

WPI Webinars Schedule

- November 8, 2016 – **Contract Closeouts: Preparing for a Smooth Ending** – [CLICK HERE](#) for additional information – presented by Mark Dennis, Consultant, La Crosse River Consulting
- November 9, 2016 – **Export Controls – ITAR and Associated Requirements** – [CLICK HERE](#) for additional information – presented by Marc Violante, Wisconsin Procurement Institute (WPI)
- November 15, 2016 – **The New Small Mentor Protégé program –the SBA Perspective** – [CLICK HERE](#) for additional information – presented by Shane Mahaffy, Lead Business Opportunity Specialist, U.S. Small Business Administration
- November 29, 2016 – **The New Small Mentor Protégé Program – A Lawyer’s Perspective** – [CLICK HERE](#) for additional information – presented by Emily A. Constantine, Attorney, Husch Blackwell LLP
- November 30, 2016 - **The HUBZone Program - Certification Benefits and New Regulations** – [CLICK HERE](#) for additional information – Presented by Shane Mahaffy, Lead Business Opportunity Specialist, U.S. Small Business Administration
- December 6, 2016 – **Preparing for CPSR Audit** – [CLICK HERE](#) for additional information – presented by Phil Bail, Principal, Phil Bail & Associates
- December 7, 2016 – **10 Issues in Federal Government Construction Projects** – [CLICK HERE](#) for additional information – presented by Dave Olson, Wisconsin Procurement Institute (WPI)