

6th Annual U.S. Department of Veterans Affairs Business Conference

May 16, 2018 – Hampton Inn – West Allis (Milwaukee), WI

Hosted by

Wisconsin Department of Veterans Affairs

U.S. Small Business Administration

National Contract Management Association – Wisconsin Chapter (NCMA)

Northwest Michigan PTAC

Center for Entrepreneur and Economic Development, Inc. (CEED)

Wisconsin Procurement Institute (WPI)

Working with the

U.S. Department of Veteran Affairs

Government and Industry Representatives

Logistics – Oversees the procurement, coordination, and movement of supplies and equipment within the medical center. Procures bar code readers, equipment tracking software.

Acute Care – Provides short-term immediate medical care. Procures medical supplies and equipment.

Beneficiary Travel – Provides transportation services for veterans to and from medical care facilities. Procures transportation services including vans and ambulances.

Bio-Medical – Maintains medical equipment throughout the hospital. Procures parts for medical equipment.

Community Living/Geriatrics – Provides services for aging veterans including skilled nursing home care. Procures medical equipment and supplies, furniture, linens,

Environmental – Responsible for maintaining the day to day operation of the facility. Procures pest control services, trash and hazardous waste services, linens, uniforms, cleaning supplies and equipment, and restroom paper products.

Information Technology – Oversees and maintains computer equipment and software required by the medical center. Procures all IT needs for the medical center including computers, monitors, racks, servers, routers, software, etc.

Laboratory Services – Provides a variety of laboratory tests. Procures laboratory equipment and supplies to run the equipment, specimen containers, labels and label printers, and phlebotomy supplies including blood collection tubes, gloves, needles, etc.

Pharmacy – Processes medication prescriptions for veterans. Procures medications, IV drugs.

Primary Care – Provides extensive range of treatment modalities with emphasis on health care prevention. Procures medical equipment and supplies.

Prosthetics – Provides items that are specific for an individual veteran. Procures canes, wheelchairs, surgical implants (i.e. pacemakers, stents, hip implants), home improvement and structural alterations (i.e. wheelchair ramps, bath/kitchen accessibility), artificial limbs, hearing aids, glasses, and home respiratory care.

Radiology – Provides imaging services for the medical center. Procures high tech radiology equipment and supplies including X-ray machines, ultrasound, CT, PET, MRI, and computers.

Spinal Cord Injury – Provides life-long continuum of services for veterans with a spinal cord injury. Procures specialized medical equipment and supplies.

Sterile Processing – Provides cleaning and sterilization of devices used throughout the medical center. Procures sterilizers and supplies, cleaning agents, wraps, etc.

Surgery – Provides and maintains surgical suites. Procures sterile surgical packs, equipment, surgical supplies, (i.e. suture, scalpels)

TeleHealth – Oversees veteran's care remotely using monitoring equipment. Procures IT equipment, medical equipment, monitors, etc.


VA National Acquisition Center – The NAC is responsible for the nation-wide healthcare-related contract vehicles, open to VA and other Government agencies. The Contract Catalog Search Tool (CCST) contains over 1,700 active contract vehicles and over 1 million catalog line items pertaining to VA's Federal Supply Schedule contracts and national standardization contract vehicles including contracts, Blanket Purchase Agreements (BPAs) and Basic Ordering Agreements (BOAs).

US Coast Guard Lake Michigan Sector (USGCV) - Coast Guard Sector Lake Michigan is comprised of 21 Coast Guard Stations/Units that are responsible for 1,638 miles of shoreline and approximately 19,000 square miles of surface water. The area of responsibility for Sector Lake Michigan includes jurisdiction in four states: Wisconsin, Illinois, Indiana, and Michigan; in addition to the majority of Lake Michigan and numerous intercostal waterways.

Milwaukee Metropolitan Sewerage District (MMSD) - MMSD is a regional government agency that provides water reclamation and flood management services for 1.1 million customers in 28 communities in the Milwaukee area.

Milwaukee Public Schools – MPS is the largest school district in Wisconsin. They purchase a wide variety of goods and services needed to provide the highest quality education possible to the children of the City of Milwaukee. They also construct, repair, and maintain school buildings and facilities

Hammel Green & Abrahamson (HGA) – HGA is a national multi-disciplinary design firm rooted in architecture and engineering. Founded in 1953, we believe that enduring, impactful design results from deep insight into the people and passions that animate each unique environment. Offices in Minneapolis, Rochester (MN), Milwaukee, San Francisco, Sacramento, San Jose, Los Angeles and Washington, D.C. offer specialized teams in healthcare, corporate, government, arts, community, education, and energy.



Plunkett Raysich Architects (PRA) - PRA is an award-winning Architectural and Interior Design firm dedicated to delivering innovative design solutions. We specialize in projects that comprise the essence of communities — where you live, work, play, learn, worship and retire. We are passionate about turning your aspirations into reality.

WPS Health Solutions – WPS is a leading not-for-profit insurer in Wisconsin. They provide administrative services for Medicare Part A and Part B in multiple states, and serve members of the U.S. military and their families through TRICARE and Veterans Administration programs. WPS purchases IT consultants, computer software/hardware, office supplies, and facilities/maintenance parts and services.