

OPPORTUNITIES FOR WISCONSIN MANUFACTURERS – WORKING AS A FEDERAL GOVERNMENT SUBCONTRACTOR

WHEN AND WHERE:

January 11 2017

Registration - 8:30am - Program: 9:00am – 12:30pm

Scheduled site visits with WPI Staff for local manufacturers after the event - if you are interested in scheduling– please contact - patricias@wispro.org

Progress Lakeshore Conference Room

202 N. 8th St, Suite 101 – Manitowoc, WI 54221

ABOUT THE EVENT:

The Federal Government and its prime contractors purchase billions of dollars of parts, components, processes, assemblies and finished products in support of our country's defense, security, and operations. At this event, we will take a look at how a manufacturer can enter and grow business as a **SUBCONTRACTOR TO A FEDERAL PRIME CONTRACTOR**

Topics will include:

- Overview of the Government market for MANUFACTURERS
- Benefits for Federal Small Business Programs to DoD Subcontractors
- What capabilities are important for MANUFACTURERS working with the Department of Defense (DoD)
- Requirements, challenges and regulations
- The PROCESS

Attendees will also have the opportunity:

- To meet with presenters after the session
- Schedule site visits with WPI staff the afternoon of January 11.

Presented by the [Wisconsin Procurement Institute \(WPI\)](#) and [US Small Business Administration \(SBA\)](#)

REGISTRATION:

http://www.ptassist.com/services/ptac_web_register.php?id=11B0148995

For additional information, please contact PATRICIA SULLIVAN AT patricias@wispro.org OR 920-840-3771 OR WWW.WISPRO.ORG



THERE IS NO CHARGE TO ATTEND BUT REGISTRATION IS REQUIRED

JOIN AREA MANUFACTURERS AND INDUSTRY EXPERTS – AGENDA UPDATES WILL BE POSTED AT WWW.WISPRO.ORG

HOSTED AND SPONSORED BY

Progress Lakeshore

US BANK

Wisconsin Procurement Institute (WPI)

A MUST ATTEND FOR MANUFACTURERS CONSIDERING ENTERING THE GOVERNMENT MARKET OR GROWING THEIR GOVERNMENT SALES

WWW.WISPRO.ORG