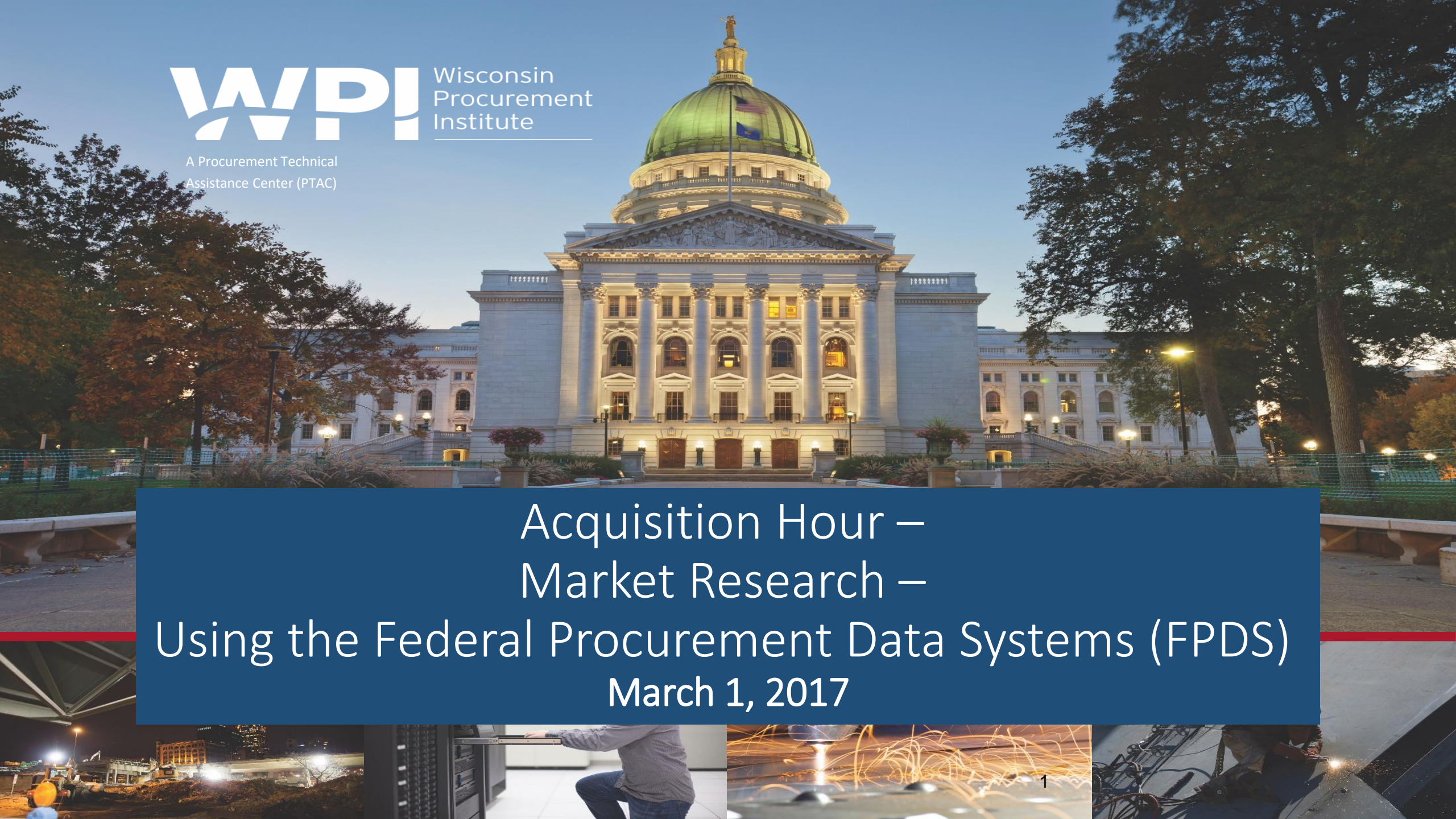
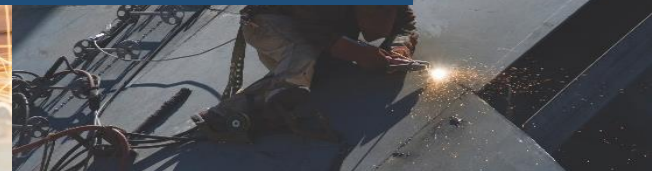




A Procurement Technical
Assistance Center (PTAC)

The background of the slide is a photograph of the Wisconsin State Capitol building at dusk. The building is a large, white, neoclassical structure with a prominent green copper dome. It is illuminated by warm interior and exterior lights, contrasting with the cool blue of the twilight sky. Trees with autumn foliage are visible in the foreground and to the sides. A dark blue rectangular banner with white text is overlaid on the lower half of the image.

Acquisition Hour – Market Research – Using the Federal Procurement Data Systems (FPDS) March 1, 2017



Webinar Etiquette

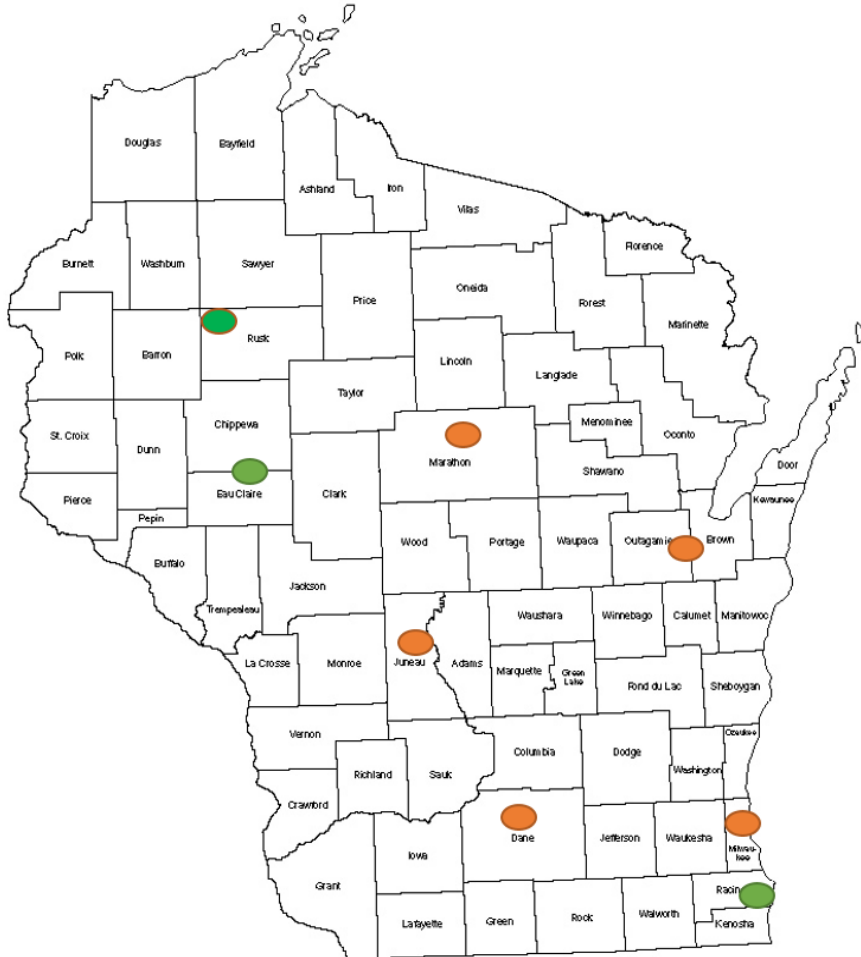


- Please
 - When logging into go-to-meeting, enter the name that you have registered with
 - Put your phone or computer on mute
 - Use the Chat option to ask your question(s): We will read them and our guest speaker will provide an answer to the group
- Thank you!

ABOUT WPI

Supporting the Mission

Assist businesses in creating, development
and growing their sales, revenue and jobs
through Federal, state and local government
contracts.



LOCATIONS:

- **Primary office – Milwaukee** - Technology Innovation Center
- **Staffed Satellite offices**
 - Madison** (FEED – Food Enterprise & Economic Development / MEC – Madison Enterprise Center)
 - Camp Douglas** (Juneau County Economic Development Corporation)
 - Wausau** (Wausau Region Chamber of Commerce)
 - Appleton** (Fox Valley Technical College)
- **Active Partnerships**
 - Racine** – LaunchBox
 - Eau Claire** - Western Dairyland
 - Ladysmith** – Indianhead Community Action

MY ACCOUNT

Hello benjaminb (not benjaminb? [Sign out](#)).

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Current Opportunities [View All](#)

1. **SBA Seeks Funding Proposals from Non-Profits and Local Institutions to Provide Entrepreneurship Training for Service Members, Military Spouses and Veterans - January 18, 2017**
WASHINGTON – The U.S. Small Business Administration (SBA) is inviting funding proposals from non-profit organizations, state, local and tribal government agencies, and institutions of higher learning to provide “Boots to Business” entrepreneurship training to service members, military spouses, and veterans.

2. **Chicago Secures \$1 Billion in Federal Grant Funding for Rail Upgrades - January 10, 2017**
Chicago’s Transit Authority will receive nearly \$1.1 billion in federal grant funding to help pay for upgrades meant to expand rail capacity on the north side of the city, officials said Monday.

The money will go toward roughly \$2.1 billion of planned work on the city’s Red and Purple “L” lines. This will include improvements to track, stations, power and signal systems, and the purchase of 32 new railcars, according to the Federal Transit Administration.

3. **Secure That Smart Toaster and Win \$3,000- January 4, 2017** The Federal Trade Commission is offering up to \$25,000 in prize money for applications or tools that help people protect their smart home devices from hackers, according to a Federal Register notice.

The competition, which will announce winners in July, comes as the internet is creeping into more and more household devices ranging from baby monitors to toasters.

These internet-of-things devices are often less secure than traditional internet-connected devices such as laptops and smartphones. It’s also often more difficult to update the software in these devices to patch vulnerabilities, making

Using FPDS for Market Research

Marc N. Violante

WPI Webinar

March 1, 2017

Current Janitorial opportunity

- Plover, WI
- Solicitation – 72 pages
- ~ 3,000 ft
- Cleaning to SOW 2x/week
- Carpets 2 x / year
- Employess – badged
- Labor rate – federal equivalent
 - Employee Class Monetary Wage-Fringe Benefits Total
 - **Janitor (GS-2) \$10.95 \$6.02 \$16.97**

Additional information

Vendor Name	Vendor City	Vendor State	Date Signed	Completion Date	Contracting Department Name	Contracting Office Name	Description of Requirement	NAICS Code	Principal Place of Performance State Code	Principal Place of Performance County Name	Action Obligation
BAUER, KELLY	STRATFORD	WISCONSIN	10/05/2015	09/30/2016	AGRICULTURE, DE	USDA ARS MWA 56	CLEANING SERVICE FOR EIDMRU / MONTHLY PAYMENTS IGF::OT::IGF	561720	WI	MARATHON	\$5,106.60
FRANKLIN SERVICES UNLIMITED	EAST SAINT LOUIS	ILLINOIS	10/30/2012	03/31/2013	DEPT OF DEFENSE	W071 ENDIST OMA	M - LOCATION: ARMED FORCES CAREER CENTER, 3070 VILLA	561720	WI	PORTAGE	\$1,999.00
FRANKLIN SERVICES UNLIMITED	EAST SAINT LOUIS	ILLINOIS	03/01/2013	03/31/2014	DEPT OF DEFENSE	W071 ENDIST OMA	M - LOCATION: ARMED FORCES CAREER CENTER - 3070 VILLA	561720	WI	PORTAGE	\$3,998.00
FRANKLIN SERVICES UNLIMITED	EAST SAINT LOUIS	ILLINOIS	02/03/2014	03/31/2015	DEPT OF DEFENSE	W071 ENDIST OMA	M - LOCATION: ARMED FORCES CAREER CENTER¿ 3070	561720	WI	PORTAGE	\$3,998.00
FRANKLIN SERVICES UNLIMITED	EAST SAINT LOUIS	ILLINOIS	08/22/2014	03/31/2015	DEPT OF DEFENSE	W071 ENDIST OMA	M - LOCATION: ARMED FORCES CAREER CENTER: 3070 VILLA	561720	WI	PORTAGE	-\$283.00
FRANKLIN SERVICES UNLIMITED	EAST SAINT LOUIS	ILLINOIS	03/31/2015	03/31/2016	DEPT OF DEFENSE	W071 ENDIST OMA	IGF::OT::IGF 136802 - LOCATION: ARMED FORCES CAREER CE	561720	WI	PORTAGE	\$3,998.00
FRANKLIN SERVICES UNLIMITED	EAST SAINT LOUIS	ILLINOIS	03/31/2016	03/31/2017	DEPT OF DEFENSE	W071 ENDIST OMA	IGF::OT::IGF 136802 / LOCATION: ARMED FORCES CAREER CE	561720	WI	PORTAGE	\$3,998.00
MULDER, MARY	WAUSAU	WISCONSIN	05/15/2013	09/30/2017	TRANSPORTATION,	DEPT OF TRANS/F	IGF::OT::IGF JANITORIAL SERVICE AT THE MOSINEE, WI, SSU	561720	WI	MARATHON	\$4,800.00

03/31/2015	03/31/2016	DEPT OF DEFENSE	W071 ENDIST OMA	IGF::OT::IGF 136802 - LOCATION: ARMED FORCES CAREER CE	561720	WI	PORTAGE	\$3,998.00
03/31/2016	03/31/2017	DEPT OF DEFENSE	W071 ENDIST OMA	IGF::OT::IGF 136802 / LOCATION: ARMED FORCES CAREER CE	561720	WI	PORTAGE	\$3,998.00

The Goal – more specifically

- How to identify opportunities.
- How to identify, quantify and select buying offices (commands)
- How to research –
 - Competitors
 - Partners
 - Possible MP partners
- How to identify major purchasing cycles – September maybe but not always
- Does getting on schedule make sense?

Today's objectives

- Understand the three ways to query the FPDS system
 - ezSearch
 - Standard reports
 - Adhoc queries
- How to access contract specific data
- How to develop an adhoc query
- Using filters
 - Basic
 - advanced

Common Sources of federal Information

- www.fbo.gov >\$25,000;
- < \$25,000 more difficult to identify
- Agency forecasts see link at bottom of www.fbo.gov
- Schedule Sales Query – FSS GSA Schedules ssq.gsa.gov
- VA Schedule Sales – FSS VA Schedule
 - www.va.gov/oal/business/fss/schedulesales.asp
- Data.gov – The home of the government’s open data
 - > 177,927 datasets
- Census.gov – eg. <https://www.export.gov/Trade-Data-and-Analysis>

How does FPDS differ from USAspending?

