



**Kurt Thiede, Chief of Staff
U.S. Environmental Protection Agency
Region 5**



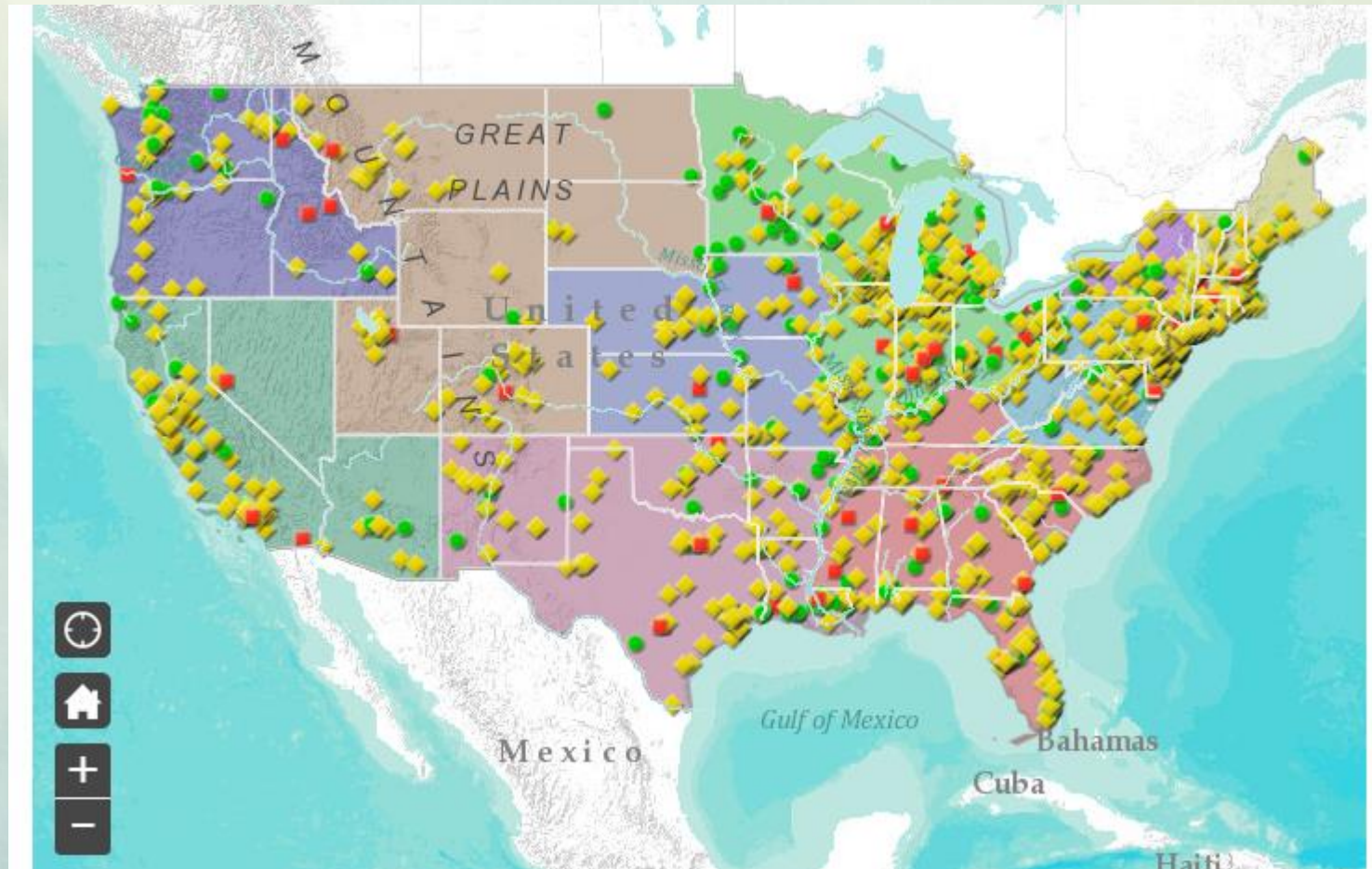
EPA's Back-to-Basics Agenda

- Prioritize EPA's core mission.
- Commit to cooperative federalism.
- Operate within the rule of law.

