



*Wisconsin Native CDFIs Building
Financial Sovereignty*

WIBA

Wisconsin Indian Business Alliance

**Native Loan Opportunities
and**

Development Services



About WIBA

The Wisconsin Indian Business Alliance (WIBA) is a coalition of non-profit organizations with a mission to expand Native economic development in Wisconsin by strengthening Native owned businesses and communities.

WIBA's organizational structure is designed to increase cooperation and leverage among Wisconsin's Native community development financial institutions (CDFIs) and strategic partner organizations to more effectively and efficiently serve Native businesses and economic development needs statewide.

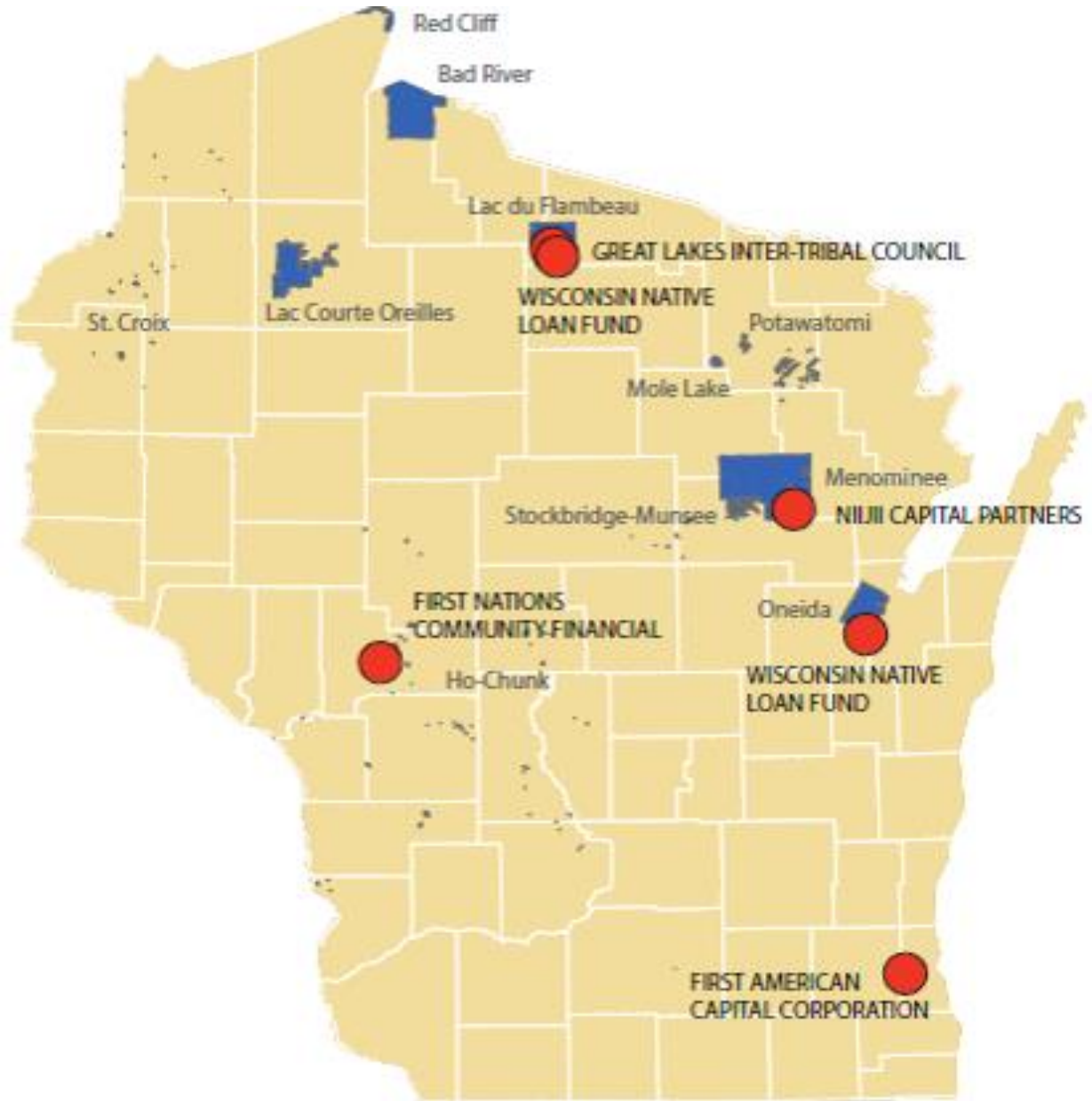


WIBA Members & Strategic Partners





Statewide Service Area - On and Off Reservations





WIBA Continuum of Member Products & Services

WIBA Members	Financial Literacy TA	Consumer Credit TA	Homeownership TA	Start-up Business TA	Pre-Loan/ Loan Readiness TA	Post- Loan TA	Volunteer Income Tax Assistance (VITA) Site	Credit Repair Loan	Refinancing	Consumer Loan	Auto Loan	Home Loan	Microenterprise Loan <\$50,000	Small Business Loan Up to \$250,000	Home Improvement Loan	Down Payment Assistance Loan	Debt Consolidation Loan
FACC				X	X	X			X				X	X			
FNCF	X	X	X	X	X	X		X	X	X	X	X	X		X		
NIJCAP	X			X	X	X			X				X	X			
WINLF	X	X	X		X		X	X	X	X		X			X	X	X

WIBA Member

2016 Impacts

Total Loans Deployed
\$3,291,612



620
Families Assisted



56
Small Businesses Created



104
Jobs Created or Retained

Creating powerful impact statewide by working together, leveraging limited resources, and providing a continuum of products and services to our Native target markets.