- FPDS provides data once a month to USAspending
- USAspending provides information on –
 - Contracts
 - Loans
 - Grants
 - Subcontracts
- USAspending used to have a better User interface
- FPDS adhoc query lets the user access every data element and create filters

What is FPDS

- Database of Federal Contract awards (> \$3,000.00) *
- *Unclassified, other restrictions, -- will often include awards <\$3,000.00
- Information categories
 - Metrics – things that are measured
 - Examples
 - Action Obligation
 - Actions
 - Number of Records
 - Attributes – characteristics of Metrics (approximately 300 data elements)
 - Examples (general)
 - Who purchased – agency, department, contracting office
 - What was purchased – NAICS/PSC/Description of Requirement
 - Size of business – Large or Small

FPDS data

- DoD data
 - 90 days delayed for non-government users
- Non-DoD data
 - Effectively live
- Data is subject to adjustments
 - Contract modifications
 - Deobligations – items negative/red
- PIID should be unique – contract number – procurement identifier
 - 20 year lifetime
- Standard format Some organizations seem to do a better job than others

Three ways to engage FPDS

- ✓ ezSearch – described as Google-like on home page
 - Returns set elements, a good starting point
- ✓ Standard reports
 - Who
 - What
 - Where
 - When
 - How
- ✓ Adhoc reports
 - Create a specific report using
 - Metrics, attributes and time

FPDS – general features

- Select query tool –
 - ezSearch
 - Basic
 - Advanced
- Edit (update) filter criteria
- Run report
- Share/save data
 - Send via email
 - Export
- Data formats – pdf, Excel, CVS, HTML
- Save search criteria, FPDS search

FPDS - Limitations

- Maximum, five years of results
- Or
- 30,000 results
- Data presentation / format
- As is from FPDS the data is difficult to use or make sense of
- Limited formatting capability

FPDS Table features

- Available with
 - Standard reports
 - Adhoc reports
- Select a cell by clicking
- Select Drill tab if available
 - Allows to select different criteria
- Filter
 - Restrict presentation to only those actions with the selected criteria

FPDS – math considerations

- Criteria – 1
 - NAICS
 - Action Obligation
 - 1,204 NAICS codes – report completes
- Criteria – 2
 - NAICS
 - Action Obligation
 - Date signed
 - 1,204 NAICS for each day (365 days)
 - Number of records = $1,204 * 365 === 439.460$ – will not display

Research Prime awards

Jacobs Engineering Group Inc., Fort Worth, Texas, was awarded a \$9,000,000 firm-fixed-price, indefinite-delivery/indefinite-quantity contract for architect/engineering services primarily for the design of Air Force Reserve and military projects within the Great Lakes and Ohio River Division, Army Corps of Engineers. Bids were solicited via the Internet with one received. The estimated completion date is July 11, 2021. Funding and work location will be determined with each order. Army Corps of Engineers, Louisville, Kentucky, is the contracting activity (W912QR-16-D-0023).

<http://www.defense.gov/News/Contracts> select the date



Why is this number important? – of interest?

FPDS – landing page

Federal Procurement Data System - Next Generation

» [Home](#) » [Newsroom](#) » [Reports](#) » [Status](#) » [Worksite](#) » [Archives](#) » [Training](#) » [Help](#)

Login

Log-In:

Password:

[Log In](#)

» [Forgot Your Password?](#)

» [Security and Privacy](#)

» [Contact Help Desk](#)

» You must click [here](#) for very Important D&R Information

ezSearch

Google-like search to help you find federal contracts...

ezSearch contains procurement data as well as additional NASA data (for example, financial assistance actions).

NIA Expiration Date Extended to 2017

1. National Interest Action value 'Operation Freedom's Sentinel (OFS)' expiration date has been extended from 09/30/2015 to 09/30/2017 on the FPDS-NG Production System. National Interest Action value 'Operations in Iraq and Syria' is valid from 09/14/2015 to 09/30/2017.

Recipient-Reported Recovery Data Now Available at FPDS-NG

Recipient-reported data that was previously provided at [recovery.gov](#) is now available under Top Requests. There are two files containing recipient data available:

FY 2014 Small Business Goaling Report

FY 2014 Small Business Goaling Report is now available on the 'Reports' page of FPDS-NG.

Top Requests

- » [Recovery Report](#)
- » [Recovery Data \(Recipient-Reported, Cumulative Summary\)](#)
- » [Recovery Data \(Recipient-Reported, FY2013Q4\)](#)
- » [Hurricane Sandy Report](#)
- » [Hurricane Irene Report](#)
- » [Pacific Earthquake/Tsunami](#)
- » [Hurricane Earl Report](#)
- » [Gulf Oil Spill Report](#)

Latest News

- » [Data Management Fixes](#)
- » [NIA Expiration Date Extended to 2017](#)
- » [Upcoming Releases](#)
- » [Data Archives](#)
- » [Small Business Goaling Report](#)

FAQs

- » [FPDS-NG](#)
- » [ezSearch](#)
- » [ATOM Feed](#)

Register

- » [Who Should Register?](#)

https://www.fpds.gov

ezSearch – Jacobs Engineering Group

Result Page: 1 2 3 4 5 6 7 8 9 10 Next

PDF CSV

You must click [here](#) for very important D&B i

Top 10: Department Full Name

- DEPT OF DEFENSE (38738)
- NATIONAL AERONAUTICS AND SPACE ADMINISTRATION (6545)
- GENERAL SERVICES ADMINISTRATION (4047)
- TREASURY, DEPARTMENT OF THE (2314)
- TRANSPORTATION, DEPARTMENT OF (1265)
- INTERIOR, DEPARTMENT OF THE (1090)
- STATE, DEPARTMENT OF (364)
- ENVIRONMENTAL PROTECTION AGENCY (320)
- HEALTH AND HUMAN SERVICES, DEPARTMENT OF (317)
- HOMELAND SECURITY, DEPARTMENT OF (303)

Top 10: Contracting Agency Name

- DEPT OF THE AIR FORCE (14041)
- DEPT OF THE NAVY (10594)
- DEPT OF THE ARMY (9503)
- NATIONAL AERONAUTICS AND SPACE ADMINISTRATION (6545)
- PUBLIC BUILDINGS SERVICE (3384)
- U.S. SPECIAL OPERATIONS COMMAND (USSOCOM) (3246)
- INTERNAL REVENUE SERVICE (2288)
- FEDERAL HIGHWAY ADMINISTRATION (733)
- DEFENSE INFORMATION SYSTEMS AGENCY (DISA) (661)
- FEDERAL ACQUISITION SERVICE (657)

Top 10: Vendor Full Name

- JACOBS TECHNOLOGY INC. (13830)
- SVERDRUP TECHNOLOGY INC (6099)
- TYBRIN CORPORATION (6053)
- JACOBS TECHNOLOGY INCORPORATED (4909)
- JACOBS ENGINEERING GROUP INC. (4303)
- JACOBS ENGINEERING GROUP INC (3984)
- SVERDRUP TECHNOLOGY INC. (2219)
- SVERDRUP TECHNOLOGY INCORPORATED (2097)

List Of Contract Actions Matching Your Criteria

Results 1 - 30 of 56631 as of Mar 1, 2017 11:49:51 AM

Award ID (Mod#):	00001197905DAC0179PE70076 (0) View	Award Type:	DEFINITIVE CONTRACT
Vendor Name:		Contracting Agency:	ENERGY, DEPARTMENT OF
Date Signed:	May 15, 1979	Action Obligation:	\$172,000
Referenced IDV:		Contracting Office:	HEADQUARTERS PROCUREMENT SERVICES
NAICS (Code):	()	PSC (Code):	MAINT-REP-ALT/FUEL STORAGE BLDGS (Z173)
Vendor City:	HOUSTON	Vendor DUNS:	082127287
Vendor State:	TX	Vendor ZIP:	770812214
Global Vendor Name:	JACOBS ENGINEERING GROUP INC.	Global DUNS Number:	074103508

Award ID (Mod#):	00001198110C0630531408000120449 (0) View	Award Type:	DELIVERY ORDER
Vendor Name:	JACOBS ENGINEERING GROUP INC	Contracting Agency:	GEOLOGICAL SURVEY
Date Signed:	October 15, 1981	Action Obligation:	\$1,000
Referenced IDV:	1408000120449	Contracting Office:	OFFICE OF ACQUISITION AND GRANTS - NATIONAL
NAICS (Code):	()	PSC (Code):	AIR QUALITY ANALYSES (B502)
Vendor City:	PASADENA	Vendor DUNS:	074103508
Vendor State:	CA	Vendor ZIP:	911013003
Global Vendor Name:	JACOBS ENGINEERING GROUP INC.	Global DUNS Number:	074103508

Award ID (Mod#):	00001198203C0796431408000120449 (0) View	Award Type:	DELIVERY ORDER
Vendor Name:	JACOBS ENGINEERING GROUP INC	Contracting Agency:	GEOLOGICAL SURVEY

Search Criteria

To remove the criteria or a portion of the se click the button next to each search level.

- ☒ Jacobs
- ☒ Engineering
- ☒ Group

Sort By

This section allows the user to sort the exis contracts by various fields within the contr. example you can sort the existing list of cc Signed or Contract Type. Click on the app Sort By. Only one Sort can be conducted a

Sort Order: Descending ▼

Relevance

- [Contract Type](#)
- [Agency Code](#)
- [Agency Full Name](#)
- [Date Signed](#)
- [Contracting Agency ID](#)
- [Contracting Agency Name](#)
- [Department Full Name](#)
- [Action Obligation \(\\$\)](#)
- [NAICS](#)

Jacobs Engineering Group – sorted by date

List Of Contract Actions Matching Your Criteria		Results 1 - 30 of 56631 as of Mar 1, 2017 11:53:37 AM	
Award ID (Mod#):	GSP0315CD5011 (PO08) (View)	Award Type:	DELIVERY ORDER *
Vendor Name:	JACOBS PROJECT MANAGEMENT CO. *	Contracting Agency:	PUBLIC BUILDINGS SERVICE
Date Signed:	February 28, 2017 *	Action Obligation:	\$316,300
Referenced IDV:	GS03P15DXD0017	Contracting Office:	PBS R3
NAICS (Code):	COMMERCIAL AND INSTITUTIONAL BUILDING CONSTRUCTION (236220)	PSC (Code):	ARCHITECT AND ENGINEERING- GENERAL: MANAGEMENT ENGINEERING (C214)
Vendor City:	ARLINGTON	Vendor DUNS:	809444669
Vendor State:	VA	Vendor ZIP:	222015785
Global Vendor Name:	Jacobs Engineering Group Inc.	Global DUNS Number:	074103508
Award ID (Mod#):	GSP0916KT7002 (PS08) (View)	Award Type:	DELIVERY ORDER
Vendor Name:	JACOBS TECHNOLOGY INC.	Contracting Agency:	PUBLIC BUILDINGS SERVICE
Date Signed:	February 28, 2017	Action Obligation:	\$303,909
Referenced IDV:	GS00F038CA	Contracting Office:	PBS R9 ACQ MGMT DIV PROJECTS BRANCH
NAICS (Code):	ENGINEERING SERVICES (541330)	PSC (Code):	SUPPORT- MANAGEMENT: LOGISTICS SUPPORT (R708)
Vendor City:	TULLAHOMA	Vendor DUNS:	007923014
Vendor State:	TN	Vendor ZIP:	373884729
Global Vendor Name:	JACOBS ENGINEERING GROUP INC.	Global DUNS Number:	074103508

Jacobs Engineering Group – sort with hyperlink

List Of Contract Actions Matching Your Criteria

Results 1 - 29 of 29 as of Mar 1, 2017 12:06:17 PM

Award ID (Mod#):

GSP0315CD5011 (PO08) (View)

*

Vendor Name:

JACOBS PROJECT MANAGEMENT CO.

Date Signed:

February 28, 2017

Referenced IDV:

GS03P15DXD0017

*

NAICS (Code):

COMMERCIAL AND INSTITUTIONAL BUILDING CONSTRUCTION (236220)

Vendor City:

ARLINGTON

Vendor State:

VA

Global Vendor Name:

Jacobs Engineering Group Inc.

Award Type:

DELIVERY ORDER

Contracting Agency:

PUBLIC BUILDINGS SERVICE

Action Obligation:

\$316,300

Contracting Office:

PBS R3

PSC (Code):

ARCHITECT AND ENGINEERING- GENERAL: MANAGEMENT ENGINEERING (C214)

Vendor DUNS:

809444669

Vendor ZIP:

222015785

Global DUNS Number:

074103508

Award ID (Mod#):

GSP0316DX7060 (PC02) (View)

*

Vendor Name:

JACOBS PROJECT MANAGEMENT CO.

Date Signed:

February 24, 2017

Referenced IDV:

GS03P15DXD0017

*

NAICS (Code):

COMMERCIAL AND INSTITUTIONAL BUILDING CONSTRUCTION (236220)

Vendor City:

ARLINGTON

Vendor State:

VA

Global Vendor Name:

Jacobs Engineering Group Inc.

Award Type:

DELIVERY ORDER

Contracting Agency:

PUBLIC BUILDINGS SERVICE

Action Obligation:

-\$17,700

Contracting Office:

PBS R3

PSC (Code):

SUPPORT- PROFESSIONAL: OTHER (R499)

Vendor DUNS:

809444669

Vendor ZIP:

222015785

Global DUNS Number:

074103508

Award ID (Mod#):

GSP0316DX7085 (PO04) (View)

*

Vendor Name:

JACOBS PROJECT MANAGEMENT CO.

