

LOCATIONS:

- Primary office Milwaukee Technology Innovation Center
- Staffed Satellite offices

Madison (FEED – Food Enterprise &

Economic Development / MEC -

Madison Enterprise Center)

Camp Douglas (Juneau County Economic

Development Corporation)

Wausau (Wausau Region Chamber of

Commerce)

Appleton (Fox Valley Technical College)

Active Partnerships

Racine – LaunchBox

Eau Claire - Western Dairyland

Ladysmith – Indianhead Community Action



February 7, 2017 2

Search

BLOG

8ERVICE 8

MY ACCOUNT

DONATE

CONTACT



EVENT CALENDAR FEDERAL GOVERNMENT STATE & LOCAL GOVERNMENT OTHER GOVERNMENT & GRANTS

ABOUT

SUCCESS & AWARDS

FAQS

MY ACCOUNT

FROM OUR EXECUTIVE DIRECTOR

EVENT PRESENTATIONS

NEWSLETTER ARCHIVE

CURRENT OPPORTUNITIES

Hello benjaminb (not benjaminb? Sign out).

Current Opportunities View All

- 1. SBA Seeks Funding Proposals from Non-Profits and Local Institutions to Provide Entrepreneurship Training for Service Members, Military Spouses and Veterans - January 18, 2017 WASHINGTON – The U.S. Small Business Administration (SBA) is inviting funding proposals from non-profit organizations, state, local and tribal government agencies, and institutions of higher learning to provide "Boots to Business" entrepreneurship training to service members, military spouses, and veterans.
- Chicago Secures \$1 Billion in Federal Grant Funding for Rail Upgrades January 10, 2017
 Chicago's Transit Authority will receive nearly \$1.1 billion in federal grant funding to help pay for upgrades meant to expand rail capacity on the north side of the city, officials said Monday.

The money will go toward roughly \$2.1 billion of planned work on the city's Red and Purple "L" lines. This will include improvements to track, stations, power and signal systems, and the purchase of 32 new railcars, according to the Federal Transit Administration.

Secure That Smart Toaster and Win \$3,000- January 4, 2017 The Federal Trade Commission is offering
up to \$25,000 in prize money for applications or tools that help people protect their smart home devices from hackers,
according to a Federal Register notice.

The competition, which will announce winners in July, comes as the internet is creeping into more and more household devices ranging from baby monitors to toasters.

These internet-of-things devices are often less secure than traditional internet-connected devices such as laptops and smartphones. It's also often more difficult to update the software in these devices to patch vulnerabilities, making

Procurement Institute

CLIENT CONSENT FORM



ACQUISITION HOUR: OVERVIEW OF DIBBS

February 7, 2017

Presented by the Wisconsin Procurement Institute

Federal Government

Overview

- Purchases over \$500 billion each year Wisconsin in FY2015 \$3.4 billion
- Purchasing anything and everything
- The government's way or no way
- Small Business Goals are important
- Teaming and partnering also very important
- Rules and regulations
- National international
- Internet / web based
- Department of Defense
 - Largest agency spend \$272 billion Purchases nearly EVERYTHING
 - In Wisconsin = Nearly \$2.4 billion in FY2015
 - DLA spent \$30 Billion in FY2015 \$234Million awarded to Wisconsin companies
 - Includes Army, Navy, Air Force
 - In Wisconsin largest contractor to the Army Oshkosh Corporation and largest contractor to the Navy Marinette Marine
 - **DLA:** DLA is responsible for nearly every consumable item used by our military forces worldwide. This includes fuel, medical supplies, aviation requirements, land and maritime weapon systems, spare parts, construction equipment and material, and critical troop-support items involving food, clothing, and textiles. DLA also procures depot level reparables.

Some Key Terms

- **FSC: Federal Supply Class** Used to group products into logical families for management purposes 4 digit code https://www.dibbs.bsm.dla.mil/Refs/fsc.aspx
- NSN: National Stock Number 13 digits, first 4 identify the FSC, last 8 identify the NIIN, http://www.dlis.dla.mil/webflis/pub/pub_search.aspx
- NIIN: National Item Identification Number The first two numbers of the NIIN represent the National Codification Bureau Code. This code identifies the country that entered the item into the supply system. The remaining seven digits are sequentially assigned and serve to individually identify each item in the Federal Catalog System (FCS)

http://www.helpdesk365.org/cataloging.htm

Wisconsin Procurement Institute

Getting Started – SAM Registration



WHAT IS SAM?

Create User Account

The System for Award Management (SAM) is the Official U.S. Government system that consolidated the capabilities of CCR/FedReg, ORCA, and EPLS. There is NO fee to register for this site. Entities may register at no cost directly from this page. User guides and webinars are available under the Holy the

Search Records

Need Help?

Register/Update Entity

Vs.



THE LINK – DLA Newsletter

 Available at http://www.dla.mil/HQ/InformationOperations/Business/EBSSupplierR esources.aspx



DLA Internet Bid Board System (DIBBS)

- DIBBS is a web based application designed to:
 - View and submit quotes
 - View RFPs
 - Access award information
 - View price history
 - View technical data
 - Access acquisition forecasts with Supplier Requirement Visivility Application (SRVA) tool

https://www.dibbs.bsm.dla.mil/default.aspx

DIBBS Basics - Passwords

- Passwords are required to be changed every 60 days
 - You will receive emails 30 and 10 days prior to your password expiration
 - After 60 days, you will be forced to change your password at log in
- After 3 failed log in attempts, your account will be locked and you will need to request an unlock
- If you "X" out of your browser without logging off, you will need to wait 15 minutes before you can access DIBBS again

DIBBS Basics - Passwords

- Passwords must be at least 15 characters long and contain at least one each of the following four character types:
 - 1. Upper Case Letters: ABCDEFGHIJKLMNOPQRSTUVWXYZ
 - 2. Lower Case Letters: abcdefghijklmnopqrstuvwxyz
 - 3. Numbers: 0123456789
 - 4. Special Characters: @ # \$ % ^ & + . = !
 - Please use only the above characters
 - Avoid multiple special characters and do not repeat consecutively (i.e. @@)
 - If the special character "&" is followed by a "#", an error will result

DIBBS Basics - Banners

 Banners are located at the top od the DIBBS homepage and highlight important notices



DIBBS



DIBBS Home Page https://www.dibbs.bsm.dla.mil/



The DLA Internet Bid Board System (DIBBS) is a web-based application that provides the capability to search for, view, and submit secure quotes on Requests For Quotations (RFQs) for <u>Defense Logistics Agency (DLA)</u> items of supply. DIBBS also allows users to search and view Request For Proposals (RFPs), Invitations For Bid (IFBs), Awards and other procurement information related to DLA.





