



- Founded in 1903 as the Wisconsin Workshop for the Blind in Milwaukee
- Started out making baskets and brooms
- Expanded to include a machine shop in 1958
- Customers include Harley Davidson, Briggs & Stratton and Oshkosh Defense
- The oldest item on the Government Procurement List is our cocoa hair mat

A very brief
history of



Enriching the lives of Americans who are blind...
through the dignity of work valued by
customers and the community.

Associated Industries for the Blind (AIB) opened its first BSC in 1997

AIB and Wiscraft combined resources in 2012



**Beyond
Vision**

The Right Choice

AbilityOne Overview



President Roosevelt signs **Wagner-O'Day Act**: an effort to create employment for people who are blind by procuring products to the Federal government

1938

NISH is created at the suggestion of Congress to promote the **JWOD Program** for people with significant disabilities

1974

Committee for Purchase for People Who Are Blind or Severely Disabled changes its name to the **U.S. AbilityOne Commission**

2011

1971

Act is amended to encompass opportunities for people with significant disabilities by Senator Jacob Javits; law becomes **Javits-Wagner-O'Day Act**




2006

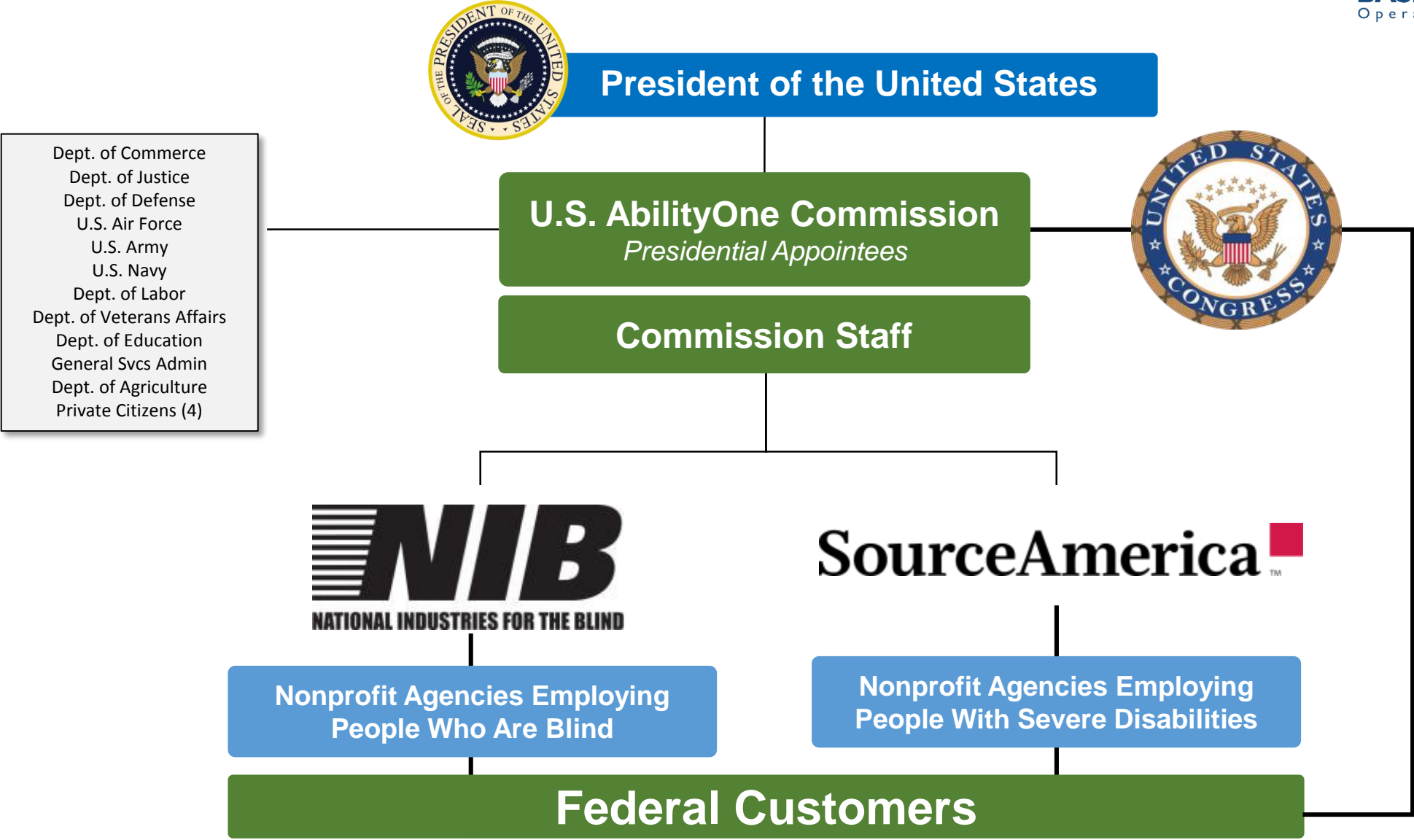
JWOD is renamed the **AbilityOne Program** to better communicate the program mission & identity