Back-to-Basics In Action

- Renewed focus on the Superfund program and other land and water cleanups.
 - War on lead
- Focus on the key role of state agencies.
 - PFAS
- Updating our country's aging infrastructure – especially drinking water and waste water systems.

Superfund National Priorities List



Cooperative Federalism

Working with the Community USS Lead Superfund Site



Lead expert talks to children about avoiding lead.



EPA employee meeting with resident at her home in Zone 1.



Infrastructure



Environmental Topics

Laws & Regulations

About EPA

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Water Infrastructure Finance and Innovation Act (WIFIA)

The WIFIA program accelerates investment in our nation's water infrastructure by providing long-term, low-cost supplemental loans for regionally and nationally significant projects.

Learn About WIFIA



- [Program overview](#)
- [Program benefits](#)
- [Law and regulations](#)
- [Frequent questions](#)

Financing Requests



- [Letters of interest submitted](#)
- [Selected projects](#)

How to Apply



- [Application process](#)
- [Notice of Funding Availability](#)
- [Application materials](#)

Resources



- [Program handbook](#)
- [Information sessions](#)

ANNOUNCEMENTS

- [WIFIA program is now accepting letters of interest for up to \\$5.5 billion in loans](#)
- [Submit letters of interest by noon on July 6, 2018](#)
- [Register for webinars about the 2018 selection round](#)

STAY IN TOUCH

[Sign up](#) to receive announcements about the WIFIA program.

