

WPI Webinars Schedule

- October 11, 2016 – **Introduction to Certifications available to Minority Owned Businesses**– [CLICK HERE](#) for additional information – presented by Joe Smetak, Wisconsin Procurement Institute (WPI)
- October 12, 2016 – **Export Controls: Export Administration Regulations (EAR)** – [CLICK HERE](#) for additional information – presented by Marc Violante, Wisconsin Procurement Institute (WPI)
- October 25, 2016 – **Understanding your Obligations when Quoting and Receiving Awards from Defense Logistics Agency (DLA) DIBBS** – [CLICK HERE](#) for additional information – presented by Jean Polka, Wisconsin Procurement Institute (WPI)
- October 26, 2016 – **Introduction to Certifications available to Woman Owned Businesses** – [CLICK HERE](#) for additional information – presented by Kim Garber, Wisconsin Procurement Institute (WPI)
- October 27, 2016 – **Recent Regulatory Changes for Small Business** – [CLICK HERE](#) for additional information – presented by Emily A. Constantine, Attorney, Husch Blackwell LLP
- November 8, 2016 – **Contract Closeouts: Preparing for a Smooth Ending** – [CLICK HERE](#) for additional information – presented by Mark Dennis, Consultant, La Crosse River Consulting
- November 9, 2016 – **Export Controls – ITAR and Associated Requirements** – [CLICK HERE](#) for additional information – presented by Marc Violante, Wisconsin Procurement Institute (WPI)

- November 15, 2016 – **The New Small Mentor Protégé program –the SBA Perspective** – [CLICK HERE](#) for additional information – presented by Shane Mahaffy, Lead Business Opportunity Specialist, U.S. Small Business Administration
- November 29, 2016 – **The New Small Mentor Protégé Program – A Lawyer’s Perspective** – [CLICK HERE](#) for additional information – presented by Emily A. Constantine, Attorney, Husch Blackwell LLP
- December 6, 2016 – **Preparing for CPSR Audit** – [CLICK HERE](#) for additional information – presented by Phil Bail, Principal, Phil Bail & Associates
- December 7, 2016 – **10 Issues in Federal Government Construction Projects** – [CLICK HERE](#) for additional information – presented by Dave Olson, Wisconsin Procurement Institute (WPI)