

End of Year NCMA-WPI Federal Contractor Update

January 17, 2017



About the Speakers

Lieutenant Colonel Matthew A. Phelps – Commander DCMA Milwaukee MCWA



Lieutenant Colonel Matthew A. Phelps previously served with the Defense Logistics Agency (DLA) Aviation in Richmond, Virginia where he was a Division Chief in the Strategic Acquisitions Directorate, helping to drive long term contract solutions for more than 1,800 major weapon systems through a \$3.5B strategic acquisition portfolio. LTC Phelps has held numerous command and staff positions during his 18 years in the Army.

As a Transportation Corps officer, he served in multiple capacities with the 46th Corps Support Group at Fort Bragg, NC, where he also deployed to Nicaragua in support of Hurricane Mitch relief efforts. He followed that tour as a company commander with the 3rd Corps Support Command in both Germany and Iraq and later as the HHC Company Commander, 414th Base Support Battalion, Hanau, Germany.

LTC Phelps is a native of Tampa, Florida and was commissioned as a Second Lieutenant in the Transportation Corps through the United States Military Academy in 1996.

William Hughes, Partner– Husch Blackwell



For more than 20 years, Bill has advised and defended employers in connection with employment discrimination matters, terminations, retaliation claims, sexual harassment claims, allegations of failure to accommodate a disability and wage claims. He has represented clients in proceedings before the Equal Rights Division, Equal Employment Opportunity Commission and other administrative agencies, as well as in state and federal courts. Bill is a member of Husch Blackwell's Technology, Manufacturing & Transportation team. Bill has been an adjunct professor at the University of Wisconsin School of Engineering, where he taught "Legal Aspects of Engineering" for several semesters. Prior to joining the firm, Bill was an attorney for the U.S. Air Force. He is a retired lieutenant

colonel from the U.S. Air Force Reserves.

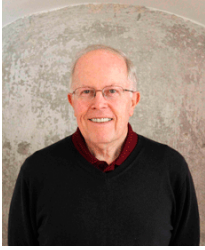
Eric Ness - WI District Director, US Small Business Administration (SBA)



Eric Ness is the District Director for the U.S. Small Business Administration (SBA) Wisconsin District with locations in Madison and in Milwaukee. As District Director, Eric is responsible for the delivery of SBA programs throughout Wisconsin. Eric joined the SBA in 1990 as a Commercial Loan Officer where he had the opportunity to work in both processing and liquidation of loans. He has served as Finance Chief and Assistant District Director for Economic Development. In December of 2001, Eric assumed the position of Wisconsin District Director. Prior to coming to SBA, Eric worked for Impact Seven as a Business Analyst and was General Manager of Western Wisconsin Development Corporation in Northwestern Wisconsin. Eric graduated from the University of Minnesota with a Degree in

Agricultural Engineering and later obtained a Master's in Business Administration from Southern Methodist University in Dallas, Texas.

Phil Bail, President – Phil Bail & Associates



Philip G. Bail, Jr. is the Owner of Phil Bail & Associates, a veteran-owned small business (VOSB). Phil is a retired Air Force Contracting officer. He has also worked for more than twenty years in both the aerospace and hazardous waste disposal industries as Purchasing Manager, Manager of Major Subcontracts, Director of Government Contract Administration, and Small Business Liaison Officer (SBLO).

As a warranted contracting officer in the United States Air Force, Phil Bail negotiated with major aerospace companies, construction contractors and service providers, always getting the best price for the American taxpayer.

After retiring from the Air Force, he worked in private industry and successfully challenged poorly written solicitations and statements of work, lodged protests to the General Accountability Office (GAO), and filed and received equitable adjustments for an aerospace manufacturer and a hazardous waste disposal company approaching \$12 million dollars.

Phil has dedicated himself to full-time consulting – helping both small business and large business clients improve their bottom lines whether it's implementing a compliant small business program, effectively managing awarded contracts, or interpreting contract requirements.

Emily Constantine, Associate – Husch Blackwell



Emily is a member of the Technology, Manufacturing & Transportation group at Husch Blackwell. She represents employers in a broad range of employment law and litigation matters in state and federal district and appellate courts and before administrative agencies, including the Wisconsin Equal Rights Division, National Labor Relations Board and the Equal Employment Opportunity Commission. She also has represented employers in labor arbitrations.

