

WELCOME!



Fort Atkinson

Corporate Headquarters

History – Over 50 years ago...



On April 8, 1966, Opportunities, Inc. was established by Margaret Waterman and Helen Wing to provide a means of employment for their children with disabilities.

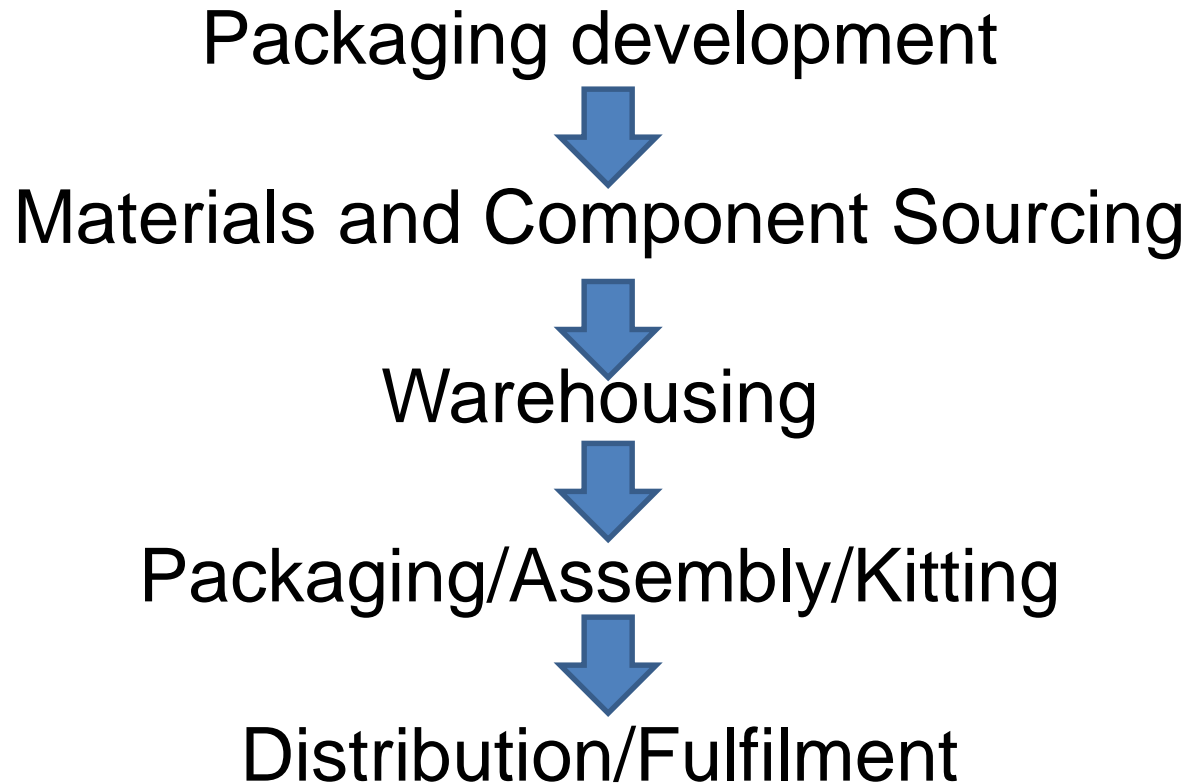


OPPORTUNITIES - Today

- Serve over **3000 individuals** annually through training, employment and social enrichment programs
- Partner with **over 150 community businesses**
- Over **250 individuals** participate in **Work Skills Training**
- Over **1000 individuals** with barriers receive employment training and advancement through the **OI WORKS Program** annually.