2013

NISH is renamed **SourceAmerica** 

AbilityOne Overview



BSC Mission & Overview



The BSC Mission is to:

- Employ Americans who are blind or have other severe disabilities
- Provide job opportunities to produce and ship products, deliver services and staff stores
- Offer valuable role in military communities for employment of service-disabled veterans



+50,000

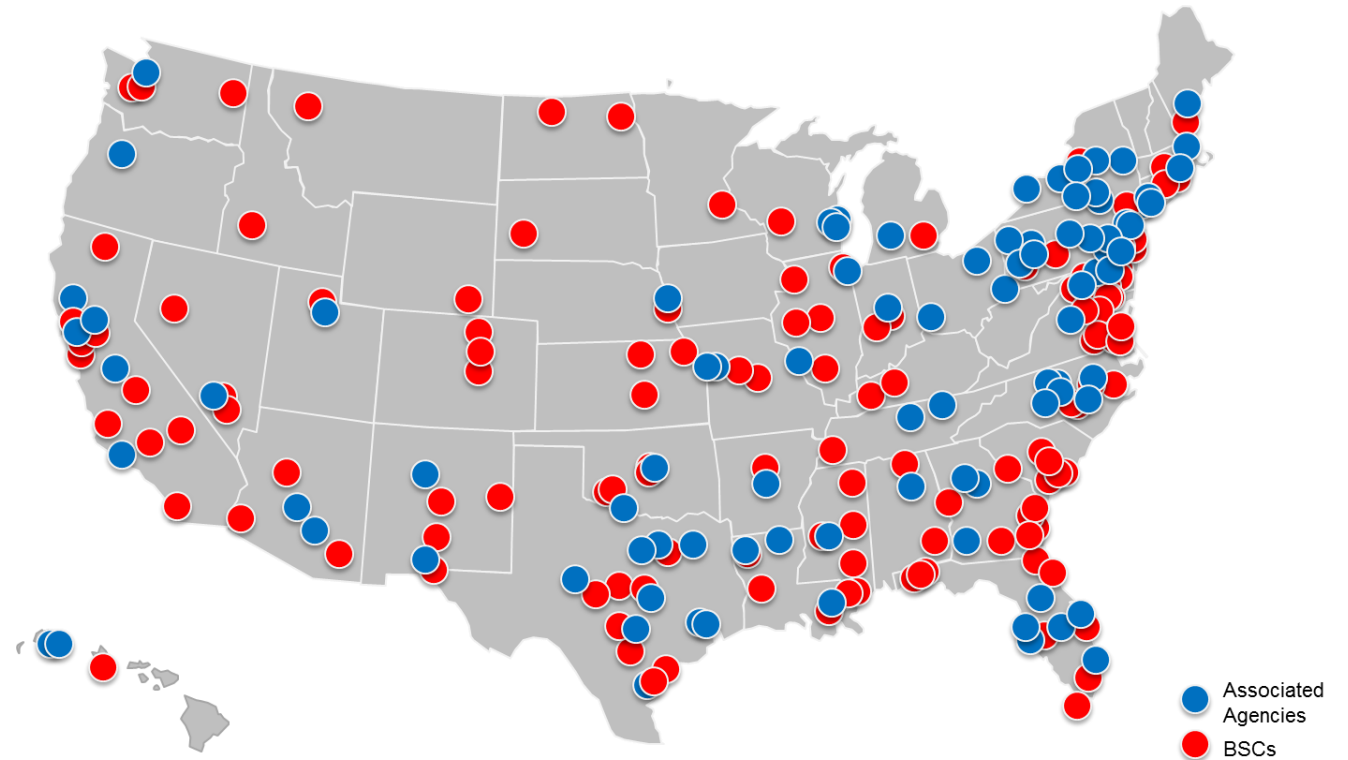
People with significant disabilities are employed through this program.

+3,000

Service Disabled Veterans are employed through this program.

BSC Footprint

- 151 BSCs on military installations in 45 states, 2 territories, GTMO and in federal buildings
 - 57 Air Force
 - 41 Army
 - 30 Navy
 - 3 USMC
 - 2 USCG
 - 2 DLA
 - 1 DHHQ
 - 15 Non-DoD



Retail Store Environment



Value Proposition



Every BSC employs people who are blind or disabled on location:
More than 200 blind/disabled employees in BSCs.