Solicitations

References

Requests for Quotation (RFQ)
Batch Quoting

DLA Requirements Forecast

Submitted Ouote Searching

Requests for Proposal (REP) / Invitation For Bid (IFB)

Other DLA Opportunities (FedBizOpps)

To register - must have prior SAM sys registration (www.sam.gov/portal/public/SAM/)

Registration is required for - submitting electronic quotes on RFQs; updating Subsistence BPAs, and to register email addresses for solicitation and award notifications



Supplier Requirements Visibility Application (SRVA)

DLA Packaging

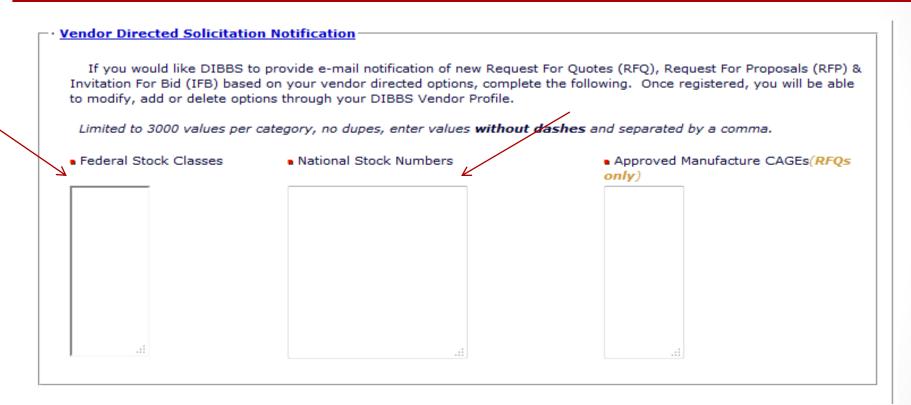
DOD Specifications and Standards

Military Engineering Data Asset Locator System

Federal Stock Classes (FSC) managed by DLA

13

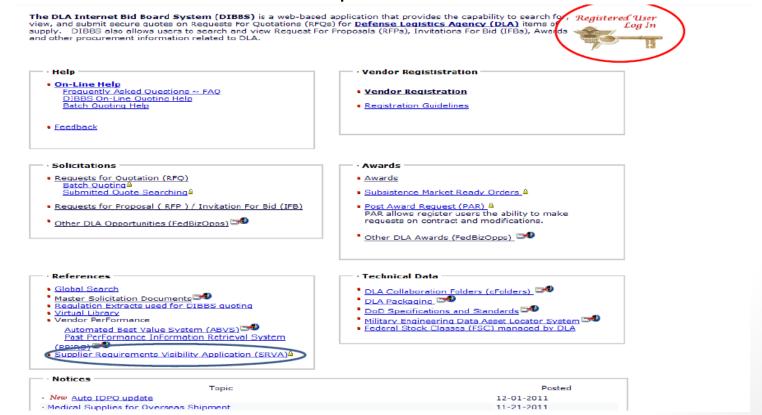
DIBBS - Vendor Notification



**Note that you do not want to overload the system with FSCs, NSNs or CAGE Codes (often used by distributors). You will be INUNDADTED with results.

DIBBS Forecasts (SRVA)

- Supplier Requirements Visibility Application (SRVA)
 - Provides 24 months of projected purchase quantities
 - ACCESS via DIBBS username and password



Wisconsin Procurement Institute

DIBBS Forecasts (SRVA)

Location: Home » SRVA

[SRVA Home - Downloadable Files]

LOGGED ON 🔒

[340] 12/6/2011 8:06:19 AM

DLA Supplier Requirements Visibility Application (SRVA) search routine contains Information for DLA's anticipated requirements based on updated monthly forecasts. Forecasts and resulting requirements are subject to revision based on various contingencies such as changes in demand and availability of funds. These estimates are not binding on the Government. When the Government is prepared to purchase a specific quantity of an item, the Government will solicit for that requirement.

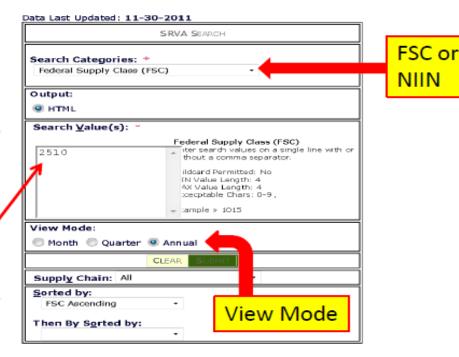
SRVA functionality questions should be emailed to SRVA@dla.mil.



SRVA Supply Chain Points of Contact

- Aviation: Dscr.SrvaAviation@dla.mil
- Clothing & Textile: DlaTroopSupportSrva@dla.mil
- · Construction & Equipment: DlaTroopSupportSrva@dla.mil
- Land: <u>Dscc.SrvaLand@dla.mil</u>
- Maritime: Dscc.SrvaMaritime@dla.mil
- Medical: <u>DiaTroopSupportSrva@dia.mil</u>
- Subsistence: <u>DiaTroopSupportSrva@dia.mil</u>

Loaded FSC 2510 search value



Help

- 1. Select Category.
- Select Output type.
 Enter search value.
- -Acceptable Search Characters: 0123456789
 -Search multiple values by entering a single value on each line.
- 4. Select Scope.
- 5. For HTML ouput, select Supply Chain.
- 6. Press submit button.

DIBBS Forecasts (SRVA)

Data Last Updated: 04-02-2015

Supply Plan by Quarter for FSC(s): 5995 in All Supply Chain sorted by FSC Ascending

Records Found: 3485

View Mode: Month Quarter Year

Pages: 1 2 3	456	78910	11 12 3	13 14 15	16 17	18 19 20 »»

