

End of Year NCMA-WPI Federal Contractor Update

December 10, 2015



About the Speakers

Lieutenant Colonel Matthew A. Phelps – Commander DCMA Milwaukee MCWA



Lieutenant Colonel Matthew A. Phelps previously served with the Defense Logistics Agency (DLA) Aviation in Richmond, Virginia where he was a Division Chief in the Strategic Acquisitions Directorate, helping to drive long term contract solutions for more than 1,800 major weapon systems through a \$3.5B strategic acquisition portfolio. LTC Phelps has held numerous command and staff positions during his 18 years in the Army.

As a Transportation Corps officer, he served in multiple capacities with the 46th Corps Support Group at Fort Bragg, NC, where he also deployed to Nicaragua in support of Hurricane Mitch relief efforts. He followed that tour as a company commander with the 3rd Corps Support Command in both Germany and Iraq and later as the HHC Company Commander, 414th Base Support Battalion, Hanau, Germany.

LTC Phelps is a native of Tampa, Florida and was commissioned as a Second Lieutenant in the Transportation Corps through the United States Military Academy in 1996.

William Hughes, Attorney– Whyte Hirschboeck Dudek S. C.



Bill Hughes is a shareholder in the Milwaukee office of Whyte Hirschboeck Dudek S.C. He is a member of the firm's Construction Services Team and has expertise in all aspects of construction and public contract law. Bill represents construction managers and prime and subcontractors, on construction issues, including the drafting and negotiating of construction contracts. He has extensive experience in the award, protest, and litigation of competitively bid and publicly awarded contracts, and he counsels federal contractors on all aspects of government contracts including the Federal Acquisition Regulations, audits, bids, changes, costs, claims, intellectual property rights, terminations and negotiations. He also has extensive arbitration and litigation experience representing clients in

recovering damages or defending against claims on both private and public contracts. As a former U.S. Government attorney, Bill is one of the few Wisconsin attorneys with the experience necessary to represent clients in matters involving federal contract law.

Eric Ness - WI District Director, US Small Business Administration (SBA)



Eric Ness is the District Director for the U.S. Small Business Administration (SBA) Wisconsin District with locations in Madison and in Milwaukee. As District Director, Eric is responsible for the delivery of SBA programs throughout Wisconsin. Eric joined the SBA in 1990 as a Commercial Loan Officer where he had the opportunity to work in both processing and liquidation of loans. He has served as Finance Chief and Assistant District Director for Economic Development. In December of 2001, Eric assumed the position of Wisconsin District Director. Prior to coming to SBA, Eric worked for Impact Seven as a Business Analyst and was General Manager of Western Wisconsin Development Corporation in Northwestern Wisconsin. Eric graduated from the University of Minnesota with a Degree in Agricultural

Engineering and later obtained a Master's in Business Administration from Southern Methodist University in Dallas, Texas.

Jason Rathsack, Administrative Contracting Officer (ACO), DCMA Milwaukee MCWA

Mr. Jason Rathsack serves as an ACO for DCMA Milwaukee. DCMA Milwaukee is responsible for contract administration of approximately 1,500 active Department of Defense (DoD) contracts in Wisconsin, Northern Indiana, and the Upper Peninsula of Michigan. DCMA is the DoD component that works directly with Defense suppliers to help ensure that DoD, Federal, and allied government supplies and services are delivered on time, at projected cost, and meet all performance requirements. Mr. Rathsack previously served as a Contract Price/Cost Analyst with DCMA Chicago providing direct support to DoD contracting officers in review and recommendations associated with proposal analyses, review of contractor business systems, cost accounting standards, and incurred cost disputes.



Emily Constantine, Attorney – Whyte Hirschboeck Dudek S. C.



Emily Constantine is an attorney in the Milwaukee office of Whyte Hirschboeck Dudek S.C. and is a member of the Litigation Practice Group. Ms. Constantine represents employers in a broad range of employment law and litigation matters in both state and federal courts and before various administrative agencies, including the Wisconsin Equal Rights Division, National Labor Relations Board, and the Equal Employment Opportunity Commission. Ms. Constantine has handled claims involving breach of employment contract, family and medical leave, non-competition agreements, discrimination, harassment (including sexual harassment), retaliation, unfair labor practices, and wage and hour claims. Ms. Constantine has also advised employers on legal and practical considerations associated with reductions-in-force, employee discipline, workplace investigations and drug testing, social media policies, and labor relations.

Laura Grebe, Attorney – Whyte Hirschboeck Dudek S.C.



Laura Grebe is an attorney in the Milwaukee office of Whyte Hirschboeck Dudek S.C. where she is a member of the Intellectual Property Counseling & Protection Team.

Ms. Grebe focuses her practice on patent prosecution primarily in chemical, biological, mechanical and medical technologies. She has experience preparing and prosecuting patent applications relating to polymers, films, orthopedic implants, surgical instruments, prostheses, ophthalmic diagnostic devices, dressings and fuel injection systems.

Daryl Zahn - Manager, Contracts and Compliance - DRS-Power & Control Technologies:



Daryl Zahn, CFCM, is Manager, Contracts and Compliance for DRS-Power & Control Technologies, which is located in Milwaukee, WI. In 1998, Daryl joined Eaton Navy Controls Division as Naval Projects Coordinator. Eaton Navy Controls was purchased by the DRS Corporation in 2002 and changed the name to DRS Power & Control Technologies (DRS-PCT). At that time, Daryl was promoted to Senior Contract Administrator where he administered both prime and subcontracts for US Navy programs. Daryl was promoted to his current position within DRS-PCT to Manager, Contracts and Compliance in May 2011. Daryl is an active member of the Wisconsin chapter of NCMA, having held board positions as Secretary and Vice President. Daryl was elected NCMA-WI chapter President as of July 2015.

Phil Bail, President – Phil Bail & Associates



Philip G. Bail, Jr. is the Owner of Phil Bail & Associates, a veteran-owned small business (VOSB). Phil is a retired Air Force Contracting officer. He has also worked for more than twenty years in both the aerospace and hazardous waste disposal industries as Purchasing Manager, Manager of Major Subcontracts, Director of Government Contract Administration, and Small Business Liaison Officer (SBLO).



As a warranted contracting officer in the United States Air Force, Phil Bail negotiated with major aerospace companies, construction contractors and service providers, always getting the best price for the American taxpayer.

After retiring from the Air Force, he worked in private industry and successfully challenged poorly written solicitations and statements of work, lodged protests to the General Accountability Office (GAO), and filed and received equitable adjustments for an aerospace manufacturer and a hazardous waste disposal company approaching \$12 million dollars.

Phil has dedicated himself to full-time consulting – helping both small business and large business clients improve their bottom lines whether it's implementing a compliant small business program, effectively managing awarded contracts, or interpreting contract requirements.

Wisconsin Procurement Institute (WPI)



growing their Federal, State information, [please click here](#).

The Wisconsin Procurement Institute (WPI), a non-profit organization established in 1987, is an outgrowth of then Congressman Les Aspin's efforts to help Wisconsin businesses win federal contracts, especially defense contracts. WPI's mission is to assist Wisconsin businesses in creating, developing and and Local Government sales, revenues, profits and jobs. For additional