



# Doing Business with the National Park Service

## WHEN:

June 7, 2018  
1:00 pm - 4:00 pm

## WHERE:

Michigan Technological  
University, ATDC  
1400 Townsend Drive  
Houghton, MI 49932

- Is your business looking to expand?
- Have you considered selling to the government?
- Are you currently selling to the government but only to one or two agencies?
- Are you missing an opportunity to diversify your customer base?

The federal government market is worth nearly \$100 billion in sales to small businesses each year, but selling to the government is very different than selling to the commercial sector.

The National Park Service has a broad range of requirements ranging from construction services to outerwear. At this unique workshop, your business will have the opportunity to meet with and learn from a National Park Service Midwest Region contracting official. Join the National Park Service and Procurement Technical Assistance Center (PTAC) representatives to take advantage of this unique opportunity!

### Sponsored by:



## This seminar includes presentations from:

- National Park Service – Midwest Region
- U. S. Small Business Administration
- Northwest Michigan PTAC
- Wisconsin Procurement Institute

For additional information for Michigan companies contact Don Makowski at [don.makowski@networksnorthwest.org](mailto:don.makowski@networksnorthwest.org) or (906)789-0558, ext 1311

Wisconsin contact Joe Smetak at [joseph@wispro.org](mailto:joseph@wispro.org) or (414)270-3600

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Learn More about the PTAC