

A large, semi-transparent globe is centered on the page. Inside the globe, there are four images representing different modes of transport: an airplane on a runway at the top, a blue semi-truck with a white trailer in the middle, a small propeller plane flying in the lower middle, and a large cargo ship at the bottom. The globe's grid lines are visible over the images.

SMALL BUSINESS OFFICE USTRANSCOM

20 June 2018

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AGENDA



- History of United States Transportation Command
- Makeup of the Acquisition Directorate
- Small Business Office
- Command Operations
- Future Direction for the Command

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Acquisition Divisions

Contract Airlift

**Specialized
Transportation
& Support Division**

Sealift Services

**Business Support
& Policy Division**

**Information
Technology Programs and
Support Services**

Small Business Programs

**Services Acquisition
Manager
(SAM) Team**

1101-Program Management

**DPO Program
Management**

**Systems and Services
Program
Management**

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Small Business Office



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Primary Business Lines



- Program Management
 - Transportation Management System (TMS)
 - Defense Personal Property System (DPS)
 - Integrated Data Environment/Global Transportation Network Convergence (IGC)
 - USTRANSCOM Medical Regulating and Command & Control Evacuation System (TRAC2ES)
 - Single Mobility System (SMS)
 - Global Transportation Planning (GTP) (formerly AT21)
- Major Transportation Service and Support Programs
 - Universal Service Contract (USC)
 - Charter Airlift Services in Support of Civil Reserve Air Fleet (CRAF)
 - Multimodal (MM)
 - Defense Freight Transportation Services (DFTS)
 - Global Privately Owned Vehicle Contract (GPC)
 - Next Generation Delivery Services (NGDS)
 - Stevedoring and Terminal Related Services (S&RTS)

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On Any Given Day.....

- 90 railcars loading/enroute/off-loading
- 20 ships underway + 5 ships loading or offloading
- 1,500 truck cargo shipments
- 1,500 household goods movements
- 468 airlift sorties
- 53 operational air refueling sorties
- 14 patients being air evacuated
- 25 couriers enroute
- Aircraft takeoff or landing every two minutes



Our Partnerships With Industry



- Unique in the way we accomplish the mission
- Transportation is **92% of total dollars**
- Professional, Scientific and Technical Services is **4% of total dollars**
- Other categories are 4% of total dollars

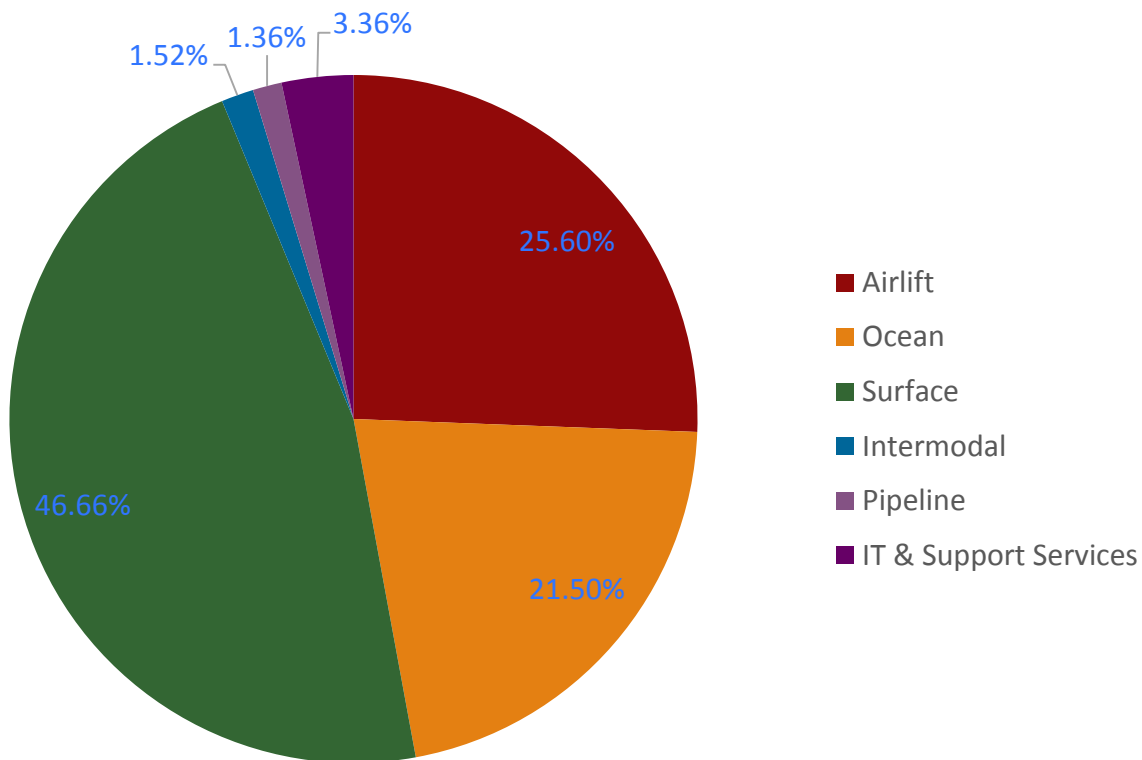
We can't support the warfighter without our industry partners!