A proven opportunity for promotion

Demonstrated by several managers who are blind.

BSCs support employment through the sale of AbilityOne/SKILCRAFT products

Program Benefits

TO OUR CUSTOMERS

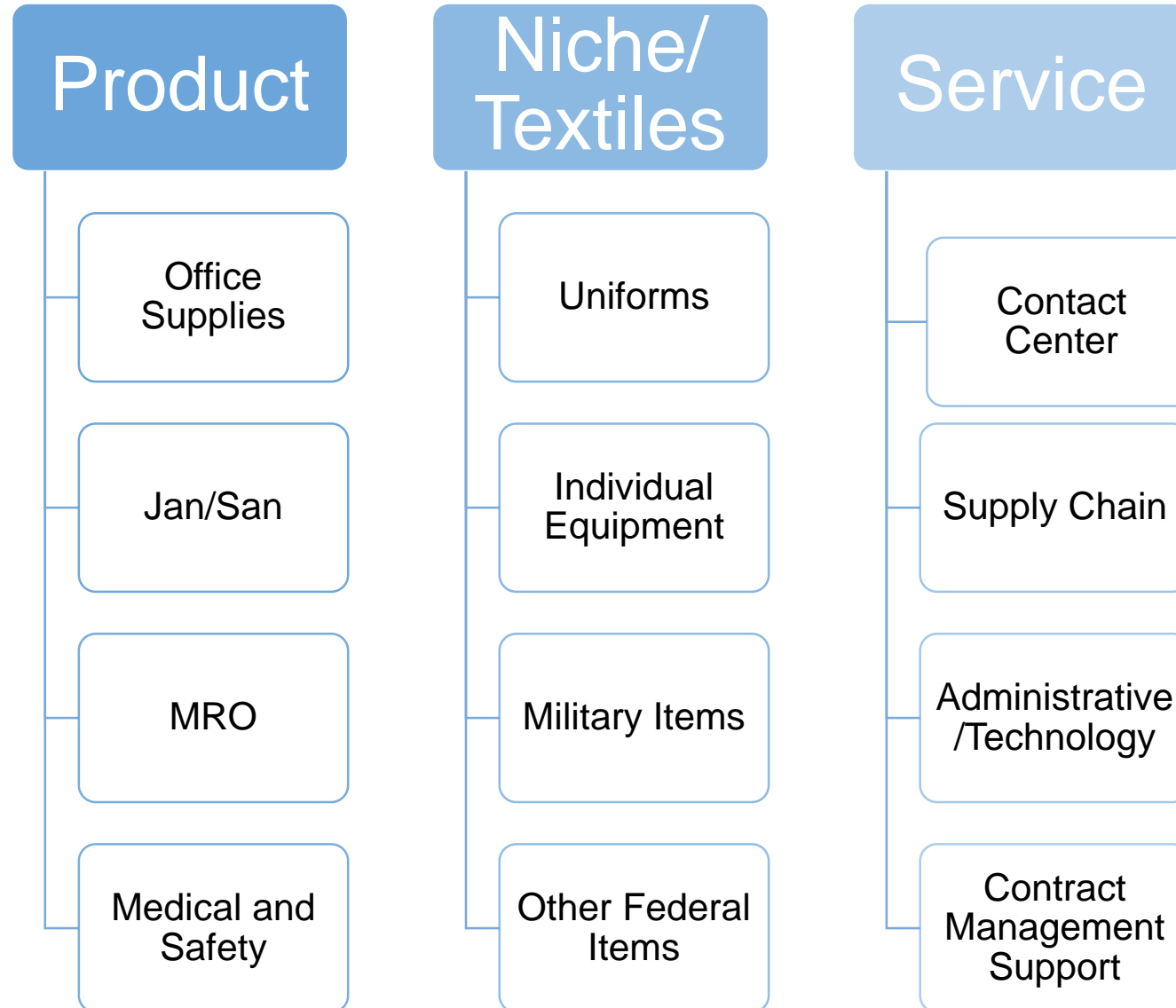
- Less time to contract than commercial solicitation
- Provide thousands of items from multiple vendors and small businesses
- Same-day service value/cost savings
- Test samples, initial fielding and sustainment (entire life-cycle)
- Strategic partner – national network of solution providers
- Quality products and services
- Manage industrial base
- Strategic sourcing partner
 - Single point of contact for contract administration
 - Improves visibility of program objectives
 - Improves operations efficiencies over long term relationship

