

# ***End of Year NCMA-WPI Federal Contractor Update***

***Hosted by - Wisconsin Chapter NCMA and Wisconsin  
Procurement Institute***

***Dec 10, 2015 – Brookfield, WI***

***Updated information and registration at  
[www.wispro.org](http://www.wispro.org)***



**8:00 am Registration, continental breakfast, and networking**

**8:45 am Welcome and Introductions**

**9:10am Contractor Purchasing System Review (CPSR) Audits**

***Presented by Phil Bail, President, Phil Bail & Associates***

**9:30am Past Performance – Essential in Winning New Contracts**

***Presented by Carol Murphy, WPI***

**9:50 am 2015 Federal Acquisition Regulations FAR/DFAR Update**

***Presented by Daryl Zahn, CFCM, President, WI NCMA Chapter and  
Manager, Contracts & Compliance, DRS Power & Control  
Technologies, Inc.***

**10:20am Networking Break**

**10:50 am Contract Financing - a Very Effective Way to Fund Costs Associated  
with the Federal Contracts**

***Presented by Jason Rathsack, Board Member WI NCMA Chapter  
and Eric Ness, Wisconsin District Director US Small Business  
Administration***

**11:20 am Regulatory Changes Impacting Small Business**

***Presented by Eric Ness, Wisconsin District Director US Small  
Business Administration***

**11:40 am Updates on DoD Post-Award Contract Management**

***Presented by Jason Rathsack, Board Member WI NCMA Chapter***

**12:00 pm LUNCH - with Pre-Holiday Raffle**

**1:00 pm Federal Case Law Update**

*Presented by William Hughes, Partner, Whyte Hirschboeck Dudek SC (WHD) and Emily Constantine, Attorney, Whyte Hirschboeck Dudek SC (WHD)*

Mr. Hughes and Ms. Constantine will share their expertise and experience on issues that have affected Federal contractors during this past year.

**2:15 pm Networking Break**

**2:30 pm Bid Protests**

*Presented by William Hughes, Partner, Whyte Hirschboeck Dudek SC (WHD) and Emily Constantine, Attorney, Whyte Hirschboeck Dudek SC (WHD)*

**2:50am Intellectual Property –Protecting Your IP in Federal Contracts**

*Presented by Laura Grebe, Whyte Hirschboeck Dudek SC (WHD)*

**3:10 pm Federal Contractor Blog**

*Presented by WPI*

**3:45 pm Final Networking**

**4:00 pm END OF PROGRAM**

***Wishing you all a Happy Holiday Season  
And Success in 2016!***

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***PS: We will be starting our Federal Acquisition Regulations (FAR) / CFCM sessions in February. Please contact Joseph Smetak if you are interested – josephs@wispro.org. These sessions will be virtual evening sessions.***

***These sessions will be following the CFCM format but are open to anyone interested in understanding the FAR.***