Great Lakes



04/05/2018

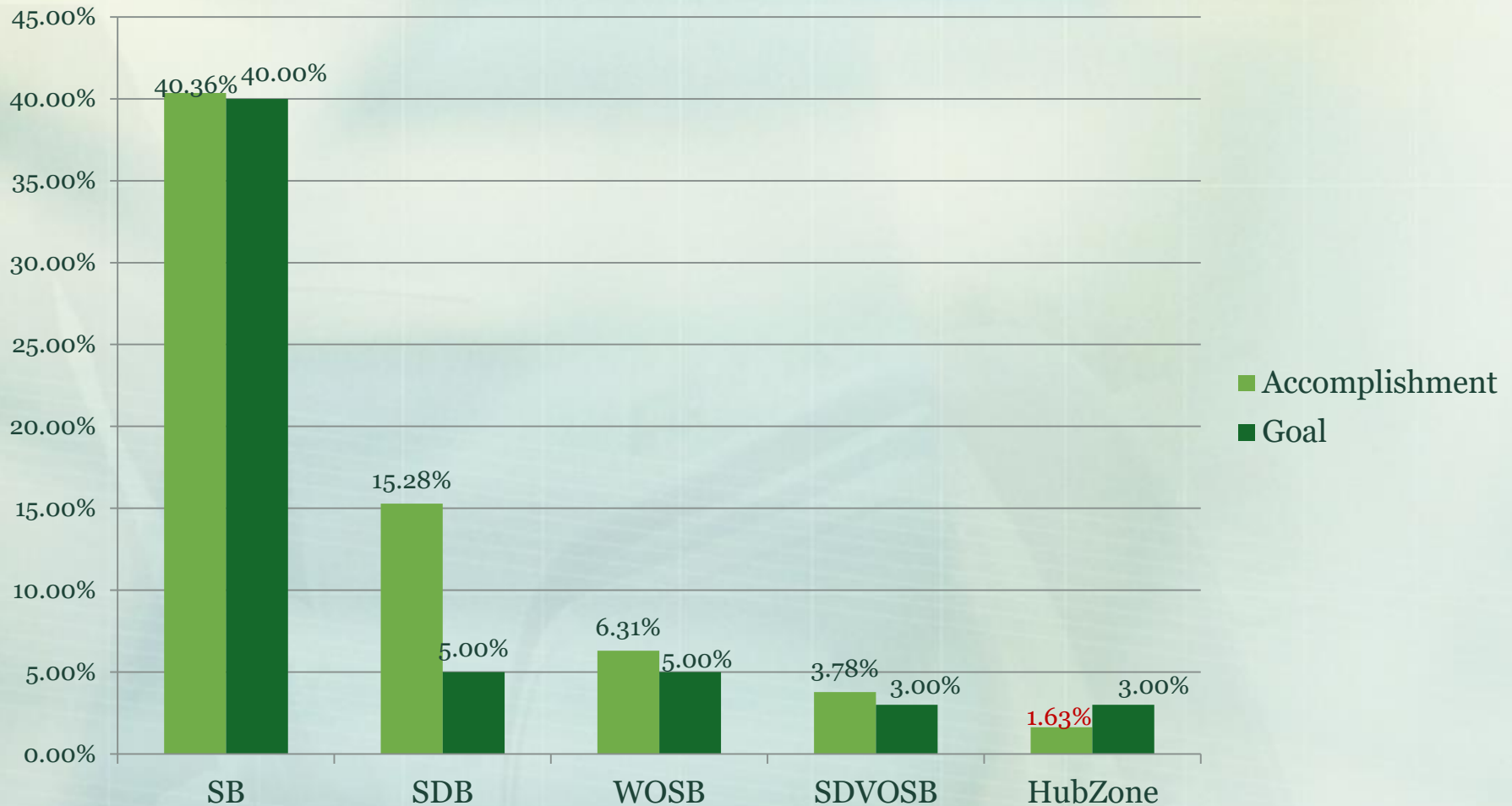
Our Mission

“To support the protection of human health and the environment by advocating and advancing the business, regulatory, and environmental compliance concerns of small and socio-economically disadvantaged businesses.”