	Supply Chain	FSC	NIIN	Item Description	Ui	FY 2015 QTR 3	FY 2015 QTR 4	FY 2016 QTR 1	FY 2016 QTR 2	FY 2016 QTR 3	FY 2016 QTR 4	FY 2017 QTR 1	FY 2017 QTR 2	FY 2017 QTR 3	Total
1	Aviation	5995	013972258	LEAD, ELECTRICAL	EA	3 8	0	0	0	0	0	0	0	0	8
2	Maritime	5995	013886129	CABLE ASSEMBLY, RADI	EA	0	0	16	0	0	0	0	0	0	16
3	Aviation	5995	004982973	CABLE ASSEMBLY, SPEC	EA	16	0	0	0	0	0	0	0	0	16
4	Aviation	5995	013971258	CABLE ASSEMBLY, RADI	EA	0	0	0	0	0	0	0	16	0	16
5	Aviation	5995	011932538	CABLE ASSEMBLY, RADI	EA	8	0	0	0	0	0	0	0	0	ε
6	Aviation	5995	015840004	CABLE ASSEMBLY, SPEC	EA	74	0	0	0	0	0	0	0	74	148
7	Aviation	5995	016156262	CABLE ASSEMBLY, SPEC	EA	0	0	7	0	0	0	0	0	0	7
8	Aviation	5995	011040669	CABLE ASSEMBLY, SPEC	EA	0	0	0	41	0	0	0	0	0	41
9	Aviation	5995	015146925	CABLE ASSEMBLY, POWER, ELECTRICAL	EA	8	0	0	0	0	0	0	0	8	16
10	Aviation	5995	015438380	CABLE ASSEMBLY, SPEC	EA	0	0	0	0	0	4	0	0	0	4
11	Aviation	5995	015614188	CABLE ASSEMBLY, RADI	EA	6	0	0	0	0	0	0	0	0	e
12	Aviation R	5995	015589623	CABLE ASSEMBLY, SPEC	EA	0	0	500	0	0	0	0	0	0	500
13	Aviation	5995	016127582	WIRING HARNESS	EA	0	46	0	0	0	0	0	0	0	46
14	Aviation	5995	003163907	CABLE ASSEMBLY, POWE	EA	14	0	0	0	0	0	0	0	0	14
15	Aviation	5995	015993219	CABLE ASSEMBLY, SPEC	EA	8	0	0	0	0	0	0	0	0	8
16	Aviation	5995	004905480	CABLE ASSEMBLY, ELE	EA	0	0	0	0	0	0	0	16	0	16

DIBBS Forecasts (SRVA)

SRVA support is available by contacting the following:

- Aviation: dscr.srvaaviation@dla.mil
- Land: dscc.srvaland@dla.mil
- Maritime: dscc.srvamaritime@dla.mil
- Energy: <u>dlaenergy.plbpa@dla.mil</u>
- Clothing & Textile, Construction & Equipment, Industrial Hardware, Medical or Subsistence:
 - dlatroopsupportsrva@dla.mil

DIBBS - Finding Opportunities

- Common Solicitation Types:
 - Request for Quotations (RFQ)
 - Under \$150,000
 - Most common type of requirement at DLA
 - Average award is under \$4,000
 - Quoted through DIBBS
 - Request for Proposal
 - Over \$150,000
 - May be negotiated
 - Posted to DIBBS & FBO.gov
 - Solicitations must be filled out by hand and returned to DLA by a <u>SPECIFIC</u> <u>TIME AND DATE</u>

Custom Queries Text Search Search RFQ text for any word(s) or phrase(s). Search the RFQ Database. RFO DATABASE SEARCH RFQ TEXT SEARCH Search Categories: NSN/Part Number Search Value(s): N5N/Part Number Enter search values on a single line Modified: at any time. with or without a comma separator. CLEAR SEARCH Wildcard Permitted: Ves MIN Value Length: 5 MAX Value Length: 45 Acceptable Chara: A-Z 0-9 * . -Additional Text Search Help Example * 5962011231234 Search Examples: Combination Text, Phrase: Enter: "HUBZONE" OR "Service Disabled Veteran Owned Small Business" Results yield documents containing the word HUBZONE, phrase "Service Disabled Veteran Own Small Business* Enter: RESISTOR* AND "WIRE WOUND" Results yield documents containing SEARCH the word RESISTOR, phrase "WIRE WOUND" Scope. Show RFQs only for: Enter: RESISTOR* AND "WIRE WOUND" AND NOT "VARIABLE" Results yield documents containing the word RESISTOR, phrase "WIRE WOUND" Sorted by: NSN BUT NOT with the word VARIABLE" Show Only: NATIONAL STOCK NUMBER (NSN) Items with Technical Documents FEDERAL SUPPLY CLASS (FSC) Fast Award Candidates Small Business Set-Asides SOLICITATION NUMBER (SPM) HUB/700 HUBZone Set-Asides PURCHASE REQUEST (PR) Auto-Inro Auto-IDPO NOMENCLATURE Constitute Combined Set-Asides APPROVED PART NUMBER Service Disabled Veteran Owned Small Business Set- APPROVED OEM CAGE CODE Additional RFQ Database Search Help

ns	Ico	HS.	tat	10 5	ID	ot.	110	\circ
-	100	us.	Lat	IU a		J	u	$\mathbf{-}$

Icon	Definition
Q _{uote}	Quote. By clicking on this icon, you can submit quote on a solicitation.
/	Quote Submitted. A quote has been submitted for this solicitation. Clicking it take you to submitted quotes page where you can revise or submit a new quote. Uses must be logged in for this icon to appear.
<u> </u>	Revise Quote. Clicking this icon allows you to revise a your quote. The quote form will populate with previously entered data.
RC	Required Change. The solicitation requirements changed since you quoted. A new quote is required.

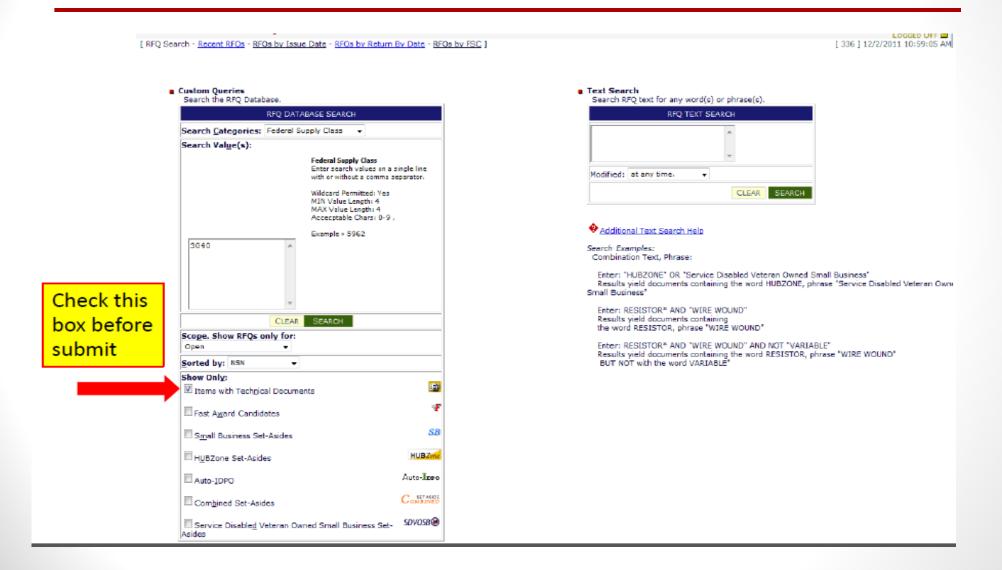
Solicitation Icons

Icon	Definition
HELP	Solicitation displayed may not include all pertinent data (click to obtain additional information)
Auto- Inpo	Automated Indefinite Delivery Purchase Order
Ŧ	This is a Fast Award candidate. Micro-purchase Quotes may be awarded prior to the solicitation return date (see DLA Master Solicitation for Automated Solicitations and Resulting Awards).
SB	Solicitation is Small Business Set-Aside.
HUBZone	Solicitation is a HUBZone Set-Aside.
SDVOSB ⊗	Solicitation is a Service Disabled Veteran-Owned Small Business Set-Aside.
Combined	Solicitation is a Combined Set-Aside.

