

DoD Contractor Business System Requirements Critical to Contractor Success

May 17, 2017 Wauwatosa, WI

Lieutenant Colonel Matthew A. Phelps, Commander

DCMA Milwaukee MCWA



Lieutenant Colonel Matthew A. Phelps previously served with the Defense Logistics Agency (DLA) Aviation in Richmond, Virginia where he was a Division Chief in the Strategic Acquisitions Directorate, helping to drive long term contract solutions for more than 1,800 major weapon systems through a \$3.5B strategic acquisition portfolio. LTC Phelps has held numerous command and staff positions during his 18 years in the Army.

As a Transportation Corps officer, he served in multiple capacities with the 46th Corps Support Group at Fort Bragg, NC, where he also deployed to Nicaragua in support of Hurricane Mitch relief efforts. He followed that tour as a company commander with the 3rd Corps Support Command in both Germany and Iraq and later as the HHC Company Commander, 414th Base Support Battalion, Hanau, Germany.

LTC Phelps is a native of Tampa, Florida and was commissioned as a Second Lieutenant in the Transportation Corps through the United States Military Academy in 1996.

John Foley, Supervisory Procurement Analyst, Business Operations Center - Contractor Purchasing System Review

Defense Contract Management Agency, Northeast Team, Boston MA - AQBCA

John Foley joined the Defense Contract Management Agency (DCMA) in 2008 and currently works in the Business Operation Center. Mr. Foley supervises a team of Procurement Analysts on the Northeast Contractor Purchasing System Review (CPSR) Team operating out of Boston, MA. The team's mission is to ensure that suppliers have purchasing systems in place that contribute to effective subcontract management. Effective subcontract management includes development of, as well as performance to internal policy and procedures, public laws and adequacy of price analysis performed on subcontractors.

Duke Montgomery, Supervisor, Business Operations Center – Property Group

Defense Contract Management Agency, North Central Midwest, Chicago IL - AQBYG

Duke Montgomery is the North Central Midwest Property Supervisor. Duke leads a team of 21 Industrial Property Management Specialists that provide property oversight for 378 active property systems valued in excess of \$10B. Duke is a former US Army Quartermaster, and has over 17 years of experience in operations, contracts and property management. As a civilian, Duke's previous assignments include Germany, Macedonia, Kosovo and Iraq. Prior to joining the DCMA team in 2010, Duke was the Government Property Administrator and Contract Officer Representative for the Army Material Command, 401st Army Field Support Battalion in Kuwait. Duke received his undergraduate degree in Business from Norfolk State University and is currently pursuing a degree in project management. His certifications include; DAWIA Level III Certification in Contract Property Management, Lean Six Sigma Green Belt, and Certified Professional Property Administrator. Some of Duke's work has been published by the National Property Management Association (NPMA) and he is a Charter Member of Chicago's NPMA Windy City Chapter.

Chong Yim, Technical Group Lead

Defense Contract Management Agency, Milwaukee WI

Mr. Chong Yim is the current Technical Group Lead for the Defense Contract Management Agency in Milwaukee. His responsibilities include all aspects of DCMA technical operations within the three mid-western state areas (all of Wisconsin and parts of Indiana and Michigan). After his high school graduation in San Antonio, he received an

appointment to the U.S. Military Academy at West Point, graduating with a mechanical engineering degree and a commission in the U.S. Army. His military experiences include various leadership and staff roles at company to brigade levels both in and outside the U.S. He left the military in order to pursue business opportunities and subsequently worked for a private consumer packaging company in Atlanta as its Capital Equipment Procurement Director, where he was responsible for negotiating major procurement deals and forming strategic partners. His desire to serve the military and our nation led him to the Defense Contract Management Agency in 2008. He worked in various roles within DCMA ranging from supply chain, engineering, program integration, and quality assurance. He is a Certified Purchasing Manager (C.P.M.) and received MBA specializing in organizational leadership. Chong currently resides in Brookfield, WI with his lovely wife, Olga and two children. He enjoys serving at his church, reading, building computers, and spending time with his family.

