

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For Assistance or Additional Information - Contact

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Marc Violante or Benjamin Blanc

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