

DOING BUSINESS WITH THE NATIONAL PARK SERVICE, U.S. FOREST SERVICE & THE DEPARTMENT OF VETERANS AFFAIRS

DECEMBER 2ND, 2015 – RHINELANDER, WI

ABOUT THE WORKSHOP:

Presented by Joseph Smetak from the Wisconsin Procurement Institute, this session is designed to provide businesses information on how to do business with Wisconsin based Federal agencies. Attendees will learn how these agencies buy, how to locate opportunities and what agencies expect from their contractors.

The U.S. Forest Service spent over \$1 Billion on contracting in Fiscal Year 2013. USFS manages over 193 million acres of national forest. Within the Northern Michigan and Northern Wisconsin, there are four national forests: Hiawatha National Forest – Gladstone, MI, Huron-Manistee National Forest – Cadillac, MI, Ottawa National Forest – Ironwood, MI, Chequamegon-Nicolet National Forest – Park Falls and Rhineland, WI

In fiscal year (FY) 2014, the National Park Service (NPS) spent over \$650 Million on contracting. Almost every American city and town claims a little bit of the National Park Service. The NPS builds trails and playgrounds, return historic buildings to productive use, revitalize neighborhoods, protect watersheds, recognize and promote local history, and introduce the next generation to stewardship opportunities. In Wisconsin, there are 2 national parks, 2,293 National Register of Historic Places Listings, 18 National Natural Landmarks, 42 National Historic Landmarks and more.

The U.S. Department of Veterans Affairs spends over \$17 billion annually. The Department of Veterans Affairs (VA) operates a nationwide system of hospitals, clinics, Veterans Integrated Service Networks (VISN), data processing centers, and National Cemeteries which require a broad spectrum of goods and services. The VA purchases these goods and services on a national, regional, and local level. So no matter how large or small your business is, VA is a potential customer.

REGISTRATION and LOCATION:

DECEMBER 2ND, 2015

**REGISTRATION 8:00AM - PROGRAM 9:00AM – 11:00AM –
NETWORKING 11:00AM - NOON**

NICOLET COLLEGE

ART TECH BUILDING, ROOM 208

5364 COLLEGE DR., RHINELANDER, WI 54501

REGISTER AT: [HTTP://TINYURL.COM/OUOF7QJ](http://tinyurl.com/OUOF7QJ)

A WORKSHOP FOR SMALL BUSINESSES

There is **NO COST**
for these events
BUT REGISTRATON
IS REQUIRED

HOSTED AND SPONSORED BY

NICOLET COLLEGE
WORKFORCE &
ECONOMIC
DEVELOPMENT



For additional
information,
please contact
Patricia Sullivan
at

[patricias@wispro](mailto:patricias@wispro.org)
[.org](mailto:patricias@wispro.org) or 920-840-
3771 or Joseph
Smetak at
[josephs@wispro.](mailto:josephs@wispro.org)
[org](mailto:josephs@wispro.org) or 414-270-
3600