

3rd Annual U.S. Department of Veterans Affairs Business Conference

May 12, 2015 - TAPCO - Milwaukee, WI

Hosted by

*Traffic and Parking Control Co (TAPCO); National Contract Management Association (NCMA)
US Small Business Administration (SBA); Wisconsin Economic Development Corporation (WEDC)
Wisconsin Procurement Institute (WPI)*

Working with

U.S. Department of Veteran Affairs

TENATIVE AGENDA

- 7:30am – 8:30am *Registration, Networking, and Refreshments*
- 8:30am – 9:15am ***Welcome and Introductions*** *John Scocos, Secretary, Wisconsin Department of Veterans Affairs; Andrew Bergholz, Vice President of Sales, TAPCO*
- 9:15am - 9:30am ***Overview of the Department of Veterans Affairs*** - Presented by WPI
- 9:30am – 10:15am ***Overview of Network 12 Contracting Office*** – Presented by Representative from the Department of Veterans Affairs
- 10:15am – 10:30am *BREAK*
- 10:30am – 11:00am ***Overview of VISN 12 Logistics Program*** – Presented by Representative from the Department of Veterans Affairs
- 11:00am – 11:30am ***How Does the VA Procure Supplies and Services? - How Do You Get the Work?*** - Presented by Representatives from the Department of Veterans Affairs
- 11:30am - 12:00pm ***Veterans Verification and Teaming Arrangements – A Legal Perspective***
Presented by Guest Speaker Emily Constantine, Attorney, Whyte Hirschboeck Dudek SC
- 12:00pm – 1:45pm ***LUNCH with Guest Speakers***
Small Business Programs - *Eric Ness, District Director, US Small Business Administration*
Nancy Mistele, Director Office of Business Development, Wisconsin Department of Administration
Industry and Government Agency Panel – *Belonger, Nagel Architects, Plunkett Raysich Architects, EPA, MMSD, and US Coast Guard*
- 1:45pm – 1:55pm ***Veterans First Contracting Program*** – Presented by WPI
- 2:00pm – 4:00pm ***Roundtables and Workshops***

2:00pm	Roundtable meetings with VA and other Agency including 128th Air Refueling Wing ANG, Industry, and Resource Representatives	<i>Preparing a Top Notch Proposal –What REALLY Counts – Presented by Suzanne Ferris, HGA Architects and Engineers</i>
3:00pm		<i>The Federal Acquisition Regulations (FAR) – Understand how the FAR impacts your contract - Presented by WPI</i>

4:00pm-4:30pm ***Roundtables and Networking***

4:30pm ***END OF PROGRAM***