Date Signed:

February 23, 2017

Referenced IDV:

GS03P15DXD0017

*

Award Type:

DELIVERY ORDER

Contracting Agency:

PUBLIC BUILDINGS SERVICE

Action Obligation:

\$155,295

Contracting Office:

PBS R3

New Save Draft Validate Approve Correct Modify Save Tmpl Delete Print Help					
Transaction Information					
Award Type:	Delivery/Task Order	Prepared Date:	02/27/2017 11:51:40	Prepared User:	04.JULIA.ALLEN.GSA.GOV
Award Status:	Final	Last Modified Date:	02/27/2017 12:08:50	Last Modified User:	04.GEORGE.POLLOCK.GSA.GOV
Document Information					
	Agency	Procurement Identifier	Modification No	Trans No	
Award ID:	4740	GSP0416EX7277	PS03	0	
Referenced IDV ID:	4740	GS04P148VD0019	0		
Reason For Modification:	CHANGE ORDER				
Solicitation ID:	GS-P-04-16-EW-7002				
	Agency Main Identifier	Sub Account	Initiative		
Treasury Account Symbol:	47	4542	001	Select One	
Dates					
Date Signed (mm/dd/yyyy) :	02/27/2017		Current	Total	
Effective Date (mm/dd/yyyy) :	02/23/2017		Action Obligation:	-\$1,196.90 \$12,055.52	
Completion Date (mm/dd/yyyy) :	12/12/2016		Base And Exercised Options Value:	-\$1,196.90 \$12,055.52	
Est. Ultimate Completion Date (mm/dd/yyyy) :	12/12/2016		Base And All Options Value:	\$0.00 \$13,252.42	
			Fee Paid for Use of IDV:	\$0.00	
Purchaser Information					
Contracting Office Agency ID:	4740	Contracting Office Agency Name:	PUBLIC BUILDINGS SERVICE		
Contracting Office ID:	47PE02	Contracting Office Name:	PBS R-4 GEORGIA CONTRACTS		
Funding Agency ID:	97AV	Funding Agency Name:	DEFENSE SECURITY SERVICE		
Funding Office ID:	HS0021	Funding Office Name:	DEFENSE SECURITY SERVICE		
Foreign Funding:	Not Applicable				
Contractor Information					
SAM Exception:	<input type="text"/> <input type="button" value="Remove Exception"/>				
DUNS No:	144373800	Street:	1820 ISLAND GROVE RD		
Vendor Name:	LOCKLEAR AND SON CARPET AND ASBESTOS R	Street2:			
DBAN:		City:	PEMBROKE		
		State:	NC	Zip: 283728855	
			UNITED STATES		

Internet Explorer

Type one or more keywords you would like to search on:

w912qr

Go

Clear

Advanced Search

Recovery

To submit co

Result Page: 1 2 3 4 5 6 7 8 9 10 Next

PDF

CSV

You must click [here](#) for very impo

List Of Contract Actions Matching Your Criteria

Results 1 - 30 of 41277 as of Jul 13, 2016 12:58:58 AM

Award ID (Mod#): [0001](#) (0) [View](#)
Vendor Name: [CATI INC](#)

Award Type: DELIVERY ORDER
Contracting Agency: [DEPT OF THE ARMY](#)

You must click [DIST LOUISVILLE](#)
[MV/CLEAN-UP/DISP/OP \(F108 \)](#)

Results 1 - 30 of 41277 as of Jul 13, 2016 12:58:58 AM

Award Type: DELIVERY ORDER

Contracting Agency: [DEPT OF THE ARMY](#)

Action Obligation: \$0

Contracting Office: [W072 ENDIST LOUISVILLE](#)

PSC (Code): [HARZ REMV/CLEAN-UP/DISP/OP \(F108 \)](#)

Vendor DUNS: [619102577](#)

Vendor ZIP: [20708](#)

Global DUNS: [619102577](#)

Search Criteria

To remove the criteri
criteria click the butt

X w912qr

Sort By

This section allows th
contracts by various f
example you can sor
Date Signed or Cont
appropriate field to S
conducted at a time.

Advanced Search – main options

Type one or more keywords you would like to search on:

carpet

Go Clear **Advanced Search**

Advanced Search

☒ Search Within Results ☐ New Search Add

Search Cancel

Recovery

ezSearch – advanced search features

Type one or more keywords you would like to search on:

carpet

Go Clear Advanced Search

Advanced Search

☒ Search Within Results ☐ New Search Add

Select One

Select One

A76

Action Obligation (\$)

Agency Code

Agency Name

Award Completion Date

Award Status

Award/IDV Type

Base and Exercised Options Value

Commercial Item Acquisition Procedures

Commercial Item Test Program

Contract Fiscal Year

Contract ID

Contract Pricing Description

Contract Type

Contracting Agency ID

Contracting Agency Name

Contracting Office ID

Contracting Office Name

Created By

Search Cancel

PDF

You must click

Results 1 - 30 of 81525 as of Mar 1, 2017 1:52:23 AM

Award Type:	DELIVERY ORDER
Contracting Agency:	PUBLIC BUILDINGS SERVICE
Action Obligation:	-\$1,198.9
Contracting Office:	PBS R4 GEORGIA CONTRACTS
PSC (Code):	REPAIR OR ALTERATION OF OFFICE BUILDINGS (Z2AA)
Vendor DUNS:	144373800
Vendor ZIP:	283728855
Global DUNS Number:	144373800

Award Type: PURCHASE ORDER

[SACMMA17M0327](#) (0) [View](#)

FPDS – Log-in for Standard/ adhoc reports

Federal Procurement Data System - Next Generation

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Password:

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ezSearch

Google-like search to help you find federal contracts...

ezSearch contains procurement data as well as additional NASA data (for example, financial assistance actions).

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- » [Recovery Data \(Recipient-Reported, Cumulative Summary\)](#)
- » [Recovery Data \(Recipient-Reported, FY2013Q4\)](#)
- » [Hurricane Sandy Report](#)
- » [Hurricane Irene Report](#)
- » [Pacific Earthquake/Tsunami](#)
- » [Hurricane Earl Report](#)
- » [Gulf Oil Spill Report](#)
- » [Haiti Earthquake Report](#)
- » [Hurricane Katrina Report](#)
- » [Hurricane Rita Report](#)
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- » [Oklahoma Tornado 2013 Report](#)

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- » [NIA Expiration Date Extended to 2017](#)
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- » [Data Archives](#)
- » [Small Business Goaling Report](#)

NIA Expiration Date Extended to 2017

1. National Interest Action value 'Operation Freedom's Sentinel (OFS)' expiration date has been extended from 12/31/2015 to 12/31/2017 on the FPDS-NG Production System. National Interest Action value 'Operation Freedom's Sentinel (OFS)' is valid from 01/01/2015 to 12/31/2017.
2. National Interest Action value 'Operations in Iraq and Syria' expiration date has been extended from 09/30/2015 to 09/30/2017 on the FPDS-NG Production System. National Interest Action value 'Operations in Iraq and Syria' is valid from 09/14/2015 to 09/30/2017.

FY 2014 Small Business Goaling Report

FY 2014 Small Business Goaling Report is now available on the 'Reports' page of FPDS-NG.

Recipient-Reported Recovery Data Now Available at FPDS-NG

Recipient-reported data that was previously provided at [recovery.gov](#) is now available under Top Requests. There are two files containing recipient data available:

- 1) **Recovery Data (Recipient-Reported, Cumulative Summary)** -- A cumulative national summary file, containing data from FY2009 thru 2013 (77 MB, only recommended for high-speed internet connections).
- 2) **Recovery Data (Recipient-Reported, FY2013Q4)** -- A file for just the last reported quarter (4th quarter of FY2013).

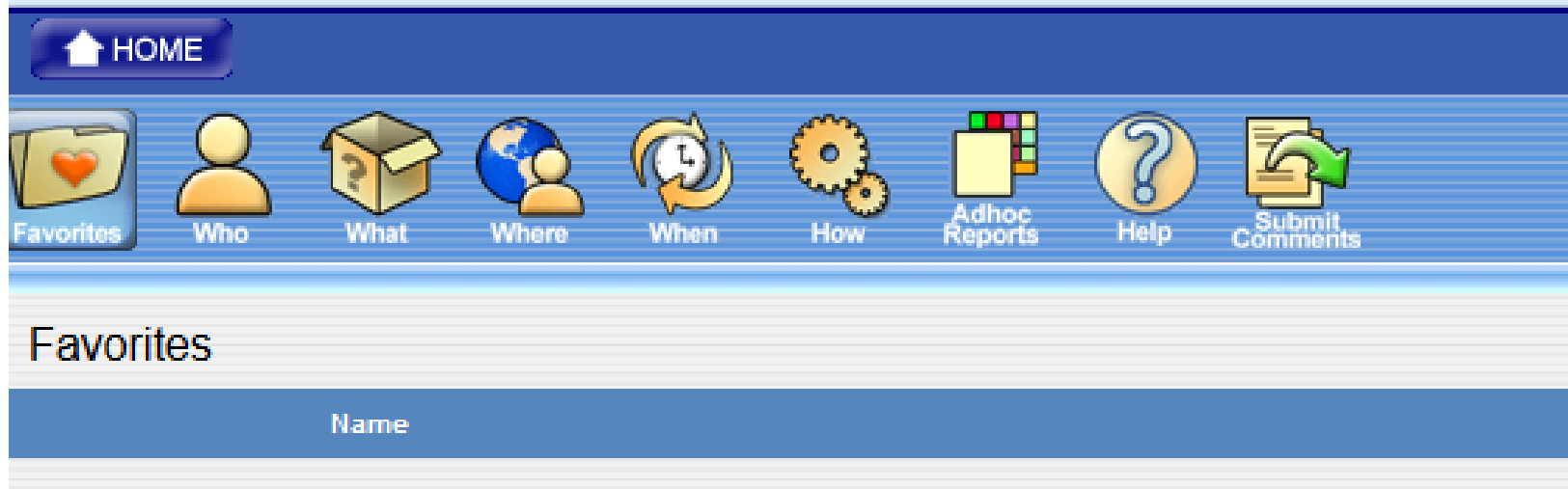
This information augments the recovery information contained in the FPDS-NG Recovery Report (TAS Report), which provides recovery-related procurement award information as reported by Federal agencies.

For more information on the American Recovery and Reinvestment Act and recipient-based data please visit [recovery.gov](#).

Logged-in: Landing page



Standard Report, Options



Adhoc – main page

[HOME](#)[Advanced Search](#)[GO](#)[Log Off](#)

[New](#)[Find](#)[My Reports](#)[Close](#)[Help](#)

Create Report

Report Name:

[Reset](#)[Execute](#)[Save](#)

1 Select metrics

⬆⬇⬇⬆

☐ Prompt values

2 Select attributes

⬆⬇⬇⬆

☐ Prompt values

3 Select time, filters and rankings

Time
all available
2 filter(s)

4 Layout and setup

Metrics

+

 Award - IDV Information

+

 Other Transaction Information

Metric Name	Description	Add
No items.		

A note about PIIDs – Procurement Instrument Identifier (FAR – 4.16)

- Example:
- N40083-M-15-0123
- N40083 – DoDAAC / UIC (unique to each contracting office)
- N = Navy
- M – indicates a type of contract
- 15 – the fiscal year for the source of funds
- 0123 – a counter, different offices use different methods

- Knowing this, we can ...

PIIDs – as a Bridge b/w sols and awds

Solicitations

- UIC (DoDAAC) – FY-Type- Serial #

- Examples

- N40085-16-R-6384
- N40085-16-Q-5019
- N40085-16-B-9324
- N40085-16-T-2807

Awards

- UIC (DoDAAC) – FY-Type- Serial #

- Examples

- N40085-14-D-7742-0014
- N40085-16-C-5019
- N40085-16-C-9324
- N40085-16-P-2807



Bridge

Keyword / Solicitation #: "w912qr"



TIPS

Posted Date: Last 90 Days

Search

Clear

[+ Search by Agency, Set-aside, State, and Type](#)[▶ Search by Classification, NAICS code, Recovery actions, and more](#)





1 - 20 of 61

Sort By Posted On (Desc.)

Showing 20

per page

1 | 2 | 3 | 4 »

Opportunity	Agency/Office/Location ▼	Type ▼ / Set-aside ▼	Posted On ▲
 Repair Taxiway D at Wright-Patterson AFB W912QR-16-RepairTaxiwayWPAFB Z – Maintenance, repair, and alteration of real property	Department of the Army U.S. Army Corps of Engineers USACE District, Louisville	Sources Sought	Jul 12, 2016
 New Air Force Reserve Command AE IDIQ W912QR-16-R-0009 C – Architect and engineering services	Department of the Army U.S. Army Corps of Engineers USACE District, Louisville	Award	Jul 12, 2016
 Site Investigation Activities - SB ERSC MATOC Task Order W912QR-61265098 B – Special studies and analysis - not R&D	Department of the Army U.S. Army Corps of Engineers USACE District, Louisville	Award / Total Small Business	Jul 12, 2016
 Repairs to Existing Roof Top Solar System W912QR-16-T-0063 61 – Electric wire & power & distribution equipment	Department of the Army U.S. Army Corps of Engineers USACE District, Louisville	Combined Synopsis/Solicitation (Modified) / Total Small Business	Jul 12, 2016
 Rough River Lake Fishing Pier W912QR-16-T-0073 19 – Ships, small craft, pontoons & floating docks	Department of the Army U.S. Army Corps of Engineers USACE District, Louisville	Combined Synopsis/Solicitation (Modified) / Total Small Business	Jul 12,

Research Prime awards

Jacobs Engineering Group Inc., Fort Worth, Texas, was awarded a \$9,000,000 firm-fixed-price, indefinite-delivery/indefinite-quantity contract for architect/engineering services primarily for the design of Air Force Reserve and military projects within the Great Lakes and Ohio River Division, Army Corps of Engineers. Bids were solicited via the Internet with one received. The estimated completion date is July 11, 2021. Funding and work location will be determined with each order. Army Corps of Engineers, Louisville, Kentucky, is the contracting activity (W912QR-16-D-0023).

<http://www.defense.gov/News/Contracts> select the date

?

















Why is this number important? – of interest?

Standard Reports- What

HOME ezSearch Advanced Search GO Log Off

[Favorites](#) [Who](#) [What](#) [Where](#) [When](#) [How](#) [Adhoc Reports](#) [Help](#) [Submit Comments](#)

What types of products and services the government has been buying?

Name	Description
  Contract Detail Report	This report provides the complete contractual data for the specified PIID.
  Federal Contract Actions and Dollars	This report displays the federal contract actions and dollars for the specified date signed range
  Inherently Governmental Functions Actions and Dollars	This report displays the actions and dollars for 'Closely Associated', 'Critical Functions', 'Other Functions' and 'Null Inherently Governmental Functions' when 'Service' is selected for PSC.
  Other Transaction Actions and Dollars Report	This report displays the Other Transaction actions and dollars for the specified date signed range.
  Procurement History for Market Research Report	This report provides total dollars awarded to all vendors for a Product and Service Code (PSC) given in the search criteria. The dollars are aggregated by the unique entry reported in the Description of Requirements field.
  Total Actions by NAICS Report	The report displays actions and dollars for North American Industry Classification System (NAICS) Categories and how many of them are acquired by Commercial Item procedures at the Federal Government level.
  Total Actions by PSC Report	The report displays actions and dollars for Product or Service Code (PSC) Categories and how many of them are acquired by Commercial Item procedures at the Federal Government level.
  Trade Agreements Report	This report displays the number of unique PIIDs and the cumulative dollars obligated for the contracts covered by the NAFTA and GPA trade agreements.

