



**10th Annual Volk Field
Small Business Conference**

*Celebrating 10 years of
Opportunities for Small Business
June 15 and 16, 2016 - Camp Douglas, WI*

**10TH ANNUAL VOLK FIELD SMALL
BUSINESS CONFERENCE – CELEBRATING 10
YEARS OF OPPORTUNITIES FOR SMALL BUSINESS**

AGENDA

June 15 2016

Noon	Registration and exhibitor setup
1:00pm – 5:00pm	WORKSHOPS
	Track A – Sales and Marketing
	Track B – Topics of Interest to Small Business
	Track C – Selling to the Government and Prime Contractors
<i>2:00pm – 4:30pm</i>	<i>Roundtable Sign-up</i>
<i>2:00pm – 5:00pm</i>	<i>Viewing and Judging CAPILITIES STATEMENTS and Viewing and Judging – 2 Minutes to Win It</i>
5:15pm	RECEPTION – Runway's Edge (on base) <i>Sponsored by Bentley Worldwide Packaging</i>

June 16 2016

7:00am – 8:15am	REGISTRATION – Morning Refreshments and Exhibitor Setup
<i>7:30am - noon</i>	<i>Roundtable Sign-up</i>
8:15am	WELCOME and INTRODUCTIONS
	<ul style="list-style-type: none">• Master of Ceremonies, Terry Whipple, Executive Director, JCEDC• Commander Colonel David L. Romuald, Volk Field Air National Guard Base
<i>9:00am – 10:30am</i>	<i>Continue Viewing and Judging CAPILITIES STATEMENTS and Viewing and Judging – 2 Minutes to Win It</i>
9:00am	Mentoring Panel – How to SUCCEED!
9:45am	NETWORKING BREAK
10:15am	Industry Representative Panel Discussion
11:15am	Government Representative Panel Discussion
NOON	Lunch with GUEST SPEAKERS and announcement of TOP 3 WINNERS OF CAPABILITIES STATEMENT CONTEST and 2 MINUTES TO WIN IT
<i>1:30pm – 4:30pm</i>	<i>SCHEDULED ROUNDTABLES with AGENCY, INDUSTRY and RESOURCE REPRESENTATIVES</i>