Small Business Accomplishments

FY2017



Small Business Goals

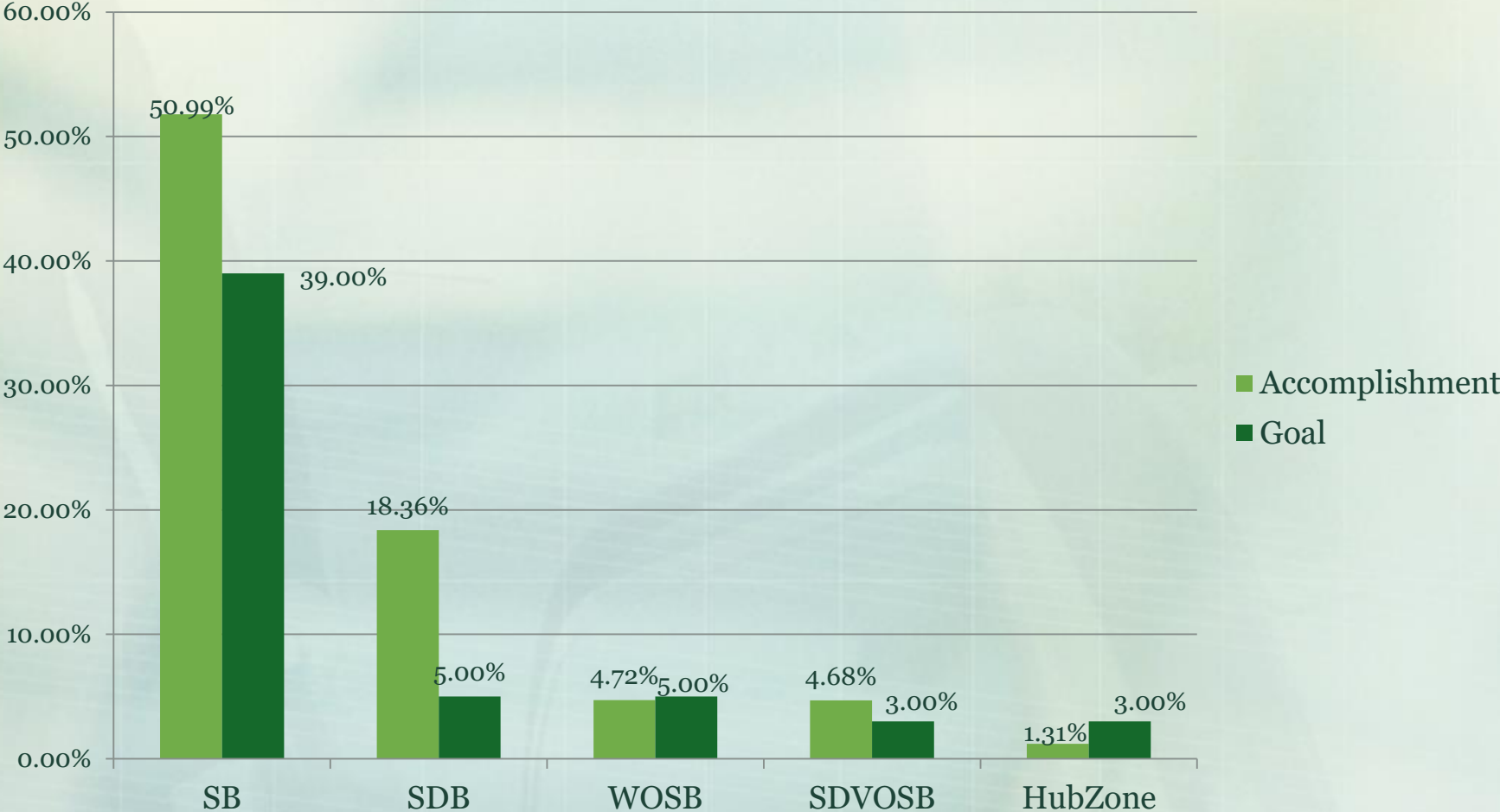
FY 2018

Estimated Obligations	Negotiated Goal
Direct	
Small Businesses	39.00%
Small Disadvantaged Businesses	5.0%
Women-Owned Small Businesses	5.0%
HUBZone Businesses	3.0%
Service Disabled Veteran Small Businesses	3.0%
Subcontract	
Small Businesses	55.0%
Small Disadvantaged Businesses	5.0%
Women-Owned Businesses	5.0%
HUBZone Businesses	3.0%
Services Disabled Veteran-Owned Small Businesses	3.0%

