

End of Year NCMA-WPI Federal Contractor Update

***Hosted by - Wisconsin Chapter NCMA and Wisconsin
Procurement Institute***

Dec 10, 2015 – Brookfield, WI

***Updated information and registration at
www.wispro.org***



8:00 am Registration, continental breakfast, and networking

8:45 am Welcome and Introductions

9:00am Contractor Purchasing System Review (CPSR) Audits

Presented by Phil Bail, President, Phil Bail & Associates

9:20am Past Performance – Essential in Winning New Contracts

Presented by Carol Murphy, WPI

9:40 am 2015 Federal Acquisition Regulations FAR/DFAR Update

***Presented by Daryl Zahn, CFCM, President, WI NCMA Chapter and
Manager, Contracts & Compliance, DRS Power & Control
Technologies, Inc.***

10:15am Networking Break

**10:40 am Contract Financing - a Very Effective Way to Fund Costs Associated
with the Federal Contracts**

***Presented by Jason Rathsack, Board Member WI NCMA Chapter
and Eric Ness, Wisconsin District Director US Small Business
Administration***

11:20 am Regulatory Changes Impacting Small Business

***Presented by Eric Ness, Wisconsin District Director US Small
Business Administration***

11:40 am Updates on DoD Post-Award Contract Management

Presented by Jason Rathsack, Board Member WI NCMA Chapter

12:00 pm LUNCH - with Pre-Holiday Raffle and Guest Speaker

1:00 pm Federal Case Law Update

Presented by William Hughes, Partner, Whyte Hirschboeck Dudek SC (WHD) and Emily Constantine, Attorney, Whyte Hirschboeck Dudek SC (WHD)

Mr. Hughes and Ms. Constantine will share their expertise and experience on issues that have affected Federal contractors during this past year.

2:15 pm Networking Break

2:30 pm Bid Protests

Presented by William Hughes, Partner, Whyte Hirschboeck Dudek SC (WHD) and Emily Constantine, Attorney, Whyte Hirschboeck Dudek SC (WHD)

2:50am Intellectual Property –Protecting Your IP in Federal Contracts

Presented by Laura Grebe, Whyte Hirschboeck Dudek SC (WHD)

3:10 pm Federal Contractor Blog

Presented by WPI

3:45 pm Final Networking

4:00 pm END OF PROGRAM

***Wishing you all a Happy Holiday Season
And Success in 2016!***

PS: We will be starting our Federal Acquisition Regulations (FAR) / CFCM sessions in February. Please contact Joseph Smetak if you are interested – josephs@wispro.org. These sessions will be virtual evening sessions.

These sessions will be following the CFCM format but are open to anyone interested in understanding the FAR.