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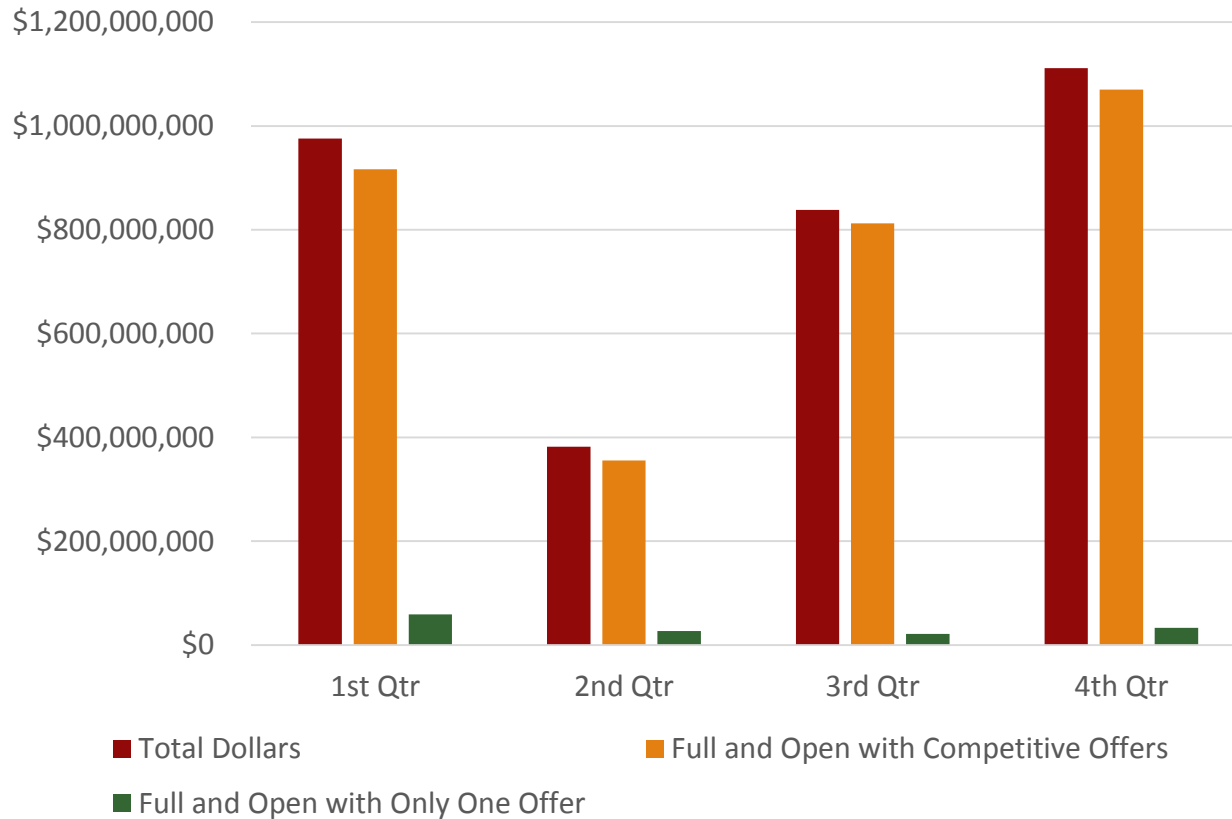
FY17 Commercial Dollars





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FY17 Competition Program



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Small Business Size Standard



➤ North American Classification System (NAICS) (Examples)

- 481211 Nonscheduled Charter Passenger Air Transportation
- 488119 Other Airport Operations
- 488210 Support Activities for Rail Transportation
- 511210 Software Publishers
- 541519 Other Computer Related Services
- 541614 Process, Physical Distribution, and Logistics Consulting Services

➤ Small Business Size Standard <http://www.sba.gov/content/small-business-size-standards>

– A size standard, which is usually stated in number of employees or average annual receipts, represents the largest size that a business (including its subsidiaries and affiliates) may be to remain classified as a small business for SBA and federal contracting programs. The definition of “small” varies by industry.