Standard report - What

HOME

ezSearch Advanced Search

Favorites Who What Where When How Adhoc Reports Help Submit Comments

Need Help Using This Report ? Click here

Contract Detail Report

Please enter the criteria for the report:

Search Name: * Default

PIID: * W912QR16D0023

Execute Save Clear Cancel

Contract number mentioned in the news article

Contract Detail Report - partial

Contract Detail Report

Active filters

Send Export Highlighting Drill Charts Workflow

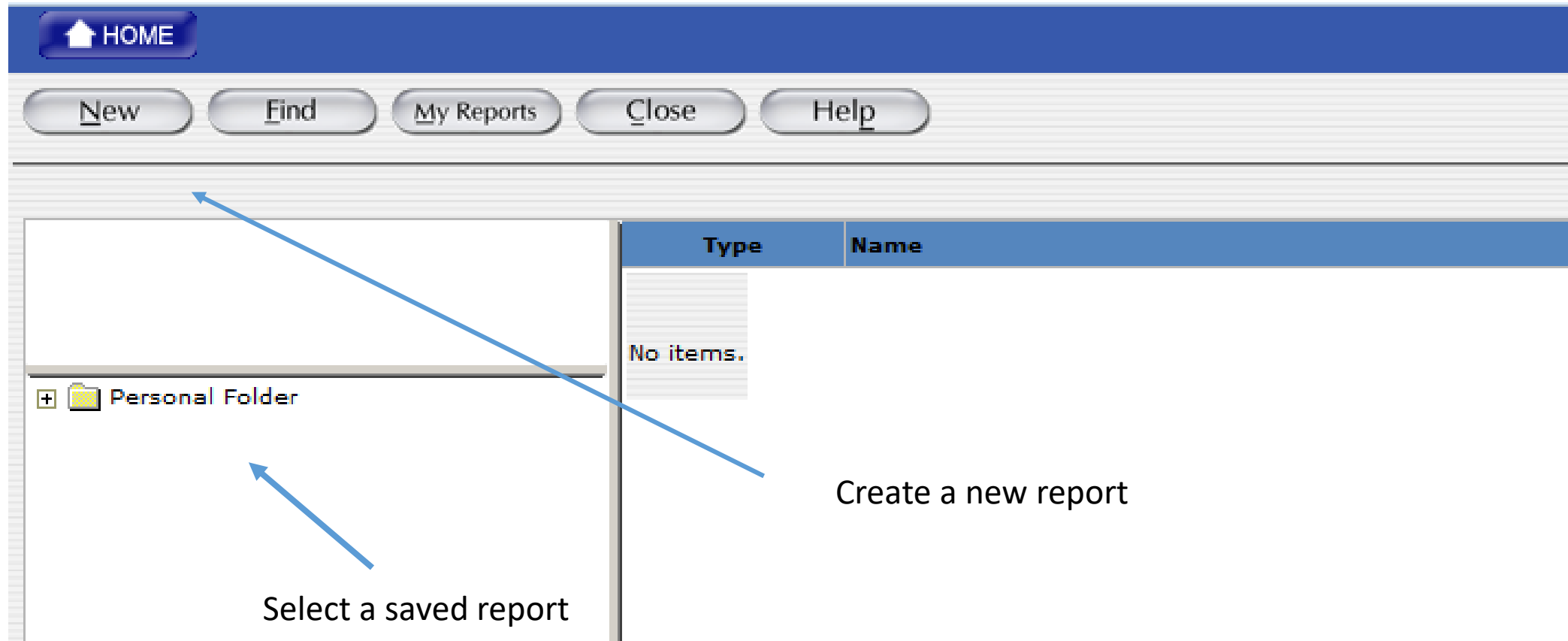
Contracting Agency ID	Contracting Agency Name	Contracting Office ID	Contracting Office Name	Contracting Office Region	PIID	Modification Number	Transaction Number	Referenced IDV PIID	Date Signed	Effective Date	Completion Date	Est. Ultimate Completion Date	Last Date to Order
2100	DEPT OF THE ARM	W912QR	W072 ENDIST LOU	NO REGION IDENT	W912QR16D0023	0			07/12/2016	07/07/2016			07/11/2021
2100	DEPT OF THE ARM	W912QR	W072 ENDIST LOU	NO REGION IDENT	W912QR16D0023	P00001			08/03/2016	08/03/2016			07/11/2021
Total													

- Export to Excel
 - Columns A through FH (164 columns)!

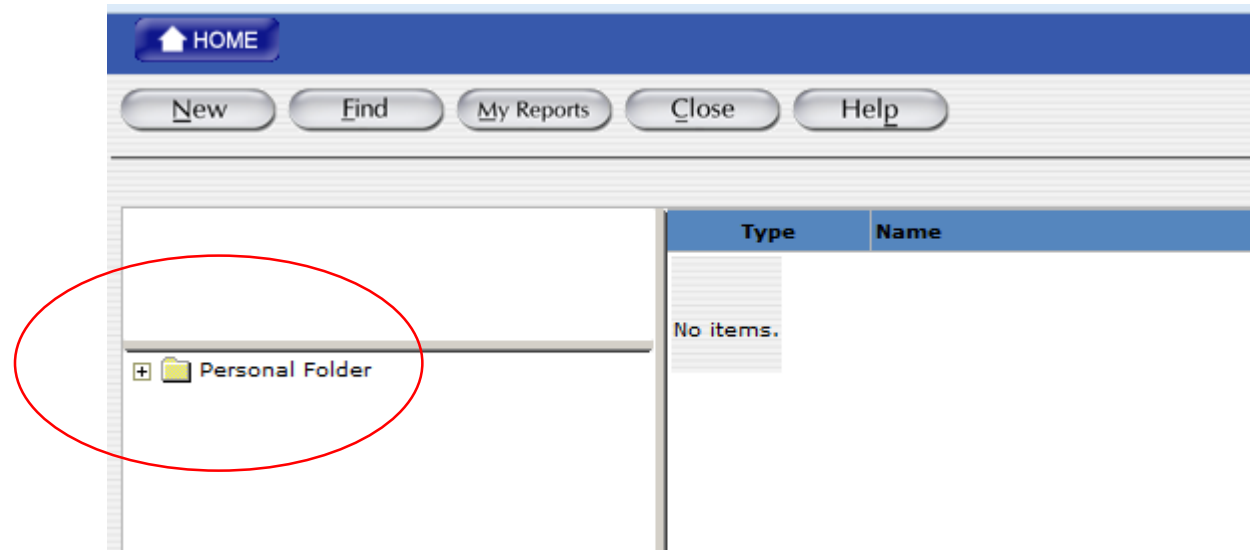
Adhoc queries

- Queries – start with a question
- I can sell anything, what does the Government purchase?
- Which contracting office spends the most on a specific NAICS code?
- Who are my competitor's federal customers?

Landing page – Adhoc Reports



Saved Reports



Saved reports -examples

Type	Name	Last Edited	Owner
	Advertising 5yrs	Feb 20, 2014 12:43:08	marcv@wispro.org
		Aug 7, 2015 15:35:55	marcv@wispro.org
	Billion dollar naics	Sep 3, 2014 14:01:25	marcv@wispro.org
	Carol 0069D & 0069DP	Jun 10, 2015 17:37:27	marcv@wispro.org
	Cong District with City State NAICS etc	Apr 25, 2016 17:25:01	marcv@wispro.org
	Emergency not like test	Jan 21, 2015 12:46:31	marcv@wispro.org
	Fed overview Dec 10	Dec 8, 2014 18:24:47	marcv@wispro.org
	Federal Awards FY11 12 13 14 15	Apr 22, 2016 11:47:51	marcv@wispro.org
	Federal Awards FY11 12 13 14 15 Place of Performance = WI	Apr 22, 2016 11:50:50	marcv@wispro.org
	Federal Awards FY11 12 13 14 15 Vendor state = WI	Apr 22, 2016 13:08:36	marcv@wispro.org
	Gen cats with congressional districts	Apr 22, 2016 18:18:47	marcv@wispro.org
	GPO SDVOSB rsch	May 9, 2016 14:27:37	marcv@wispro.org
	GSA Sked research	Apr 2, 2014 18:47:10	marcv@wispro.org

Adhoc – main page

[HOME](#)[Advanced Search](#)[GO](#)[Log Off](#)

[New](#)[Find](#)[My Reports](#)[Close](#)[Help](#)

Create Report

Report Name:

[Reset](#)[Execute](#)[Save](#)

1 Select metrics

2 Select attributes

3 Select time, filters and rankings

4 Layout and setup

↑
↓
✕

☐ Prompt values

↑
↓
✕

☐ Prompt values

Time
all available
2 filter(s)

Metrics

+

Award - IDV Information

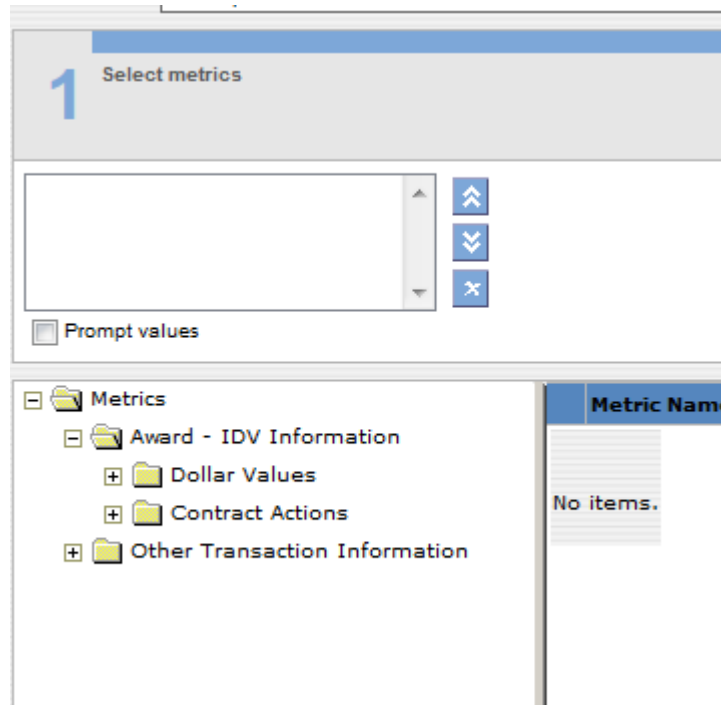
+

Other Transaction Information

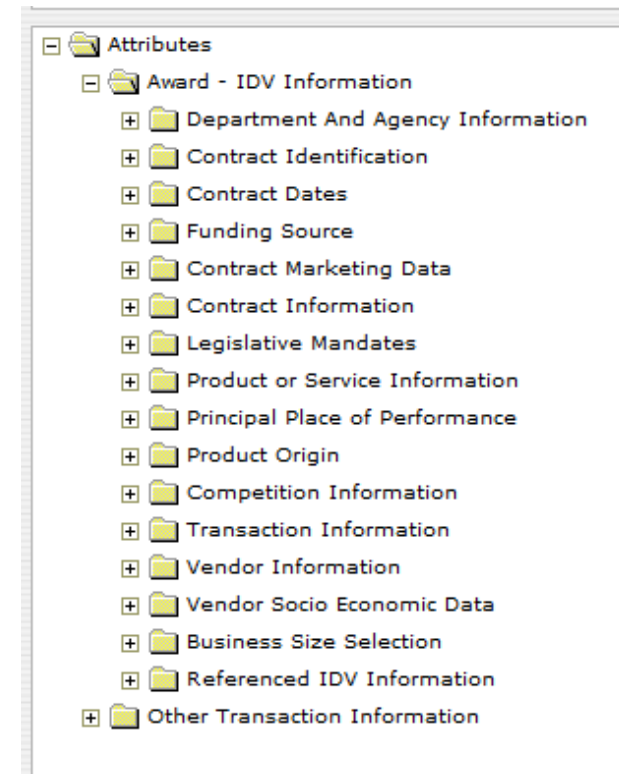
Metric Name	Description	Add
No items.		

Available information

Metrics – things that are measured



Attributes – describes metrics



Metrics - Selection

Report Name: Reset Execute

1 Select metrics

↑

↓

×

☐ Prompt values

2 Select attributes

↑

↓

×

☐ Prompt values

3 Select time, filters and rankings

Time
all available
2 filter(s)

4 Layout and setup

Metrics

Award - IDV Information

Dollar Values

Contract Actions

Other Transaction Information

Metric Name	Description	Add
Base and Exercised Options Value		Add
Action Obligation		Add
Base and All Options Value		Add

Create a New adhoc report

The screenshot shows the 'Create Report' interface. At the top, there is a blue header bar with a 'HOME' button and an 'Advanced Search' input field. Below this is a navigation bar with buttons for 'New', 'Find', 'My Reports', 'Close', and 'Help'. The main area is titled 'Create Report' and contains a 'Report Name' field with the text 'New Report'. Below this, there are three numbered steps: 1. Select metrics, 2. Select attributes, and 3. Select time, filters and rankings. Step 1 is highlighted with a light grey background and a light blue top bar. Step 2 is outlined with a red dashed rectangle. Step 3 shows 'Time all available' and '2 filter(s)'. At the bottom left, there is a 'Metrics' folder icon with a plus sign, and two sub-folders: 'Award - IDV Information' and 'Other Transaction Information'. A red arrow points from the 'Award - IDV Information' folder to the 'Select metrics' step. Another red arrow points from the 'Select attributes' step to the 'Award - IDV Information' folder. A third red arrow points from the 'Select attributes' step to the 'Select metrics' step. A fourth red arrow points from the 'Select attributes' step to the 'Select time, filters and rankings' step. A fifth red arrow points from the 'Select attributes' step to the 'Select metrics' step. A sixth red arrow points from the 'Select attributes' step to the 'Select time, filters and rankings' step. A seventh red arrow points from the 'Select attributes' step to the 'Select metrics' step. A eighth red arrow points from the 'Select attributes' step to the 'Select time, filters and rankings' step. A ninth red arrow points from the 'Select attributes' step to the 'Select metrics' step. A tenth red arrow points from the 'Select attributes' step to the 'Select time, filters and rankings' step. A eleventh red arrow points from the 'Select attributes' step to the 'Select metrics' step. 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HOME

Advanced Search

New Find My Reports Close Help

Create Report

Report Name: New Report

1 Select metrics

2 Select attributes

3 Select time, filters and rankings

Time
all available
2 filter(s)

Prompt values

Prompt values

Metrics

- Award - IDV Information
- Other Transaction Information

Metric Name	Description
No items.	