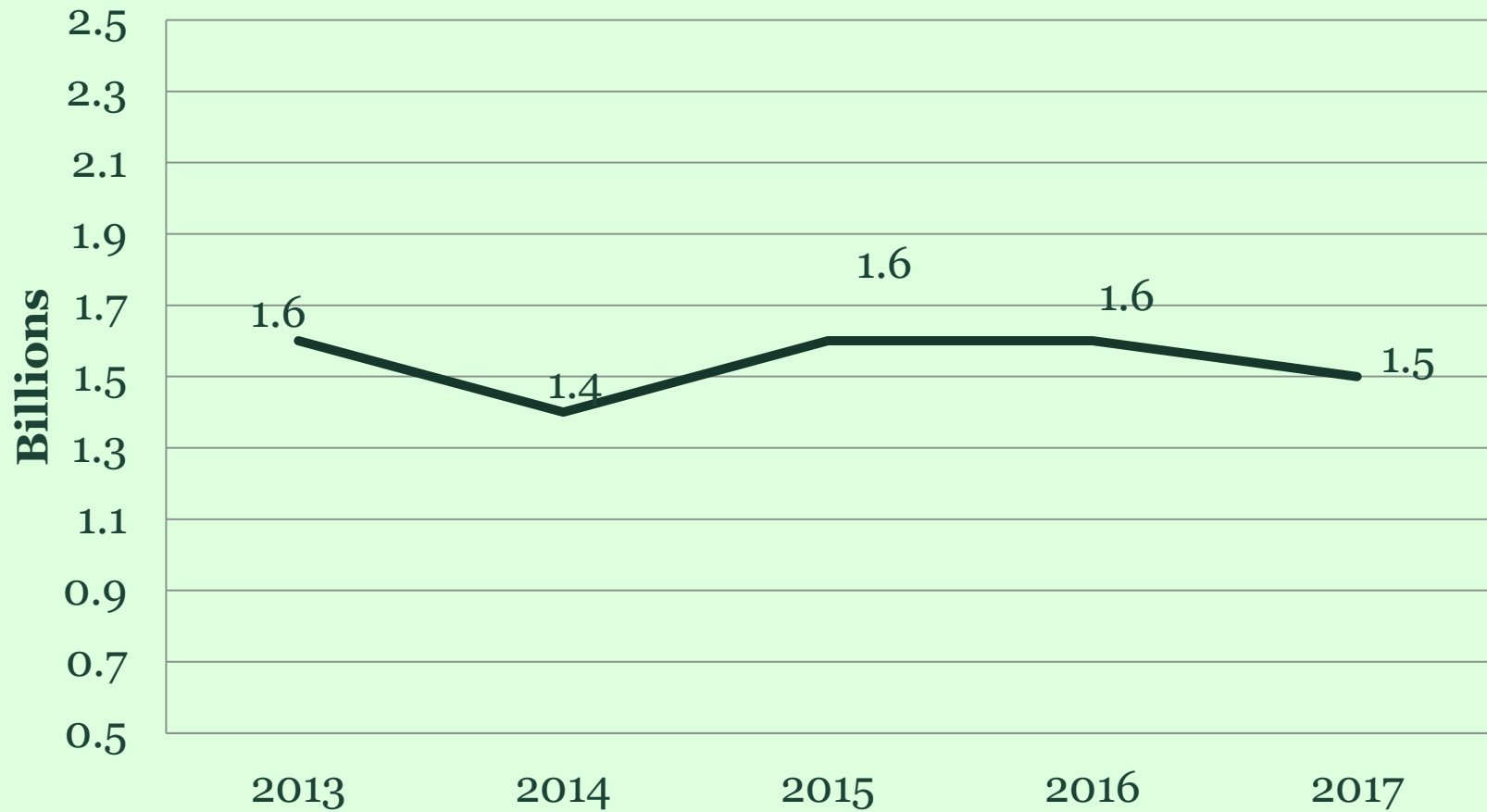
Statutory Federal Small Business Goal: 23%

Small Business Accomplishments

FY 2018 as of 3/30/2018



Annual Direct Procurement Budget



Government-wide Procurement Scorecard

FY 2009 – 2016

Agency	Spending Rank	FY 2009 Grade	FY 2010 Grade	FY 2011 Grade	FY 2012 Grade	FY 2013 Grade	FY 2014 Grade	FY 2015 Grade	FY 2016 Grade	Grade of "A" or "A+" eight years in a row
DoD	#1	B	B	B	B	B	A	A	A	No
DOE	#2	A	B	F	F	F	F	A	A	No
HHS	#3	C	A	A	A	A	B	B	B	No
VA	#4	A	A	B	A	A	B	B	B	No
NASA	#5	C	C	B	A	A	C	B	B	No
DHS	#6	A	A	A	A	A	A+	A	A+	Yes
DOJ	#7	D	B	C	A	B	A	A	A	No
USDA	#8	A	A	A	A	A	A	A	A	Yes
DOC	#9	C	A	A	A	A	A+	A	A+	No
DOS	#10	B	A	A	A	A	A	A	A+	No
GSA	#11	C	A	A+	A+	A	A	A+	A	No
DOI	#12	A	A	A	A	A+	A	A	A+	Yes
DOTreas	#13	B	A	A+	A+	A	A	A	A	No
DOEduc	#14	A	C	B	C	A	A	A	C	No
DOL	#15	A	A	A	A	A	A	A	A	Yes
USAID	#16	F	C	A	B	A	A+	A	B	No
SSA	#17	B	A	A	B	A	A	A	A	No
DOT	#18	A	A	A	A	A+	A	A+	A	Yes
EPA	#19	A	A	A	A	A	A	A	A	Yes
HUD	#20	B	D	C	A	A	A	A	A+	No
OPM	#21	F	D	C	B	A+	A	A	A	No
NSF	#22	F	C	B	C	B	A	A	A+	No
NRC	#23	B	B	A	A	A	A	A	A+	No
SBA	#24	A	B	A	A	A	A	A+	A	No
All	N/A	B	B	B	B	A	A	A	A	No

