

3rd Annual U.S. Department of Veterans Affairs Business Conference

May 12, 2015 - TAPCO - Milwaukee, WI

Hosted by

Traffic and Parking Control Co (TAPCO)
National Contract Management Association (NCMA)
US Small Business Administration (SBA)
Wisconsin Economic Development Corporation (WEDC)
Wisconsin Procurement Institute (WPI)

Working with

U.S. Department of Veteran Affairs

TENATIVE AGENDA

- 7:30am – 8:30am *Registration, Networking, and Refreshments*
- 8:30am – 9:15am ***Welcome and Introductions*** *John Scocos, Secretary, Wisconsin Department of Veterans Affairs*
- 9:15am - 9:45am ***Overview of the Department of Veterans Affairs*** - Presented by Representative from the Department of Veterans Affairs
- 9:45am – 10:15am ***Overview of Network 12 Contracting Office*** – Presented by Representative from the Department of Veterans Affairs
- 10:15am – 10:30am *BREAK*
- 10:30am – 11:00am ***Overview of VISN 12 Logistics Program*** – Presented by Representative from the Department of Veterans Affairs
- 11:00am – 11:30am ***How Does the VA Procure Supplies and Services? - How Do You Get the Work?*** - Presented by Representatives from the Department of Veterans Affairs
- 11:30am - 12:00pm ***Veterans Verification and Teaming Arrangements – A Legal Perspective***
Presented by Guest Speaker Emily Constantine, Attorney, Whyte Hirschboeck Dudek SC
- 12:00pm – 1:45pm ***LUNCH with Guest Speakers***
Small Business Programs - Eric Ness, District Director, US Small Business Administration
Industry and Government Agency Panel
- 1:45pm – 1:55pm ***Veterans First Contracting Program*** – Presented by WPI
- 2:00pm – 4:00pm *Roundtables and Workshops*

2:00pm	Roundtable meetings with VA and other Agency / Industry and Resource Representatives	<i>Preparing a Top Notch Proposal –What REALLY Counts – Presented by Suzanne Ferris, HGA Architects and Engineers</i>
3:00pm		<i>The Federal Acquisition Regulations (FAR) – Understand how the FAR impacts your contract - Presented by WPI</i>

4:00pm-4:30pm ***Final Networking***

4:30pm ***END OF PROGRAM***