To select attributes, click in the rectangle

Light grey with light blue at top, shows active area

To select Metrics, click the Award folder

Selecting Metrics

Create Report

Report Name:

Reset Execute Save

1 Select metrics

2 Select attributes

3 Select metrics, filters, and display options

4 Layout and setup

1. Click Award Folder - open

2. Click Dollar Values - open

3. Click Add (far right) to add element

Time
all available
2 filter(s)

☐ Prompt values

☐ Prompt values

Metrics

- Award - IDV Information
- Dollar Values**
- Contract Actions
- Other Transaction Information

Metric Name	Description	Add
Base and Exercised Options Value		Add
Action Obligation		Add
Base and All Options Value		Add

Metric – action obligation - added

Can select 1, 2, or 3 (all) available

Create Report

Report Name:

1 Select metrics

Action Obligation

☐ Prompt values

2 Select all

☐ Prompt values

Metrics

- Award - IDV Information
 - Dollar Values**
 - Contract Actions
 - Other Transaction Information

Metric Name

- Base and Exercised Options Value
- Action Obligation**
- Base and All Options Value

Select attributes

Create Report

Report Name:

1 Select metrics

2 Select attributes

3 Select time, filters and ra

Action Obligation

☐ Prompt values

☐ Prompt values

Time

all available

2 filter(s)

Attributes

Award - ☐ Information

No items.

Attribute Name	Description
----------------	-------------

The selection folder was titled Metrics. It is now Attributes

Light grey and light blue at the top indicates that this is the active feature

Attribute categories

Roughly:

*Who
*What
*When
*Where
*How

~ 300 data elements

The screenshot displays a web-based report configuration tool. At the top, a 'Report Name' field contains 'New Report'. Below this, the interface is divided into two main sections: '1 Select metrics' and '2 Select attributes'. In the '1 Select metrics' section, a list box contains 'Action Obligation', and a 'Prompt values' checkbox is present. The '2 Select attributes' section is currently empty, with a 'No items.' message displayed. Below these sections, a tree view under 'Attributes' shows a hierarchy starting with 'Award - IDV Information', which includes sub-categories like 'Department And Agency Information', 'Contract Identification', 'Contract Dates', 'Funding Source', 'Contract Marketing Data', 'Contract Information', 'Legislative Mandates', 'Product or Service Information', 'Principal Place of Performance', 'Product Origin', 'Competition Information', 'Transaction Information', 'Vendor Information', 'Vendor Socio Economic Data', 'Business Size Selection', and 'Referenced IDV Information'. To the right of the tree view is a table with columns 'Attribute Name' and 'Description', which is currently empty.

Attribute Name	Description
No items.	

Adding attributes

1. 

2. 

3. 

Attribute Name	Description	Add
Contracting Agency ID		Add
Contracting Agency Name		Add
Contracting Department ID		Add
Contracting Department Name		Add
Contracting Office ID		Add
Contracting Office Name		Add
Contracting Office Region		Add
Func Dim End Date		Add

1. Click attributes folder to open
2. Select folder from list and click to open
3. Select Attribute and Add (far right)
-- can add none or all

Filter options – basic – Step 3

Attribute + Filter + Value

The screenshot displays the 'Add Filters' section of the WPI interface, specifically the 'Filter Identifier' tab. A red arrow points from the text 'Attribute + Filter + Value' to the dropdown menu. The dropdown menu lists various filter operators: 'show only' (highlighted), 'exclude', 'only show values similar to', 'only show values not similar to', 'only show values equal to', 'only show values not equal to', 'only show values between', 'only show values greater than', 'only show values greater than or equal to', 'only show values less than', 'only show values less than or equal to', 'only show values that are null', and 'only show values that are not null'. Below the dropdown, the 'For' field is set to 'NAICS Code', and the 'show only' operator is selected. A 'Please select an operator.' message box is visible, and an 'Add' button is at the bottom right.

Time | Filters | Filter Identifier | Rankings

Add Filters
Use the tools below to create, edit and manage filters on the report.

Report Filters: This section displays the existing filters in this report.

Attribute Filters:

- ☐ Enable progressive filter
- Date Signed only show values
- and
- Last Modified Date only show values

Metric Filters:
None currently added, use the Add Filter button to add a metric filter.

Add Filter: In this section add a new filter to the report.

Attribute Filter | Metric Filter

Create attribute filter by selecting an attribute and a filter operator.

For: NAICS Code (dropdown) | show only (dropdown) | Add

Select other attributes...

Please select an operator.

Select attribute values...

Adhoc query for contract – W912QR16D0023

Create Report

Report Name:

1 Select metrics	2 Select attributes	3 Select time, filters and rankings
<div>Action Obligation</div> <div><input type="checkbox"/> Prompt values</div>	<div>Contracting Agency Name Contracting Office Name Contracting Office ID PIID</div> <div><input type="checkbox"/> Prompt values</div>	<div>Time all available 2 filter(s)</div>

Time

Filters

Filter Identifier






Rankings

Add Filters
Use the tools below to create, edit and manage filters on the report.

Report Filters: This section displays the existing filters in this report.

Attribute Filters:

☐ Enable progressive filtering

Date Signed only show values between  
and
Last Modified Date only show values between  
and
PIID only show values equal to 'W912QR16D0023' 

Metric Filters:
None currently added, use the tools below to add metric filters.

Contract specifics – using an adhoc query

Contracting Agency Name	Contracting Office Name	PIID	Date Signed	Completion Date	Contracting Office ID	Description of Requirement	Action Obligation	Base and All Options Value
DEPT OF THE ARMY	W072 ENDIST LOUISVILLE	W912QR16D0023	07/12/2016		W912QR	IGF::OT::IGF ARCHITECT/ENGINEERING (AE) INDEFINITE DELIVERY INDEFINITE QUANTITY (IDIQ) CONTRACTOR FOR THE AIR FORCE RESERVE COMMAND	\$0.00	\$9,000,000.00
DEPT OF THE ARMY	W072 ENDIST LOUISVILLE	W912QR16D0023	08/03/2016		W912QR	IGF::OT::IGF ADMIN MOD TO LARGE BUSINESS AE IDIQ AFRC	\$0.00	\$0.00

What else is purchased

1

Select metrics

2

Select attributes

3

Select time, filters and rankings

Action Obligation

Base and All Options Value

↑

↓

×

☐ Prompt values

Contracting Agency Name

Contracting Office Name

PIID

Date Signed

Completion Date

↑

↓

×

☐ Prompt values

Time

all available

3 filter(s)

Time

Filters

Filter Identifier

Rankings

Add Filters

Use the tools below to create, edit and manage filters.

Report Filters: This section displays the existing filters for this report.

Attribute Filters:

☐ Enable progressive filtering

Date Signed only show values between

▼

 and

Last Modified Date only show values between

▼

 and

Metric Filters:

None currently added, use the tools below to add filters.

Add Filter: In this section add a new filter to this report.

Attribute Filter

Metric Filter

Create attribute filter by selecting an attribute, the filter condition and attribute values.

For

Contracting Office ID

▼

only show values equal to

▼

W912QR

Add

Select other attributes...

Select attribute values...

Select global variable as value...

☐ Prompt this filter before running.

☐ Restrict removal of this filter from report.

For

Contracting Office ID

▼

only show values equal to

▼

W912QR

Add

Select other attributes...

Select attribute values...

Select global variable as value...

☐ Prompt this filter before running.

☐ Restrict removal of this filter from report.

WPI

Wisconsin Procurement Institute

4th Quarter FY-16 – contracting office

W912QR – top 10

Sum of Action C		
NAICS Code	NAICS Description	Total
236220	COMMERCIAL AND INSTITUTIONAL BUILDING CONSTRUCTION	\$213,972,016.26
236210	INDUSTRIAL BUILDING CONSTRUCTION	\$49,064,000.00
237990	OTHER HEAVY AND CIVIL ENGINEERING CONSTRUCTION	\$48,988,068.17
541330	ENGINEERING SERVICES	\$30,205,364.61
236115	NEW SINGLE-FAMILY HOUSING CONSTRUCTION (EXCEPT FOR-SALE BUILDERS)	\$23,347,009.00
237310	HIGHWAY, STREET, AND BRIDGE CONSTRUCTION	\$10,828,296.00
238160	ROOFING CONTRACTORS	\$7,741,269.58
337214	OFFICE FURNITURE (EXCEPT WOOD) MANUFACTURING	\$6,265,914.44
562910	REMEDIATION SERVICES	\$4,730,479.67
333120	CONSTRUCTION MACHINERY MANUFACTURING	\$4,253,172.00
Grand Total		\$399,395,589.73

Tailor searches

- Broad
 - Select data elements
- Narrow
 - Create Filters
 - Basic Filters
 - Advanced Filters
- Example
 - Purchases by NAICS
 - All
 - Department of Defense
 - Navy
 - Army
 - NAVFAC MW

Edit, add/delete parameters

Note: Data elements added

New Report
Active filters

Send Export Highlighting Drill Charts Save Save As Edit Σ

Export Report
Export this report to another format.

2 Select attributes

Contracting Agency Name
NAICS Code
Contracting Agency ID
Principal Place of Performance City Na
Principal Place of Performance State C

☐ Prompt values

Attribute Name	Description
Congressional District-Place of Performance	
Place of Performance Zip Code	
Principal Place of Performance City Name	
Principal Place of Performance Country Code	
Principal Place of Performance Country Name	
Principal Place of Performance County Code	
Principal Place of Performance County Name	
Principal Place of Performance Location Code	
Principal Place of Performance State Code	

Excel – Pivot Tables

- Great addition to FPDS data
- Quick
- Intuitive – for some
- Robust flexibility
- Does not solve every summarization need but helps

Results - partial

New Report

Active filters

Send Export Highlighting Drill Charts Save Save As Edit Σ

1 of 2

Contracting Agency Name	NAICS Code	Action Obligation
AGRICULTURAL RE	336411	\$9,032.00
ANIMAL AND PLAN	336411	\$10,900.00
DEFENSE CONTRA	336411	\$1,131,631.02
DEFENSE LOGISTI	336411	\$89,349,300.46
DEPT OF THE AIR I	336411	\$8,790,513,183.71
DEPT OF THE ARM	336411	\$4,828,946,508.23
DEPT OF THE NAV	336411	\$13,648,085,513.36
DRUG ENFORCEME	336411	\$32,062,400.71
FEDERAL ACQUISI	336411	\$0.00
FEDERAL AVIATION	336411	\$861,119.80
FEDERAL BUREAU	336411	\$12,327,023.00
FEDERAL PRISON	336411	\$8,599.04
FOREST SERVICE	336411	\$26,975.36

Export Results

New Report

Active filters

Send Export Highlighting Drill Charts Save Save As Edit Σ

1 of 2

Contracting Agency Name	NAICS Code	Action Obligation
AGRICULTURAL RE	336411	\$9,032.00
ANIMAL AND PLAN	336411	\$10,900.00
DEFENSE CONTRA	336411	\$1,131,631.02
DEFENSE LOGISTI	336411	\$89,349,300.46
DEPT OF THE AIR I	336411	\$8,790,513,183.71
DEPT OF THE ARM	336411	\$4,828,946,508.23
DEPT OF THE NAV	336411	\$13,648,085,513.36
DRUG ENFORCEME	336411	\$32,062,400.71
FEDERAL ACQUISIT	336411	\$0.00
FEDERAL AVIATION	336411	\$861,119.80
FEDERAL BUREAU	336411	\$12,327,023.00
FEDERAL PRISON	336411	\$8,599.04
FOREST SERVICE	336411	\$26,975.36

Export options

Select export data format

PDF – rarely used, small amount of data

Excel – default for medium amount of data ~ 500 pages

CSV – used for large amount of data > 500 pages

HOME

New Find My Reports Close Help

Export this report to another format.

Choose the format for export

☒ Microsoft Excel
Retain PA Formatting

☐ CSV (Comma Separated Values) Document

☐ HTML (HyperText Markup Language) Document

☐ PDF (Portable Document Format) Document

Choose export options

Orientation:

☒ Portrait

☐ Landscape

Layout:

☒ Fit width to Page

☐ Fit to Page

☐ 100 % of normal size

☐ Wrap Table(s)

Headers/Footers:

Size of header 1 inches

Size of footer 1 inches

Pagination:

☐ Insert page break after each report section

Margins:

Top 0.25 inches Bottom 0.25 inches

Left 1 inches Right 1 inches

Show the following report information:

☒ Name

☒ Filters

☒ Description

Export Cancel

Last step -

FPDS –Source data, downloaded to Excel

PSC Type	Contract ID	Modification	Transaction	Award/ID	Vendor Name	Contract ID	Contract ID	Date Signed	Action Obligation (\$)	Reference	Contract ID	NAICS	NAICS Description	PSC
S	AG3516P0	0	0	PURCHASE	LANDSCAPE	1.20E+04	RURAL HO	18-Jun-08	\$2,840.00		FARMERS	561730	LANDSCAPE	S208
S	AG3516P0	0	0	PURCHASE	LANDSCAPE	1.20E+04	RURAL HO	17-Jul-08	\$100.00		FARMERS	531311	RESIDENTIAL	S299
S	AG3516P0	0	0	PURCHASE	LANDSCAPE	1.20E+04	RURAL HO	#####	\$800.00		FARMERS	531311	RESIDENTIAL	S299
S	AG3516P0	0	0	PURCHASE	LANDSCAPE	1.20E+04	RURAL HO	#####	\$50.00		FARMERS	561720	JANITORIAL	S299
S	AG3516P0	0	0	PURCHASE	LANDSCAPE	1.20E+04	RURAL HO	4-Dec-08	\$200.00		FARMERS	561790	OTHER SERVICES	S299
S	AG3516P0	0	0	PURCHASE	LANDSCAPE	1.20E+04	RURAL HO	4-Dec-08	\$1,200.00		FARMERS	561790	OTHER SERVICES	S299
S	AG3516P0	0	0	PURCHASE	LANDSCAPE	1.20E+04	RURAL HO	8-Dec-08	\$2,300.00		FARMERS	561790	OTHER SERVICES	S299
S	AG3516P0	0	0	PURCHASE	LANDSCAPE	1.20E+04	RURAL HO	9-Dec-08	\$300.00		FARMERS	561790	OTHER SERVICES	S299
S	AG3516P0	0	0	PURCHASE	LANDSCAPE	1.20E+04	RURAL HO	4-Feb-09	\$300.00		FARMERS	561790	OTHER SERVICES	S299
S	AG3516P0	0	0	PURCHASE	LANDSCAPE	1.20E+04	RURAL HO	4-Feb-09	\$1,200.00		FARMERS	561790	OTHER SERVICES	S208
S	AG3516P0	0	0	PURCHASE	LANDSCAPE	1.20E+04	RURAL HO	6-Feb-09	\$900.00		FARMERS	561790	OTHER SERVICES	S299
S	AG3516P0	0	0	PURCHASE	LANDSCAPE	1.20E+04	RURAL HO	1-May-09	\$9,100.00		FARMERS	561730	LANDSCAPE	S299
S	AG3516P0	0	0	PURCHASE	LANDSCAPE	1.20E+04	RURAL HO	8-May-09	\$350.00		FARMERS	561790	OTHER SERVICES	Z161
S	AG3516P0	0	0	PURCHASE	LANDSCAPE	1.20E+04	RURAL HO	15-Jul-09	\$600.00		FARMERS	561730	LANDSCAPE	S299

Good information, not user friendly!

