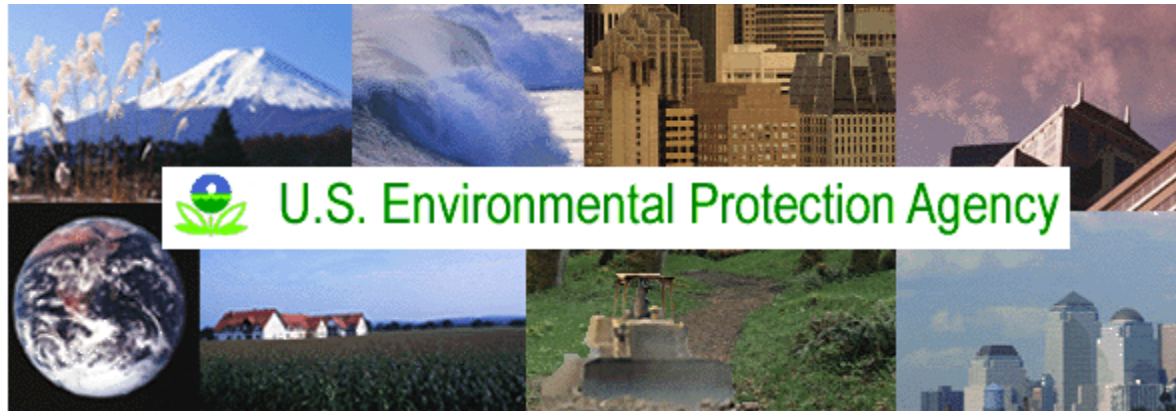


Doing Business With The U.S. Environmental Protection Agency



**EPA's Mission and Buying Offices; What and How EPA Buys;
Finding Procurement Opportunities; and Marketing Your
Company's Services and Products to the U.S. EPA.**

EPA and OSBP Mission

The U.S. Environmental Protection Agency's (EPA) mission is to protect human health and the environment.

The Office of Small Business Programs (OSBP) supports EPA's mission by fostering opportunities for partnerships, contracts, sub-agreements, and grants for small and socioeconomically disadvantaged concerns, including their advocacy in EPA regulations & compliance.

Each EPA Region has a Small Business Specialist who works closely with small businesses and Agency staff to identify and advocate for small business participation in EPA's contracting activities.

Environmental Protection Agency

FY2014 Small Business Procurement Scorecard

A

106.72%

FPDS-NG Prime Contracting Data as of Feb. 20, 2015

eSRS Subcontracting Data as of Mar. 13, 2015

Prime Contracting Achievement:			84.72%
	2013 Achievement	2014 Goal	2014 Achievement
Small Business	43.80%	42.15%	40.72% (\$574.7 M)
Women Owned Small Business	5.75%	5.00%	5.90% (\$83.3 M)
Small Disadvantaged Business	14.79%	5.00%	15.97% (\$225.4 M)
Service Disabled Veteran Owned Small Business	3.58%	3.00%	5.34% (\$75.4 M)
HUBZone	2.69%	3.00%	1.84% (\$26.0 M)

Subcontracting Achievement:			12.19%
	2013 Achievement	2014 Goal	2014 Achievement
Small Business	56.50%	55.00%	63.50%
Women Owned Small Business	12.10%	5.00%	19.00%
Small Disadvantaged Business	11.40%	5.00%	20.30%
Service Disabled Veteran Owned Small Business	4.10%	3.00%	2.90%
HUBZone	3.40%	3.00%	3.90%

Fiscal Year 2016-2017 Agency Goals

The U.S. Environmental Protection Agency (EPA) goals for Fiscal Years (FY) 2016/2017 are based on estimated obligations of **\$1.7 billion** for direct and **\$400 million** for subcontract.

Estimated Obligations	Negotiated	
Direct	Dollar Value	Goal
Small Businesses	\$714 M	41.75%
Small Disadvantaged Businesses	\$85 M	5.0%
Women-Owned Small Businesses	\$85 M	5.0%
HUBZone Businesses	\$51 M	3.0%
Service Disabled Veteran Small Businesses	\$51 M	3.0%
Subcontract		
Subcontract	Dollar Value	Goal
Small Businesses	\$220 M	55.0%
Small Disadvantaged Businesses	\$20 M	5.0%
Women-Owned Businesses	\$20 M	5.0%
HUBZone Businesses	\$12 M	3.0%
Services Disabled Veteran-Owned Small Businesses	\$12 M	3.0%

NOTE: 8(a) and SDB has a combined goal

What EPA Buys

- A Wide Range of Products and Services
- Research & Development
- Technical Support
- Policy, Program Management & Administrative Services



EPA TOP 10 NORTH AMERICAN INDUSTRIAL CODE SYSTEM (NAICS)

Rank	NAICS	
1	562910	Remediation Services
2	541620	Environmental Consulting
3	541710	Research and Development
4	561210	Facilities Support Services
5	541519	Other Computer Related Services
6	541611	Administrative Management and General Mgt Consulting Services
7	541511	Custom Computer Programming Services
8	541380	Testing Laboratories
9	541512	Computer System Design
10	924110	Admin of Air and Water Resource and Solid Waste Mgt Programs



Contracting

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EPA Procurement Forecast Database

Welcome to EPA's Acquisition Forecast Database.

As part of EPA's initiative to encourage competition, this database was developed to allow companies to spend more time bidding and less time searching for procurement opportunities. The information in the database is based on the best information available at the time of posting and is intended for planning purposes only and does not constitute a commitment by EPA to buy the described supplies and services.

Please note that some records contain the statement of work (SOW) from the current contract. This information should not be relied upon for proposal preparation. Contractors are cautioned to prepare their proposal in accordance with the SOW in the solicitation when it is released.

There is a point of contact identified next to each requirement that is familiar with that requirement and can answer any specific questions you may have. For general comments or questions regarding EPA's Acquisition Forecast Database, please contact: [Susan Moroni \(moroni.susan@epa.gov\)](mailto:moroni.susan@epa.gov).

- [Current Opportunities](#)
- [Awarded Contracts](#)
- [Canceled Procurements](#)
- [User Guides](#)

[Contact Us](#) to ask a question, provide feedback, or report a problem.

Small Business Vendor Profile System

- The system has been developed by OSBP to track Small, Small Disadvantaged, Minority, Women-Owned, HUBZone, Service Disabled Veteran-Owned, and American Indian/Alaska Native businesses, as well as HBCUs, HACUs and MIs available to do business with EPA. This database provides a means to search and retrieve vendors by ownership, NAICS Codes, corporate capabilities, SBA 8(a) status, and other designations as desired.
- Register your firm at: <http://cfpub.epa.gov/sbvps>

Summary Points

- EPA seeks a diversity of contractors and suppliers to help achieve the Agency's mission.
- Review EPA's Active Contracts List – provides contact information and reflects the types of major contract actions managed and procured by Region 5.
- Companies are encouraged to monitor EPA's Acquisition Forecast, FedConnect and Fedbizopps and submit responsive bids/proposals.
- EPA's small business offices can assist companies seeking to do business with the Agency.
- If you are looking for more information on EPA's efforts in Flint, MI please visit www.epa.gov/flint.

Small Business Specialist

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