EPA Grants

What is a Grant?

A federal grant is an award of financial assistance from a federal agency to a recipient to carry out a public purpose of support or stimulation authorized by a law of the United States. Recipients of this award are called *Grantees* or *Grant Recipients*.

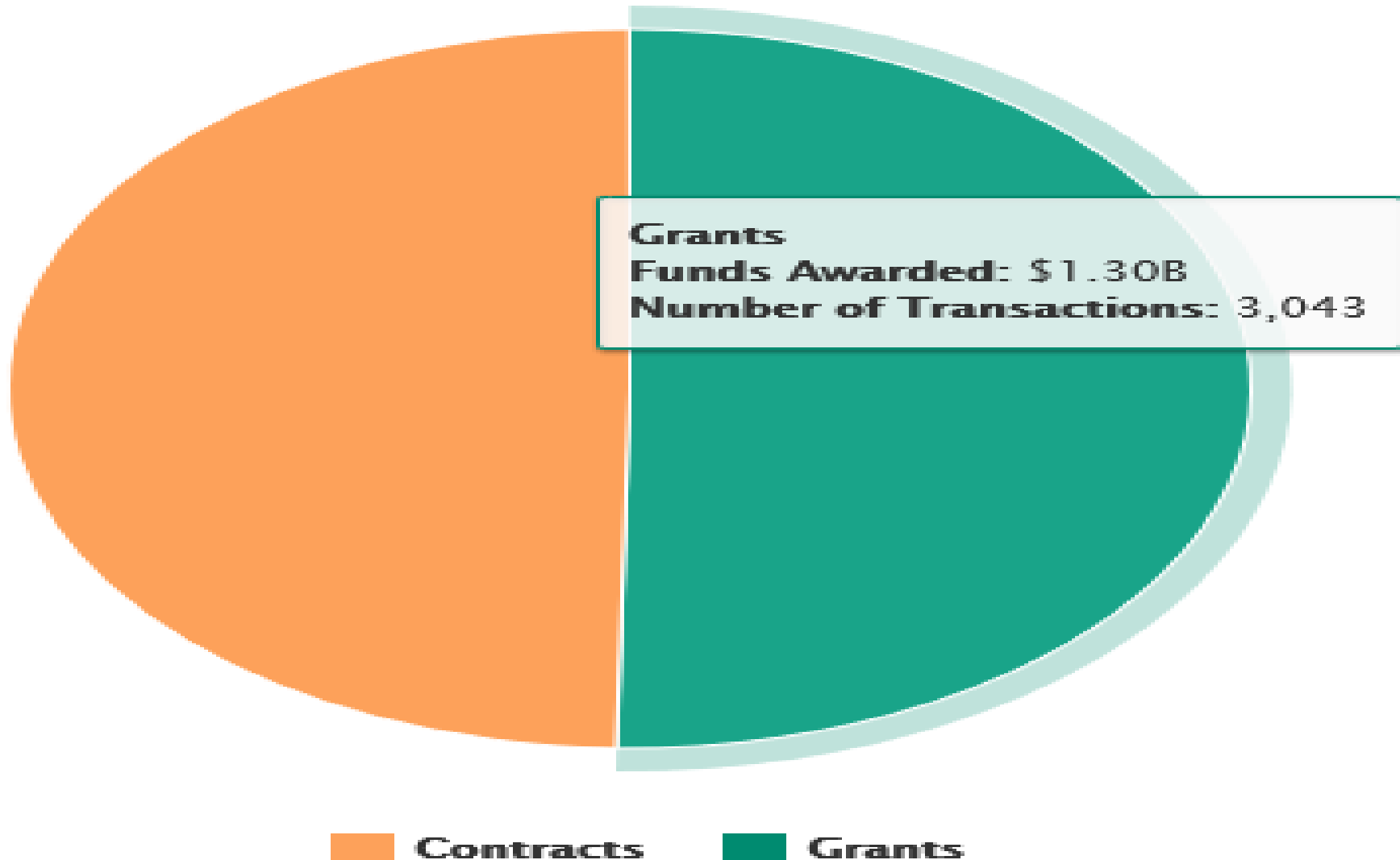
Can I Use a Grant to Start My Small Business?

