



Food Enterprise & Economic Development Kitchens

Supporting Madison & Dane County Food Entrepreneurs

Government Contracting Opportunities for Small Business

Not everything the Federal government buys is a multi-year, multi-million dollar purchase. In 2015, agencies and agency prime contractors purchased subsistence related commodities totaling over

\$213,510,675

Presented by Kim Garber from the Wisconsin Procurement Institute, this session is designed as an introduction for small businesses who are considering entering the government contracting market or those just starting to review and look for opportunities.

You'll receive:

- An overview of federal, state, and local markets
- Tips on locating and qualifying opportunities
- Information on how the Federal government buys
- A step-by-step guide to getting started
- Answers to questions about what business registrations are required
- Benefits of being a small business
- And more....

Tuesday, November 17, 2015

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Tuesday, December 15, 2015

1:00-3:00 pm

FEED Kitchens

1219 N. Sherman Ave.

Madison, WI 53704

This is a FREE EVENT

Please register at www.wispro.org

Contact Kim Garber @ 608-444-0047 or kimg@wispro.org with questions.

