

Growing New Customers with Government Contracting – WOMAN BUSINESS PROGRAMS



April 20, 2017 – 9:00am to 12:00pm

**Technology Innovation Center, Room 121
10437 Innovation Drive
Milwaukee, WI 53226**

Woman owned businesses can receive advantage when selling to various Public and Private Entities.

In most cases, a certification process must be completed to qualify. It is important for business to understand the certification requirements and the potential benefits to their business prior to investing their time and resources in the certification process. Join the US SBA and Wisconsin Procurement Institute in an overview of these programs, application process, eligibility requirements as well as the benefits and obligations for certifications with:

- *Federal Government agencies – the WOSB / EDWOSB – 5% goal for Federal agencies and Federal contractors requiring a Small Business Subcontracting Plan*
- *State Government agencies (including WisDOT's DBE and State of Wisconsin's WBE)*
- *Local Government agencies (including Milwaukee City and County, Dane County, Madison (City), MMSD)*
- *Corporate (Large business)*

This training is provided at
NO CHARGE BY:

- **US SBA**
- **Wisconsin Procurement Institute (WPI)**
- **Women's Business Development Center (WBDC)**
- **Technology Innovation Center**

REGISTRATION IS REQUIRED.

Updated information and registration is available
CLICK HERE

<https://tinyurl.com/gvm55hf>

Questions on this – please contact Kim Garber 608-444-0047 or

kimg@wispro.org

Speakers:

- **Darryl “Shane” Mahaffy, Lead Business Opportunity Specialist – U.S. SBA**
- **Kim Garber, Manager Small Business Programs – Wisconsin Procurement Institute (WPI)**
- **Cynthia J. Johnson, Director of Established Business Services - Women's Business Development Center (WBDC)**

