

FOR MANUFACTURERS: BECOMING A SUPPLIER TO THE MILITARY AND THEIR PRIME CONTRACTORS

WHEN AND WHERE:

MAY 5, 2016 - EAU CLAIRE, WI

Time: Registration 8 – 8:30 a.m. – Program -8:30 – 11:30 am

Facility: Chippewa Valley Technical College

Address: Business Education Center - Room 103A
620 W. Clairemont Ave.
Eau Claire, WI 54701

Contact Info:

Jean Polka, jeanp@wispro.org, or 920-285-4442

Register Online: [BY CLICKING HERE](#)

ABOUT THE WORKSHOP:

This workshop is specifically designed as an introduction for manufacturing firms who are either considering entering the market or those just starting to review and look for opportunities.

Attendees will learn:

1. Basics of Federal Contracting
2. How the Federal Government buys
3. How to evaluate your readiness as a prime or a subcontractor
4. Capability requirements
5. How to locate and qualify opportunities
6. Basics of Contract Administration
7. Step by step guide to getting started
8. What it takes to win

Presented by

Jean Polka and Ken Kotloski

Wisconsin Procurement Institute (WPI)

REGISTRATION AVAILABLE AT www.wispro.org :

For additional information, please contact Jean Polka at

jeanp@wispro.org OR 920-285-4442



**THERE IS NO COST
FOR THIS EVENT
BUT
REGISTRATION IS
REQUIRED**

**JOIN US FOR THIS
MUST ATTEND
FOR CURRENT
AND
PROSPECTIVE
PRIME
CONTRACTORS**

**HOSTED AND
SPONSORED BY**

**Chippewa Valley
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