No. Grants do not provide assistance in the form of revenue sharing, loans, loan guarantees, loan insurance, interest subsidies, insurance, or direct United States cash assistance to an individual or business.

In the past EPA awarded three times as much money in the form of grants/ assistance agreements than to direct contracts.

Grants vs Contracts

FY2017



Small Business Vendor Profile System



OSDBU has developed a web-based database of small business firms interested in doing business with EPA. The purpose of this database to aid large prime contractors with finding suitable small business subcontractors and to act as a market research tool for EPA Program and Contracting Officers.

Register your firm on the [OSDBU website](#).

Follow the Money: Direct Contracting

Forecast Database -

- Firms interested in doing business with EPA can find prime contracting opportunities over \$150,000 on the [Forecast Database](#).
- Each entry on this listing will include a description of the work to be performed, procurement method, estimated contract dollar range, target award date and a point of contact.

FedBiz Opps

- To find contracting opportunities available throughout the Federal Government, visit the [Federal Business Opportunities \(FBO\)](#) website.

FedConnect

- Small businesses can also search for direct contracting opportunities using the [FedConnect](#) web portal. **FedConnect** is a one-stop location to find opportunities for federal contracts as well as opportunities for grants and assistance funds.

Top Procurement Categories

FY2017



Hazardous
Substance
Removal,
Cleanup, and
Disposal Services
and Operational
Support
562910



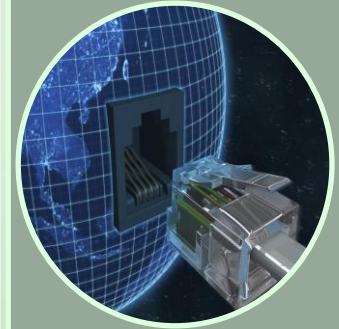
Other
Professional
Services
541990



Architect -
Engineer
Services
(Including Landscaping,
Interior Layout, and
Designing)
541300



Other
Environmental
Services, Studies,
and Analytical
Support
541620



Program
Management/
Support Services
541610



Procurement Initiatives and Upcoming Procurement Opportunities

- The EPA Acquisition Forecast for 2019 – 2021 is scheduled to be available for the public on June 1, 2018.
- The Remedial Acquisition Framework Contracts are scheduled to be awarded 4th qtr 2018/1st qtr 2019.

Design and Engineering Services Suite	Remediation Environmental Services Suite	Environmental Services & Operation Suite
<ul style="list-style-type: none">- Multiple Award- Indefinite Delivery- A&E Professional services from investigation through design	<ul style="list-style-type: none">- Multiple Award- Indefinite Delivery- Remedial Cleanup services, including construction	<ul style="list-style-type: none">- Multiple Award- Indefinite Delivery- Remedial Cleanup operation and oversight

- The EPA OSDBU Office is promoting the HUBZone program throughout the Agency. This is the only socio-economic small business goal that the Agency has not meet.



**For additional Questions, please contact
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