Emily has handled claims involving breach of employment contract, family and medical leave, noncompetition agreements, discrimination, harassment (including sexual harassment), retaliation, unfair labor practices, and wage and hour claims. She also advises employers on legal and practical considerations associated with reductions in force, employment and severance agreements, employee discipline, workplace investigations and drug testing, social media policies and labor relations.

Bryan Franz, Special Agent – Federal Bureau of Investigation



Byron Franz is a Special Agent of the Federal Bureau of Investigation (FBI) and has worked national security investigations for over 16 years. He currently serves as the Strategic Partnership Coordinator for the FBI's Milwaukee Division, where his job is to form partnerships with corporations, colleges, and universities to better protect intellectual property and trade secrets. Special Agent Franz has a B.A. in International Relations and Russian from the University of Wisconsin-Madison and a J.D. from the University of Wisconsin Law School.



Laura Grebe, Associate – Husch Blackwell

As a member of the firm's Technology, Manufacturing & Transportation team, Laura works with clients to secure protection for intellectual property assets. While her practice focuses primarily on patent prosecution, Laura also assists clients in securing and defending trademarks and copyrights.

Laura is a registered patent attorney and has experience conducting and reviewing patentability and freedom to operate searches and preparing and prosecuting patent applications, both domestic and international, in a number of complicated technologies

Jason Rathsack, Supervisor – Contracting Team MCWAA, Administrative Contracting, Grants and Agreements Officer (ACO/AGO/AAO) DCMA Milwaukee MCWA

Mr. Jason Rathsack serves as an ACO, AGO, AAO, and Supervisor of Contracting Team MCWAA for DCMA Milwaukee. DCMA Milwaukee is responsible for contract administration of approximately 2,200 Department of Defense (DoD) contracts and grants in Wisconsin, Northern Indiana, and the Upper Peninsula of Michigan. DCMA is the DoD component that works directly with Defense contractors to help ensure that DoD, Federal, and allied government supplies and services are delivered on time, at projected cost, and meet all performance requirements. Mr. Rathsack previously served as a Contract Price/Cost Analyst with DCMA Chicago providing direct support to DoD contracting officers in review and recommendations associated with proposal analyses, review of contractor business systems, cost accounting standards, and incurred cost disputes. Mr. Rathsack and the contracting team are responsible for a range of administrative duties as laid out in FAR 42.302 including but not limited to negotiation and settling provisional billing rates, forward pricing rates, final costs on flexibly priced contracts, and administration of DoD Grants where cognizance is delegated.

Prior to serving DCMA, Mr. Rathsack performed cradle to grave contract specialist duties for the US Naval Facilities Engineering Command (NAVFAC), Naval Surface Warfare Center (NSWC), and the US Dept. of Veterans Affairs (VA). Mr. Rathsack is an active member of NCMA and has served on the NCMA WI Chapter Board for 7 years. Mr. Rathsack has a DAWIA Level II Certification in Contracting, a B.S. in Economics/Business, and a Masters of Public Administration (MPA) from UW Milwaukee where he serves on the MPA Alumni Chapter Board.

Daryl Zahn - Manager, Contracts and Compliance - DRS-Power & Control Technologies:



Daryl Zahn, CFCM, is Manager, Contracts and Compliance for DRS-Power & Control Technologies, which is located in Milwaukee, WI. In 1998, Daryl joined Eaton Navy Controls Division as Naval Projects Coordinator. Eaton Navy Controls was purchased by the DRS Corporation in 2002 and changed the name to DRS Power & Control Technologies (DRS-PCT). At that time, Daryl was promoted to Senior Contract Administrator where he administered both prime and subcontracts for US Navy programs. Daryl was promoted to his current position within DRS-PCT to Manager, Contracts and Compliance in May 2011. Daryl is an active member of the Wisconsin chapter of NCMA, having held board positions as Secretary and Vice President. Daryl was elected NCMA-WI chapter President as of July 2015.

Wisconsin Procurement Institute (WPI)



growing their Federal, State and Local Government sales, revenues, profits and jobs. For additional information, [please click here](#).

The Wisconsin Procurement Institute (WPI), a non-profit organization established in 1987, is an outgrowth of then Congressman Les Aspin's efforts to help Wisconsin businesses win federal contracts, especially defense contracts. WPI's mission is to assist Wisconsin businesses in creating, developing and