TO OUR EMPLOYEES

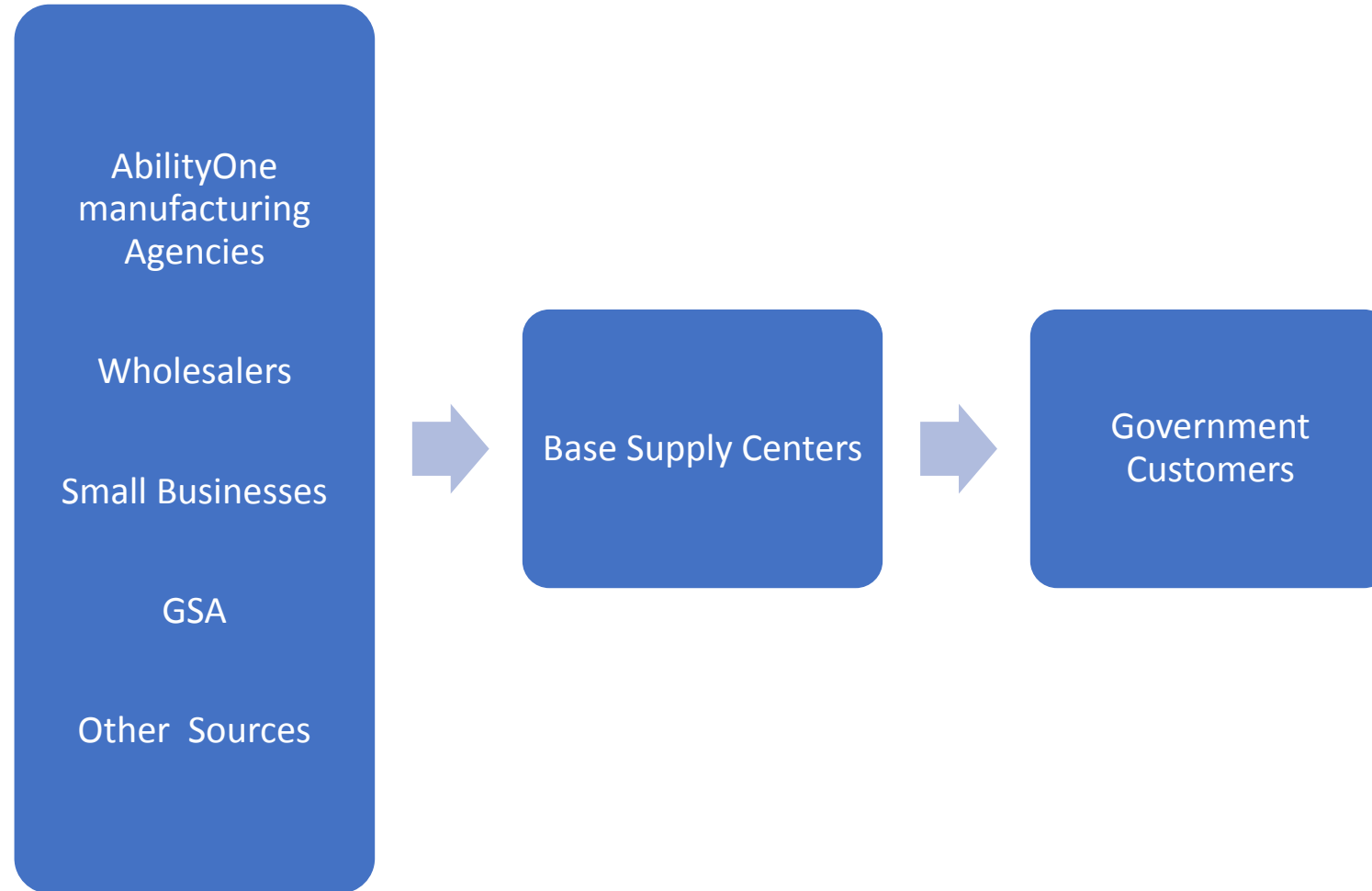
- Wide range of employment opportunities
- Marketable job skills and job training
- Career advancement, equitable wages and benefits
- Greater independence
- Overall source of employment for almost 2,000 military veterans with disabilities



Business Lines



BSCs – Product Flow



The Unseen Benefits of the AbilityOne Program

The **AbilityOne** program provides a cost effective way to help people who are blind or have significant disabilities to become tax paying citizens, and achieve greater independence.

- The unemployment rate among Americans who are blind is 70%

The Federal government and the American taxpaying public benefits by:

- Employing thousands of people who might otherwise be solely dependent dependent upon public assistance.
- The Federal government enjoys great value by receiving quality products products and services at a fair price.

Together We're Changing Lives



Enriching the lives of Americans who are blind...
through the dignity of work valued by
customers & the community.

The AbilityOne Program It Works!



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