Excel Pivot Tables

1

3

PivotTable Recommended Table
PivotTables

Pictures Online
Illustrations Pictures

Store Bing Maps
My Apps People Graph
Apps

Recommended
Charts

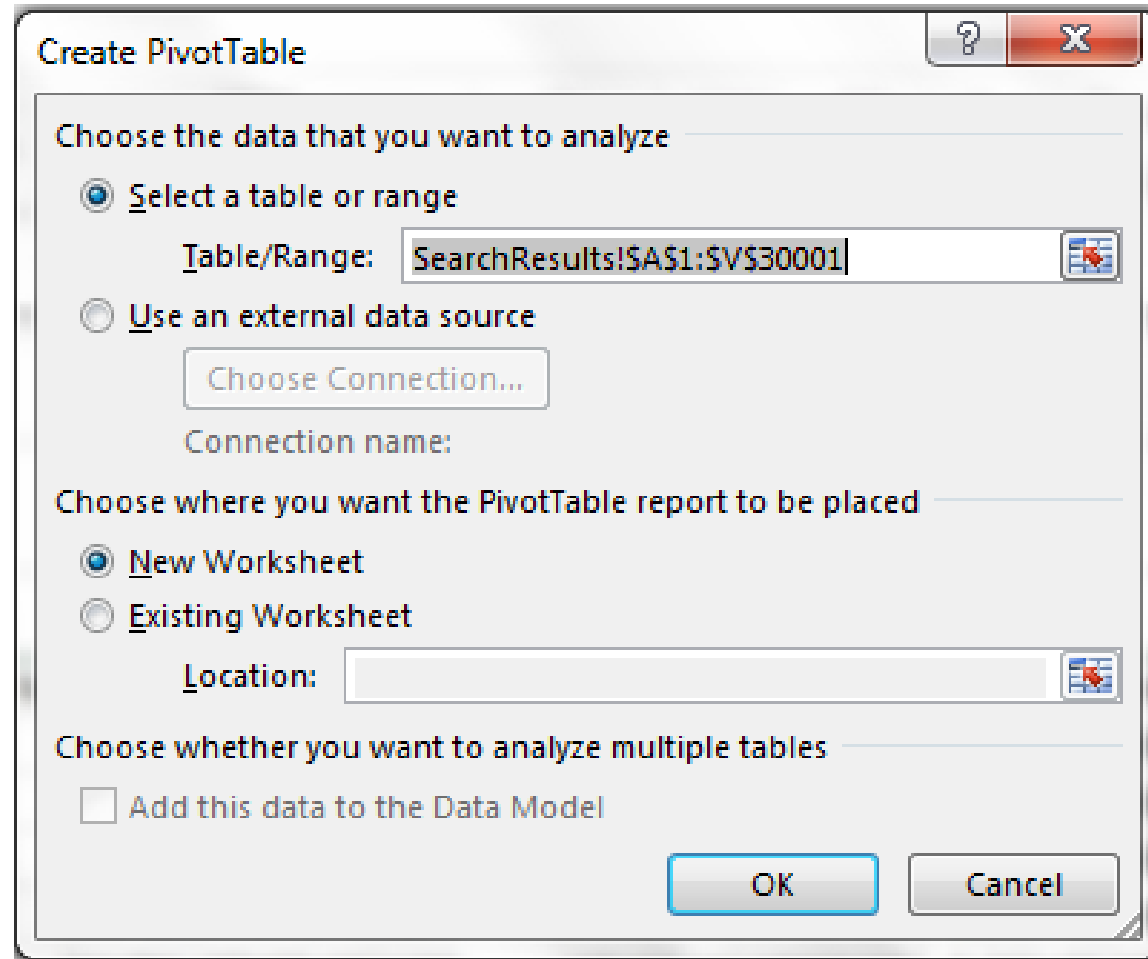
B5 : X ✓ fx AG3516P080098

2

Select a cell,
any single cell

	A	B	C	D	E	F	G	H	I
1	PSC Type	Contract ID	Modification	Transaction	Award/ID	Vendor Name	Contractor	Contractor	Date Signed
2	S	AG3516P0	0					URAL HO	18-Jun-08
3	S	AG3516P0	0					URAL HO	17-Jul-08
4	S	AG3516P0	0					URAL HO	#####
5	S	AG3516P0	0					URAL HO	#####
6	S	AG3516P0	0					URAL HO	4-Dec-08
7	S	AG3516P0	0	0	PURCHASE	LANDSCAP	1.20E+04	RURAL HO	4-Dec-08
8	S	AG3516P0	0	0	PURCHASE	LANDSCAP	1.20E+04	RURAL HO	8-Dec-08
9	S	AG3516P0	0	0	PURCHASE	LANDSCAP	1.20E+04	RURAL HO	8-Dec-08

Select data & confirm location



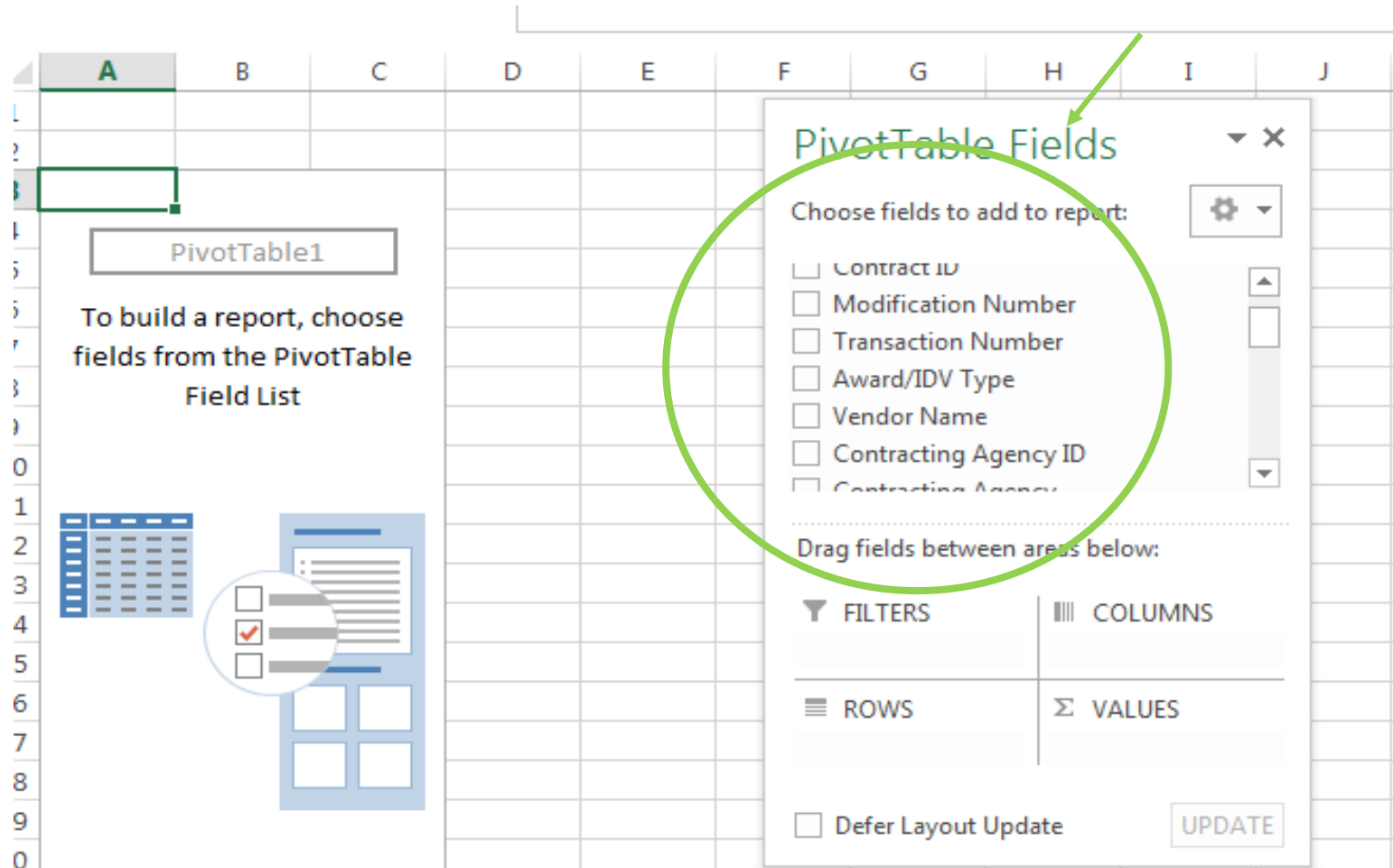
The screenshot shows the 'Create PivotTable' dialog box with the following settings:

- Choose the data that you want to analyze**
 - ☒ **Select a table or range**
 - Table/Range: `SearchResults!A1:V30001`
 - ☐ **Use an external data source**
 - Choose Connection...
 - Connection name:
- Choose where you want the PivotTable report to be placed**
 - ☒ **New Worksheet**
 - ☐ **Existing Worksheet**
 - Location:
- Choose whether you want to analyze multiple tables**
 - ☐ Add this data to the Data Model

Buttons: OK, Cancel

Pivot Table – data selection screen

Column titles



Sorted Agency list for NAICS: 336411

Contracting Agency Name	NAICS Code	Action Obligation
DEPT OF THE NAVY	336411	\$13,648,085,513.39
DEPT OF THE AIR FORCE	336411	\$8,790,513,183.71
DEPT OF THE ARMY	336411	\$4,828,946,508.23
DEFENSE LOGISTICS AGENCY	336411	\$89,349,300.46
U.S. COAST GUARD	336411	\$54,629,063.09
U.S. CUSTOMS AND BORDER PROTECTION	336411	\$43,532,706.12
DRUG ENFORCEMENT ADMINISTRATION	336411	\$32,062,400.71
STATE, DEPARTMENT OF	336411	\$20,778,163.74
FEDERAL BUREAU OF INVESTIGATION	336411	\$12,327,023.00
U.S. SPECIAL OPERATIONS COMMAND (USSOCOM)	336411	\$10,514,368.77
OFFICE OF POLICY, MANAGEMENT, AND BUDGET	336411	\$1,568,729.09
DEFENSE CONTRACT MANAGEMENT AGENCY (DCMA)	336411	\$1,131,631.02
NATIONAL AERONAUTICS AND SPACE ADMINISTRATION	336411	\$1,087,123.98
FEDERAL AVIATION ADMINISTRATION	336411	\$861,119.80
NATIONAL OCEANIC AND ATMOSPHERIC ADMINISTRATION	336411	\$164,611.11
NATIONAL PARK SERVICE	336411	\$80,500.00
FOREST SERVICE	336411	\$26,975.36
ANIMAL AND PLANT HEALTH INSPECTION SERVICE	336411	\$10,900.00
AGRICULTURAL RESEARCH SERVICE	336411	\$9,032.00
FEDERAL PRISON SYSTEM	336411	\$8,599.04
NATIONAL INSTITUTES OF HEALTH	336411	\$4,990.00
FEDERAL ACQUISITION SERVICE	336411	\$0.00
Total		\$27,535,692,442.62

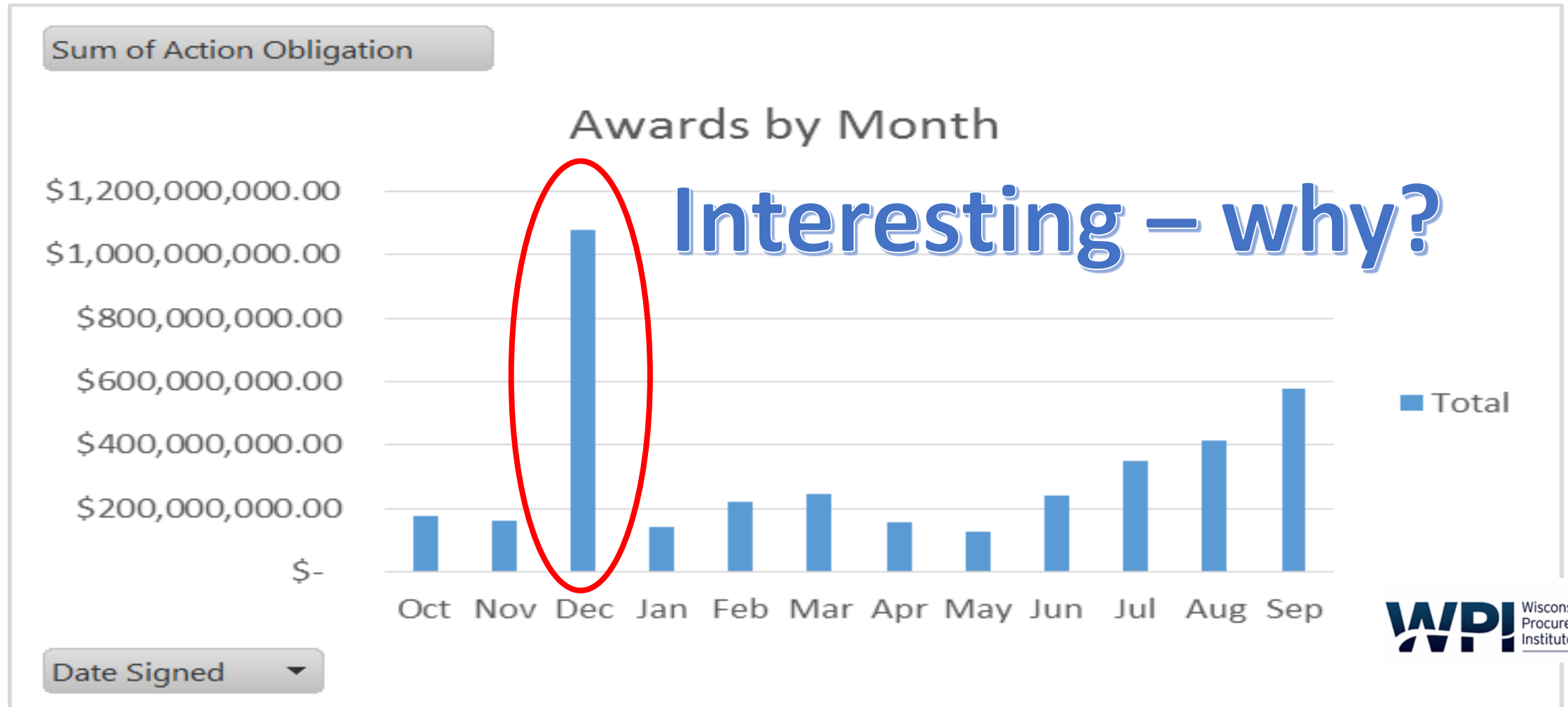
Top NAICS codes for Wisconsin contractors - by count

