

FOR MANUFACTURERS:

BECOMING A SUPPLIER TO THE MILITARY AND THEIR PRIME CONTRACTORS

**MAY 5, 2016 – CHIPPEWA VALLEY TECHNICAL COLLEGE
EAU CLAIRE, WI**

AGENDA

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| 8:00am – 8:30am | Registration |
| 8:30am – 9:00am | Welcome, Partner and Audience Introductions
Chippewa Valley Technical College
UW Stout – Manufacturing Outreach Center |
| 9:00am – 11:00am | Becoming a Supplier – presented by Jean Polka and Ken Kotloski, WPI <ul style="list-style-type: none">• Basics of Federal Contracting• How the Federal Government buys• How to evaluate your readiness as a prime or a subcontractor• Capability requirements• How to locate and qualify opportunities• Basics of Contract Administration• Step by step guide to getting started• What it takes to win |
| 11:30am | Questions / Answers / Networking |