Technical Icons

Icon	Definition
	There are Technical Documents available at cFolders for the NSN (click to access).
	Technical Documents via a Depot Level Repairables (DLR) web site.

LOGGED OFF Location: Home » Solicitations » RFQs » Search Results [RFQ Search - Recent RFQs - RFQs by Issue Date - RFQs by Return By Date - RFQs by FSC] [336] 12/2/2011 11:08:03 AM RFQs where Federal Stock Class: 3040 sorted by NSN/Part Number Ascending Records Found: 1831 * Number of open solicitations Pages: 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 »» Click on Solicitation number to view document. NSN/Part Number Purchase Return By Technical RFQ/Quote Nomenclature 🄌 Request 🛕 Issued 🐴 **2**↓ Documents SPM7MC-12-T-Open 0044082003 11-28-3040-00-004-ACCUMULATOR, HYDRAUL 12-12-2011 9182 Qty: 6 2011 » Package View SPM Open 3040-00-004-9182 Note: T or U Solicitations -ACCUMULATOR, HYDRAUL None J241 Q uote » Package View SPM4A5-11-Q-Open Automated by the System -3040-00-006-1485 CONNECTING LINK, RIGID None 5769 Q_{uote} » Package View SPM7MC-12-Q-- ninth position Tech Open 004 3040-00-008-CONNECTING LINK, RIGID 0561 4697 Docs » Package View SPM7MC-12-Q-Open 3040-00-008-0043283637 10-31-0306 11-14-2011 PAWL None Q_{uote} 5600 Qty: 265 2011 ⇒ Package View SPM4A6-11-Q-Open 3040-00-008-Tech 0041695570 09-23-WEIGHT, N246 09-29-2011 COUNTERBALANCE Docs rackage v Note: Q Solicitations -SPM4A5-11-O-Tech 3040-00-009-Open CONNECTING LINK, RIGID 9347 Docs » Package Viev Generated by an Actual Buyer SPM7MC-11-1-3040-00-010-2371 Open SHAFT, STRAIGHT None F033 » Package View SPM7MC-12-Q-0501 Open 3040-00-010-3072 WORM ASSEMBLY, USED Tech 0043757091 11-17-Q uote 12-08-2011 » Package View Qty: 86 2011 Docs SPM7MC-12-O-3040-00-010-Tech 0550 Open 0043846724 11-28 10 3806 LEVER, MANUAL CONTROL Q uote » Package View Docs Note: R Solicitations -SPM7MC-11-T-Open 3040-00-010-SHAFTASSY, INDEXING None F796 Are valued over \$150,000 Q_{uote} 4318 Package View SPM7MC-11-T-Open 3040-00-011-SHAFT, STRAIGHT None C131 04-20-2011 Q_{uote} Qty: 19 2011 » Package View



3040-00-032-2857

3040-00-053-

10 3040-00-032-

2857

WEIGHT, COUNTERBALAN

WEIGHT, COUNTERBALAN

LOGGED OFF Location: Home » Solicitations » RFQs » Search Results [RFQ Search - Recent RFQs - RFQs by Issue Date - RFQs by Return By Date - RFQs by FSC] [336] 12/2/2011 11:25:57 A RFOs where Federal Stock Class: 3040 sorted by NSN/Part Number Ascending Records Found: 526 es: 1 2 3 4 5 6 7 8 9 10 11 Click on Solicitation number to view document. NSN/Part Number Return By Technical RFQ/Quote Request 🚮 Issued 🚮 Solicitation 🐴 Nomenclature 🎉 ٥l Documents Status Note: checking "Items 5PM7MC-12-Q-0561 Open 3040-00-008-CONNECTING LINK, 0042513678 11-29-12-13-2011 Q uote Qty: 3 2011 Docs » Package View with Bidsets" reduced SPM4A6-11-Q-Open Tech 0041695570 09-23-WEIGHT. N246 09-29-2011 the search list by 71% COUNTERBALANCE Qty: 46 Docs » Package View SPM4A5-11-Othe day this list was Open Tech 3040-00-009-9347 0042966116 09-14-CONNECTING LINK, 09-21-2011 6073 Q_{uote} Qty: 11 2011 Package View pulled. SPM7MC-12-Q-Open 0043757091 11-17-3040-00-010-WORM ASSEMBLY, USED Tech 12-08-2011 Quote » Package View ON 2011 Qty: 86 Docs All Solicitations SPM7MC-12-Q-3040-00-010-Tech Open 0043846724 11-28-3806 LEVER, MANUAL CONTROL 12-12-2011 Package View Q_{uote} Qty: 31 2011 show Tech Docs PM7MC-11-Qicon but not all 3040-00-017-2798 Tech Open 0042690651 10-03-10-25-2011 PAWL, FORWARD ASSIST. » Package V Qty: 4440 2011 packages are SPM7MC-12-O-Open Tech 0290 0043727454 10-28-3040-00-021complete SHAFT, SHOULDERED 11-14-2011 » Package View Q_{uote} 9562 Qty: 126 Docs SPM7MC-12-Q-Open 3040-00-022-Tech 0042893237 12-02-Click "NSN" link 12-23-2011 BELL CRANK. Quote » Package View Oty: 7 2011 Docs for next screen SPM7MC-12-T-

Open

Open

Open

Q_{uote}

Q_{uote}

0344

Tech

» Package View SPM7MC-11-T-

» Package View

SPM7MC-11-T-

0043581245 10-11-

0043477931 09-29-

0028420199 02-18-

2011

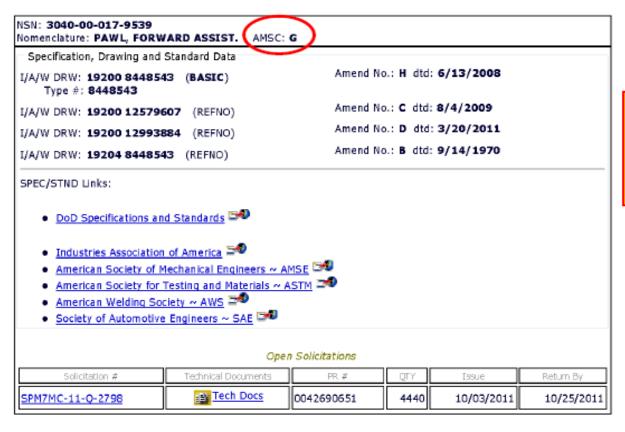
Qty: 103

Qty: 75

10-31-2011

10-13-2011





AMSC (Acquisition Method Suffix Code) "G" – indicates the adequacy of the available technical data (Gov owns data)