First American Capital Corporation (FACC)

414-604-2044

www.faccloans.com

Craig Anderson & Gary Mejchar (gary@aiccw.org)

Founded/HQ:	2002 / Milwaukee
Type of CDFI:	Loan Fund
Target Market:	Serves Native American entrepreneurs located both on and off federally recognized reservations statewide
Types of Lending:	Micro, Small Business, and Tribal Enterprises
Loan Products:	Fast Track Working Capital (<\$10,000), Micro-Business (<\$50,000), Small Business Loans (up to \$250,000).
Services:	Loan Readiness and Post Loan Technical Assistance



First Nations Community Financial (FNCF)

715-284-2470

firstnationsfinancial.org

Francesca Bird, Executive Director (Francesca.Bird@ho-chunk.com)

Founded/HQ: 2011 / Black River Falls, Ho-Chunk

Type of CDFI: Loan Fund

Target Market: Serves the Ho-Chunk Nation with a local presence and Native Americans statewide

Types of Lending: Consumer, Micro and Small Business

Loan Products: Credit Repair, Consumer, Auto and Micro-Business Loans (<\$35,000)

Services: Credit Coaching, Spending Plans, Business Plans and Financial Literacy



NiiJii Capital Partners, Inc. (NiiCaP)

715-799-4806

www.niicap.org

Pam Boivin, Executive Director (pboivin@niicap.org)

Founded/HQ:	2006 / Keshena, Menominee Reservation
Type of CDFI:	Loan Fund
Target Market:	Serves the Menominee, Sokaogon, and Lac du Flambeau reservations with a local presence and Native Americans statewide
Types of Lending:	Micro and Small Business
Loan Products:	Micro, Small Business, Commercial Loans
Services:	Loan Readiness, Post Loan Technical Assistance



Wisconsin Native Loan Fund, Inc. (WINLF)

715-588-1600

www.winlf.org

Fern Orie, CEO (fern.orie@winlf.org)

Founded/HQ:	2007 / Oneida & Lac du Flambeau Reservations
Type of CDFI:	Loan Fund
Target Market:	Serves the Lac du Flambeau and Oneida areas with a local presence and Native Americans statewide
Types of Lending:	Consumer, Housing, Microenterprise Lending
Loan Products:	Home Improvement, Down Payment Assistance, Home Purchase, Consumer, Debt Consolidation Loans and Microenterprise
Services:	Financial Education, Homebuyer Education, Technical Assistance



WIBA Works to Build Funding Partners

Including corporations, foundations, Tribal, local, state and federal government organizations to provide a continuum of development services and accessible loan products.

Funding Partners include:

- Wisconsin Tribes
- First Nations Oweesta Corporation
- Town Bank
- Forest County Potawatomi Foundation
- Milwaukee County
- Wisconsin Economic Development Corporation
- US Small Business Administration
- USDA – Rural Development
- US Department of the Treasury – The Community Development Financial Institution Fund - <https://www.cdfifund.gov/programs-training/Programs/native-initiatives/Pages/default.aspx>



WIBA Leverages Resources

WIBA works to coordinate and leverage available resources – staff, expertise, financial resources, networks – to maximize access to loans, training and counseling to best serve Wisconsin Indian Country – both on and off federally recognized reservation communities.

WIBA's Native CDFIs collectively work to bring millions of dollars to Wisconsin Indian Country from corporations, foundations and government programs – to deliver our continuum of loan products and capacity building technical assistance services to individuals, families, businesses and communities.

WIBA organizations also network to bring the resources of regional and national level development organizations to Wisconsin Indian Country – including First Nations Oweesta Corp, Opportunity Finance Network and Seven Sisters CD Group.



WIBA's Impact

FY 2017 (7/1/2016 - 6/30/2017)

	Year to Date	FY17 Goal
Technical Assistance Description:		
# of Consumer/Housing Clients Served/Engaged:	452	450
# of Businesses Served/Engaged:	181	175
Impactful TA to Businesses (# of Businesses Receiving Multiple Assistance, 7 + Hours of Service):	49	70
# Workshops Provided:	37	40
# of Events Provided:	23	12
Loan Assistance Description:		
# of Consumer/Housing Loans Closed:	396	400
# of Business Loans Closed/Borrowers:	26	31
Business Impacts - # of Jobs Created:	24	30
Business Impacts - # of Jobs Retained	68	80
Total Quarterly Loan Deployment		
\$ of Consumer / Housing Loans Closed	\$1,439,222.04	\$1,000,000.00
\$ of Business Loans Closed	\$1,178,674.54	\$1,000,000.00
TOTAL	\$2,617,896.58	\$2,000,000.00



THANK YOU!

Q & A

Please contact a WIBA member for more information on available loan products and development services in your area.

www.WIBANative.org

Thank You!