NAICS	Description	Count
337214	OFFICE FURNITURE (EXCEPT WOOD) MANUFACTURING	3293
336211	MOTOR VEHICLE BODY MANUFACTURING	755
531210	OFFICES OF REAL ESTATE AGENTS AND BROKERS	754
334517	IRRADIATION APPARATUS MANUFACTURING	648
333411	AIR PURIFICATION EQUIPMENT MANUFACTURING	646
339112	SURGICAL AND MEDICAL INSTRUMENT MANUFACTURING	618
236220	COMMERCIAL AND INSTITUTIONAL BUILDING CONSTRUCTION	599
423450	MEDICAL, DENTAL, AND HOSPITAL EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS	588
811219	OTHER ELECTRONIC AND PRECISION EQUIPMENT REPAIR AND MAINTENANCE	543
339113	SURGICAL APPLIANCE AND SUPPLIES MANUFACTURING	519

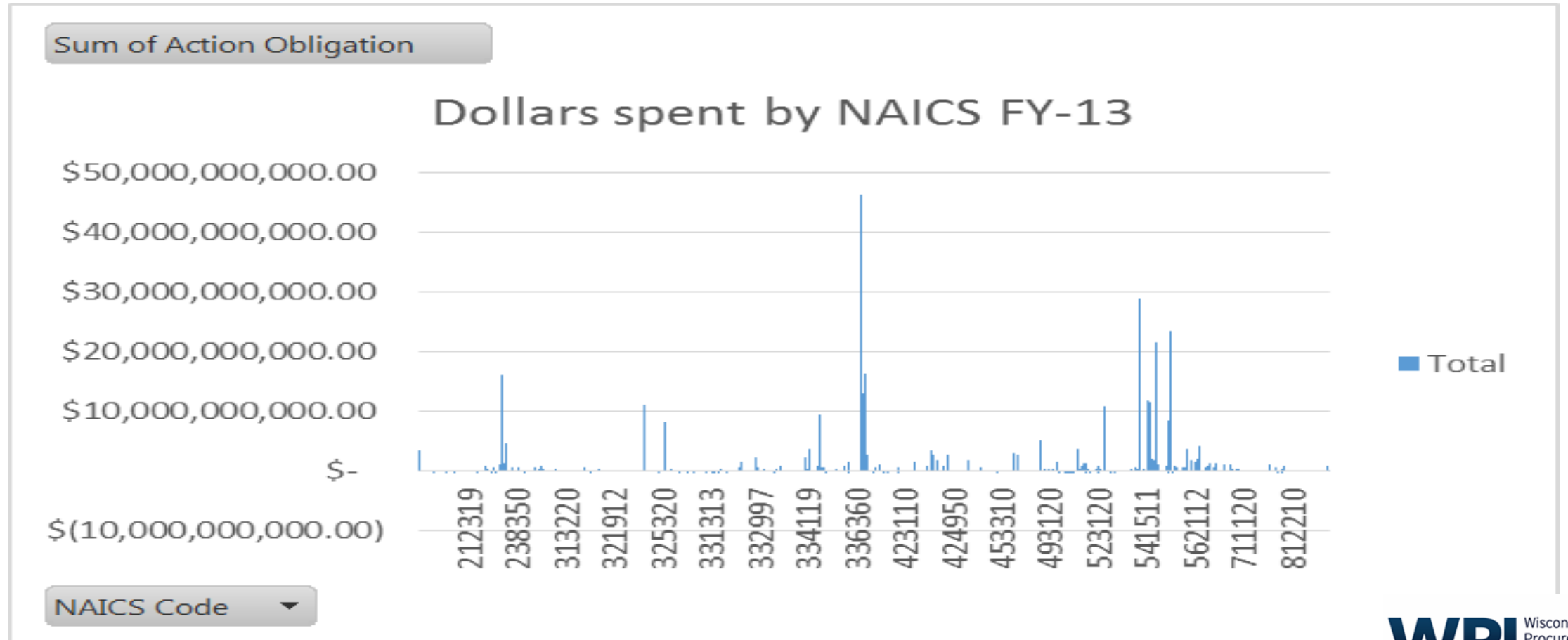
Top NAICS codes for Wisconsin contractors - by dollars obligated

NAICS	NAICS Description	Dollars - obligated
336212	TRUCK TRAILER MANUFACTURING	\$ 1,486,496,122.49
621111	OFFICES OF PHYSICIANS (EXCEPT MENTAL HEALTH SPECIALISTS)	\$ 235,136,510.17
524114	DIRECT HEALTH AND MEDICAL INSURANCE CARRIERS	\$ 130,227,412.70
522390	OTHER ACTIVITIES RELATED TO CREDIT INTERMEDIATION	\$ 124,083,533.71
236220	COMMERCIAL AND INSTITUTIONAL BUILDING CONSTRUCTION	\$ 113,884,324.82
336992	MILITARY ARMORED VEHICLE, TANK, AND TANK COMPONENT MANUFACTURING	\$ 110,527,220.23
334517	IRRADIATION APPARATUS MANUFACTURING	\$ 109,282,987.38
332993	AMMUNITION (EXCEPT SMALL ARMS) MANUFACTURING	\$ 108,884,484.71
524292	THIRD PARTY ADMINISTRATION OF INSURANCE AND PENSION FUNDS	\$ 98,985,271.29
541330	ENGINEERING SERVICES	\$ 89,077,504.52