cFolders

- Gateway to technical data associated with solicitations on DIBBS
- Can either log on directly from DIBBS or through the actual RFQ
- https://pcf1.bsm.dla.mil/cfolders/
- Need to call to gain access to cFolders: 1 (855) 352-0001
- Updated password security criteria are in place for this system as of February 3, 2013 in accordance with DOD Policy: Minimum of 15 characters
 - At least 1 upper case character
 - At least 1 lower case character
 - At least 1 number
 - At least 1 special character
- IMPORTANT: You may have to download document viewers to see the drawings: http://www.landandmaritime.dla.mil/Viewers.asp

cFolders



This Connection is Untrusted

You have asked Firefox to connect securely to **pcf1.bsm.dla.mil**, but we can't confirm that your connection is secure.

Normally, when you try to connect securely, sites will present trusted identification to prove that you are going to the right place. However, this site's identity can't be verified.

What Should I Do?

If you usually connect to this site without problems, this error could mean that someone is trying to impersonate the site, and you shouldn't continue.

Get me out of here!

Technical Details

I Understand the Risks

If you understand what's going on, you can tell Firefox to start trusting this site's identification. **Even if** you trust the site, this error could mean that someone is tampering with your connection.

Don't add an exception unless you know there's a good reason why this site doesn't use trusted identification.

Add Exception...

cFolders

Notice: • DLA Land and Maritime is in the process of rescheduling the DLA Land and Maritime Industry » Read Notice

- · Upcoming FDTPI Webinar in December 12th at 11:00-12:00 EST (see Notices for details). » Read Notice
- · See Notice for link to Time To Award Project Communications. » Read Notice
- · What is a Bid Without Exception when Quoting on DIBBS? » Read Notice
- · First Destination Transportation Update 1.0 Processing shipments in the Vendor Shipment Module (VSM) » Read Notice
- DLA Land and Maritime has rescheduled the DLA Land an Maritime Industry Outreach Forum Engine and Turbine Components that was scheduled Tuesday November 19, 2013 and is combined with Mechanical Power Transmission scheduled Wednebruary 5, 2014. » Read Notice
- · Anticipated Quote Date or Reason for No Quote Notice Please click the notice link for details. » Read Notice

Please read notices posted on the Notices page.

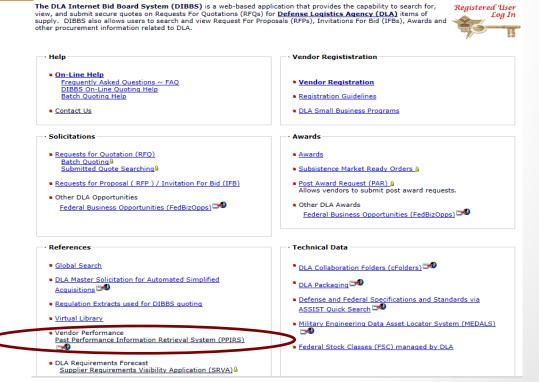
#	NSN/Part Number 21	Nomenciature 27↓	Documents	Solicitation	Status	Request 2 ↓	Issued Ž↓	Return by 2
1	2510-00-006-9636	ARM, RAMP LOCK	Tech Docs	SPE7L3-14-T-3116 » Package View SB EPRoc	Open Q uote	0051536907 Qty: 75	11-19-2013	12-03-2013
2	2510-00-014-2483	GRILLE, METAL	Tech Docs	SPE7L3-14-T-2973 » Package View F EPROG	Open Q uote	0051591748 Qty: 1	11-18-2013	12-02-2013
3	2510-00-037-4972	SEAT, SPRING ASSEMBL	Tech Docs	SPE7L3-14-Q-0014 » Package View SB EPROC	Open Q uote	0051517412 Qty: 20	11-15-2013	11-22-2013
4	2510-00-040-0859	TORSION BAR, SUSPENS	Tech Docs	SPE7L3-14-T-2802 » Package View SB EPROC	Open Q _{uote}	0051564585 Qty: 100	11-15-2013	11-29-2013
5	2510-00-040-2370	BAR ASSEMBLY, DRAWBA	Tech Docs	SPE7L3-14-T-3911 » Package View SB EPRoc	Open Q uote	0051693979 Qty: 76	11-29-2013	12-13-2013
6	<u>2510-00-080-7551</u>	DOOR, HATCH, VEHICLE	Tech Docs	SPM7L3-13-T-9367	Open	0050279253	07-12-2013	07-26-2013

JCP Certification

- JCP certification establishes the eligibility of a U.S. or Canadian contractor to receive technical data governed, in the U.S., by <u>Department of Defense (DOD) Directive 5230.25</u> and, in Canada, by the <u>Technical Data Control Regulations</u> (TDCR).
- Certification is required for United States (U.S.) or Canadian contractors
 who wish to obtain access to unclassified technical data disclosing
 militarily critical technology with military or space application that is
 under the control of, or in the possession of the U.S. Department of
 Defense (DOD) or the Canadian Department of National Defence
 (DND).

PPIRS - SR (NG)

- Performance on DLA contracts are tracked through the Past Performance Information Retrieval System Statistical Reporting (Next Generation)
 - https://www.ppirs.gov/split.htm



PPIRS - SR (NG)

- Uses 3 years of past performance/historical data
- Scores/classifications are now updated each day vs. each month (24-48 hr. lag for system interface)
- Performance data is classified by CAGE and commodity
 - Federal Supply Classification FSC (DoD uses)
 - NAICS North American Industry Classification System
- Quality and Delivery records are weighted (+ & -)
 - Scores are classified in positive/negative record categories

Post Award Requests (PARs)

- A PAR is a request for a post award action against a DLA contract or purchase order (PO)
- PARs are automatically assigned to the Post Award administrator responsible for contract administration of the contract or order; suppliers receive immediate feedback of PAR assignment
- DIBBS PARs are the preferred method for submitting a PAR; email requests to the administrators are discouraged

Post Award Requests (PARs)

- VR01 Delivery Date Change
- VR02 Duty Free Entry Request
- VR03 Free Issues
- VR04 Price Change and Mistakes-in-Bid
- VR05 Request for Price Change in Accordance with Economic Price
- VR06 Variation in Quantity Change
- VR07 Quantity Change
- VR08 Vendor Requested Cancellation
- VR09 Modification
- VR10 Wage Determination
- VR11 Other Vendor Request

DIBBS Master Solicitation

Jean Polka

Wisconsin Procurement Institute (WPI)