➤ SBA Size Standard Calculation– IAW (**13 C.F.R. § 121.104 & 121.106**)

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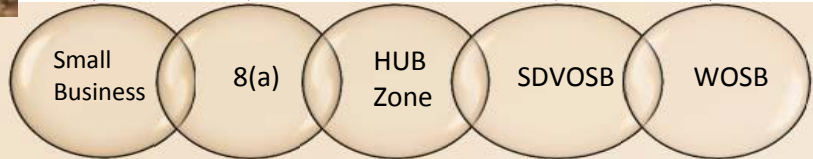


Small Business Set-Asides



Rule of Two

Types of Set-Asides



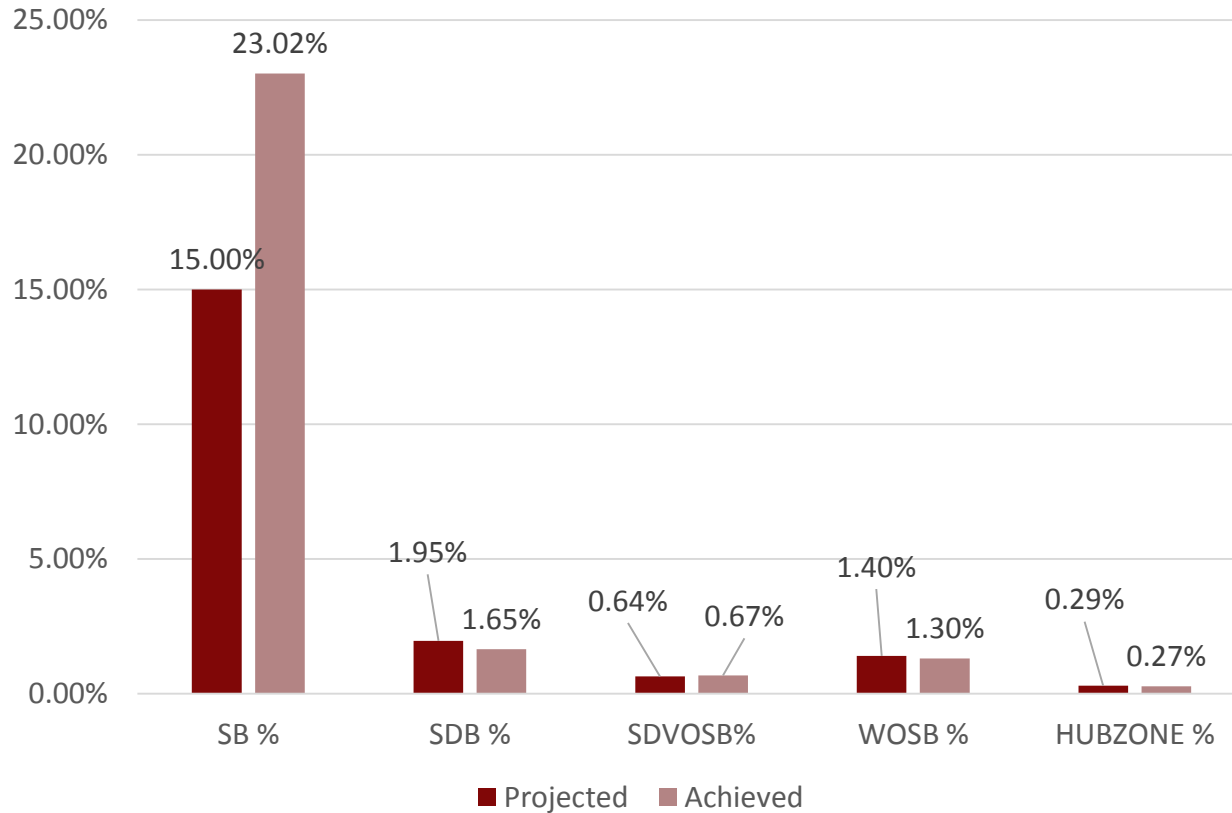
For procurements over \$150K if two (2) or more small businesses are capable of performing at a fair market price then you must set the procurement aside for small business

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FY17 Small Business Goals; Projected VS Achieved



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USTRANSCOM's FUTURE



- Foster an Action-Oriented Culture
- Develop Capabilities and Capacity that allow Joint Force to Capitalize on Tomorrow's Opportunities
- Cyber Security
- Sprint to the Cloud
- Challenge Our Processes
 - Are we supporting the Warfighter through the best means possible?
 - What more can industry do for us?
 - Are we thinking in a strategic environment?
- The Command's Internal Resources

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