

Clark County Economic Development Corporation and Tourism Bureau Announces a FREE Training for Small Business Owners:
GOVERNMENT CONTRACTING OPPORTUNITIES FOR SMALL BUSINESS

Are you a small business owner looking to expand your customer portfolio? Have you ever considered government contracting? Your products and services are wanted by the government.

Not everything the Federal government buys is a multi-year, multi-million dollar purchase. Federal, State, Local and Tribal agencies and prime contractors purchase millions of dollars of parts, components, assemblies, and services to support a wide variety of requirements.



Whether you run a machine shop; are a carpenter; sell sneakers or clothing apparel; create and distribute artwork, furniture or home décor; agricultural enterprise; or operate a trucking operation, there may be a contracting opportunity for you.

Presented by Kim Garber from the **Wisconsin Procurement Institute**, and Mary Trimmier from the U.S. Small Business Administration, this session is designed as an **introduction for small businesses who are considering entering the government contracting market or those just starting to review and look for opportunities.**

Also presenting are: Local banks from the area, and Beth Waldhart, Fund Manager Regional Business Fund, Inc. Administered by WCWRPC

You'll receive:

- An overview of federal, state, and local markets
- Tips on locating and qualifying opportunities
- Information on how the Federal government buys
- A step-by-step guide to getting started
- Answers to questions about what business registrations are required
- Information on SBA Loan Programs



This free event is scheduled for Tuesday, June 7, 2016. The session will start at 1:30 pm registration, and run from 2:00-4:00 pm. **Sheila Nyberg, Executive Director from The Clark County Economic Development Corporation in Loyal, Wisconsin is hosting the event. Located at 301 North Main Street in Loyal.**

This is a FREE EVENT for anyone interested. Please register at www.wispro.org or contact Kim Garber by calling (608) 444-0047 or emailing kimg@wispro.org.