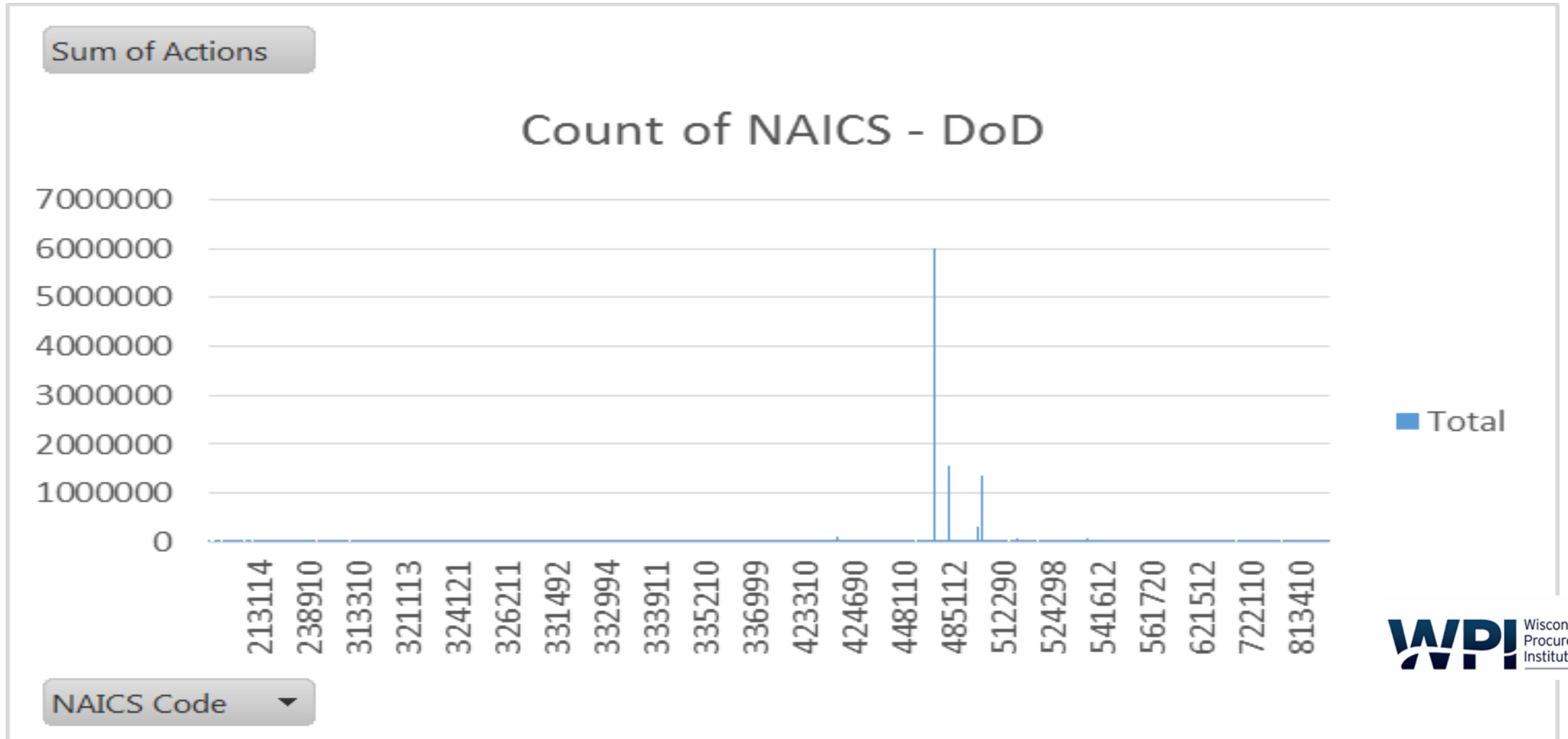
Wisconsin Awards by month



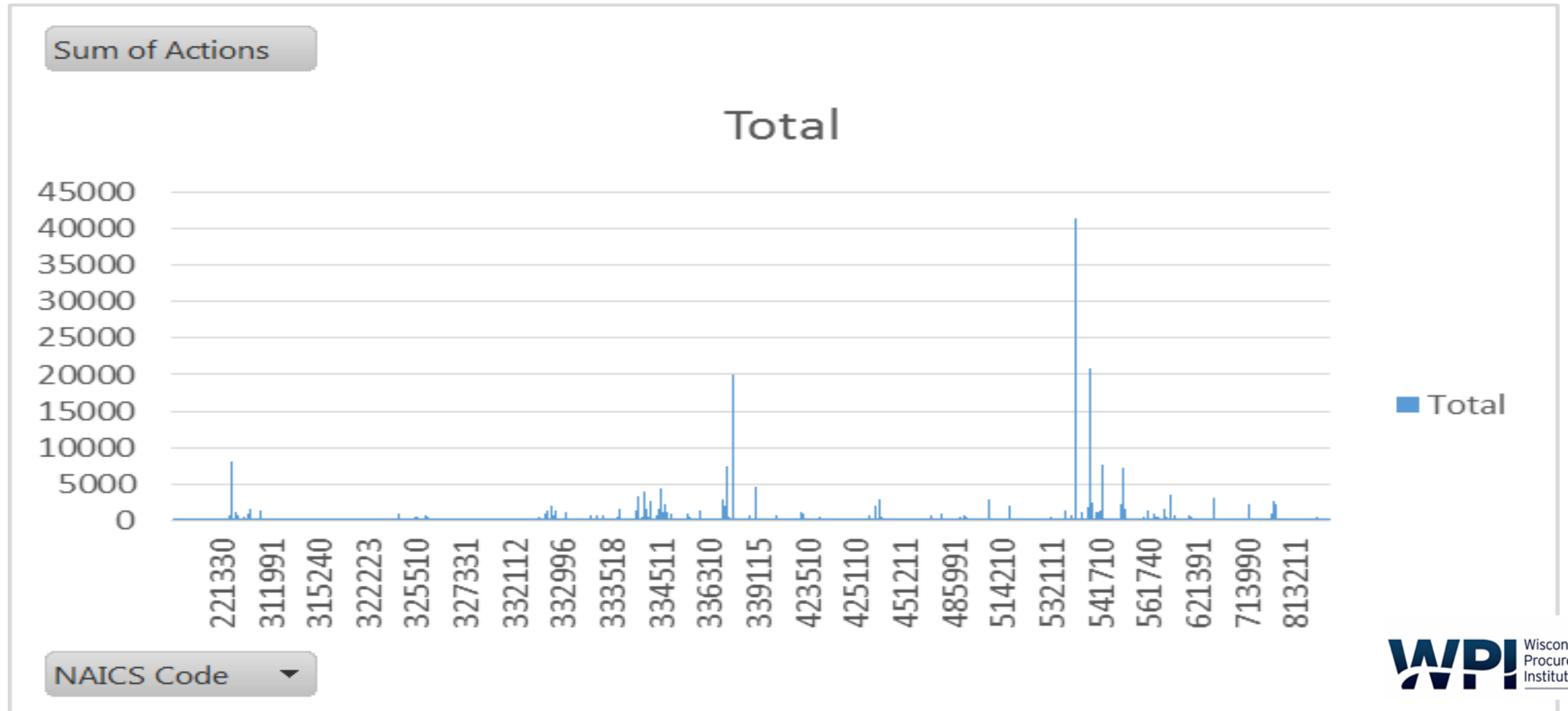
Government purchases by NAICS code



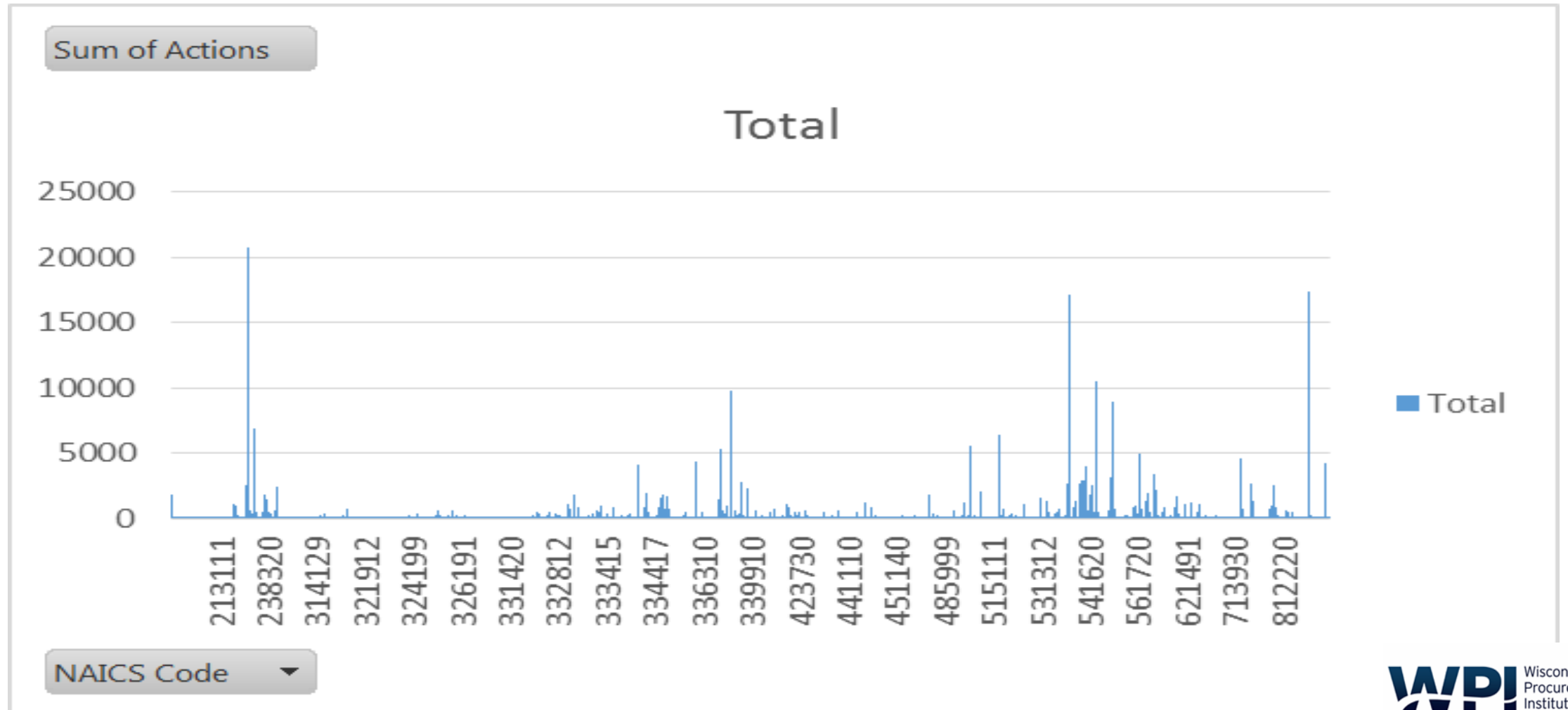
NAICS – DoD (ID- 9700)



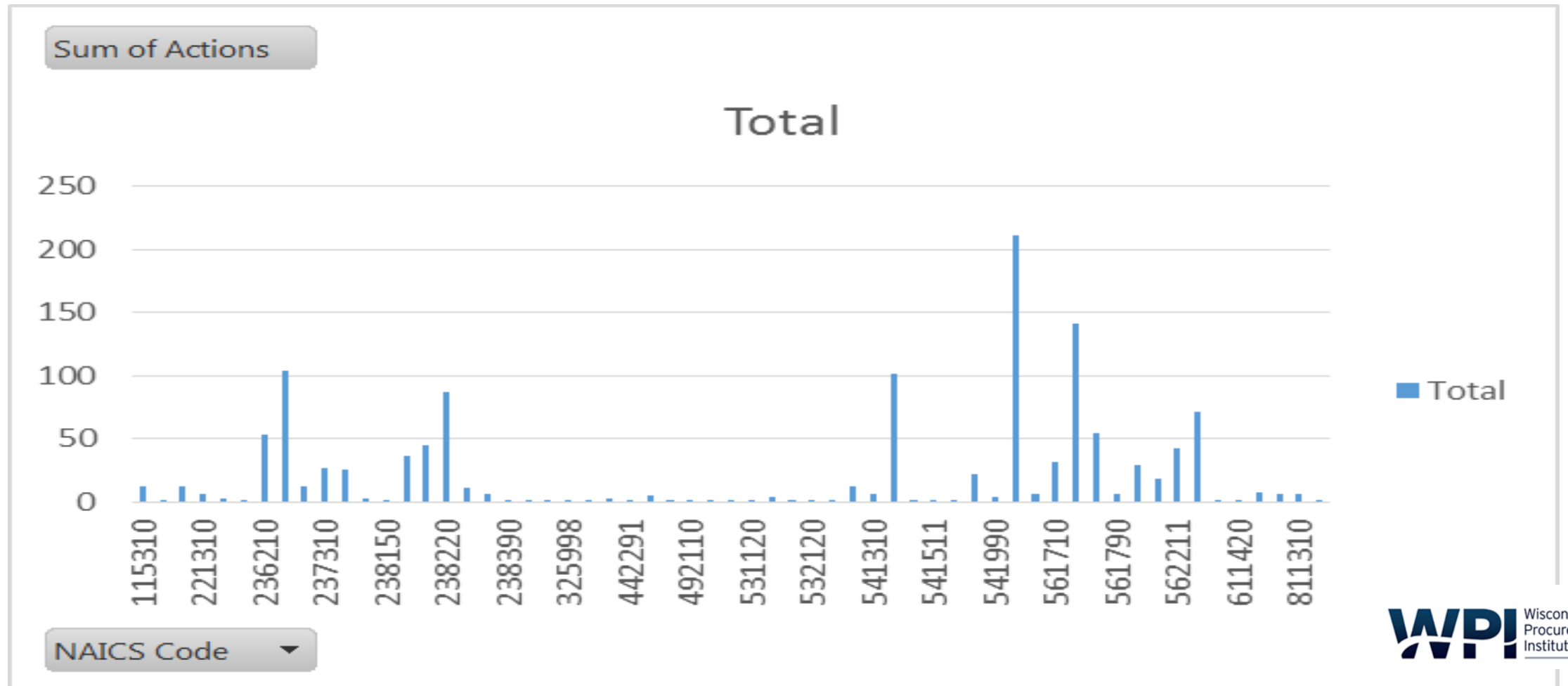
NAICS – U.S. Navy (ID – 1700)



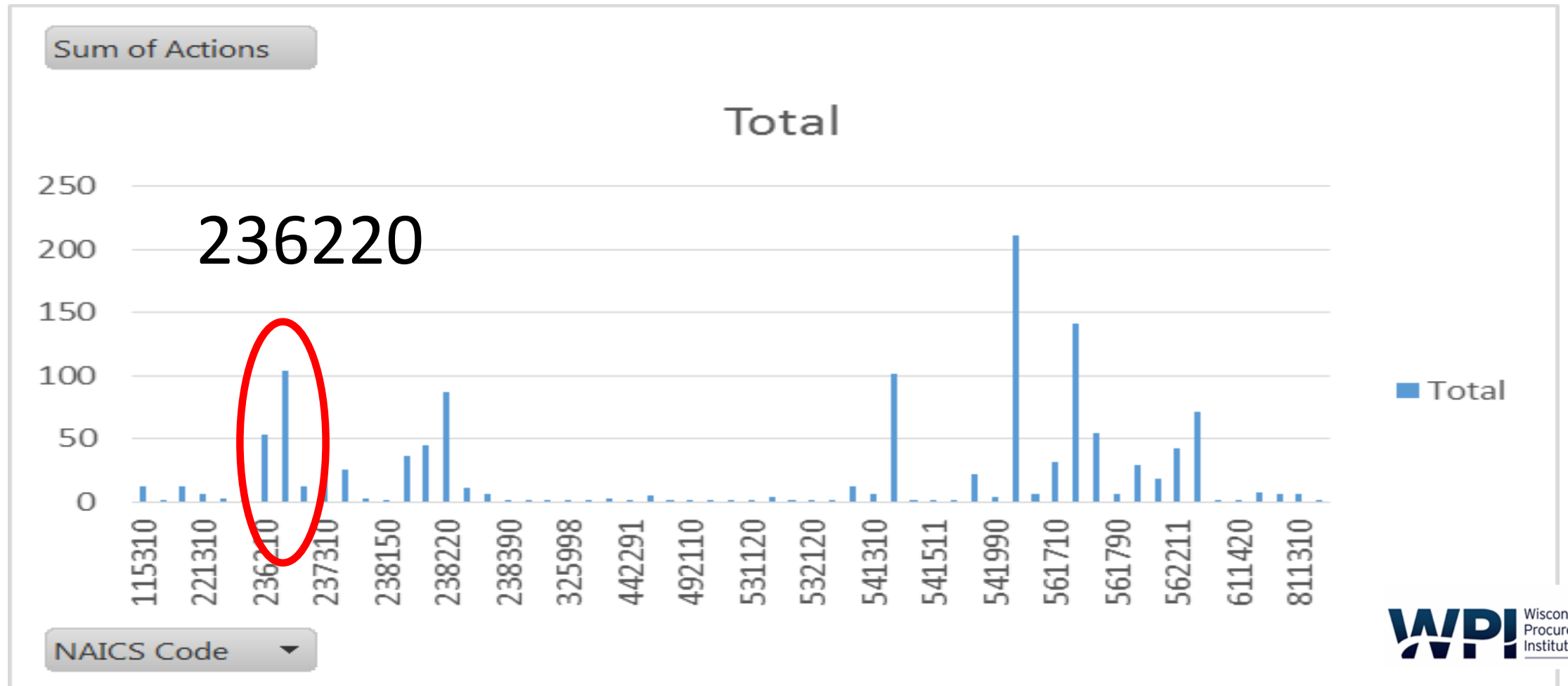
NAICS – U.S. Army (ID – 2100)



NAICS – NAVFAC MW (ID – N40083)



NAICS – NAVFAC MW (ID – N40083)



Top Contracting Offices by Sum of Actions

Contracting Office Name	↕	Total
NAVAL FAC ENGINEERING CMD MID LANT		2042
W074 ENDIST MOBILE		1948
NAVFAC SOUTHWEST		1725
GSA/PUBLIC BUILDINGS SERVICE		1629
OFFICE OF CONSTRUCTION & FACILITIES MANAGEMENT		1623
NAV FAC ENGINEERING CMD WASHINGTON		1332
ACQUISITION MANAGEMENT DIVISION		1174
W072 ENDIST LOUISVILLE		1059
NAVFAC SOUTHEAST		989
OD OM ORFDO OA OFC ACQUISITIONS		920
W076 ENDIST FT WORTH		917
W31R ENDIST AFGHANISTAN NORTH		907
OFFICE OF ACQUISITION MGMT - MA		860
W071 ENDIST KANSAS CITY		815
W074 ENDIST SAVANNAH		755

Top Contracting Offices by Action Obligation

Contracting Office Name	Total
OFFICE OF ACQUISITION MGMT - MA	\$ 1,056,335,458.17
NAVAL FAC ENGINEERING CMD MID LANT	\$ 832,365,065.29
OFFICE OF CONSTRUCTION & FACILITIES MANAGEMENT	\$ 735,454,589.07
W076 ENDIST FT WORTH	\$ 662,001,775.46
W074 ENDIST MOBILE	\$ 489,590,298.90
W31R ENDIS MIDDLE EAST	\$ 464,171,876.14
NAVFAC SOUTHWEST	\$ 450,118,045.99
W074 ENDIST SAVANNAH	\$ 406,817,540.14
W2SD ENDIST BALTIMORE	\$ 394,560,256.27
W072 ENDIST LOUISVILLE	\$ 392,922,655.30
NAV FAC ENGINEERING CMD WASHINGTON	\$ 374,404,309.72
NAVFAC SOUTHEAST	\$ 351,007,187.80
DESIGN AND CONSTRUCTION DIVISION	\$ 338,518,651.38
W2SN ENDIST ALASKA	\$ 319,773,678.04
W2SD FEST NAU1 EUROPE	\$ 311,773,678.04

Top States – NAICS 236220

Principal Place of Performance State Code	↕	Total
		\$ 2,961,088,338.38
CA		\$ 1,392,903,146.45
MD		\$ 993,915,665.06
TX		\$ 966,168,090.64
VA		\$ 942,598,084.73
NC		\$ 555,921,657.85
DC		\$ 539,746,185.27
GA		\$ 529,904,343.83
FL		\$ 488,714,558.21
WA		\$ 474,100,406.26
LA		\$ 408,292,511.88
HI		\$ 402,841,424.46
MO		\$ 341,357,551.31
NY		\$ 335,369,065.03
AL		\$ 328,096,488.90

Upcoming WPI Events – Acquisition Hour Webinars

- March 7, 2017 – [Acquisition Hour –Update in the Hour Wage Labor Law](#) – Presented by US - DOL
- March 8, 2017 – [Acquisition Hour – Introduction to Certifications available to Woman Owned Businesses](#) – Presented by WPI
- April 4, 2017 – [Acquisition Hour: Overview of the Federal Acquisition Regulations \(FAR\)](#) – Presented by WPI
- April 5, 2017 – [Acquisition Hour – Export Controls – ITAR and Associated Requirements](#) – Presented by WPI
- April 19, 2017 – [Acquisition hour: The New Small Mentor Protégé Program – The SBA Perspective](#) – Presented by US-SBA
- May 2, 2017 – [Acquisition Hour: The HUBZone Program – Certification Benefits and New Regulations](#) – Presented by US-SBA

Other Upcoming WPI Events

- **SOCIETY OF AMERICAN MILITARY ENGINEERS (SAME) MIDWEST SMALL BUSINESS EXPO** – March 29&30 – Northbrook - IL
- **WHAT IT TAKES TO WIN – WRITING AN EFFECTIVE PROPOSAL** – April 6, 2017 – Milwaukee - WI
- **5th ANNUAL U.S. DEPARTMENT OF VETERANS AFFAIRS BUSINESS CONFERENCE** – May 10, 2017 – Brown Deer - WI

Federal Acquisition Regulations (FAR)

- A series of webinars on Wednesdays from 6.00pm to 7.00pm.
 - This introductory session of the FAR REVIEW series is geared towards those interested in becoming CFCM certified. Sessions of this FAR REVIEW series will cover all parts of the FAR and will be beneficial to current Federal contractors and subcontractors even if not intending to participate in the NCMA certification exam.
- Schedule listed below:
 - <https://www.wispro.org/wp-content/uploads/2017/02/FAR-Training-Webinar-Schedule.pdf>



QUESTIONS?

SURVEY



Today's Presentation was done by

Marc Violante

Wisconsin Procurement Institute

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