Fox Valley Technical College - DJ Bordini Center
5 Systems Dr., Suite 201
Appleton, WI
920-285-4442

jeanp@wispro.org www.wispro.org

<u>Defense Logistic Agency Master Solicitation for Automated Simplified</u> <u>Acquisitions (revision 33) September 19, 2016</u>

- The Master Solicitation is used with:
 - RFQ's
 - Automated E-Procurement Acquisitions valued up to the Simplified Acquisition Threshold
 - Referenced in all automated RFQ's that are located in the DLA Internet Bid Board System (Dibbs)
 - Referenced on page 1 of the solicitation with a link:

<u>Defense Logistic Agency Master Solicitation for Automated Simplified Acquisitions (revision 33) September 19, 2016</u>

 PLEASE FURNISH QUOTATIONS TO THE ISSUING OFFICE IN BLOCK 5 ON OR BEFORE CLOSE OF BUSINESS (Date)

2016 JUN 29

IMPORTANT: This is a request for information, and quotations furnished are not offers. If you are unable to quote, please so indicate on this form and return it to the address in Block 5. This request does not commit the Government to pay any costs incurred in the preparation of the submission of this quotation or to contract for supplies or services. Supplies are of domestic origin unless otherwise indicated by quoter. Any representations and/or certifications attached to this Request for Quotations must be completed by the quoter.

11. SCHEDULE (See Continuation Sheets)

POC INFORMATION:

WHEN TECHNICAL DATA IS PROVIDED IT MUST BE OBTAINED AThttps://pcf1.bsm.dla.mil/cfolders. DISCREPANCIES FOUND IN TECHNICAL DATAPROVIDED, SUBMIT REQUEST TO THE DLA CUSTOMER SERVICE WEBSITE:https://www.pdmd.dla.mil/cs/

ALL OTHER QUESTIONS (SOLICITATION REQUIREMENTS, ITEM DESCRIPTION, AWARD CHOICE, ETC.), PLEASE CONTACT THE BUYER SHOWN ABOVE.

QUESTIONS REGARDING OPERATION OF THE DLA-BSM INTERNET BID BOARD SYSTEM SHOULD BE E-MAILED to DibbsBSM@dla.mil

FOR IMMEDIATE ASSISTANCE, PLEASE REFER TO THE FREQUENTLY ASKED QUESTIONS (FAQS) ON BSM DIBBS AT: https://www.dibbs.bsm.dla.mil/Refs/help/DIBBSHelp.htm OR PHONE 1-855-DLA-0001 (1-855-352-0001).

MASTER SOLICITATION

THIS SOLICITATION INCORPORATES THE TERMS AND CONDITIONS SET FORTH IN THE DLA MASTER SOLICITATION FOR EPROCUREMENT AUTOMATED SIMPLIFIED ACQUISITIONS (PART 13) REVISION 32 (MARCH 9, 2016) WHICH CAN BE FOUND ON THE WEB AT: http://www.dla.mil/Portals/104/Documents/J7Acquisition/Master Solicitation REV 32 MAR 16.pdf

DEFENSE LOGISTICS AGENCY ENTERPRISE BUSINESS SOLUTIONS DLA INTERNET BID BOARD SYSTEM	a a				
Home Solicitations RFQs RFP/IFB/Other RFQs Tech Data	Downloads Awards				
Navigation: Navigation/Documents 📦 60					
Notice: Next TKO to be held November 9 & Description of the Line o					
Please read notices posted on the Notices page.					
Location: Home					
	The DLA Internet Bid Board System (DIBBS) is a web-based application that provides the capability to search for, view, and submit secure quotes on Requests For Quotations (RFQs) for <u>Defense Logistics Agency</u> (<u>DLA</u>) items of supply. DIBBS also allows users to search and view Request For Proposals (RFPs), Invitations For Bid (IFBs), Awards and other procurement information related to DLA.				
	- · Help	· Vendor Regististration			
	On-Line Help Frequently Asked Questions ~ FAQ DIBBS On-Line Quoting Help Batch Quoting Help Contact Us Solicitations Requests for Quotation (RFQ) Batch Quoting Submitted Quote Searching Requests for Proposal (RFP) / Invitation For Bid (IFB) Other DLA Opportunities Federal Business Opportunities (FedBizOpps)	Vendor Registration Registration Guidelines DLA Small Business Programs Awards Awards Subsistence Market Ready Orders Post Award Request (PAR) Allows vendors to submit post award requests. Other DLA Awards Federal Business Opportunities (FedBizOpps)			
	References Global Search DLA Master Solicitation for Automated Simplified Acquisitions Defense Logistics Agency Directive (DLAD) Procurement Notes Defense Logistics Agency (DLA) Technical and Quality Master List of Requirements	Technical Data DLA Collaboration Folders (cFolders) DLA Packaging Defense and Federal Specifications and Standards via ASSIST Quick Search Military Engineering Data Asset Locator System (MEDALS)			

- Part 1 explains the automated bid process, evaluation and award process.
 - Must comply with the Master Solicitation in effect at the time of the award.
 - Updates identified by revision, date and changes are highlighted.
 - Prior versions are archived and available
 - Instructs on the submission of quotes
 - Instructs on the use of Dibbs
 - Explains the Automated Award Evaluation

Part II Contains

- Mandatory Provisions & Clauses
- Conditional Provisions & Clauses
- Procurement Notes that apply to automated solicitations and Purchase Orders.
- Provisions, clauses and procurement notes are incorporated by reference with the same force and effect as the full text. (Links found on Dibbs Homepage)

- DLA Internet Bid Board Instructions continued
 - Submitting Quotations
 - Must be submitted electronically on Dibbs prior to the solicitation return date & time
 - Quotes received by other electronic means such as fax or email will not be considered for award
 - Quotes received by US Mail will not be considered for award

- DLA Internet Bid Board Instructions continued –
- Return Date & Time
 - The time for receipt of award is 3 p.m. EST (Eastern Standard Time) or when applicable Eastern Daylight Savings time on the return date
 - If a return dates falls on a Saturday, Sunday or Federal Holiday, the return date is extended to the next business day
 - Quotations using EDI/Dibbs can result in transmission delays suppliers assume that risk no transmission delays using direct entry of the quotation into Dibbs

- DLA Internet Bid Board Instructions
 - Auto Evaluation Late Quotations
 - A late quote may be considered until the evaluation process begins
 - Late quotes will only be considered after the evaluation process begins if the Contracting Officer determines that it is in the best interests of the Government and it will not unduly delay the award.

