



2015 State/Tribal/Federal Business Development Opportunities & Resources Orientation; Featuring Lac du Flambeau Construction Projects



Hosted by: Lac du Flambeau Band of Lake Superior Chippewa

April 16, 2015

Lake of the Torches - [Resort Convention Center-Sokaogon Room](#), Lac du Flambeau

April 16 th AGENDA	NETWORK RECEPTION - APRIL 15th AT 7PM IN BAD RIVER ROOM
10:00 – 11:45 am	LAC DU FLAMBEAU (LDF) INFRASTRUCTURE PROJECTS – Emerson Coy, LDF Tribal Planner <ul style="list-style-type: none"> ➤ Explanation of Projects (Roads, buildings, and utilities) ➤ LDF Native American Hiring Process ➤ NATIVE AMERICAN SUBCONTRACTING AND LOCAL LABOR
11:45 – 12:30 pm	Lunch - provided by WisDOT Inter-Tribal Task Force (ITTF) <ul style="list-style-type: none"> ➤ Introductions and Networking opportunities – Danielle Yancey, WisDOT Tribal Liaison
12:30 – 1:15 pm	WORKING WITH WISDOT: DBE Orientation – Vincent Fisher, Equal Opportunity Specialist WisDOT Laurie Dolsen, WisDOT NW/Moderator: Gary Mejchar, AICCW <ul style="list-style-type: none"> ➤ Disadvantaged Business Enterprise (DBE) Certification Process ➤ Locating Regional WisDOT Project opportunities/plans & specs/letting schedule/plan holders list – understanding project DBE participation goals ➤ Outreach and solicitation process for submitting project quotes to eligible prime contractors (including Small Business Network and Good Faith Effort) ➤ CRCS – prevailing wage & electronic payroll submission compliance ➤ WisDOT DBE Trucking Policy
1:15 – 2:00 pm	WORKING WITH TRIBAL GOVERNMENTS: T.E.R.O./PREFERENCE PROGRAM COMPLIANCE ORIENTATION - Emerson Coy, LDF Tribal Planner/Algie Wolters, Ho- Chunk T.E.R.O. Office/ Kelly Allen, TLAC <ul style="list-style-type: none"> ➤ Native American hiring provision ➤ Overview of purpose and process of Tribal TERO/Preference Programs – noting that each Tribal program is unique ➤ Process for being included in Tribal TERO/Preference Programs ➤ Project/Work opportunities outreach/solicitation process/monitoring and compliance
2:00 – 2:15 pm	BREAK
2:15 – 3:00 pm	BUSINESS DEVELOPMENT OPPORTUNITIES - Laurie Dolsen, WisDOT NW/Joseph Smetak, Wisconsin Procurement Institute/Dave O’Donahue, Bureau of Indian Affairs <ul style="list-style-type: none"> ➤ Locating Statewide WisDOT, Tribal and Federal Project Opportunities – Website Navigation; tribal & prime contractor solicitation outreach/networking
3:00 – 3:30 pm	NATIVE BUSINESS/LABOR LOAN OPPORTUNITIES AND FINANCIAL TECHNICAL ASSISTANCE RESOURCES PANEL: Wisconsin Indian Business Alliance – Craig Anderson, FACC/Fern Orie, WNLF/Pam Boivin, NiiCaP/Forrest Funmaker, FNCF/Jan Anderson, GLITC, <ul style="list-style-type: none"> ➤ Native Community Development Financial Institutions & GLITC Small Business Technical Assistance Program ➤ Local/State/Federal Loan Programs – Frank Demarest Jr., SBA District Deputy Director
3:30 – 4:00 pm	OTHER BUSINESS DEVELOPMENT SERVICES RESOURCE PANEL: Wisconsin Procurement Institute – Government Contracting Services - Joseph Smetak, Wisconsin Procurement Institute <ul style="list-style-type: none"> ➤ Small Business Administration – HUBZone, 8(a), WOSB, S-D Veterans – Frank Demarest Jr. , SBA District Deputy Director ➤ WisDOT DBE Support Services - Vincent Fisher, Equal Opportunity Specialist WisDOT
4:00 pm - ?	Networking Opportunity: Meet 1-to-1 with resource organization representatives

SPONSORED BY: WisDOT Inter-Tribal Task Force (ITTF)/American Indian Chamber of Commerce of WI (AICCW)/ Wisconsin Procurement Institute (WPI) | COST: FREE Pre-registration requested **Space is Limited**

REGISTRATION: Online: www.wispro.org/?p=2915 or phone: Joseph Smetak, WPI at 414-270-2600 or e-mail: josephs@wispro.org | **HOTEL RESORT : (715) 588-7070**