Jessica Price, Senior Auditor

Defense Contract Audit Agency, Chicago Branch Office, Milwaukee Sub-office

Deric Delp, Senior Auditor

Defense Contract Audit Agency, Chicago Branch Office, Milwaukee Sub-office

Rhonda Dean, Auditor

Defense Contract Audit Agency, Chicago Branch Office, Milwaukee Sub-office

Randy Ali, Auditor

Defense Contract Audit Agency, Chicago Branch Office, Milwaukee Sub-office

Jason Rathsack, Administrative Contracting, Grants, and Agreements Officer (ACO/AGO/AAO), Supervisor of Contracting Operations - MCWAA

Defense Contract Management Agency, Milwaukee MCWA

Mr. Jason Rathsack serves as a Supervisor of Contracting Operations, ACO, AGO, and AAO for DCMA Milwaukee. DCMA Milwaukee is responsible for contract administration of approximately 1,500 active Department of Defense (DoD) contracts and grants in Wisconsin, Northern Indiana, and the Upper Peninsula of Michigan. Mr. Rathsack previously served as a Contract Price/Cost Analyst with DCMA Chicago providing direct support to DoD contracting officers in review and recommendations associated with proposal analyses, review of contractor business systems, cost accounting standards, and incurred cost disputes. Mr. Rathsack is now responsible for a range of administrative duties as laid out in FAR 42.302 including but not limited to negotiation and settling provisional billing rates, forward pricing rates, final costs on flexibly priced contracts, and administration of DoD Grants where cognizance is delegated.

Prior to serving DCMA, Mr. Rathsack performed cradle to grave contract specialist duties for the US Naval Facilities Engineering Command (NAVFAC), Naval Surface Warfare Center (NSWC), and the US Dept. of Veterans Affairs (VA). Mr. Rathsack is an active member of NCMA and has served on the NCMA WI Chapter Board for 7 years. Mr. Rathsack has a DAWIA Level II Certification in Contracting, a B.S. in Economics/Business, and a Masters of Public Administration (MPA) from UW Milwaukee where he currently serves as President of the MPA Alumni Chapter.

Phil Bail, President

Phil Bail & Associates

Philip G. Bail, Jr. is the Owner of Phil Bail & Associates, a veteran-owned small business (VOSB). Phil is a retired Air Force Contracting officer. He has also worked for more than twenty years in both the aerospace and hazardous waste disposal industries as Purchasing Manager, Manager of Major Subcontracts, Director of Government Contract Administration, and Small Business Liaison Officer (SBLO).

As a warranted contracting officer in the United States Air Force, Phil Bail negotiated with major aerospace companies, construction contractors and service providers, always getting the best price for the American taxpayer.

After retiring from the Air Force, he worked in private industry and successfully challenged poorly written solicitations and statements of work, lodged protests to the General Accountability Office (GAO), and filed and received equitable adjustments for an aerospace manufacturer and a hazardous waste disposal company approaching \$12 million dollars.

Phil has dedicated himself to full-time consulting – helping both small business and large business clients improve their bottom lines whether it's implementing a compliant small business program, effectively managing awarded contracts, or interpreting contract requirements.

Daryl Zahn - Manager, Contracts and Compliance

DRS-Power & Control Technologies:

Daryl Zahn, CFCM, is Manager, Contracts and Compliance for DRS-Power & Control Technologies, which is located in Milwaukee, WI. In 1998, Daryl joined Eaton Navy Controls Division as Naval Projects Coordinator. Eaton Navy Controls was purchased by the DRS Corporation in 2002 and changed the name to DRS Power & Control Technologies (DRS-PCT). At that time, Daryl was promoted to Senior Contract Administrator where he administered both prime and subcontracts for US Navy programs. Daryl was promoted to his current position within DRS-PCT to Manager, Contracts and Compliance in May 2011. Daryl is an active member of the Wisconsin chapter of NCMA, having held board positions as Secretary and Vice President. Daryl was elected NCMA-WI chapter President as of July 2015.