- DLA Internet Bid Board Instructions
 - Auto Evaluation Quotation Revisions
 - Suppliers may revise quotations in Dibbs until the time the solicitation is awarded.
 - Quotation revisions overlay previously submitted quotes on the same solicitation

- DLA Internet Bid Board Instructions
 - Auto Evaluation Quotation Withdrawal
 - Suppliers may withdraw quotations in Dibbs until the time the solicitation is awarded.
 - Select a bid type of "no bid".
 - A "no bid" quotation overlays previously submitted quotes on the same solicitation

DLA Internet Bid Board Instructions

- Fast Auto Evaluation Solicitation Identified by the Fast Auto Evaluation Icon (F).
 - Estimated to be at or below the micro-purchase threshold
 - May be awarded prior to the return date/time.
 - A quotation received at or below the micro-purchase threshold on a solicitation originally evaluated as equal to or greater than the micro-purchase threshold and not identified as a Fast Auto Evaluation may result in an early award as a result of being evaluated as a Fast Auto Evaluation quotation.
 - Fast Auto Evaluation starts at 3 pm, 1 business day after the issue date and continues everyday thereafter at 3 pm until the return date

- DLA Internet Bid Board Instructions: Quantity & Delivery Requirements
- Must be submitted at the **Total Quantity** for each item
- Gov't required delivery is stated in days after award (ADO)
- If the supplier is not able to meet the Gov't required delivery, the supplier must submit their delivery on the Dibbs quote page in number of days after award (ADO) for production and FAT. (FAT delivery includes the time to deliver the completed test report)
- Includes time to **deliver** the production quantity, required testing, government inspection and acceptance. (packaging & arrangement of transportation)

- DLA Internet Bid Board Instructions: Questions regarding Dibbs
- Questions regarding DIBBS should be e-mailed to: dibbsBSM@dla.mil
- or refer to the frequently asked questions (FAQs) on DIBBS at
 https://www.dibbs.bsm.dla.mil/Refs/help/FrequentlyAskedQuestions/FrequentlyAskedQuestions.htm.
 (also located on Dibbs home page)
- For immediate assistance please call 1-877-352-2255

- DLA Internet Bid Board Instructions:
 - Automated Award Evaluation Information
 - Acquisitions (except those with FAT requirements) may be candidates for automated award under the DLA Automated Evaluation Program.
 - The program uses price reasonableness logic and other automated filters to make fully automated and buyer assisted automated awards valued at the SAT (Simplified Acquisition Threshold) or less.
 - Only considers qualified quotations for award.
 - Qualified quotations are in exact compliance with the solicitation requirements (bid type equal to "bid without exception" and are submitted on Dibbs.

- DLA Internet Bid Board Instructions:
 - Items not considered Exceptions <u>Will not</u> make a quotation ineligible for award
 - Quoting different delivery days than the required delivery date.
 - Quoting origin inspection on solicitations requiring destination inspection (a price evaluation factor of \$600.00 is added to the total quotation price) It may be considered as ineligible if evaluated manually.
 - Quoting a superseded or previously approved part number or correction to a cage/part number cited in the procurement identification description (PID) for an item described by manufacturer's cage and part number

- DLA Internet Bid Board Instructions:
 - Items not considered Exceptions <u>Will not</u> make a quotation ineligible for award (cont'd)
 - Quoting a used, reconditioned, remanufactured item or unused former Government surplus property (a price evaluation factor or \$200.00 is added to the total quotation price for unused former Government surplus property)
 - Quoting other than a domestic end product on a unrestricted solicitation
 - Quoting a hazardous item
 - Quoting "other" when the solicitation states a higher level quality requirement

- DLA Internet Bid Board Instructions:
 - Items considered Exceptions & Will make a quotation ineligible for award
 - Quoting an alternate product or taking exception to the solicitation's item description.
 - Exceptions to packaging instructions
 - Exceptions to FOB terms
 - Quoting destination inspection on a solicitation requiring origin inspection

- DLA Internet Bid Board Instructions:
 - Items considered Exceptions and <u>will</u> make a quotation ineligible for award (cont'd)
 - Exceptions to required quantity
 - Quoting a quantity variance greater than what is specified on the solicitation
 - Quoting "None" when a higher level quality requirement is required
 - Quoting the use of child labor

- DLA Internet Bid Board Instructions:
 - Evaluation Information Manual Evaluation Factors
 - Price
 - Delivery Best Delivery should be quoted since delivery is an evaluation Factor
 - Past Performance

- DLA Internet Bid Board Instructions:
 - Evaluation Information Alternate Offers
 - Will not be considered for automated award
 - Alternate Offers may be submitted for evaluation for future procurements to the location identified in the solicitation

DLA Internet Bid Board Instructions:

- Notice of Award
 - Suppliers are requested to notify the ACO (Administrative Contracting Officer block 7 if other than block 6) within 14 days after receiving the notice of award, when they will not perform in accordance with a purchase order.
 - Failure to provide prompt notice will adversely effect your past performance evaluation, if the purchase order is later cancelled at other than the Government's request.
 - You may have to offer consideration to cancel the purchase order. (not stated in Master Solicitation)

- Part II Provisions, Clauses and Procurement Notes
 - Website(s) to obtain the full text of the FAR, DFARS and DLAD provisions and clauses listed in Part II –
 - https://www.acquisition.gov,
 - http://www.acq.osd.mil/dpap/dars/dfarspgi/current/index.html
 - http://www.dla.mil/hq/acquisition/offers/DLAD.aspx

- Part II Provisions, Clauses and Procurement Notes
 - All provisions, clauses and procurement notes are incorporated herein by reference with the same force and effect as if set forth in full text, and made a part of the solicitation/order as applicable. The submission of a quotation in response to a RFQ that references this document constitutes the supplier's compliance with the representations and certifications and acceptance of the individual clauses, provisions and procurement notes incorporated by reference herein. Certain representations and certifications may be required as part of a quotation submitted via DIBBS. These representations and certifications will be contained on the DIBBS quotation input form. Suppliers are reminded that all provisions incorporated herein by reference remain binding in their entirety. Any penalties for misrepresentation contained in the reference clauses and provisions apply.

- Part II Provisions, Clauses and Procurement Notes Subpart B Conditional Far and DFARS Provisions
 & Clauses (The complete listing is in Part II).
 - DLAD 52.215-9023 Reverse Auction (Oct 2013) Link to DLA Presentation http://www.dtic.mil/ndia/2012supply/Reverse_Auctioning.pdf#page=15&zoom=auto,-150,331
 - Applies only to manually evaluated solicitations
 - The Contracting Officer may utilize on-line reverse auctioning as a means of conducting price discussions under this solicitation.
 - You will be notified of the reverse auction by the Contracting Officer
 - The lowest price is posted on the reverse auction website (contractor name is not posted)

- Part II Provisions, Clauses and Procurement Notes Subpart C Procurement Notes
 - The following procurement notes apply to solicitations and purchase orders as indicated and is not the complete listing, just several examples.
 - Link to Procurement Notes:

http://www.dla.mil/Portals/104/Documents/J7Acquisition/DLA%20Procure ment%20Notes%20-%20Effective%209-19-16.docx%20V2.pdf

- Part II Provisions, Clauses and Procurement Notes Subpart C Procurement Notes -
 - C01 Superseded Part Numbered Items Applies when procuring part numbered items including FAR Part 12 acquisitions
 - If an item part number is superseded during the term of this contract, the contractor shall advise the contracting officer immediately upon determination. The notice shall include complete information on the superseding item form, fit, function, configuration, application, or physical nature. The contracting officer will determine whether the item is acceptable to the Government, advise the contractor within seven days, and modify the contract accordingly.

