



Wisconsin Federal Contractors Forum

July 21-22, 2015

Washington, D.C.

Tentative Agenda

Tuesday, July 21st

- 7:30 AM Meet for Breakfast – *Location TBD*
- 9:00 AM – 12:00 PM Meetings with Agencies
- Including site visit with Department of Health and Human Services
- 12:00 PM – 1:00 PM Lunch
- 1:00 PM – 5:00 PM Meetings at GE Washington Offices – 1291 Pennsylvania Ave., Washington, D.C
- Angela McNamara, Vice President, Jefferson Consulting
- Evening Meet for Dinner – *Location TBD*

Wednesday, July 22nd

- 7:30 AM Breakfast on own
- 8:30 AM Meet in Capitol – S-120
- Steve Moffit, Capstone National Partners
 - Wendy Reimann, Office of Governor Scott Walker
- 11:00 AM Meetings begin with Congressional Offices

Angela McNamara

Vice President, Jefferson Consulting



As a Vice President of Jefferson Consulting Group, Angela McNamara provides clients with expertise in federal government acquisition and policy and assistance in implementing business strategies that result in successful partnerships between government and industry.

Ms. McNamara provides strategic advice and counsel to private sector firms doing business with the federal government, assisting them in their business development both strategically and tactically. She assists in positioning an organization's goals with government decision makers, identifying favorable legislative and regulatory strategies, recommending and facilitating successful teaming and/or contracting-out decisions, and developing winning technical and price proposals.

She leverages her experience and expertise with the private sector to assist federal agencies in their transition to performance-based organizations. Ms. McNamara provides strategic change management services and acquisition reform advice, counsel and training to many federal departments and agencies, working with cross-functional teams to review existing contracts, define new requirements, establish meaningful metrics, and develop performance-based strategies and solicitations. She also teaches Jefferson Solutions' highly successful performance-based acquisition course.

Prior to joining the firm in 1992, Ms. McNamara was with the Air Force Association where her responsibilities included facilitating the process of developing the Association's policy and legislative initiatives for all manpower and personnel issues of the active force, Reserve and Guard, civilian force, and retirees. As Chief of Manpower and Personnel, issues under her charge included compensation and incentives, force structure management, and benefits such as retirement and health care. In addition to supporting and developing policy and legislative initiatives, she was responsible for regular communications with the Association's leadership including the board of directors, executive committee, state and chapter leaders; communicating the Association's positions with congressional members and staff; and working collaboratively with other associations and veterans service organizations. She also represented the Association on The Military Coalition, serving as the Coalition's national secretary and co-chair of its health care committee.

Ms. McNamara earned a MBA from Virginia Tech and a Bachelor of Science, cum laude, from Old Dominion University.

Steve Moffitt



Steve Moffitt is a principal in CNP's Washington, DC office. After almost 20 years working in Washington, DC, Steve has earned his reputation as the "go-to" guy for those looking to understand the federal government and mechanics of the legislative process, services he offers to a wide range of CNP clients, including high tech companies, universities, research organizations and military contractors. Steve has successfully secured tens of millions of dollars in congressional directed funds for clients by marrying the needs of the U.S. Government with the capabilities and expertise of his clients. He has been able to find legislative solutions that have saved clients tens of millions of dollars.

Before joining CNP (formerly WHD Government Affairs), Steve served as Deputy Assistant Secretary of Defense for Senate Affairs. He was the key liaison between the Department of Defense (DOD) and the U.S. Senate, assuring that the Senate was informed of the DOD's plans, programs and goals. He provided top DOD officials with information on the positions and opinions of Senators on key legislative initiatives, as well as connected Senators/staff with key decision makers within the DOD. In this capacity he helped secure passage of supplemental appropriations bills and passage of new legislative authorities to include a critical new civilian personnel management overhaul.

Mr. Moffitt served on the staff of Senator Don Nickles (R OK) for nine years, where he was known for his skill in navigating the intricacies of the legislative process. First as a legislative assistant, and then legislative director, Steve's areas of expertise and focus included Defense, Foreign Policy, Trade and Space Exploration. During his tenure, he helped secure many major new projects for Oklahoma, including the establishment of a national veterans cemetery, a centralized training center for US Customs pilots, a Defense Finance and Accounting Service Center, and a Red Cross emergency call center. He was also instrumental in passage of the International Religious Freedom Act.

Prior to joining the staff of Senator Nickles, Mr. Moffitt worked as a legislative assistant for Congressman Jim Saxton (R – NJ), focusing on defense and foreign policy issues. In addition, Mr. Moffitt was the key staff member working with Congressman Saxton to successfully reverse the decision to close McGuire Air Force Base during the 1993 BRAC. Before joining the staff of

Congressman Saxton, Mr. Moffitt worked at the 1991 Defense Base Closure and Realignment Commission, where he gained intimate knowledge of base closure procedures.

Mr. Moffitt is a native of California and the author of three books. He is a graduate of Brigham Young University.