# DOING BUSINESS WITH THE NATIONAL PARK SERVICE, U.S. FOREST SERVICE & THE DEPARTMENT OF VETERANS AFFAIRS

JULY 13, 2017 – 8AM - NOON
NICOLET COLLEGE RHINELANDER CAMPUS
WHITE PINES CENTER, ROOM 208
RHINELANDER, WI

### **ABOUT THE WORKSHOP:**

Presented by Joseph Smetak from the Wisconsin Procurement Institute, this session is designed to provide businesses information on how to do business with Wisconsin based Federal agencies. Attendees will learn how these agencies buy, how to locate opportunities and what agencies expect from their contractors.

The U.S. Forest Service spent over \$1.44 Billion on contracting in Fiscal Year 2016. USFS manages over 193 million acres of national forest. Within the Northern Michigan and Northern Wisconsin, there are four national forests: Hiawatha National Forest —Gladstone, MI, Huron-Manistee National Forest — Cadillac, MI, Ottawa National Forest — Ironwood, MI, Chequamegon-Nicolet National Forest — Park Falls and Rhinelander, WI

In Fiscal Year 2016, the National Park Service (NPS) spent over \$776 Million on contracting. Almost every American city and town claims a little bit of the National Park Service. The NPS builds trails and playgrounds, return historic buildings to productive use, revitalize neighborhoods, protect watersheds, recognize and promote local history, and introduce the next generation to stewardship opportunities. In Wisconsin, there are 2 national parks, 2,293 National Register of Historic Places Listings, 18 National Natural Landmarks, 42 National Historic Landmarks and more.

The U.S. Department of Veterans Affairs spends over \$20 billion in Fiscal Year 2016. The Department of Veterans Affairs (VA) operates a nationwide system of hospitals, clinics, Veterans Integrated Service Networks (VISN), data processing centers, and National Cemeteries which require a broad spectrum of goods and services. The VA purchases these goods and services on a national, regional, and local level. So no matter how large or small your business is, VA is a potential customer.

INFORMATION ON ALL WPI EVENTS at www.wispro.org

#### A WORKSHOP FOR SMALL BUSINESSES

There is <u>NO COST</u> for these events <u>BUT</u>

<u>REGISTRATON IS</u>

REQUIRED

**VISIT** 

https://tinyurl.com/l2o3kav

for REGISTRATION and UPDATED INFORMATION

## HOSTED AND SPONSORED BY

NICOLET COLLEGE WORKFORCE & ECONOMIC DEVELOPMENT







For additional information, please contact Patricia Sullivan at patricias@wispro.org or 920-840-3771 or Joseph Smetak at josephs@wispro.org or 414-270-3600

#### **SCHEDULE:**

REGISTRATION 8:00AM
PROGRAM 9:00AM 11:00AM
NETWORKING 11:00AM
- NOON