- Part II Provisions, Clauses and Procurement Notes Subpart C Procurement Notes C03 Contractor Retention of Supply Chain Traceability Documentation
 - (1) By submitting a quotation or offer, the contractor agrees that, when the contractor is not the manufacturer of the item, it is confirming that it currently has or will obtain before delivery and shall retain documented evidence (supply chain traceability documentation) that the item is from the approved manufacturer and conforms to the technical requirements. The retention period is five years after final payment under this contract.
 - (2) At a minimum, the supply chain traceability documentation for the item shall include: basic item description, part number and/or national stock number, manufacturing source, manufacturing source's Commercial and Government Entity (CAGE) code, and clear identification of the name and location of all supply chain intermediaries between the manufacturer to the contractor to item(s) acceptance by the Government. The documentation should also include, where available, the manufacturer's batch identification for the item(s), such as date codes, lot codes, or serial numbers.

- Part II Provisions, Clauses and Procurement Notes Subpart C Procurement Notes –
 C03 Contractor Retention of Supply Chain Traceability Documentation (cont'd)
 - (3) Examples of acceptable supply chain traceability documentation can be found at: http://www.dla.mil/LandandMaritime/Business/Selling/Counterfeit-Detection-Avoidance-Program/
 - (4) The contractor shall immediately make available documentation upon request of the contracting officer. The contracting officer determines the acceptability and sufficiency of documentation. If the contractor fails to retain or provide the documentation or the contracting officer finds the documentation to be unacceptable, corrective action may be taken including, but not limited to, cancellation of undelivered orders or rejection of delivered supplies.

 Part II – Provisions, Clauses and Procurement Notes – Subpart C – Procurement Notes -E06 Inspection and Acceptance at Origin (SEP 2016)

•	The contractor shall indicate the location w Government Entity (CAGE) code:	• •	ispected: Commercial and
	Address:numbers(s) (CLIN(s)):		Applicable to contract line -iten
•	The contractor shall indicate the location w OR CAGE code:	where packaging will be Address:	inspected: () Same as for supplies
			Applicable to CLIN(s):
			Арріісавіе то Сі

- Part II Provisions, Clauses and Procurement Notes Subpart C Procurement Notes –
 M06 Evaluation of Offers for Part Numbered Items (Sep 2016)
 - Offers of alternate product will **not** be evaluated for the contract action if:
 - (1) The solicitation is automated;
 - (2) It does not meet the dollar threshold for savings, after an evaluation factor of \$600 is applied for coordination with each ESA (Engineering Support Activity) (Each service has a specified ESA location); or
 - (3) When the time proposed for award does not permit evaluation and delay of award would adversely affect the Government

- DLA Technical & Quality Master List of Requirements (Not Covered Today)
- Includes:
 - Packaging, Source Approval Requests, Higher Level Contract Quality Requirements, Configuration Change Management, Quality Inspections, Measure & Test Equipment & more
 - 35 pages

WPI Resources – Bid Match

- WPI's Bid Match system searches over 2,000 federal, state and local procurement databases
 - DLA included
 - E-mails you potential solicitations on a daily basis
 - Contact Joe Smetak for additional information

WPI Resources - Proxity





Assistance in preparing or questions on process - contact

- Wisconsin Procurement Institute (WPI) Joseph Smetak, CFCM –
 414-270-3600 or josephs@wispro.org
- Wisconsin Procurement Institute (WPI) Jean Polka, 920-285-4442 or jeanp@wispro.org
- For other upcoming training opportunities visit <u>www.wispro.org</u>

Upcoming WPI Events

- WHAT IT TAKES TO WIN SELLING TO STATE AND LOCAL GOVERNMENTS February, 15, 2017 Milwaukee
- February 22, 2017 <u>Acquisition Hour Introduction to</u>
 <u>Certifications available to Minority Owned Businesses</u> –

 Presented by U.S Small Business Administration
- March 1, 2017 <u>Acquisition Hour Market Research Using</u> the <u>Federal Procurement Data Systems (FPDS)</u> – Presented by WPI
- March 8, 2017 <u>Acquisition Hour Introduction to</u>
 <u>Certifications available to Woman Owned Businesses</u> –

 Presented by WPI
- What it Takes to Win Writing an Effective Proposal April 6, 2017 - Milwaukee



2/7/2017 Page 69

Upcoming WPI Events

- SOCIETY OF AMERICAN MILITARY ENGINEERS
 (SAME) MIDWEST SMALL BUSINESS EXPO March
 29/30, 2017 Northbrook, II
- WISCONSIN FEDERAL CONTRACTING FORUM April 25/27, 2017 Washington, DC
- <u>5TH ANNUAL U.S DEPARTMENT OF VETERANS</u>
 <u>AFFAIRS BUSINESS CONFERENCE</u>— May 10, 2017 Milwaukee, WI



2/7/2017 Page 70

Federal Acquisition Regulations (FAR)

- A series of webinars on Wednesdays from 6.00pm to 7.00pm.
 - This introductory session of the FAR REVIEW series is geared towards those interested in becoming CFCM certified. Sessions of this FAR REVIEW series will cover all parts of the FAR and will be beneficial to current Federal contractors and subcontractors even if not intending to participate in the NCMA certification exam.
- Schedule listed below:
 - https://www.wispro.org/wp-content/uploads/2017/02/FAR-Training-Webinar-Schedule.pdf



2/7/2017 Page 71



QUESTIONS?



Page 72

Continuing Professional Education



CPE Certificate available, please contact: **Benjamin Blanc**benjaminb@wispro.org



SURVEY





February 7, 2017

Today's Presentation was done by

Joe Smetak
Manager, Business Outreach / Government Contract Specialist

Wisconsin Procurement Institute

For additional assistance, please contact Joe at

414 270 3600

josephs@wispro.org



For Assistance or Additional Information contact

Wisconsin Procurement Institute (WPI)
Benjamin Blanc

10437 Innovation Drive, Suite 320 Milwaukee, WI 53226 414-270-3600 or

benjaminb@wispro.org

