

Opportunities for Wisconsin Manufacturers Working as a Federal Government Subcontractor

Wednesday, January 11th - 8:30 a.m.– 4:00 p.m.

Progress Lakeshore - 202 N. 8th Street, Suite 101 - Manitowoc, WI 54220

**PROGRESS LAKESHORE INVITES ALL MANUFACTURERS CONSIDERING ENTERING THE
GOVERNMENT MARKET OR GROWING THEIR GOVERNMENT SALES**

**8:30 a.m. Registration — 9:00 a.m. to 12:30 p.m. Program — 12:30 p.m. to 4:00 p.m. Scheduled Site Visits
for Local Manufacturers**

ABOUT THE EVENT:

The Federal Government and its prime contractors purchase billions of dollars of parts, components, processes, assemblies and finished products in support of our country's defense, security and operations. At this event, we will take a look at how a manufacturer can enter and grow business as a **SUBCONTRACTOR TO A FEDERAL PRIME CONTRACTOR.**

Topics will include:

- Overview of the Government market for MANUFACTURERS
- Benefits for Federal Small Business Programs to DoD Subcontractors
- What capabilities are important for MANUFACTURERS working with the Department of Defense (DoD)
- Requirements, challenges and regulations
- The PROCESS

Attendees will also have the opportunity:

- To meet with presenters after the session
- Schedule site visits with WPI staff the afternoon of January 11th.

***Presented by the Wisconsin Procurement Institute (WPI)
and US Small Business Administration (SBA)***

**THERE IS NO CHARGE TO
ATTEND BUT REGISTRATION IS
REQUIRED**

**JOIN AREA MANUFACTURERS AND
INDUSTRY EXPERTS—AGENDA
UPDATES WILL BE POSTED AT
WWW.WISPRO.ORG**

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WPI Wisconsin
Procurement
Institute

REGISTRATION:

http://www.ptassist.com/services/ptac_web_register.php?id=11B0148995

**For additional information, please contact Patricia Sullivan at (920) 840-3771
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