

# 3<sup>rd</sup> Annual U.S. Department of Veterans Affairs Business Conference

May 12, 2015 - TAPCO - Milwaukee, WI

Hosted by

*Traffic and Parking Control Co (TAPCO); National Contract Management Association (NCMA)  
US Small Business Administration (SBA); Wisconsin Economic Development Corporation (WEDC)  
Wisconsin Procurement Institute (WPI)*

Working with

***U.S. Department of Veteran Affairs***

## TENATIVE AGENDA

- 7:30am – 8:30am      *Registration, Networking, and Refreshments*
- 8:30am – 9:15am      ***Welcome and Introductions***    *John Scocos, Secretary, Wisconsin Department of Veterans Affairs*
- 9:15am - 9:45am      **Overview of the Department of Veterans Affairs** - *Presented by Representative from the Department of Veterans Affairs*
- 9:45am – 10:15am      **Overview of Network 12 Contracting Office** – *Presented by Representative from the Department of Veterans Affairs*
- 10:15am – 10:30am      *BREAK*
- 10:30am – 11:00am      **Overview of VISN 12 Logistics Program** – *Presented by Representative from the Department of Veterans Affairs*
- 11:00am – 11:30am      **How Does the VA Procure Supplies and Services? - How Do You Get the Work?** - *Presented by Representatives from the Department of Veterans Affairs*
- 11:30am - 12:00pm      **Veterans Verification and Teaming Arrangements – A Legal Perspective**  
*Presented by Guest Speaker Emily Constantine, Attorney, Whyte Hirschboeck Dudek SC*
- 12:00pm – 1:45pm      ***LUNCH with Guest Speakers***  
**Small Business Programs** - *Eric Ness, District Director, US Small Business Administration*  
**Nancy Mistele**, *Director Office of Business Development, Wisconsin Department of Administration*  
**Industry and Government Agency Panel** – *Belonger, Nagel Architects, Plunkett Raysich Architects, EPA, MMSD, and VA*
- 1:45pm – 1:55pm      **Veterans First Contracting Program** – *Presented by WPI*
- 2:00pm – 4:00pm      ***Roundtables and Workshops***

2:00pm	<b>Roundtable meetings with VA and other Agency / Industry and Resource Representatives</b>	<i>Preparing a Top Notch Proposal –What REALLY Counts – Presented by Suzanne Ferris, HGA Architects and Engineers</i>
3:00pm		<i>The Federal Acquisition Regulations (FAR) – Understand how the FAR impacts your contract - Presented by WPI</i>

4:00pm-4:30pm      ***Roundtables and Networking***

4:30pm                      ***END OF PROGRAM***