Purchase Complete Packaging



Facilities – Fort Atkinson Campus

- **Plant One – 50,000 sq. ft.**
 - 14,000 production
 - 7,000 warehouse (1 dock)
 - 29,000 administration/ programs
- **Plant Two – 84,000 sq. ft.**
 - 44,000 production
 - 35,000 warehouse (10 docks)
 - 5,000 administration/ programs
- **OI Warehousing – 175,000 sq. ft.**
 - Building on 14.5 acres
 - 40,000 tenant space (2 docks)
 - 70,000 OI warehousing (6 docks)
 - Rail spur with 2 loading doors
 - 60,000 tenant space (4 docks)
 - 5,000 administration



Main Entrance



Facilities – Madison



Facilities - Madison

- 57,500 sq. ft.
 - 20,000 production
 - 26,000 warehouse (4 docks)
 - 8,000 administration/ programs
- Renovated as of 2014
 - Enhanced Food Grade Capabilities
 - GMP Standards
 - Pest Control Management
 - Increased Warehouse/ Dock Capacity



Warehouse

Capabilities:

- Kitting/ Sub-Assembly
- Co-packaging
- Blister Packaging/ RF Welding
- Bagging
- Display Assembly/ Filling
- Labeling
- Inspection/ Sorting
- Flexible Workforce Solutions Available



Production

Facilities - Oconomowoc



Facilities - Oconomowoc

- 16,000 sq. ft.
 - 10,000 production
 - 3,000 warehouse (2 docks)
 - 3,000 administration/ programs
 - GMP Standards
 - Pest Control Management

Capabilities:

- Kitting/ Sub-Assembly
- Co-packaging
- Bagging
- Display Assembly/ Filling
- Labeling
- Inspection/Sorting
- Flexible Workforce Solutions Available



Production

Packaging and Assembly

Capabilities:

- Kitting/Sub-Assembly
- Co-Packaging
- Bagging
- Horizontal Flow Wrapping
- Merchandising
 - Point of Purchase Displays
 - Pallet Displays
 - Overwraps/Printed Bundle Film
 - Special Promotional Packaging
- Inspection/ Sorting
- Labeling
- Fulfillment
- Hand Bindery
- Bulk Mailing
- Blister Sealing/ Clamshell RF Welding



Mind for Business, *Heart for People*

Certifications:

- FDA Registered Food Facilities
- ISO Compliant
- SourceAmerica Affiliation (AbilityOne)
- Certified Wisconsin Work Center
- GMP Compliant – Indirect Food Packaging
- USDA Registered
- Third Party Audits Performed
- Integrated Workforce



SourceAmerica 

OUR MISSION:

Provide services for individuals for the purpose of maximizing their success and enhancing their abilities to be independent, contributing members of the community.



AbilityOne - Then



Brief History

1938, the Wagner-O'Day Act passed under FDR to provide employment for blind individuals to manufacture mops and brooms to sell to the Federal Government.

In 1971, under the leadership of Senator Jacob Javits, Congress amended this Act ([41 U.S.C. 46-48c](#)) to include people with severe disabilities and allow the program to also provide services to the Federal Government.



AbilityOne - Now



The largest source of employment for people who are blind or have significant disabilities in the United States

Over 550 nonprofit organizations employ these individuals and provide quality products and services to the Federal Government



Ability One



More than 46,000 people who are blind or have significant disabilities are **employed** through the program (**7000 vets**)

AbilityOne Program - one of the **largest sources of job opportunities** for a population that historically has an **unemployment rate of 70-80%**



AbilityOne



Program administered by the Commission, an independent federal agency, with assistance from:

National Industries for the Blind (NIB), and SourceAmerica®.



Why are we talking about this?



I can't say no to this wonderful person



SourceAmerica – WIIFM?



- Provides purpose to individuals with diverse abilities
- Provides training for your workforce
- **Partnerships for “evergreen” set aside contracts**



SourceAmerica – WIIFM?



- DoD prime contractors that have a negotiated small business subcontracting plan **receive credit toward their small business subcontracting goals** if they subcontract with qualified nonprofit agencies participating in the AbilityOne Program (10 U.S.C. 2410d)



SourceAmerica – Changes



- Pending legislation to implement AbilityOne specific contracting % goal



Thank you – Questions?

Interested in discussing potential partnerships?

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